



SOCIAL AND
SUSTAINABILITY REPORT
and FINANCIAL STATEMENTS





SOCIAL AND SUSTAINABILITY REPORT 2023

Letter from the Founder

Dear friends,

We are about to embark on the feat of deciphering an increasingly substantial volume of calculations, diagrams, and tables. I like to think of them as the numerical codes to a piece of software that ideally enables our philanthropic mission to flourish, transforming it into education, healthcare, and research. Our commitment is encapsulated in our slogan of “Empowering people and communities,” which has been our guiding force for 13 years, filled with significance and substance.

Of course, what I am here called upon to introduce is a legal obligation and a sound principle to provide clear transparency to all the benefactors who have so graciously donated their time, money, and enthusiasm to the foundation. However, the budget, with its figures, dramatic allocations, and analyses, primarily represents an essential moment to study, document, and understand the current state of this grand project (which encompasses so many facets). It all began in 2011 with a family, from a virtuous gamble taken by my wife Veronica and myself, and has evolved over time—while steadfastly upholding its guiding principles—into a complex and independent entity with its own governance and a steadfast focus on global challenges.

Like every parent, whose greatest achievement is to ensure their children can stand on their own two feet, I gratefully celebrate the growing autonomy of our foundation. I applaud the ongoing successes of this globally-oriented organization, composed of a team with significant expertise. This represents the realization of a motto that is near and dear to me, mainly emphasizing that while much can be achieved alone, together we can accomplish so much more.

ABF is thus an adolescent entering adulthood, and it finds me, filled with gratitude and admiration, by its side when needed: I bear both the burden and honor of being the one to take the final steps, of being the striker who attempts the goal. Yet, each time, it marks the culmination of a challenging team effort, consistently achieving the result of a collective endeavor.

As bitterly noted, 2023 was a year marked by serious conflicts that unfortunately continue. Despite the painful echo of such tensions and factions, and the shadow of burdens the world carries, the foundation has continued with equal, or perhaps even greater strength and determination, in its mission.

One particularly significant milestone this year, the New York event “Empowering Youth through Music”, encapsulated two focal points of our work. Held on December 11, 2023, and hosted by the Permanent Mission of Italy to the United Nations, this event offered us a platform to showcase our youth empowerment initiatives. We emphasized ABF’s belief that nurturing individuals must involve nurturing their education, by utilizing innovative approaches and tools that recognize art, music, and digital media as valuable educational resources.

During that event, we had the opportunity to introduce “ABF – Voices of”, a strategic multi-year educational program and pilot project developed and refined by the foundation. This initiative involves the establishment of regional choirs and other educational activities in vulnerable areas around the world, with the aim of creating participatory educational spaces that engage entire communities.

Currently, these choirs are active in Jerusalem, Camerino, Italy (one of the areas hardest hit by the 2016 earthquake, where several young Ukrainian refugees are also involved), Haiti, and Naples. In Naples,



specifically in conjunction with ABF's activities, on November 14, 2023, I was bestowed with an honorary degree (the first of the prestigious university's 800th academic year) in Social Policy and Services Management, which was a tribute not only to myself but to the entire team that works at the foundation.

In the spotlight of the United Nations Secretariat Building, we had the pleasure of presenting another socio-educational-cultural project, the ABF GlobaLAB. This initiative hosts workshops and discussion sessions for young people aged up to 25 years old, with the participation of prominent international figures from the business, entertainment, and cultural sectors.

Bringing our experience to the United Nations Secretariat Building, before the highest representatives of the United Nations, underscored our efforts that are recognized as innovative and valuable "best practices". It crowned a year of hard work, reaffirming that we are on the right path.

2023 was intense in regard to our work in schools within pediatric hospitals, particularly at the "Meyer" Hospital in Florence, where we have diligently worked on what I like to call a small revolution in hospital educational experiences. Earlier this spring, we inaugurated an ABF Educational Center dedicated to young patients, named after our generous ambassador Maria Manetti Shrem. This cutting-edge facility aims to provide a truly inclusive school environment, even within the hospital setting. It includes welcoming spaces for social interaction and relaxation, as well as workshops in music, theater, writing, reading, art, the sciences, and digital labs. Additionally, there is a multisensory garden and an educational vegetable garden.

These projects and many others reflect a year of dedicated work aimed at promoting and enhancing the expression of talent, following the path of the only possible and successful revolution: the inner one. As I conclude, I would like to emphasize a fact that I always find important to reiterate: the foundation that bears my name actually carries the names of each of you—dear friends, volunteers, collaborators, supporters, and donors. To all of you, I express my heartfelt gratitude for the trust you continue to place in this living laboratory, in this extended family that unites its efforts to act in the name of the greater good.

Andrea Bocelli



Table of contents sustainability report

Letter from the Founder	4
Communication from the Chairman	8
<hr/>	
1. INTRODUCTION	10
1.1. General foreword: ABF'S choices	12
1.2. Methodological note	15
1.3. Materiality analysis and stakeholder engagement	16
<hr/>	
2. THE ANDREA BOCELLI FOUNDATION	22
2.1. Identity, mission and values	24
2.2. The Foundation's stakeholders	29
2.3. Ethics and integrity	32
<hr/>	
3. AREAS OF INTERVENTION AND PROJECTS	38
3.1. Core activities: overview	44
3.2. The projects	46
3.3. Institutional initiatives	110
<hr/>	
4. THE PEOPLE	118
4.1. Governance	120
4.2. Employees and collaborators	128
4.3. The volunteers	145
<hr/>	
5. RESOURCES FOR CORE ACTIVITIES AND COMMUNICATION	148
5.1. Resources for core activities and communication	150
5.2. Fundraising channels and initiatives	151
5.3. Communication activities	153
<hr/>	
APPENDIX: GRI CONSUMPTION	162
Table of contents	168
Reconciliation table	174
Report of the Supervisory Board	178
Report of the Auditing Firm	180

Communication from the Chairman



“Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all.” / 2030 AGENDA FOR SUSTAINABLE DEVELOPMENT

A year of growth: to contribute to the construction of a new global educational paradigm

The Foundation's mission is Empowering People and Communities, which for us means working every day on the potential of children, boys and girls so that they can write their best possible story. Inspired by the words of Nelson Mandela, who defined education as the most powerful weapon to change the world, we have made it the cornerstone of our action.

The international community recalls the importance of quality education and training as a means of improving the living conditions of people, communities and society. In this context, the Foundation focused above all on the design and implementation of interventions in the field of education and training, aware that it is the key resource that can improve the future of the global community towards the as yet distant goal of achieving a world in which there is equal and inclusive education for all.

The Foundation in the year 2023 invested almost double the resources of last year in Educational Projects and projects for the empowerment of young people and communities.

In this regard, taking my cue from the for-profit world where I come from and where I acquired my experience, I would like to emphasise the importance of the word “investment”. To invest means to dress, to enclose, to surround means to create tools that take care of spaces, times, relationships that support children or young people in their development. And there is no word more apt at this moment in history to define the importance of devoting resources to creating innovative tools to support the educational processes of children and young people, the global citizens of tomorrow.

Starting from the etymology of the word EDUCATE from the Latin word EX-DUCERE meaning TO PULL OUT, ABF strongly believes that children and young people are not, as Plutarch said, vessels to be filled, but rather fires to be lit.

In a constantly changing world, filling our youngsters with notions no longer appears to be of prime importance because of the increasing need to equip them with the necessary tools to grasp, read, and understand change. There is urgent need for a paradigm shift inspired by the etymology of the word educate, enabling young people, through awareness of themselves and the world that surrounds them, its relations and interrelationships, to define effective strategies to sustain and process continuous changes and evolutions.

A paradigm shift that puts education at the service of human beings, of their uniqueness, through so-called transversal skills, which enable them to improve their life and the life of their community.

Hence the central role of the work on transversal skills carried out by ABF's educational projects that we seek to nurture and empower through tools such as music, art and digital seen not so much as independent study disciplines but as tools for working on oneself.



Educating and nurturing is definitely the path that sets us free to choose what is best for ourselves, that is also the best for our communities.

Education faces a dramatic crisis and every country is preparing to study strategies to reform its education system. Globally, millions of people still do not attend school.

On a qualitative level, many of the children and young people in school hardly learn the basics; At the level of methods and reading of current reality, most education systems fail to equip new generations with the skills, knowledge and values that are needed to read the complex and dynamic current reality.

In order to educate each person, we need courageous and urgent transformational action; it is this type of action we have tried to infuse into all our projects. And these actions are directed at children and young people so that they can imagine what they want to do and who they want to be in the future.

This report illustrates how passion, skill, commitment, teamwork, are necessary elements to transform the present and the future of our children and young people, through pilot projects capable, with a bottom-up approach, of influencing educational and social policies in the service of improving the well-being of individuals and communities.

In this year we have learnt the importance of listening and working together. We believe that working together with children, boys and girls, families, teachers, communities, and institutions is the only way to design education as a holistic and continuous learning process, a process through which we learn how to be, how to live and enjoy a full and meaningful life.

In this year we have also looked to the future and laid the foundations to expand the constellation of the ABF "community" in the coming years with organisations to be born with the same vocation in Italy and around the world.

Everything you will read in this document represents our 2023 commitment to enhance the potential of people, communities and each one of us.

The Chairman
Stefano Aversa

1 . Introduction





1.1. General foreword: ABF's choices

2023 was an important year for ABF, a year of expansion in many senses: The success in particular of the educational programmes developed has led to the expansion of projects, the expansion of the operational structure, the doubling of investments for the implementation of institutional activities, the need to strengthen the organisational system and the need to strengthen the pact with its stakeholders through work on: Identity, strengthening the internal organisation and core activity with external and internal vision.

Identity

ABF's choice to become a Third Sector Entity and a Charity Organisation, focusing its vision and mission on education as the most powerful weapon for supporting the talents of children and young people, the future citizens of the world.

In 2022, ABF chose to transform itself into a Third Sector Entity pursuant to the Third Sector Reform, which assigns these entities a specific identity from a legal point of view, thus reorganising the fragmented Non-Profit landscape in Italy.

ABF then chose to register in the RUNTS (Single National Register of the Third Sector) section as a Charity Organisation, i.e. a legal entity established to provide money, goods or services to disadvantaged persons or for general interest activities and which draws the resources for its activities mainly from public and private contributions (donations, bequests and fundraising activities).

ABF then clarified its nature as a non-profit Third Sector Entity whose mission is Empowering People and Communities, mainly through the creation and support of educational projects in Italy and in developing countries.

The decision to qualify as a "charity organisation" has therefore given the Foundation a precise identity within the new Third Sector, a clear and transparent identity towards stakeholders who will be able to access all the information required by the law and access the benefits provided for this type of body.

As of 2023, the Board of Directors together with the team decided to start thinking about the future of the Foundation as it continues to grow. Working on the future means working together with the founder for the future and sustainable development of an organisation also through the creation of a possible constellation of functional participations to achieve ABF's mission and vision.



Strengthening the internal organisation model 231 and social and sustainability report

The Foundation decided to consolidate its internal organisation in the gradual transition from a small family-run organisation to a complex global organisation.

With this in mind, as we shall see in the following chapters, there has been a gradual expansion of the operational structure and double the investments for general interest activities compared to 2022, employing them mainly in educational projects.

Desirous, therefore, to implement and consolidate internal control and transparency tools, the Foundation has activated, since January 2022, the Organisation and Management Model pursuant to (It.) Legislative Decree 231/2001. This legislation governs the criminal liability of legal persons, who can prove, through a clear and shared system of rules, the Organisation Model, and through the appointment of a control body, the Supervisory Body, that they are not involved in crimes or irregularities.

ABF, as a Third Sector Entity, would not be obliged to comply with such legislation, but has voluntarily chosen to do so both to give a strong signal of ethics and good process management externally, and to protect management and all stakeholders by improving procedures and processes in a changing organisation.

In addition to the above, the Foundation, again in a totally voluntary spirit, has chosen, alongside the social report to which it is legally obliged, to undertake for the financial year 2022 the path of compliance with sustainability reporting standards, such as those proposed by the Global Reporting Initiative (GRI), seeking to achieve precisely, with this report, a first approach to international recognised sustainability principles.

A process of analysis and mapping of the Foundation's activities has been launched, in order to draw up a single, integrated document that can, on the one hand, adhere to the principles of Third Sector entities on social reporting, and, on the other hand, describe a path towards sustainability in line with ESG principles and philosophy.

These activities enabled the operational structure to analyse the processes and procedures in place and set up a study that will lead to the adaptation and amendment of the OMM 231 and the organisation's operating procedures by 31.12.2024.

Core activity with external and internal vision

Regarding the Foundation's typical activity, during 2023 ABF maintained programmes active by implementing projects in new locations. After the COVID period, it launched four of the educational school buildings projects planned in previous years. Most of these projects represented a new challenge for the Foundation, which began to work in active public contexts rather than against a background of emergency.

To address the need to strengthen intervention design, reporting and impact assessment, as well as the energies and forces to be deployed in the field, ABF in 2023 worked with its structure to:

- **Create a uniform project impact assessment system**

All ABF projects have an impact assessment system, which, however, varies in certain ways according to the different implementation context. While a large set of standardised KPIs has been developed for many of the Italian educational projects, other projects have a different and smaller number of indices.

This difference is mainly linked to project location: it is more complex to organise a standardised data collection system for projects promoted in developing countries, or in any case in disadvantaged socio-political contexts, than for projects implemented in Italy.

According to the model realised in 2022, all projects promoted by ABF are developed on the basis of five common implementation phases, which are useful for the uniform drafting of subsequent KPIs:

1. Identification:represents the project study and design phase, where the need and context are analysed and

the beneficiaries are identified. This is when the project guidelines are conceived and drawn up, a stage which prepares the feasibility of the project.

2. Design: identifies the project actions to be implemented and the stakeholders involved. It is at this stage that the implementation scheduled is decided, the project implementation forms are compiled and the Budget is drawn up.

3. Execution: represents the implementation of the project, with the involvement of the various stakeholders and the drawing up of the various operational implementation procedures.

4. Evaluation: evaluation is the final stage aimed at understanding whether the project has really met the need originally identified in accordance with the indicators developed in the previous steps, measuring effectiveness and fostering continuous process improvement.

• **Globalisation of programmes and projects**

In 2023, ABF resumed opening projects in international locations and with international partners after the COVID 19 period. In particular, it opened the Jerusalem project for the ABF Voices of programme, alongside Haiti, Naples and Camerino. Project openings in Africa and South America are being planned. Also in 2023, ABF GlobaLab decided to transform itself into a programme that will touch ten Mediterranean locations. In 2023, the Foundation opened the project in the Jerusalem-Bethlehem area. ABF continued its commitment in Haiti on the six schools built and managed through its partnership with Fondation Saint Luc.

• **Strengthening public-private relations in relation to projects**

Over the years, the Foundation has strengthened its collaboration with national and international public bodies. By virtue of its work in education and the related need for innovative tools, ABF has developed innovative tools and ways to manage this relationship.

In particular:

1. School construction, Italy: The Foundation anticipated the implementation of art. 55 of the Third Sector Code “Co-programming, co-design” using in many cases art.20 of the Single act on contracts, “Public works carried out at private expense” which is now Art. 56 para. 2 of (It.) Legislative Decree no. 36/2023 of the Public Contracts Code. Only in another totally unique and innovative case was ABF appointed as designer and project manager for the realisation of a public work in a special ordinance published in the Official Gazette (Ordinance.28 of 25.10.21).

2. ABF Suite platform: It platform created by ABF for the joint management of public-private projects that allows the daily management of work and joint archiving, in accordance with a shared communication code with the aim of internal and external clarity and transparency and the creation of a common language to make all bureaucratic steps easier and faster.

3. Memorandum of Understanding with the Ministry of Education: For the realisation of public educational school buildings and educational projects based on the languages of art, music and digital technology in public schools and in-hospital schools. The Protocol envisages the establishment of a joint ABF-Ministry of Education committee.

• **Strengthening the internal welfare system**

for the increasingly complex organisation to function well, it is necessary not only to implement effective processes and procedures, but also to take care of the well-being of people and their work environment. The Foundation has initiated a series of corporate Well-being measures that range from a focus on occupational health and safety to attention to working space and time with the introduction of remote working for up to 20% of working hours, to the development of a customised training programme and medical insurance.

1.2. Methodological note

With the intention of maintaining an approach geared towards transparency and accountability, the Andrea Bocelli Foundation (also referred to in the text as the “Foundation” or “ABF”) undertakes to present its second Social and Sustainability Report. This document highlights the new developments, projects and results achieved during 2023 in relation to economic and social performance, as well as the behaviour and initiatives undertaken by the Foundation.

This Report has been prepared in accordance with the Guidelines for the Preparation of the Social Reports of Third Sector Entities, published with (It.) Ministerial Decree of 4 July 2019, and with the GRI Standards 2021 of the Global Reporting Initiative, which are now the most widely used international standard for sustainability reporting. In particular, the disclosure is prepared in conformity with the “in accordance with the GRI Standard” option.

The topics covered in the Report are those identified by the materiality analysis as most significant, i.e. those topics in respect of which the Foundation generates significant impacts on the economy and people. With a view to continuously improving the quality of its impact management, the Foundation is committed to defining a plan of objectives and targets also in environmental matters.

Reporting process

The preparation of the Social and Sustainability Report 2023 is a true annual reporting process, subject to review, analysis and approval by the Board of Directors. After the Board has approved the list of material topics and their impacts, the document is:

- 1) Drafted by the General Manager and the Deputy General Manager, as well as Chief Financial Officer, who coordinate and involve the main corporate functions in the data collection, analysis and consolidation phase, with the task of checking and validating all the information reported in the Report;
- 2) Approved by the Board of Directors; in particular, it is the responsibility of the Foundation’s Directors to ensure that the Report is drafted and published in accordance with the regulations in force;
- 3) Submitted to the Control Bodies for examination;
- 4) Published on the Foundation’s website.

This document is subject to limited assurance by KPMG S.p.A. The audit was carried out according to the procedures set out in the “Report of the Independent Auditing Firm”, included in this document. This auditing activity includes compliance with the requirements of the (It.) Ministry of Labour and Social Policy Decree of 4 July 2019, (It.) Legislative Decree no. 254/2016 and the GRI Standards of the Global Reporting Initiative.

Reporting scope

The data and information included in the document refer to the Foundation’s performance for the fiscal year 1 January - 31 December 2023, noting that the Financial Statements with the Mission Report cover the same time frame. Exceptions may be made for certain information deemed significant that relates to a different time period. In these cases, changes to the reporting period are appropriately reported within the Financial Statements. In addition, in order to provide as accurate a representation as possible of the sustainability performance, preference has been given to the inclusion of directly measurable quantities, avoiding the use of estimates as much as possible, which, where necessary, are based on the best available methodologies or on sample surveys, and their use is indicated within the individual indicators.

Comments and opinions on the Sustainability Report and clarifications on ABF’s conduct can be sent by e-mail to info@andreabocellifoundation.org or by contacting the telephone number: 055 295475.

1.3 Materiality analysis and stakeholder engagement

Materiality analysis

The Andrea Bocelli Foundation is aware of how important it is to identify the issues relevant to its stakeholders and to correctly choose the contents of its Social and Sustainability Report, in order to ensure understanding of the activities carried out and the projects implemented, its performance, its results, and above all the impact generated by them, also in consideration of the principles of accuracy, balance, clarity, comparability, completeness, timeliness, verifiability, and sustainability context promoted by the GRI Standards. For this reason, underlying the drafting of this document is a materiality analysis process carried out by the Foundation aimed at identifying the areas in which its activities may have the greatest impact on the well-being of the communities in which it operates, that of its employees and all its stakeholders.

The materiality analysis was carried out in alignment with the new GRI Universal Standards 2021, thus following the concept of impact materiality.

For 2023, the materiality analysis process was developed following the one in 2022, which remains valid and current in its description of impacts and corresponding topics. Also for this year, the analysis process involved management and external stakeholders, who were asked to assess the material issues in terms of their relevance to the Foundation.

The materiality analysis process is divided into the following four main stages.

In particular, the process of defining the material topics for the Andrea Bocelli Foundation consisted of four stages:

- 1. Understanding the organisation's context**, by carrying out a benchmark analysis in order to identify the relevant aspects for ABF in view of its business and the expectations of its stakeholders;
- 2. Identifying the impacts** starting from the aspects that emerged as most significant for the reference sector within the benchmark, classifying them as positive or negative, actual or potential, and submitting them for validation or supplementation by the Foundation's Management;
- 3. Evaluation of the significance of the impacts** proposed on the economy and society carried out by the Foundation's management and external stakeholders, through a vote that took into account the magnitude of the impact associated with the topic. The assessment of materiality also includes the criterion of probability, which was considered constant, as the impacts are all current. To carry out this evaluation, the Management and the stakeholders completed a guided questionnaire, making the assessment based on their own knowledge of the Foundation.
- 4. Grouping of impacts into topics and prioritisation of topics** according to the results of the evaluation, so as to identify the most significant - and therefore material - impacts for the Foundation. In turn, the impacts were grouped into 10 topics and divided into three areas: "Governance and Economic Performance", "Community" and "People".



The list of material topics and related impacts of ABF

	Material topic	Impacts	GRI Reference Standard of reference
1	Partnerships and stakeholder relations	Support by and engagement of stakeholders	GRI 2 - Stakeholder engagement
2	Anti-corruption and transparency	Incidents of corruption Non-compliance with regulations	205: Anti-corruption (2016)
3	Management of human capital	Employee and collaborator satisfaction and retention	401: Employment (2016)
4	Communication and Fundraising	Non-compliance with communication-related regulations	417: Marketing and labelling (2016)
5	Health and safety of employees and collaborators	Accidents and illnesses at work (employees and collaborators) Raising employee and collaborator awareness of prevention	403: Occupational Health and Safety (2018)
6	Diversity & Inclusion	Incidents of discrimination Wage disparities	405: Diversity and equal opportunity (2016) 406: Non-discrimination (2016)
7	Training of employees and collaborators	Development of new skills of employees and collaborators (e.g. improvement in project management)	404: Training and Education (2016)
8	Provenance and allocation of funds received	Offences related to the management of funds (e.g. money laundering)	201: Economic performance (2016)
9	Projects and indirect economic impacts	Direct, indirect and induced social (employment) impacts	203: Indirect economic impacts (2016)
10	Privacy and Data security	Loss and dissemination of sensitive data (including data and images relating to minors)	418: Customer privacy (2016)

The results of external stakeholder engagement

In order to better understand the expectations and opinions of external stakeholders, the Foundation involved a number of its key figures in 2023. In particular, interviews were conducted with eight stakeholders belonging to different categories such as: Ambassador, Advocate, DPO, the Reconstruction Commissioner and an external Foundation.

Through these interviews, the Foundation gathered valuable feedback that contributed to:

- 1) Evaluate the effectiveness of its strategy and the objectives promoted by the Foundation;
- 2) Identify new areas of intervention and opportunities for improvement;
- 3) Strengthen relations with external stakeholders.

In detail, the interview was structured into 15 questions and the topics developed concerned the sustainability objectives and path, the actions implemented by the Foundation, the relevance of local and international projects and the assessment of the relevance of the 10 material topics.

In the relevance assessment, the topic **Partnerships and stakeholder relations** emerged as the most relevant, followed by **Anti-corruption and transparency** and material topics related to **human capital management**.

For the sake of a better understanding of the issues and impacts, a description is given below.



Material topic	Impacts
Anti-corruption and transparency	The failure to oversee ABF's ethics and integrity can lead to episodes of corruption or regulatory violations , both within ABF's structure and within each individual project, which can have an impact on stakeholders in terms of not achieving their own interest. For example, ABF beneficiaries may not receive the agreed support due to an abusive allocation of the fund to another party.
Provenance and allocation of funds received	Failure to supervise the allocation of funds does not ensure traceability by stakeholders of the real destination of donated resources. In addition, possible offences related to the management of funds , such as money laundering incidents , may have an impact in terms of contributing to or facilitating illegal activities.
Privacy and data security	Weaknesses in data protection can lead to data breaches and this happens when an organisation suffers a security incident that causes a breach of confidentiality, exposing sensitive or protected stakeholder information, including data and images relating to children, to an unauthorised person.
Partnerships and stakeholder relations	The dialogue undertaken between stakeholders and the support provided by ABF can generate impacts in terms of strengthening mutual trust and partnerships with benefits for the economy and people.
Communication and fundraising	Failure to comply with the regulations concerning the communication and promotion of the Foundation's activities and projects can have an impact in terms of a lack of transparency vis-à-vis the stakeholders, especially beneficiaries and donors, who may see a lack of correspondence with what is expected.
Projects and indirect economic impacts	The investments and opportunities created within the social contexts in which ABF operates can generate important benefits, both for individuals and for entire communities. The contribution made by ABF can be measured in terms of growth opportunities for children, the cultural development of local communities and consequent potential employment and direct, indirect and induced economic growth .
Management of human capital	Proper human capital management contributes significantly to the satisfaction of employees and collaborators and to their mental and physical well-being.
Health and safety of employees and collaborators	Accidents and occupational diseases. This impact refers to the inadequate management of work infrastructures and tools and the failure to adopt adequate prevention and protection measures to mitigate the risk of accidents and occupational diseases for the Foundation's employees and collaborators, especially if they work in high-risk geographical contexts (e.g. Covid-19 pandemic, exposure to exotic diseases, ergonomics, etc.). The implementation of safety systems and the training and awareness-raising activities on health and safety issues contribute significantly to the prevention of accidents and occupational diseases and thus to the health and well-being of employees and collaborators.
Training of employees and collaborators	Providing training and skill development activities is crucial to ensure the continuous growth process of employees and their empowerment within ABF. Similarly, training and skill development activities also need to be offered to collaborators, both to support their professional development and to ensure project-specific skills for collaborators.
Diversity & Inclusion	Discrimination occurs when an employer or colleague treats another employee unfairly on the basis of gender, religion, ethnicity, age, disability, skin colour, or race. Discrimination goes beyond workplace behaviour and includes hiring, promotion or dismissal practices, wage inequalities , fragile contracts, and erosion of workers' rights. For these reasons, the direct consequences of incidents of discrimination can have a negative impact on the psycho-physical well-being and personal satisfaction of employees.

Contribution to the Sustainable Development Goals

In order to highlight its own contribution to the achievement of the 17 Sustainable Development Goals (SDGs), identified in the United Nations 2030 Agenda in 2015, the Andrea Bocelli Foundation has carried out a reconciliation activity between these and the goals pursued in the areas considered material, following the indications of the "SDG Compass" document developed by the GRI, the UN Global Compact and WBCSD (World Business Council for Sustainable Development).

Material topic	Impacts						
1 Partnerships and stakeholder relations							
2 Projects and indirect economic impacts							
3 Training of employees and collaborators							
4 Health and safety of employees and collaborators							
5 Management of human capital							
6 Provenance and allocation of funds received							
7 Privacy and Data security							
8 Diversity & Inclusion							
9 Anti-corruption and transparency							
10 Communication and Fundraising							

Risks in the management of the Foundation and the pursuit of its institutional aims

So that the core activities and projects supported or implemented can be pursued effectively, the Foundation has outlined, albeit not formally, the risks that may occur in the various areas of the management of its activities, which are also the issues that emerged as most relevant in the materiality activity carried out for the Social and Sustainability Report. The greatest negative consequences, when such risks occur, are related to loss of reputation and failure to achieve institutional and project objectives. These risks are also linked to the Foundation's close relationship with the Founder, its frequent interactions with an increasing number of stakeholders, and the dependence of its activities on the trust of its donors.

A significant risk to which ABF is exposed is that of potential errors in the management of funds and, consequently, exposure to the risk of related **corruption or money laundering incidents**. To prevent these risks, the Foundation has internal control processes monitored by the Board of Statutory Auditors and external control processes carried out by the Auditing Firm and the Supervisory Body. In addition, at the accounting level, analytical accounting principles and the principle of direct allocation of each project are used, which ensure consistency between the declared items and the allocation of funds.

With respect to the funds donated, every donor who donates more than 2,000 euros is identified by filling out a form (gift form), which requires different documents to be attached for natural persons and legal entities. For donations over 20,000 euros, however, a public deed is normally required. Fundraising from charity auctions, on the other hand, requires the completion of an anti-money laundering form with the donor's identification documents attached.

Moreover, in the context of school/education building projects, the Tender Identification Code issued by ANAC (Italian National Anti-Corruption Authority) has also been introduced as of 2023, which precisely identifies the public contract concluded following a tender and tracks every movement related to the project.

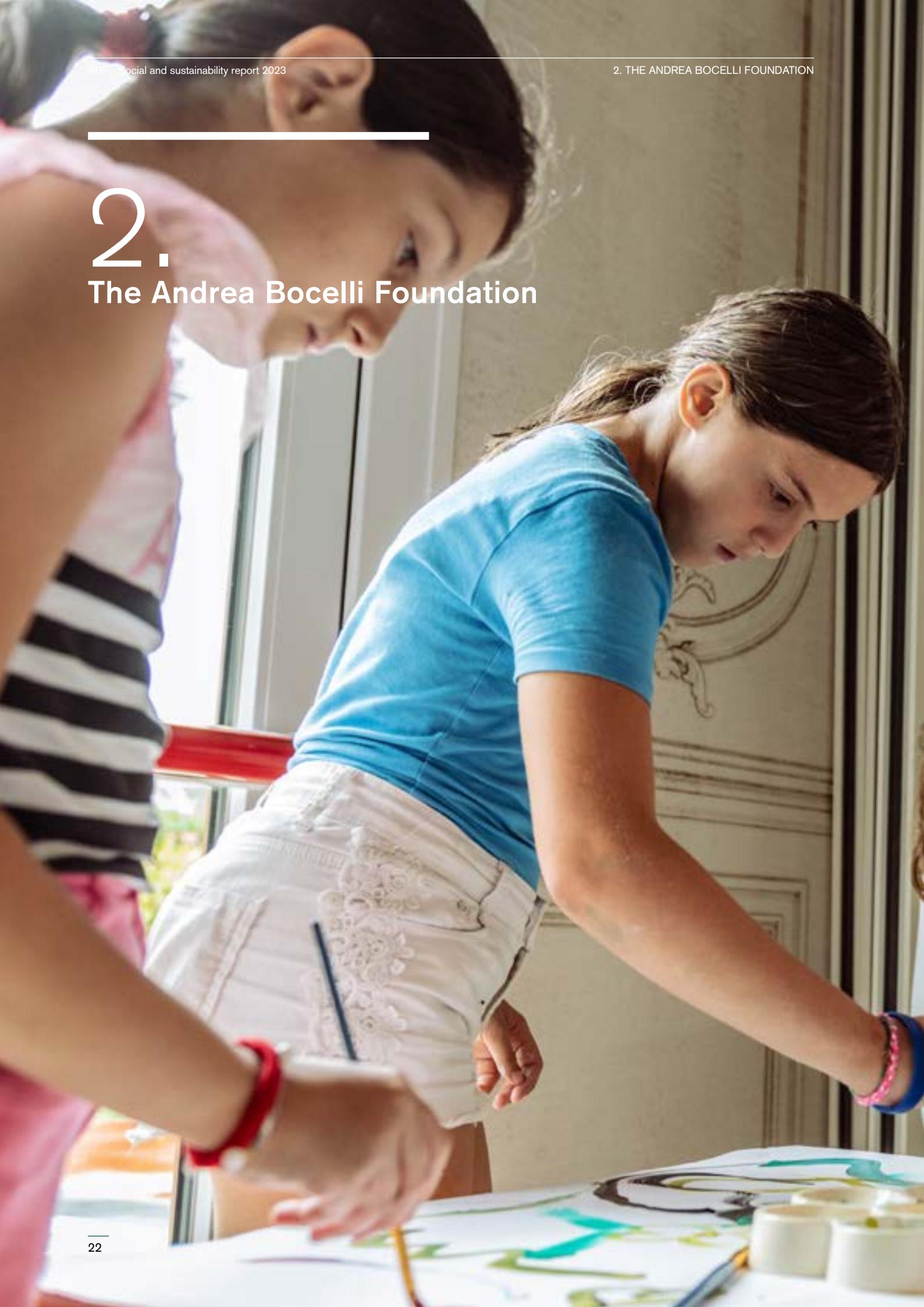
From a governance aspect, the risk is the **malfunction of internal governance processes** of teams, both internal to the Foundation (composed of employees and collaborators) and mixed, with public-private collaboration. To prevent this risk, the Foundation prepares a rigorous planning of activities and their scheduling.

From a privacy management point of view, the risk of **loss or leakage of confidential data** is present to the extent that the Foundation handles a high number of sensitive data and information collected and managed by heterogeneous resources, from employees to volunteers, and from within Italy and abroad. The Foundation carries out periodic checks through its competent departments and implements multilevel data protection policies, specific training for all those involved, and procedures for the acquisition and storage of disclaimers on the processing of data and images of minors, in particular.

Communication and institutional and non-institutional external relations are activities that, due to their strategic importance in the Foundation, are constantly monitored. In fact, the possibility of content that is not comprehensible, misunderstood or even harmful to the Foundation being transmitted to the outside world would have significant reputational and operational repercussions. To guard against this risk, the Foundation ensures the constant alignment and exchange of information on content and sharing of the purposes among departments.

2.

The Andrea Bocelli Foundation





2.1. Identity, mission and values

The Andrea Bocelli Foundation (hereinafter also referred to as "ABF", "Foundation" or "Andrea Bocelli Foundation") was established in July 2011 by maestro Andrea Bocelli, acquiring legal personality¹.

In February 2022, the Foundation amended its Articles of Association to become a Charity Organisation and registered, in May 2022, with the Single National Register of the Third Sector (RUNTS) pursuant to (It.) Enabling Law 106/2016 on Third Sector Reform.

The Andrea Bocelli Foundation was established with the primary objective of helping people who are disadvantaged due to physical, mental, economic, social conditions or their family members, both Italian and foreign, and to provide aid to foreign populations in a state of humanitarian emergency. ABF has set itself the goal of providing individuals and the communities in which it operates with those opportunities for development and self-determination that they would otherwise not have the chance to discover, expressing their full potential.

It aims to pursue exclusively civic, charitable, and socially useful purposes, operating in particular in the fields of youth education and training, social services and healthcare, innovation and technological and scientific research, as well as charity.

The Foundation promotes and implements targeted projects that focus resources to achieve results that are innovative, effective, and lasting, and does so also through cooperation with other parties. In fact, ABF identifies third-sector organisations, public institutions, and private bodies, both national and international, as its privileged interlocutors with whom it constantly interacts and exchanges opinions on the implementation of projects and on the monitoring and evaluation of the initiatives.

Worth mentioning is ABF's participation in Assifero (Italian Association of Charity Foundations and Organisations) in order to be part of and contribute to the Italian charity network, as well as ABF's long-standing relationship with CAF (Charity Aid Foundation) with particular reference to the United States and Canada. CAF is a global organisation that enables cross-border donations to certified non-profits worldwide.

¹

The Andrea Bocelli Foundation was established on 11 July 2011 by a deed of Notary Sergio Napolitano in Pontedera (PI) by maestro Andrea Bocelli and took on legal personality on 12 October of the same year by a decision of the Prefecture of Pisa. Since that date, the Foundation has been registered in the Book of Legal Persons, Volume VI, no. 46, at the aforementioned Prefecture of Pisa. In accordance with the Articles of Association, the Foundation may use the English name "Andrea Bocelli Foundation" (ABF).



Assifero undertakes to support the requests of its members and to contribute to the support and promotion of the Italian charity system, carrying out activities of coordination, protection, representation, promotion and support of the associated foundations and charity organisations and their general interest activities.



Charity Aid Foundation is a global intermediary organisation that assists companies, foundations and individuals in the process of finding non-profit organisations outside their home countries to donate to. CAF America implements due diligence practices towards donors and charities to ensure compliance with US federal regulations.

Moreover, the Foundation may carry out activities other than those mentioned above, provided that they are secondary and instrumental to those of general interest, in accordance with the criteria and limits provided for by the provisions of the law in force, with particular reference to the rules governing Third Sector entities and philanthropic entities.

Specifically, it may enter into deeds, contracts and conventions with public or private entities, promote and organise events, seminars, conferences and all initiatives suitable for fostering contacts between the Foundation and its national and international stakeholders, and any other activity supporting the pursuit of the institutional purposes.

Mission and vision

“It is by faith in love and justice that we are called upon to build a better world than we found, called upon to give back to the world the good that we received, so that even the less fortunate or weaker are given the opportunity of a life full of chances and beauty, and those who deserve it can find true energy and occasions to give the best of themselves”

Andrea Bocelli

This is the belief that led to the creation of the Foundation; creating a living laboratory, a pillar of strength made up of many small players, all connected by passion for music who, from every part of the globe, join to fight extreme poverty in developing countries and accept major challenges in the social field and in scientific research.

With this vision, the Foundation's mission is to offer empowerment opportunities to people and communities in situations of poverty, illiteracy, disease, and social exclusion.

ABF is committed to promoting and supporting national and international projects to overcome all barriers, thus facilitating the full expression of everyone's potential.

In this way, in order **to create a more equitable, inclusive and sustainable world**, the Foundation works every day, thanks to its employees and fieldworkers, to implement its mission mainly through the pursuit of socially beneficial solidarity-based activities. ABF is particularly active in the fields of youth education and training, social services and healthcare, innovation and technological and scientific research, as well as charity and the promotion of human rights.

empowering people

In particular, the Foundation has developed two programmes:



The “**Break the Barriers**” programme supports and promotes humanitarian projects that help the weakest segments of the population in Italy and in developing countries, where conditions of poverty, disease, malnutrition, and complex social situations cancel out or reduce life expectancy. The Foundation seeks to promote actions to support health, education and social integration, and wishes to do so directly measuring, where possible, the impact of its actions in order to continuously improve them.



The “**Challenges**” programme aims to bring together the best minds to find innovative solutions to help people cope with and overcome the limits imposed by their economic and social difficulties. This programme will therefore operate by supporting projects in the field of scientific/technological research and social innovation.

and communities

Values

Courage

The Courage to believe in small and large changes that we can make to initiate something true; the courage to have and give trust.

Care

Caring for or taking care of the people around us, noticing their discomfort or their unexpressed strengths.

Concreteness

Concreteness, working to provide real, tangible, measurable solutions to the problems we deal with.

Competence

Competence, a fundamental element so that actions are carried out with responsibility and professionalism, and hence can be useful and effective.

Cooperation

Cooperation means establishing positive relationships between donors, the Foundation and the beneficiaries, bringing together will and needs through charity intermediation activities so that anyone, however big or small, can participate and contribute with human, material and financial resources.

Trust

The key value that summarizes our 5 values is Trust, which we inspire, which we ask for, which we give and which we experience.



2.2. The Foundation's stakeholders

For a non-profit organisation that bases its actions and projects on the sharing of its mission and donations, such as the Andrea Bocelli Foundation, effectiveness of actions, transparency and reliability are important characteristics to create the necessary synergies to reach its goals. Therefore, in order to maintain solid and reliable relations of trust and a constant and lasting dialogue with all stakeholders, it is necessary for the Foundation to have a clear view of the subjects with whom it interacts or who are useful to it, as well as of the quality of the relations established.

With the aim of managing stakeholder relations more effectively, the Andrea Bocelli Foundation decided to launch a strategy aimed at analysing and managing relations with various actors. This process started in 2022 with the complete mapping of all stakeholders involved, in order to identify, evaluate and better understand the dynamics of the relationships entered into². The aim is to identify the most appropriate actions to be taken to maintain and improve these relationships over time.

The Foundation did not update its stakeholder mapping during 2023, having decided to review it every two years. In particular, in 2023, the Foundation focused on consolidating relations with its stakeholders with the main objective of promoting greater sharing of sustainability guidelines and issues, as well as strengthening the Foundation's identity as a philanthropic body. This was achieved through meetings and occasions to share the Foundation's impact strategies and objectives, as well as through the adoption of various communication tools such as the ABF app, the enhancement of social channels and an increased presence on YouTube, and specific interviews to guide the Foundation's strategy. The purpose of these initiatives was to facilitate collaborations and foster dialogue with stakeholders, as well as to create new relationships and strategic partnerships geared towards the Foundation's mission.

ABF has numerous stakeholders, ranging from internal stakeholders to Third Sector organisations and public, national and international institutions. These are certainly the privileged interlocutors with whom we constantly interact and exchange opinions both in the implementation of internal projects and in the monitoring and evaluation of initiatives. In addition, there is also the network of partners with whom the Foundation is establishing increasingly important relationships and initiatives.

In addition, among the stakeholder categories identified, the importance of advocates, who played a key role in terms of brand awareness in 2023, is noteworthy.

The Foundation's close relationships and interactions to date have become increasingly numerous, requiring a growing commitment to their management, which ranges from the first contacts to the discovery of common interests to the consolidation of the relationship and its maintenance over time.

²

See Chapter 1.15 Communication Activities, section "The Stakeholder Map for Communication and Public Relations".

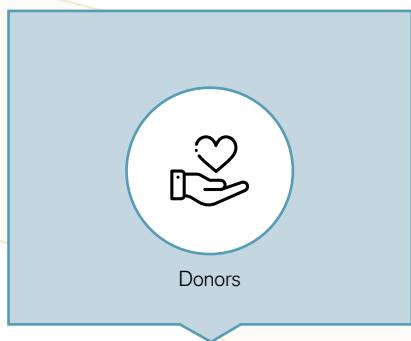
ABF's stakeholders





BF LI FOUNDATION

ENTROPICO



2.3. Ethics and integrity

**0**

Episodes of corruption

The Foundation recognises legality, fairness, transparency and integrity as fundamental pillars for establishing and maintaining solid and lasting relations in any context. These principles take on even greater importance within an organisation like ABF, where a shared mission and mutual trust with stakeholders, both internal and external, are the basis of its existence. It is through trust and cooperation with stakeholders that the Foundation succeeds in pursuing the common goal, ensuring an approach to ethics and integrity in all actions and decisions taken.

With the aim of strengthening these principles and making them explicit, the Foundation made some important choices during 2022, such as:

1. The transformation into a Third Sector Entity under the Third Sector Reform;
2. The choice of registering in the RUNTS (Single National Register of the Third Sector) section as a Charity Organisation;

Safeguarding the Foundation's ethical principles is essential in order to prevent any episodes of violation of the regulations, such as corruption or the diversion of funds to parties other than the real beneficiaries, which would generate negative impacts on the real beneficiaries and consequently negative impacts on the reputation of the Foundation and its Founder.

3. Together with the establishment and dissemination of its ethical principles through the identity choices expressed in points 1 and 2, ABF has equipped itself with a control system consisting of the Code of Ethics and the Organisation, Management and Control Model drawn up pursuant to art. 6 of (It.) Legislative Decree no. 231/2001, which fulfils its normative function of regulating the conduct and decisions of all those who are called upon to operate on a daily basis in favour of ABF and ensures trust from third parties.

The "Model 231" and the "Code of Ethics"

To further strengthen the control and transparency mechanisms, ABF has started to implement the Organisation and Management Model in accordance with (It.) Legislative Decree 231/2001 ("Model 231") as of January 2022. (It.) Legislative Decree no. 231/2001 introduced into the Italian legal system a specific form of liability for organisations in relation to offences committed by individuals in the course of their activities. It is important to emphasise that this liability is additional to that of the material perpetrators of the offence and is established in a criminal trial.

The Foundation has implemented and adopted Model 231 with the aim of introducing and making binding in the Foundation the principles and rules of conduct relevant to the reasonable prevention of the offences set out in (It.) Legislative Decree no. 231/2001 and of reducing the risk of negative impacts on the credibility of the Foundation and its Founder. The ultimate aim is to prevent unlawful acts, such as those, *inter alia*, related to corrupt behaviour and money laundering. In fact, the Model 231, through its protocols, enables the application of a complete and effective control system aimed at reducing the risk of commission of criminal offences, regulating and defining the corporate structure and the management of the Foundation's sensitive processes.

In order to draw up the Model 231, ABF carried out a preliminary risk assessment, which made it possible to identify the activities within the scope of which offences could be committed (so-called sensitive activities).

Subsequently, it implemented specific control protocols aimed at preventing the commission of offences in areas where the risk is highest and defined the management structure for the prevention of offences, ethical principles, resources (human, economic, IT), responsibilities and information flows, which enable the application and update of prevention procedures and the detection, over time, of the emergence of new risk areas.

The effectiveness of the Model 231 is guaranteed by the activity of the Supervisory Body (SB), which oversees the functioning of and compliance with the Model, also providing support in the event of doubts as to responsible conduct. The Supervisory Body is the recipient of information flows from the departments that are responsible for so-called sensitive activities, who have been expressly tasked therewith. The Supervisory Body periodically reports to the management body on its work and the status of implementation of the Model 231 and liaises and shares information with the other appointed supervisory bodies. Reports on possible violations of the Model 231 and of the Code of Ethics are transmitted through the formal channel of the SB; reports may also be handled through direct talks with the Human Resources Committee, the CFO or the General Manager.

In this regard, there have never been any incidents subject to reporting or complaints, nor are any legal disputes pending.

The documentation pursuant to (It.) Legislative Decree no. 231/2001 is completed by the Code of Ethics, a formal document that incorporates the Foundation's values and principles of ethics and integrity. This code defines the rules of conduct to be followed while carrying out activities. The established rules of conduct cover a wide range of areas involving the Foundation's activities, including issues such as the prevention of corruption, environmental protection, occupational safety and relations with suppliers, donors, public bodies and financial institutions. The Code of Ethics aims to provide a clear and comprehensive framework of ethical and behavioural expectations for all those involved in ABF's activities, thus helping to promote a transparent, ethical and compliant environment.

The principles and scope of the Code of Ethics

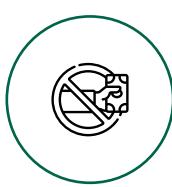
In the context of the description of each area, the recipients are required to avoid any activity or situation of personal interest that constitutes or may constitute, even potentially, a conflict of interest between their personal interests and those of the Foundation. In the event that a conflict of interest, even if potential, internal or external to the activities of ABF, is identified, each person involved must cease the activity, promptly informing the Supervisory Body, which is responsible for evaluating the existence, on a case-by-case basis, of every incompatibility or compromise situation.

In particular, the recipients of the Code are the administrative and supervisory bodies of the Foundation, but also its employees, volunteers, consultants, suppliers, lawyers and all other parties, such as Ambassadors, who may act in the name and on behalf of ABF. In fact, when a contract is signed with the Foundation, the latter submits to employees or third parties documentation aimed to prove the acceptance of the Code. Regarding the risk of corruption in detail, it should be noted that no incidents of proven corruption were recorded in the 2022-2023 period. As proof of the organisation's constant commitment in this area, the Foundation offers ongoing training to employees on these issues and ensures that the principles and values contained in the code of ethics are widely disseminated to all stakeholders, and makes the compliance documents known to the general public by publishing them on the Foundation's website at the following link <https://www.andreabocellifoundation.org/it/compliance>.

In addition, in order to promote the principles of integrity, ABF has implemented a specific policy called "Whistleblowing". This policy provides information on the reasons and methods for making a report in order to promptly identify any irregularities committed by employees or external parties in the performance of their activities. The Foundation makes available to employees and any reporting parties a special link for "whistleblowing" reports, designed to protect the anonymity of the reporting party, is available on its web portal www.andreabocellifoundation.org.

Alternatively, the Foundation provides an e-mail address that will be accessible by the Supervisory Body, which will be able to act on the reports made.

For the management of conflicts of interest, the Andrea Bocelli Foundation adopts the Code of Ethics, which includes a specific section. The Foundation adopts instruments to direct, manage and verify its activities with the aim of ensuring compliance with the laws and procedures adopted. The Entity ensures that the corporate bodies, holders of control powers, as well as the Supervisory Body, have access to the data, documents and any information useful for the performance of their activities, in order to contribute to the implementation of an effective and efficient internal control system. Furthermore, the section "Transparency in every operation and activity" of the Code of Ethics highlights that every operation and/or activity linked to the implementation of the projects promoted by the Foundation, must be lawful, authorised, consistent, documented and verifiable, in compliance with the principle of traceability and company procedures, according to criteria of prudence and protection of the Foundation's interests. In the 2023 reporting period, there were no cases of conflict of interest.



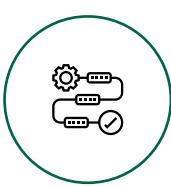
Anti-corruption



Occupational health and safety



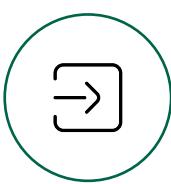
Gifts and gratuities



Transparency in every transaction and activity



Accounting transparency



Internal control



Relations with financial institutions



Relations with suppliers of goods and services



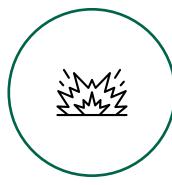
Relations with the public administration



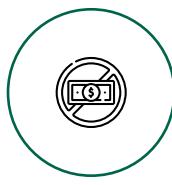
Criminal organisation



Data protection



Activities for the purpose of terrorism



Anti-money laundering

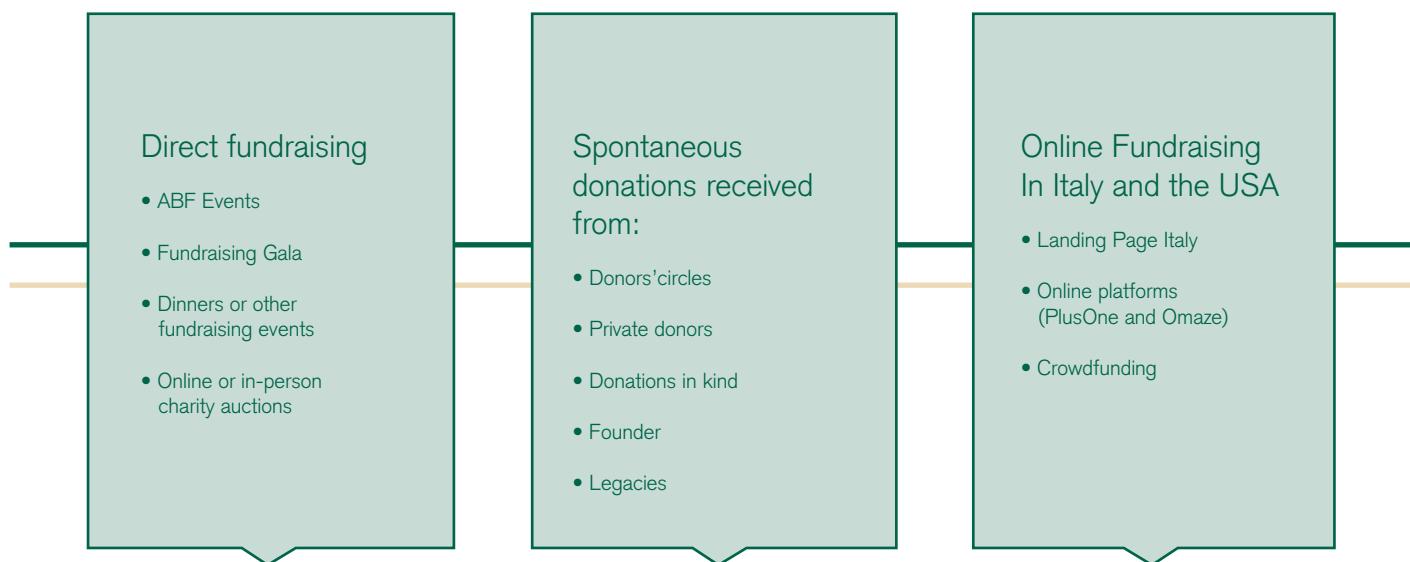


Respect for the environment

Fundraising

As is standard practice for non-profit organisations, in order to pursue its aims, ABF makes use of fundraising activities, contributions and spontaneous donations, in cash or in kind, coming from individuals, national and international companies, other foundations or non-profit organisations; it should also be noted that in 2023, ABF also received a public contribution of over € 114 thousand, granted by the Revenue Agency corresponding to the amount donated by taxpayers with the 5x1000.

Fundraising activities are highly articulated and developed through numerous and diversified initiatives; in particular, the activity is carried out through direct solicitations, i.e. through events organised by the Foundation or in partnership with other promoters or through the liberal contributions of private or institutional donors. Among the fundraising activities, the main initiatives implemented by the Foundation are as follows:



Due to the particular sensitivity and significance of this activity, the Foundation has put in place the necessary tools aiming to prevent and impede the commission of offences connected with the management of funds, such as those relating to money laundering, receiving stolen goods, use of money, goods or benefits of unlawful origin or self-laundering. In particular, specific regulations and audit procedures have been approved for the acceptance of donations of goods and contributions aimed at ensuring compliance with the principles contained in the Model 231 and in the Code of Ethics. These regulations regulate the criteria to be used in assessing the suitability of the donation and the documentation to be produced based on the origin and amount of the donation; in addition, donations are subject to periodic verification by the Supervisory Board and the Board of Auditors, which are subject to verification and notarisation if they exceed certain amounts.

As far as donations from abroad are concerned, the procedures adopted by ABF provide for direct collections on current accounts in ABF's name, but also an agreement with Charities Aid Foundation (also "CAF"), one of the most effective tools for ensuring the origin of donated funds and anti-money laundering procedures. CAF aims to direct donations outside the United States and Canada to specific projects, assisting individuals and corporations in making contributions of a particularly high amount that are tax-deductible in the country of origin. To do this, CAF implements practices of due diligence on donors and ABF itself, requesting appropriate documentation from donors to verify the characteristics of their profile and donation, in order to

ensure compliance with the regulations of the country of origin and the "Know Your Customer"³ practices governing the fight against money laundering, corruption and the financing of terrorism. Thus, through the use of this tool, ABF is able to guarantee a high degree of reliability of the origin and purpose of the donation for both donors and beneficiaries. Consequently, CAF can be a means to facilitate acts of donation and thus access a wider pool of potential donors.

Hand in hand with the principle of legality, ABF also ensures maximum compliance with the principle of transparency and traceability on the use of funds vis-à-vis its donors. Indeed, when fundraising by direct solicitation or campaign, the Foundation always makes it clear to the prospective donor whether the recipient of the collection is a specific project or whether it is aimed at supporting the Foundation's core activities or mission.

In order to ensure transparency with respect to the donated funds, their destination and, in particular, the impact that the donation has generated, the Foundation reports on the use of the funds collected through project reports or statements. The donor is then periodically informed about the progress of the supported project through the communication tools made available by the Foundation, including newsletters, social channels, the website, as well as customised communications for major donors. In addition, ABF thanks each donor and informs them by letter, which serves as a receipt for the contribution of the project recipient.

The Foundation monitors the effectiveness of the actions undertaken through various specific control tools such as, reports on the progress of collection campaigns, reports on the allocation of funds and any uncovered projects, on a monthly, quarterly or annual basis.

During 2023, there were no reports from the directors of critical issues arising in the management of the funds.

Privacy and data security

Given the nature of its activities and stakeholders, the Foundation has to manage a significant amount of sensitive data, so it pays particular attention to possible risks related to the processing and integrity of personal data relating both to its own employees and to all subjects involved in its projects, such as, for instance, the data of supplier companies and PA subjects involved in the activities or images concerning minors, beneficiaries of the projects.

To guarantee data protection, the Foundation follows specific standards of accountability and confidentiality, using specific procedures, regulated in the Model 231, aimed at guaranteeing the integrity of the data throughout their life cycle.

In particular, internal procedures were identified to manage processes such as the collection of privacy releases, the transfer of copyright, and the internal storage of proprietary photographic and video material.

In order to monitor the effectiveness of these procedures, in addition to the periodic audits carried out by the supervisory body, the Foundation has identified an internal contact person, who, assisted by an external professional, ensures the fulfilment of the various privacy-related requirements together with the collection

³

"Know Your Customer" is a set of procedures to acquire reliable data and information on the identity of donors.

and filing of sensitive documentation. In particular, during the third quarter of 2023, the Foundation appointed a DPO and integrated a document management system through the ABF Suite platform, which makes for greater efficiency resulting from the automation of the document management system. The DPO convenes a physical meeting every six months at the registered office in order to proceed with verifications related to appointments, releases and privacy assignments.

ABF has also taken steps to renew plans for training on privacy and security; consequently, in 2023, as in the previous year, there were no data security incidents that could compromise the privacy of project beneficiaries or stakeholders involved in the Foundation's activities. This is the result of the actions taken by the Foundation to mitigate the potential risks arising from this issue and the continuous training provided to all staff on how to handle sensitive data.

3.

Areas of intervention and projects





2015

ABF inaugurates the first **3** schools, which immediately become the reference point and hub of development and assistance project activities for the Communities.



2013

ABF launches the Wheat in Haiti project to benefit **1,163** students from the **3** street schools in St. Augustin, Notre Dame du Rosaire, St. Philomene School.



2017

ABF continues its work in Haiti with intervention programmes in the **5** communities, continuing to offer access to education, treatment, water and basic necessities and supplementing the projects with elements of medium/long-term development.



2014

Having stabilised the number of students, ABF starts the EDU project to convert the **3** street schools of St. Augustin, Notre Dame du Rosaire, St. Philomene into functional and safe facilities for **1,750** students.



2016

ABF continues its work in Haiti, in the Communities, with the construction of **2** new schools: Manitane and St. Raphael, located in the towns of Dame Marie and St. Raphael. The number of students reaches a total of **2,550**.



2018

ABF starts implementing its work in Italy for the communities affected by the Central Italy earthquake, applying the model of the experience gained in Haiti, where the school becomes the hub of day-to-day life. It also continues working in Haiti with projects that assure continued access to education, care, water and primary goods.

2019

ABF is active both in Italy and abroad to ensure access to quality and fair education for all students. It designs and organises intervention programmes that are scalable and replicable in other countries. Thanks to the interdisciplinary team and to international partners, ABF looks into the future in an increasingly global way.



2020

ABF implements new educational projects in Italy. It inaugurates the new structure of the "F. Corelli" Academy of Music in Camerino, the third intervention in the 2016 post-earthquake areas. It grants access to education to more than **3,500** students in Haiti. It reacts to the Covid19 health emergency with two projects: one focuses on assisting groups at risk and health professionals, and the other focused on the implementation of digital education, which will become a replicable pilot project.



2021

ABF celebrates its first **10** years of activity in the spaces of the San Firenze Complex, where it launches ABF GlobaLab, a vocational and guidance centre for young people aged between 16 and 25. The pilot project for digital teaching takes substance through the ABF Digital Lab and ABF H-Lab project for in-hospital schools in hospital to support over **17,000** students.



2022

In March, ABF announces the fourth intervention in the Central Italy earthquake 2016 areas for the reconstruction of the "R.Frau" IPSIA (State Vocational High School) in San Ginesio. With the inauguration of the Kindergarten in St. Augustin School there are now **6** schools implemented and supported on a daily basis in Haiti. The first ABF GlobaLab 16-19 talents complete the vocational path "Barriers" and leave for the journey experience in the Holy Land. Once the health emergency is over, the ABF Voices of resumes.

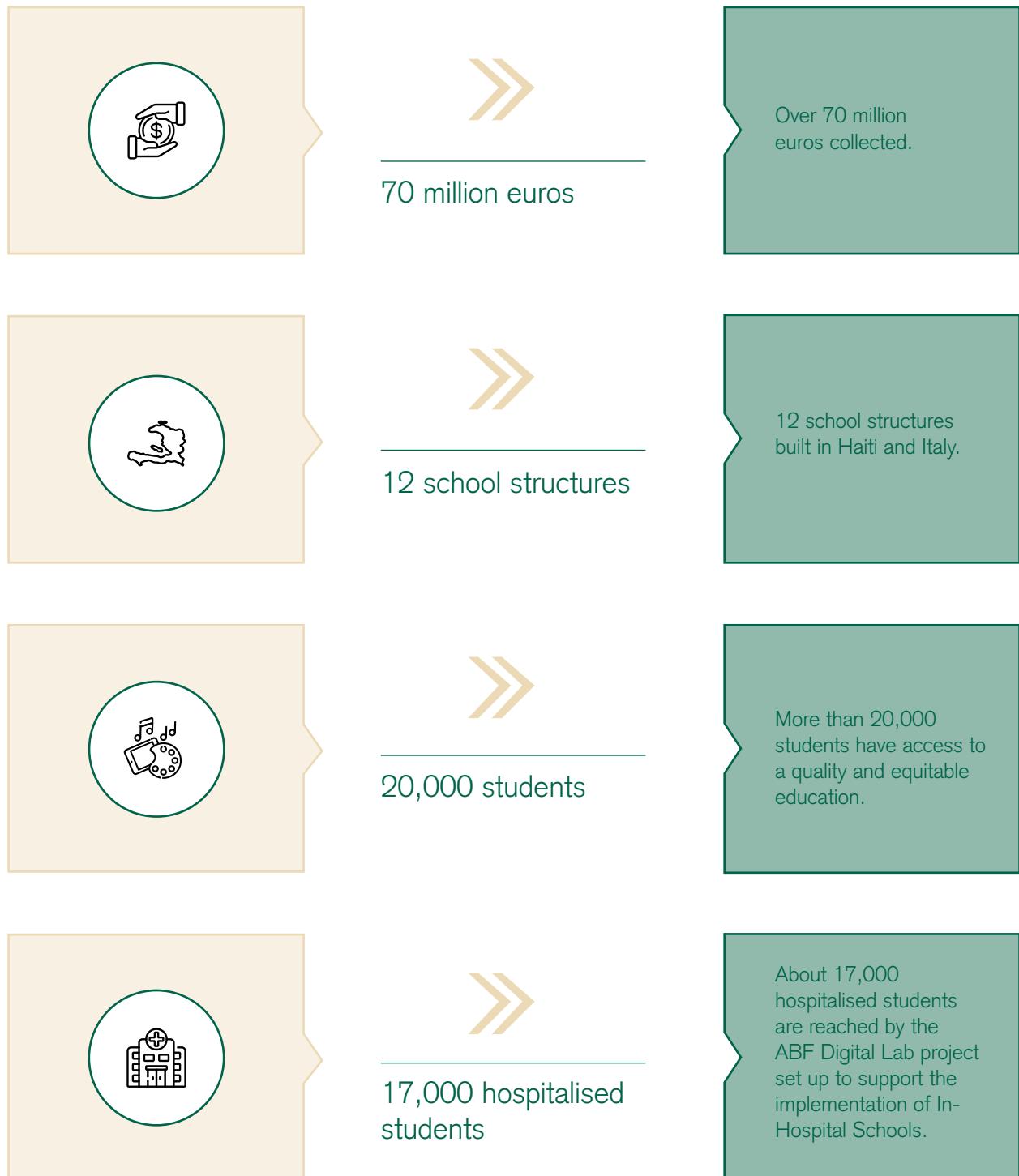


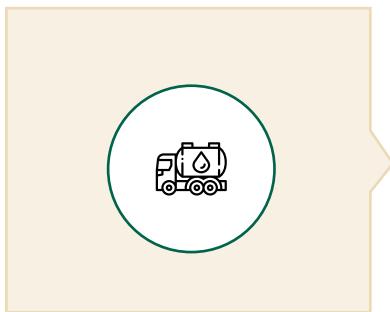
2023

In January 2023, the process for the construction of the ABF "Maria Manetti Shrem" Educational Centre at the Meyer Hospital began. The construction site opened in June with the aim of opening the facility in spring 2024. In May 2023, the construction site for the fifth intervention in the earthquake zone opened, and on 22 November 2023, the ABF Education Hub in Sforzacosta (Macerata) was inaugurated. Also in 2023, the first ABF Globalab Talent4work pathways dedicated to young people between 19 and 25 come to fruition. The ABF Voices of programme expands with the experience of Jerusalem-Bethlehem and Naples, Rione Sanità.



ABF's numbers from 2011 to 2023

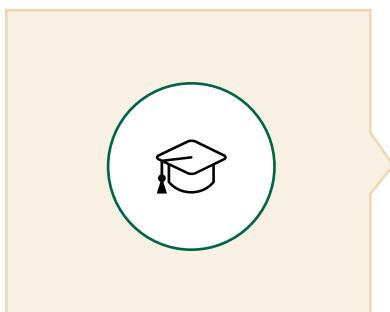




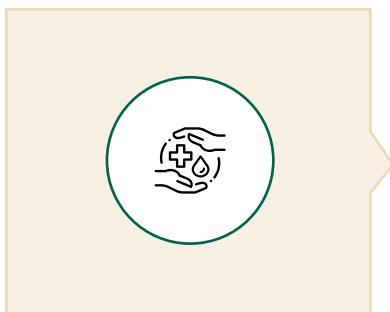
90,000 litres of water
and 400,000 people



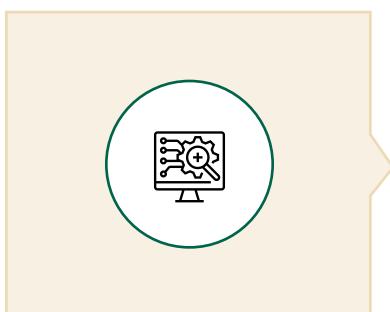
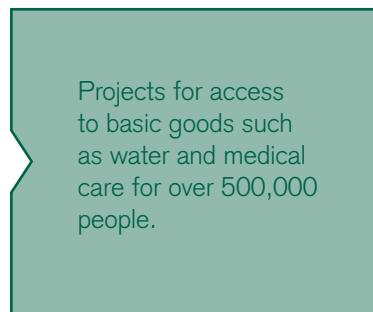
Educational
programmes



Post graduate
specialisation
programmes



500 thousand people



Technological
research



3.1. Core activities: overview

In 2023, the Foundation's work was carried out through three levels of operations:

- Implementation of national and international projects with Non Profit Institutions and Organisations, which represents the Foundation's core activity;
- Various philanthropic activities consistent with the Founder's philosophy;
- Institutional relationships and partnership initiatives with an Institutional profile or for the promotion of individual projects.

These activities were carried out within the two programmes identified by the Board of Directors in accordance with the vision, mission and values of the Foundation's sole founder.

The **Break the Barriers** programme aims to promote and implement projects assisting, in particular, the populations of developing countries, where situations of poverty, illness, malnutrition and complex social issues impair or reduce life expectations. The Foundation seeks to support actions to promote education, reflecting on health and social integration, and wishes to do so by directly measuring, where possible, the impact of its actions in order to continuously improve it.

Projects realised in 2023

The **Challenges** programme aims to bring together the best minds to find innovative solutions to help people cope with and overcome the limits imposed by their disability/discomfort.

The Foundation therefore supports scientific, technological research projects or innovative and original social actions that allow those who live in a situation of illness or social/economic difficulty to overcome or at least improve their conditions.

After the period of collaboration with MIT, the founder expressed the desire to continue with research activities in Italy through collaborations with research institutes, Italian universities and Italian Start Ups.

In 2021, a collaboration was formalised with Prof. Micera's BioRobotics research group at the Scuola Superiore Sant'Anna, and work began on the search for innovative low-cost instruments made with existing technologies that can improve the quality of life of people with health problems, which will hopefully be completed by July 2024.

Grants for action programs

Partners	Type of project	Project detail	Disbursed in 2023	Disbursed in 2022	Disbursed in 2021
Direct ABF	Development Project	Reconstruction of San Ginesio School	56,018	335,026	57,006
Direct ABF	Development Project	Construction of Meyer Educational Centre	824,958	11,367	-
Direct ABF	Development Project	Sforzacosta Reconstruction	2,373,370	23,911	-
Direct ABF	Development Project	San Firenze	270,098	13,720	-
Direct ABF	Development Project	Building maintenance	24,071	9,312	-
Direct ABF	Development Project	Reconstruction of Camerino Academy	-	-	32,448
Direct ABF	Development Project	ABF GlobalLab	250,649	162,540	36,458
Direct ABF	Development Project	ABF Laboratories	319,382	304,308	205,903
Direct ABF	Development Project	ABF Advanced Education - Music masterclass	81,930	82,431	11,934
Direct ABF/ Foundation St. Luc Haiti	Development Project	ABF Voice of	395,590	162,729	574
Foundation St. Luc Haiti	Running costs	Wheat Project-Haiti	1,774,125	1,482,740	910,132
Jameel Community	Development Project	ABF - Community Jameel Scholarship at Royal College of Music - London	-	-	212,994
Foundation St. Luc Haiti	Running costs	Water Truck	202,006	195,023	123,086
Foundation St. Luc Haiti	Running costs	Mobile Clinic	56,248	71,419	-
Direct ABF	Development Project	ABF Empowering - Specialisation	29,519	34,216	35,959
Direct ABF	Development Project	ABF Empowering Sara's dreams	-	70,000	-
Direct ABF	Development Project	Haiti Earthquake Emergency 2021	-	23,747	22,002
Direct ABF	Health emergency	Covid Phase 1- With you to design the future	1,025	1,100	44,282
Direct ABF	Development Project	Ukraine Emergency - ABF reception and integration project	40,690	238,386	-
Direct ABF	Development Project	ABF Emergency Stories	58,403	41,495	30,540
Sant'Anna University	Development Project	Scientific Research - ABF ETheia project	-	34,400	68,320
Total			6,758,081	3,297,870	1,791,637

The amounts approved and allocated were recorded according to the exchange rates in force on the date on which they arose.

3.2. The projects

To make its Mission real and concrete every day, in the year 2023 the Foundation's activities were expressed through three levels of operation:

- Implementation of national and international projects with Non Profit Institutions and Organisations, which represents the Foundation's core activity;
- Various charity activities consistent with the Founder's philosophy;
- Institutional relationships and partnership initiatives with an Institutional profile and for the promotion of individual projects.

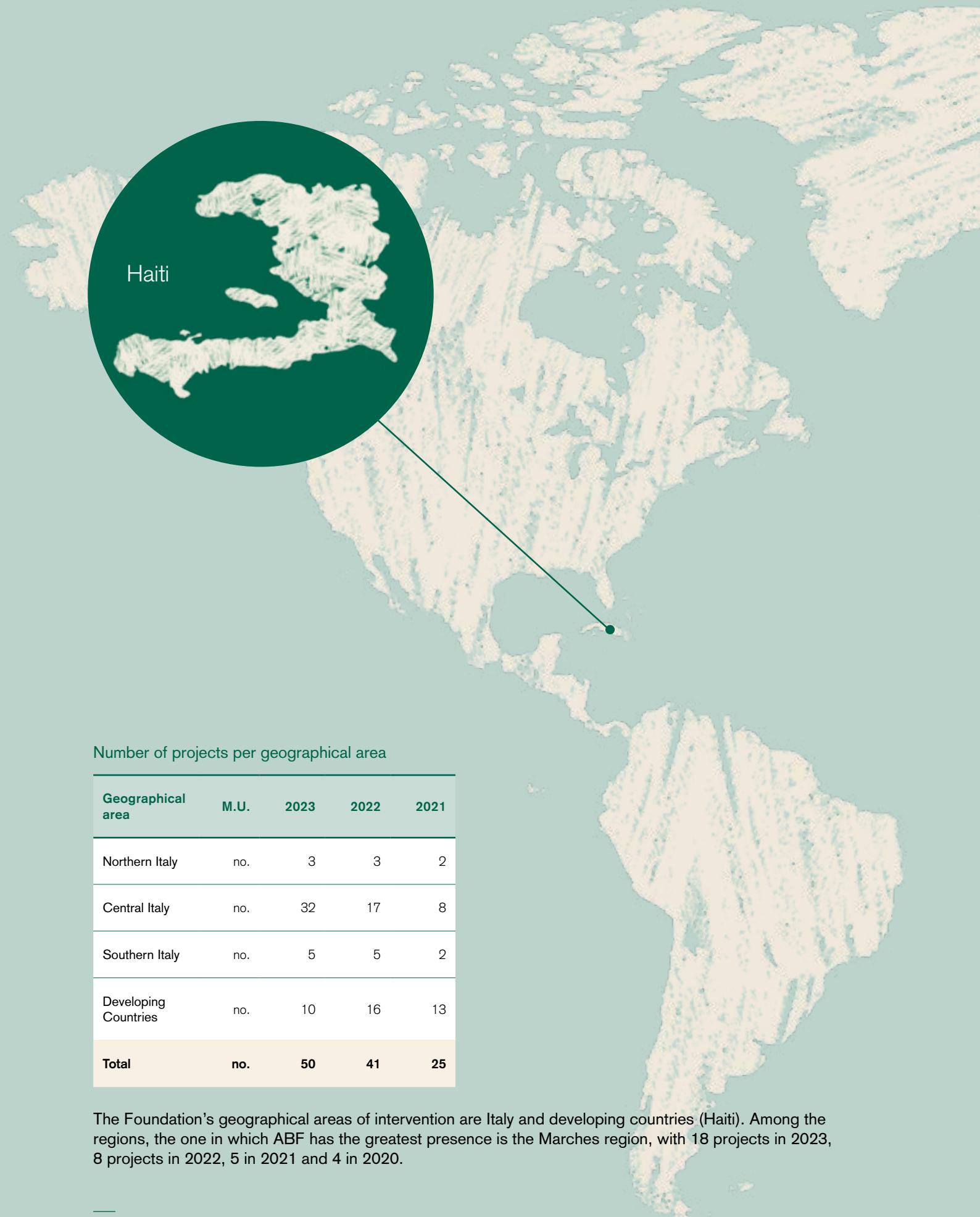
The projects supported and carried out mainly concern the areas of education, education and training, community support and emergency response.



Project clusters

	2023	2022	2021
Education - School buildings	3	4	1
Post-earthquake reconstruction projects	2	2	1
Urban redevelopment and regeneration projects	1	2	-
Education - Educational projects	38	31	13
ABF Digital Lab - Schools	5	3	2
ABF Art & Music Lab - Schools	4	3	3
ABF Digital Lab - IHS	8	7	4
ABF Digital Lab Experimental - IHS	1	1	-
ABF Globalab / axis 1*	2	2	1
ABF Globalab / axis 2**	3	2	1
ABF Globalab / axis 3***	2	1	-
ABF Advanced Education	3	2	1
ABF Voices of	3	3	1
ABF A-R Music Curriculum	1	1	-
ABF W.H.E.A.T. - Haiti	6	6	5
Empowering Communities	4	2	2
ABF Water Truck - Haiti	1	1	1
ABF Mobile Clinic - Haiti	3	1	1
Empowering people	2	2	2
Health Professions	1	1	1
Sara's dreams	1	1	1
Emergencies	3	2	2
Ukraine Emergency	-	1	-
Covid Emergency	-	-	1
Counselling Centre	1	1	1
Emilia flood emergency	1	1	-
Tuscany flood emergency	1	-	-
Total	50	41	25

* Barriere and Vocational CPIA / ** Talent4you / *** Vocational Day and other events



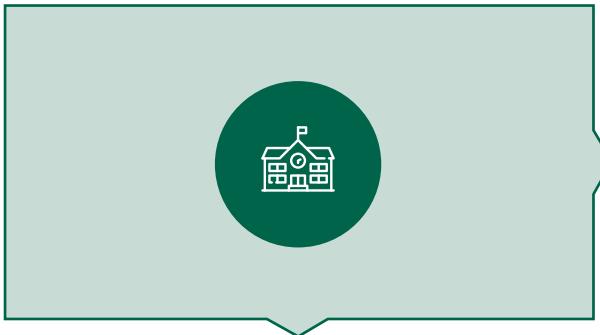


The ABF project clusters

The projects supported or carried out by ABF, either directly or through a partner, are of various kinds and can be divided into 5 clusters. These 5 clusters are part of a global perspective of empowering individuals and communities through the implementation of projects that focus on the strengthening of educational systems (education) or on the consolidation of the conditions that ensure that these systems can be used (empowering people, empowering communities).

Geographical area	Project cluster	Project management mode (in-house/through partners)	Reporting modalities
Italy	School buildings	Internal	ABF Suite
Haiti	School buildings	Via partners	Four-monthly narrative and financial reporting
Italy	Educational projects	In-house and via partners	Monthly + quarterly reporting for the BoD
Haiti	Educational projects	Via partners	Four-monthly narrative and financial reporting
Haiti	Empowering Communities	Via partners	Four-monthly narrative and financial reporting
Haiti	Empowering People	Internal	Annual mission statement
Israel-Palestine	Educational projects	In-house and via partners	Monthly + quarterly reporting for the BoD

Within each cluster, the implementation of almost all projects follows the same development and management process, which consists of specific standardised steps.



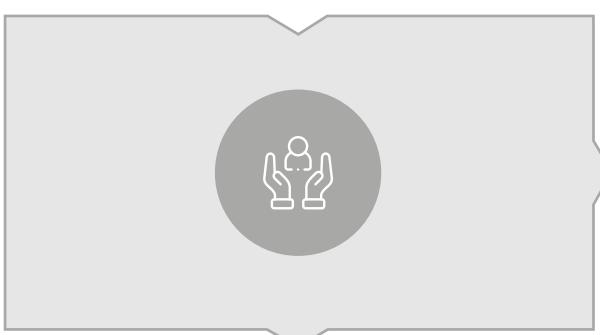
Education:
School buildings



Education:
Educational projects



Empowering
communities

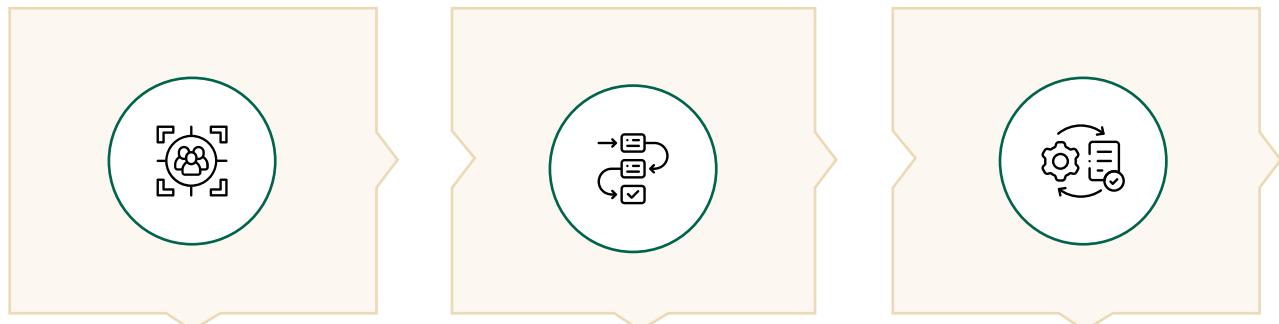


Empowering people



Emergency

The steps of the ABF project management process



01. Identification

This is the start-up phase, in which the project idea is elaborated and the context, needs, objectives are analysed. The collection of information preparatory to project design is carried out by means of on-site visits, interviews with beneficiaries or their representatives, focus groups including all the stakeholders involved, combined with a careful study of the applicable legislation and thematic databases.

02. Design

In this stage, the Foundation plans actions and draws up indicators for measuring performance and impact, choosing the most suitable methodology, tools and timing for the intervention.

03. Execution

It consists of the concrete implementation of the project and the activation of management control and monitoring systems.



04. Evaluation

The evaluation phase includes a social impact assessment, which is not only required by law as mandatory for interventions above a set threshold, but is also a fundamental element to understand whether the project has really met the need originally identified in accordance with the indicators elaborated in the previous phases, thus measuring effectiveness and fostering continuous process improvement. It is the tool through which third sector entities communicate to their stakeholders their effectiveness in creating social and economic value and thus also meets the communication needs towards supporters, improving the attractiveness of the project, showing the level of alignment between the expectations of the stakeholders and the operational targets of the project itself.

“Social impact assessment means qualitative and quantitative assessment, over the short, medium and long term, of the effects of the activities carried out on the target community in relation to the identified objective” - (It.) Law 106/2016, Reform of the Third Sector.

To date, the Foundation has been experimenting with different impact evaluation systems for different projects with the aim of finalising standardised KPIs for all project clusters in order to create a uniform evaluation system that can be compared over time.

05. Reporting

This is the formal operational and documentary closure phase of the project, the result of ongoing management control, documentation and reporting activities carried out during all project stages. The transfer of acquired information is essential for the subsequent reformulation of management strategies and objectives for future projects.

Projects adhering to the standardised management process

Project cluster	2023	2022	2021
Total projects	50	41	25
Projects complying with the standardised management process	41	31	17

Cluster /
Education:
School buildings

Scope of the
investments

HIGH
€ > 500
thousand





Cluster / Education: School buildings

RECONSTRUCTION OF IPSIA (STATE VOCATIONAL HIGH SCHOOL) "R. FRAU" – SAN GINESIO (MC) SITE



/ THE NETWORK

Extraordinary Commissioner of the Italian Government for Reconstruction, USR Marches Region, Municipality of San Ginesio, IPSIA (State Vocational High School) "R. Frau"

/ LOCATION

San Ginesio (MC), Italy

/ PROJECT DESCRIPTION AND CONTEXT

The San Ginesio project comes after the projects implemented in Sarnano, Muccia and Camerino, in the area of the 2016 earthquake epicentre; it represents a pilot at national level for a public/private collaboration that involves co-planning and co-design, all the way to co-execution. In order to implement the project, in fact, the Extraordinary Commissioner for Reconstruction after the 2016 Earthquake, Giovanni Legnini, issued Order no. 28 of 25/10/2021, published in the Official Gazette, in which, for the first time in our country, a third sector entity is entrusted with the design and project management of a 9 million public work built with commission resources.

For the first time a state decree also notes that a multidisciplinary team with expertise in architecture, engineering, youth education, budgeting & controlling, legal & institutional relations is required for the construction of a school.

The design was carried out by the multidisciplinary ABF team during 2022 and the construction site was handed over, after the ordinary tendering procedure, in January 2024.

The careful planning process, in the design and aesthetics of the school, a building of approximately 2000 square metres, is aimed at revaluing the figure of the specialised worker as a key resource of "Made in Italy" and in particular for the development of quality companies in the area.

/ OBJECTIVES

- To provide a new safe and functional structure for students of the local area;
- To restore normal teaching activities;
- To reassess the figure of the specialised worker as a key resource for the development of quality small and medium-sized undertakings in Italy;
- To create an innovative public-private relationship model;
- To create tools (ABF Suite) to increase effectiveness and communication in the public-private relationship.

/ PERFORMANCE INDICATORS

	M.U.	2023	2022
Direct beneficiaries	no.	120	120
Indirect beneficiaries	no.	340,000 (epicentre inhabitants)	340,000 (epicentre inhabitants)
Time of realisation	Days	Data not available	345
Degree of innovation	n/a	New IPSIA (State Vocational High School) organisation methodology	New IPSIA (State Vocational High School) organisation methodology
Degree of environmental sustainability	n/a	Using earthquake debris for concrete construction	Using earthquake debris for concrete construction

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification of need based on the list (Commissioner's Order no. 109 dated 23/12/2020 and no. 28 of 25/10/2021) provided by the Italian Government's Extraordinary Commissioner for Reconstruction and the context analysis carried out through focus groups and interviews⁴;

Stage 2: Design by a multi-disciplinary team (education professionals, lawyers, architects, engineers, administrative staff) dealing with each stage of the design (preliminary, educational, final and executive);

Stage 3: Project execution is managed by ABF, in particular by the multidisciplinary team with strict attention to compliance with the project schedule and budget;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Reporting through the "ABF Suite" platform, developed for the global design and management of real estate projects in Italy.

/ IMPACTS ON THE COMMUNITIES

To restore opportunities for personal growth and thus economic and cultural development to the inhabitants of a town that had been deprived of them due to the 2016 earthquake, through the provision of functional and multifunctional physical spaces for the development of various project ideas. Furthermore, through the construction of the school, we can provide quality of educational offerings on a par with the best experiences nationwide, thus helping to avoid depopulation. Through the construction of the school, the productivity of both the school staff and the local associations that - together with the Foundation - will manage those spaces can be expressed and amplified.

Furthermore, by making such spaces accessible outside the school context, a place that creates aggregation and a sense of community will also be able to include the non-school population, giving the possibility of the creation of a social dimension that is not to be sought elsewhere.

⁴

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- (It.) Ministerial Decree of 18 December 1975 on updated technical standards for school buildings;
- The Guidelines of INDIRE, the National Institute for Documentation on Educational Research Innovation;
- The Instructions of the document "Designing, building and inhabiting the school - Futura" of the (It.) Ministry of Education, also in the light of the National Recovery and Resilience Plan.

At the induced level, the Foundation's facilities can also generate an impact on the local economy because, in addition to being used during school hours, they are also used during extracurricular hours or during the summer, encouraging a flow of people (families, educational staff, donors, masterclass students and teachers, etc.) who make a positive impact on the local economy. This may give the local population the opportunity not to migrate to another country or region.



Cluster / Education: School buildings

ABF EDUCATIONAL CENTER "MARIA MANETTI SHREM" AT UNIVERSITY HOSPITAL MEYER OF FLORENCE



/ THE NETWORK

University Hospital Meyer, AOPI, University of Florence, Meyer Foundation, Tuscany Regional School Office, IC Poliziano, Liceo Pascoli, IC Masaccio

/ LOCATION

Florence, Italy

/ PROJECT DESCRIPTION AND CONTEXT

The pilot project to realise the first space exclusively designed and aimed at education within hospitals is called ABF Educational Centre, and represents the 2nd step of the ABF H-Lab project. This trial is being launched at the University Hospital Meyer in Florence - which has already seen the start of the first stage of the project in the school year 2021/2022 with the ABF Digital Lab project - and saw the creation of an Educational Centre aimed at promoting the languages of art, music and new technologies, able to welcome and enhance the educational experiences of the In-Hospital School and other entities that foster the educational processes of hospitalised children. In particular, ABF will coordinate the activities of the centre having included - in addition to the digital workshop teacher, already present at the hospital - the figures of the art and music workshop teacher, and the facility contact person. Within this framework, ABF also supported and promoted the realisation of the University Postgraduate School "In-hospital school. Training teaching and healthcare professional" of the University of Florence with the purpose of sharing documented innovative practices both at the level of educational and teaching strategies, as well as promoting the organisational training of new professionals ready to enter hospital educational contexts.

/ OBJECTIVES

To offer the best educational conditions in terms of space, time and relationships:

- Spaces capable of guaranteeing organisational flexibility, accommodating multiple dimensions of experience and offering differentiated disciplinary perspectives in knowledge construction processes from 3 to 18 years of age;
- Opening and use times every day of the week, throughout the day;
- The opportunity to experience multiple and diverse educational relationships;
- Training of socio-educational personnel specialised in working in healthcare settings.



/ PERFORMANCE INDICATORS

	M.U.	2023	2022
Direct beneficiaries	no.	250 beds per day	250 beds per day
Indirect beneficiaries	no.	600 (families and teachers)	600 (families and teachers)
Time of realisation	Days	TBD	150
Degree of innovation	n/a	Pilot project	Pilot project
Degree of environmental sustainability	n/a	Sufficient glass structure degree of environmental sustainability	Sufficient glass structure degree of environmental sustainability

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification identified as a pilot project to be implemented at the University Hospital Meyer as a hospital in the AOPI network in which school and educational professionals already work in synergy thanks to previous interventions by the Meyer Foundation;

Stage 2: Design by a multidisciplinary team (education specialists, lawyers, architects, engineers, administrative staff) dealing with both the spaces and each stage of the design (preliminary, educational, final and executive); activation of a participatory design process involving all the entities operating within the Hospital in the socio-educational field; partnership with USRT, University Hospital Meyer and UNIFI aimed at creating a specialisation course to train education professionals in healthcare contexts;

Stage 3: Execution of the facility construction project is managed directly by ABF thanks to an agreement with University Hospital Meyer pursuant to art. 20 of (It.) Legislative Decree no. 50/2016 (Public work realised with private funds) now Art. 56 paragraph 2 of the Public Contracts Code and supervised by the multi-disciplinary team with strict attention to adherence to project timelines and budgets; on the other hand, the activities are scheduled by an inter-institutional working group composed of representatives from ABF, University Hospital Meyer and the Meyer Foundation;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Reporting through the "ABF Suite" platform, developed for the global design and management of real estate projects in Italy. Regular reports from the working group.

/ IMPACTS ON THE COMMUNITIES

The construction of a space within a paediatric hospital for education and learning constitutes the main and not taken for granted opportunity for children under medical care to develop their personal inclinations in the context of medical treatment. It is the place to discover those parts of oneself that, in the hospital setting, would not have a chance to come out or to create and form new bonds and social relationships, just like children who are not hospitalised. The ABF Educational Centre is a place that recognises and promotes the value of a heterogeneous working group in a perspective of collaboration of all actors involved in the integral care process of children and young people. To this end, a coordination nucleus composed of the contact persons of each body involved is set up, aimed at the coherent formulation of an integrated offer of the multiple proposals guaranteed to children and young people within the space and coordinated by the ABF structure contact person.

The coordinating core of the ABF Educational Centre is responsible for:

- Identifying regular coordination and planning times for activities and experiences, organising the schedule and attendance of adults within the structure;
- Defining a common dataset on participation/attendance/hours offered;
- Sharing common pedagogical guidelines for educational and teaching planning;
- Outlining evaluation tools, both in internal and user relations.

Cluster / Education: School buildings

RECONSTRUCTION EDUCATIONAL HUB 0-11 (MACERATA)



/ THE NETWORK

Municipality of Macerata, Extraordinary Commissioner of the Italian Government for Reconstruction, REO Marches Region, Mestica School District

/ LOCATION

Macerata, Italy

/ PROJECT DESCRIPTION AND CONTEXT

The fifth intervention in the 2016 earthquake areas, ABF's intervention is taking place at Sforzacosta, in the municipality of Macerata. The "ABF Educational Hub 0-11" was developed over several lots: Lot A, the reconstruction of the new kindergarten, which has dedicated spaces and a nursery section and was inaugurated in November 2023; Lot B for the existing primary school, the classrooms will be redesigned and music, art and technology labs will be created, which will also be open to both teaching and external users from the next school year; the garden and outdoor spaces that, in addition to hosting school activities, will act as a link between the Hub and the outdoors. The inclusion of the children's centre in the Sforzacosta neighbourhood becomes an opportunity to reorganise all the existing spaces, including the external ones, in a functional way, in terms of accessibility and distribution, with the aim of defining a new educational hub that is a reference point and element for rethinking the master plan of a peripheral but strategic area for the city.

/ OBJECTIVES

- To create an educational context open to the local area, a centre of methodological innovation through the languages of art, music and new technologies;
- To create an urban regeneration redevelopment of ABF to create a building for educational use;
- To promote continuity in education and schooling;
- To promote the general redevelopment of the Sforzacosta area.



/ PERFORMANCE INDICATORS

	M.U.	2023	2022
Direct beneficiaries	no.	130	130
Indirect beneficiaries	no.	2,102 (inhabitants of the neighbourhood)	2,102 (inhabitants of the neighbourhood)
Time of realisation	Days	150	150
Degree of innovation	n/a	Urban redevelopment operation	Urban redevelopment operation
Degree of environmental sustainability	n/a	Energy autonomy	Energy autonomy

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification of need based on the list (Commissioner's Order no.109 of 23/12/2020) provided by the Italian Government's Extraordinary Commissioner for Reconstruction and the context analysis carried out through focus groups and interviews, regulations and reference guidelines;

Stage 2: Design by a multidisciplinary team (education specialists, lawyers, architects, engineers, administrative staff) dealing with both the spaces and each stage of the design (preliminary, educational, final and executive); activation of a participatory design process involving the future managing entities (School District and Municipality) of the structure;

Stage 3: Execution of the facility construction project is managed directly by ABF thanks to an agreement with Meyer University Hospital pursuant to art. 20 of (It.) Legislative Decree 50/2016 (Public works realised with private funds) and supervised by the multi-disciplinary team with strict attention to adherence to project timelines and budgets; on the other hand, the activities are scheduled by an inter-institutional working group composed of representatives from ABF, Municipality and Comprehensive School;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Reporting through the "ABF Suite" platform, developed for the global design and management of real estate projects in Italy. Regular reports from the working group.

/ IMPACTS ON THE COMMUNITIES

Restoring opportunities for personal growth and thus for economic and cultural development to the inhabitants of a town that had been deprived of them due to the 2016 earthquake, through the provision of functional physical spaces and centres for the development of various project ideas, such as the kindergarten and primary school workshops. Furthermore, through the construction of the school, the necessary support can be provided to families with school-age children to access services, thus helping to avoid depopulation.

Furthermore, by making such spaces accessible outside the school context, a place that creates aggregation and a sense of community will also be able to include the non-school population, giving the possibility of the creation of a social dimension that is not to be sought elsewhere.

At the induced level, the Foundation's facilities can also generate an impact on the local economy because, in addition to being used during school hours, they are also used during extracurricular hours or during the summer, encouraging a flow of people (families, educational staff, donors, masterclass students and teachers, etc.) who make a positive impact on the local economy.

5

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- (It.) Ministerial Decree of 18 December 1975 on updated technical standards for school buildings;
- The Guidelines of INDIRE, the National Institute for Documentation on Educational Research Innovation;
- The Instructions of the document "Designing, building and inhabiting the school - Futura" of the (It.) Ministry of Education, also in the light of the National Recovery and Resilience Plan.
- (It.) Legislative Decree 65 of 2017 "Establishment of the Integrated System of Education and Instruction from birth to six years of age"
- (It.) Ministerial Decree of 22 November 2021, no. 334 "Pedagogical guidelines for the 0-6 integrated system"
- (It.) Ministerial Decree of 24 February 2022, no. 43 "National guidelines for early childhood education services"
- Handbook of Children's Education Services: planning, designing and managing for the quality of the integrated and 0 6 system of the Department of Family Policies of the Presidency of the Council.

Cluster / Education: School buildings

0-6 SCHOOL IN SFORZACOSTA (MACERATA) LOT A



/ PERFORMANCE INDICATORS

	M.U.	2023
Direct beneficiaries	no.	60
Indirect beneficiaries	no.	2,102 (inhabitants of the neighbourhood)
Degree of innovation	n/a	Urban redevelopment and regeneration operation



Cluster / Education: School buildings

RENOVATION OF A BUILDING IN SAN FIRENZE



/ THE NETWORK

Municipality of Florence, Department of Youth Policies, Department of Education, Tuscany Regional School Office

/ LOCATION

Florence, Italy

/ PROJECT DESCRIPTION AND CONTEXT

The renovation project of the San Firenze building is an operational condition for the development of the ABF Globalab educational programme: a container of projects in the field of school, career and vocational guidance characterised by the adoption of a practical-experiential methodology, which is embodied in training opportunities and experiences essentially in the form of workshops and of an interactive-cooperative nature, aimed at empowering and guiding subjects in the broadest and most meaningful sense.

This is part of a wide-ranging conceptual paradigm, in which centrality is given to the emergence and enhancement of transversal competences (and in particular to the area of social and emotional competences), to personal pro-activation, enhancement and empowerment, aiming at supporting orientation and self-training of the individual.

The design of the spaces is guided by three key words - Sustainable, Hybrid, Relational - and is aimed at giving young people in the Florentine area environments capable of promoting autonomy and agency, responsibility and participation, motivation and interest, welcoming questions and interrogations, new approaches and solutions, reflective and interactive processes, and open to different cognitive and relational styles, with the aim of promoting conditions that foster the acquisition and consolidation of social, emotional and relational skills.

To this end, three workshop spaces are planned within the project: digital, musical and multifunctional.

/ OBJECTIVES

- To foster the all-round pro-activation of girls and boys by promoting:
 - 1) Orientation
 - 2) New prospects for development and growth
 - 3) (Re)placement in education and/or employment
- To represent for all male and female participants a path of global empowerment of the individual by favouring:
 - 1) The emergence and enhancement of knowledge, abilities, technical and transversal skills already possessed by the individual;
 - 2) Enhancement of transversal skills;
 - 3) Development of social/relational/communicative, emotional, self-efficacy, motivational, organisational, problem solving, visioning and life project building skills.

/ PERFORMANCE INDICATORS

	M.U.	Performance indicators
Direct beneficiaries	no.	80,000 ⁶ approx.
Indirect beneficiaries	no.	250,000 approx.
Time of realisation	Days	200 days
Degree of innovation	n/a	Realisation of co-working environments and workshops for ABF GlobaLab project and community spaces for 16-25 year olds
Degree of environmental sustainability	n/a	Creation of a vocational academy

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of the need that emerged during the first years of the ABF GlobaLab project and the need for redevelopment and regeneration of the San Firenze spaces;

Stage 2: Design by a multi-disciplinary team (educational experts, lawyers, architects, engineers, administrative staff) dealing with both the spaces and each stage of the design (preliminary, pedagogical, final and executive);

Stage 3: Execution managed directly by ABF and supervised by the multidisciplinary team with strict attention to project timelines and budget;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Reporting through the "ABF Suite" platform, developed for the global design and management of real estate projects in Italy. Regular reports from the working group.

/ IMPACTS ON THE COMMUNITIES

The renovation of the spaces aims to give back to the 16-25 population an innovative relation environment, where to acquire and consolidate transversal skills, nurture the emergence of an empowered and proactive self, experience collaboration and cooperation, teamwork, problem posing and problem solving, emotional, management, organisational and planning skills, leadership, creative thinking, communication skills, self-narration, self-reflexivity and conscious acting, in order to build a positive, effective, generative and transformative self-image.

This environment is created with the aim of forming a true vocational school that - in harmony with the main EU and national legislation on the subject of training, education, continuous learning, transversal skills, and lifelong learning - generates the opportunity to experiment and co-construct plural possibilities for self-exploration and empowerment, with the key objective - and general background of the ABF Globalab programme - of undertaking life orienteering and life design, self-development and self-fulfilment paths.

⁶

Population aged 16-25 years resident in the Metropolitan City of Florence

Cluster / Education: Educational projects



The "Education - educational projects" cluster includes free primary education in developing countries, particularly in the most remote areas of Haiti, and the implementation of projects to supplement and support public school, extracurricular and higher education pathways in order to generate opportunities to develop one's talents and abilities, to acquire greater awareness and the ability to make choices.

In the course of 2023, the Foundation implemented a new systematisation of the evaluation procedures for educational projects, in order to update and align the evaluation impact and with the aim of achieving complete alignment in 2024/2025; all this entailed in 2023 a gradual phasing out of certain types of indicator tools and the inclusion of new ones.



Cluster / Education: Educational project

ABF GLOBALAB PROGRAMME



/ THE NETWORK

Municipality of Florence, Department of Youth Policies
 Municipality of Florence, Department for Public Instruction
 Municipality of Florence, Schools in the territory of the Region of Tuscany, Regional Education Office of Tuscany

/ LOCATION

Florence, Italy

/ PROJECT DESCRIPTION AND CONTEXT

GlobalLab is an empowerment programme aimed at young people between the age of 16 and 25 in the two segments 16-19 and 19-25. The basis is a proposal for scholastic, vocational and professional orientation which is rooted in a deep bond between the quality of individual existence and the need to enhance and strengthen opportunities for relationships, experimentation and reflection that focus on research, the discovery and care of one's own talents and intelligence as well as that of others.

The Globalab programme has 3 main axes:

Axis 1: Projects aimed at educational institutions, complementing curricular education

- Barriers project: a workshop pathway aimed at concretely mobilising the girls' and boys' planning skills, combining potential, cognitive, emotional and value resources in order to support them in expressing the strength of their ideas in conflict resolution.
- Vocational CPIA [Provincial Centres for Adult Education] project: Social/emotional skills as a whole are a comprehensive set of abilities essential for individuals to succeed at school, at work and to participate fully in society as active citizens. The Vocational CPIA [Provincial Centres for Adult Education] project complements the institutional pathway as a specific intervention for the emergence and enhancement of these skills in order to make CPIA students more aware and proactive.

Axis 2: Projects aimed directly at young people aged between 16 and 19

- ABF Talent4You project: Projects participating in the Call must be designed with the central aim of identifying innovative ways, strategies and resources to act in a solution-oriented and empowering way, taking into account their feasibility and sustainability. The winners are participants in a workshop that ends with an educational trip to the Holy Land.
- ABF Talent4Work project: it represents an opportunity for personal empowerment, through which the selected boys and girls will be able to face their working future in a proactive way, with a dynamic mindset and awareness of their own intelligence and skills.

Axis 3: Training events for young people and teachers

- ABF Vocational Lab project: aimed at students, school managers, teachers, tutors and career counsellors, the ABF Vocational Day project promotes an idea of career guidance understood as creating the conditions for each girl and boy to express, manifest and recognise their potential. The workshops therefore take the form of a laboratory proposal focused on the development of skills and the enhancement of experiences related to the narration of the self and the mutual recognition of talent, fostering the emergence of each individual's visioning capacity.

- ABF Wannabe Project 2023: Training event for vocational orientation purposes, focusing on the topic of interpersonal and communication skills.

Transversal to these axes is the creation of a Youth Committee for San Firenze: a place for the active participation of the girls and boys involved in the projects, aimed at redesigning the interventions for the following years.

/ OBJECTIVES

Creating the right conditions to guarantee young students:

- The discovery and understanding of their own interests and talents
- Knowledge of the world and the complex reality that surrounds them
- Dialogue, comparison and the search for new meanings and life perspectives
- Contact with prestigious public, profit and non-profit institutions involved in the activities of the ABF
- Opportunity to become their own leader and that of their communities in the area of their talent, experimenting in real relationship contexts.

/ PERFORMANCE INDICATORS

	M.U.	Performance indicators
Potential direct beneficiaries	no.	80,000 ⁷ approx.
Potential indirect beneficiaries	no.	250,000 approx.
Degree of innovation	n/a	Innovative approach to school, vocational and career guidance; Modelling a method for assessing the transversal, social, emotional and relational skills acquired

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of needs analysis, stakeholder mapping and partner assessment, with subsequent feasibility⁸ project;

Stage 2: Design undertaken by the in-house Team involving recipients, beneficiaries and local partners in co-design activities;

Stage 3: Execution directly by ABF mandated personnel, or in partnership with local organisations supervised by the ABF team through structured and standardised forms of monitoring and evaluation;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Monthly narrative and four-monthly financial reporting.

⁷

Population aged 16-25 years resident in the Metropolitan City of Florence

⁸

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- 2030 Agenda as a framework for project guidance;
- OECD and WHO indicators for measuring transversal skills, soft-skills and socio-emotional skills;
- (It.) Ministerial Decree no. 774 of 4 September 2019 "Guidelines for transversal skills and orientation pathways"

/ IMPACTS ON THE COMMUNITIES

The possibility for a young person to discover his or her personal inclinations and talents and to learn transversal, but also emotional, growth tools activates the acquisition of self-awareness and thus the ability to make conscious and mature choices in one's present and future with repercussions in terms of improving one's relationships and potentially making oneself a leader in one's community or a creator of new development contexts.

For a teacher, the possibility of participating in development and education constitutes an opportunity to improve one's own educational and training skills, which will take the form of the ability to support their students even better in their training and recognition of their talents.

During the year 2023, a new impact assessment model was used to measure the skills acquired and the participants' perception of the project's effectiveness through a system of ex-ante and ex-post monitoring and measurement to document the development profiles of specific skill areas. This model was applied in the Barriers project (AXIS 1), ABF Talent4You (AXIS 2).



Axis 1**Focus Barriers Project (October - December 2023)**

Students	Number
Male/female students enrolled in ABF Barriers	244
Male/female students who responded to the ex-post questionnaire	174
Male/female students who responded to the ex ante questionnaire	172

	M.U. or type of skill	Most impacted skill areas
Beneficiaries	no.	244
	A) Organisational, planning and problem solving skills	A2) Punctuality and time management A4) Change management
	B) Relational and communication skills	B2) Communication in front of an audience and/or in the group B3) Relationship management in conflict situations B4) Managing emotions in conflict situations B6) Collaboration in the group
Areas of expertise investigated		C3) Interest in socio-political events C4) Effective oral communication in (at least) one language other than the mother tongue C5) Effective written communication in (at least) one language other than the mother tongue C6) Interest in cultures other than one's own
	C) Language and intercultural skills	D) Emotional skills, self-esteem and self-awareness D2) Awareness of one's own potential

From the analysis of the specific indicators, it emerges that the area most affected is that of language and intercultural skills (cluster C); in particular, interest in socio-political events in the national and international spheres, and the desire to get to know new people and cultures. In Cluster B, there is a significant increase in collaborative skills, as well as in communication and emotion management skills in conflict situations. With regard to clusters A and B, a homogenous growth of indicators is noted for all areas, with a significant increase for the ability to manage time and change.

Teachers	Number
Teachers involved in the project	14
Teachers who responded to the evaluation survey	6

Aspects that in the teacher's opinion generated a change/impact on the class group	The way of working in the class group, communication education and space management
	Working strategies
	Activity management, group relations, operational modes
	Not such a major change, but certainly a reflection on communication methods
	1. Increased class interest and participation in curricular lessons. 2. Progress in socialisation. 3. Implementation of digital and soft skills.
	Group workshop, listening to young people's experiences and interaction with peers

Motivation	The way of working and educating in the relationship
	From the reports of the young people, it seems that the method used during group work was interesting
	The students greatly appreciated the proposed modalities, considering them educational
	For some conflicting aspects within the class, the approach to the problem has changed
	The majority of the class group showed an improvement in metacognitive skills and sense of self-efficacy, also noticeable in a stronger relationship with the teacher
	They stimulated greater willingness and openness to initiatives, and greater self-awareness

Axis 2
Focus Talent4you project

Students	Number
Male/female Students enrolled in ABF T4U	23
Male/female Students who responded to the ex-post questionnaire	19
Male/female Students who responded to the ex ante questionnaire	21

	M.U. or type of skill	Most impacted skill areas
Beneficiaries	no.	23
	A)	A1) Autonomy
		A2) Punctuality and ti
	Organisational, planning and problem solving skills	A3) Activity management
		A4) Change management
		A5) Problem management
		A6) Self-confidence and confidence in the future
Areas of expertise investigated	B)	B1) Ease of communication
	Relational and communication skills	B3) Relationship management in conflict situations
		B5) Management of friendship relations
		B6) Cooperation in the group
	C)	C2) Openness to new things
	Language and intercultural skills	C3) Interest in socio-political events
		C5) Network utilisation
		C6) Openness to diversity
	D)	D2) Awareness of one's own potential
	Emotional skills, self-esteem and self-awareness	D4) Recognition of others' emotions

**Focus Talent4work project
Pilot (January 2023)**

Students	Number
Male/female Students enrolled	12
Male/female Students who responded to the ex-post questionnaire	8
Male/female Students who responded to the ex ante questionnaire	12

	M.U. or type of skill	Most impacted skill areas
Beneficiaries	no.	12
Areas of expertise investigated	A) Organisational, planning and problem solving skills	A2) Punctuality and time management A3) Activity management A5) Problem management
	B) Relational and communication skills	B2) Speaking in public/group B3) Relationship management in conflict situations
	C) Language and intercultural skills	C3) Interest in socio-political events C5) Network utilisation B6) Cooperation in the group
	D) Emotional skills, self-esteem and self-awareness	D2) Awareness of one's own potential D3) Recognition of one's own emotions D4) Recognition of others' emotions

2nd cycle (June 2023)

Students	Number
Male/female students enrolled	1
Male/female students who responded to the ex-post questionnaire	1
Male/female students who responded to the ex ante questionnaire	1

	M.U. or type of skill	Most impacted skill areas
Beneficiaries	no.	1
		A1) Autonomy
	A) Organisational, planning and problem solving skills	A5) Problem management
		A6) Self-confidence and confidence in the future
Areas of expertise investigated	B) Relational and communication skills	B5) Management of friendship relations
		B6) Cooperation in the group
	C) Language and intercultural skills	C1) Openness to relationships
	D) Emotional skills, self-esteem and self-awareness	D1) Understanding one's own potential

3rd cycle (September 2023)

Students	Number
Male/female students enrolled	10
Male/female students who responded to the ex-post questionnaire	9
Male/female students who responded to the ex ante questionnaire	10

	M.U. or type of skill	Most impacted skill areas
Beneficiaries	no.	10
	A) Organisational, planning and problem solving skills	A3) Activity management
		A4) Change management
Areas of expertise investigated	B) Relational and communication skills	B1) Ease of communication
		B3) Relationship management in conflict situations

	C2) Openness to new things
C) Language and intercultural skills	C3) Interest in socio-political events
	C5) Network utilisation
	C6) Openness to diversity
D) Emotional skills, self-esteem and self-awareness	D2) Awareness of one's own potential
	D4) Recognition of others' emotions

Please note that, within the ABF Talent4Work project, the statistical analysis showed that the areas of skill impacted in continuity between the different clusters are: the management of activities - also simultaneously - and problem solving (cluster A); the management of conflict situations (cluster B) openness and interest in socio-political events and current affairs, also in relation to the development of digital skills (cluster C); and finally in the consolidation of the awareness of one's own potential, and in the ability to recognise and welcome the emotions of others.



Cluster / Education: Educational project

ABF ART, & DIGITAL LAB PROGRAMME



/ THE NETWORK

School District "S. Pertini" of Capannoli, School District "Mons. Paoletti" of Pieve Torina, School District "G. Leopardi" of Sarnano, IPSIA (State Vocational High School) "R. FRAU" of San Ginesio; Municipality of Lajatico, Municipality of Muccia, Municipality of Sarnano, Municipality of San Ginesio; IHS c/o Presidio "Salesi" of Ancona, IHS c/o I.R.C.C.S. [Scientific Institute for Research, Hospitalization and Healthcare] Burlo-Garofolo of Trieste, IHS c/o National Hospital Pausilipon and Santobono of Naples, IHS c/o University Hospital Meyer of Florence and IHS c/o Maternity-Children's Hospital of Padua, IHS c/o Giovanni XXIII of Bari; University Hospital "G. Martino" of Messina

/ LOCATION

Italy

/ PROJECT DESCRIPTION AND CONTEXT

According to the project philosophy promoted by the Andrea Bocelli Foundation, school is not only a safe space, functional to children's learning, but also the main connection and social/cultural reference point for the whole territory, a place to live and enjoy, where stories and emotions can be shared; thus, specific conditions aimed at growing, acquiring and consolidating new relationships, learning and skills should be offered.

For this purpose, the Art & Music Labs programme envisages the inclusion of the figure of the workshop artist within the educational personnel, as well as the possible expansion and care of labs. Our philosophy is based on the awareness that children's natural attitude to share images, thoughts and emotions through communication codes based on complex forms, must be supported by rich spatial and relational contexts, which should be strong in terms of opportunities for exploration, construction and sharing. In such scenario, the workshop artist designs integrated experiences within the overall programming proposed by teachers and shares their meanings and results. The inclusion of the workshop artist is accompanied and facilitated by a pedagogical coordinator who supports the integration between the activities and the educational and didactic offer of the facility. In particular, the workshop artist's function is to design and carry out educational experiences that are situated and integrated in the programmes carried out by the teachers of the school context in which he/she is inserted; to promote and document good practices and innovative conduct in the approach to teaching methodology with the aim of promoting the integration of different languages both as an educational element and as a source of aggregation and culture, of building networks and opportunities for dialogue, comparison and evaluation.

/ OBJECTIVES

- To provide the right conditions for each child to discover, recognise and develop their talents through the language of art and music and new technologies;
- To provide adequate instrumentation that favours the construction of learning places that promote contexts of interaction, and maintaining conditions that make the arts and music tools with which to support, supplement and enrich processes of forming relationships, knowledge and learning;
- To offer innovative resources, useful for the design of educational experiences in the broader programmes carried out by teachers;
- To support time for reflection and training, as well as the creation of educational networks - made up of teachers, educators and workshop artists working in ABF schools - aimed at researching, sharing and valorising the good practices implemented;
- To give significant support to in-hospital schools and schools in rural and inland areas that face demographic and environmental challenges on a daily basis by qualifying and enhancing the schools' educational and teaching offer.

/ PERFORMANCE INDICATORS

	M.U.	Performance indicators
Direct beneficiaries School Projects ⁹	no.	350 approx.
Indirect beneficiaries School Projects ¹⁰	no.	5,000 approx.
Potential beneficiaries Hospital School projects	no.	1,100 per day approx.
Degree of innovation	n/a	Methodological innovation through new technologies, art and music; Modelling an approach of enhancing the school curriculum in state schools through ABF mandated staff; and an approach of promoting the hospital educational experience as a resource for integral care processes for girls and boys

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of needs analysis, stakeholder mapping and partner assessment, with subsequent feasibility project;

Stage 2: Design undertaken by the in-house Team involving recipients, beneficiaries and local partners in co-design activities;

Stage 3: Execution directly by ABF mandated personnel, or in partnership with local organisations supervised by the ABF team through structured and standardised forms of monitoring and evaluation;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Monthly narrative and four-monthly financial reporting.

/ IMPACTS ON THE COMMUNITIES

The project promotes the realisation of integrated curricula in which art, music and new technologies represent new perspectives through which relationships can be strengthened. Part of the projects is also geared towards activating experiences of involving families and building educational networks in order to share and promote documented good practices. Specifically, in the Hospital, enhancing the educational dimension within integrated care processes consists in the pursuit of looking after hospitalised children in every single aspect, through the activation of processes that restore a positive, proactive and constructive dimension of the self in relation to others.

In particular, the use of new digital technologies is promoted because it is a tool for learning and developing new technical skills and a communication tool that supplements students' and teachers' knowledge, improving

⁹

The number refers to the total number of children enrolled in the schools of Muccia, Sarnano, Lajatico and San Ginesio.

¹⁰

Indirect beneficiaries in School projects are represented by the number of inhabitants of the locality in which the school undergoing reconstruction or intervention is located: Muccia (910), Sarnano (3,263), Lajatico (1,337).

¹¹

The number is indicative, with reference to the total number of beds available in the hospitals involved in the project: Ancona (162), Bari (150), Florence (250), Naples (60), Padua (241), Trieste (136), Messina (90)

¹²

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- 2030 Agenda as a framework for project guidance;
- Systematic review of the international literature;
- National guidelines on in-hospital schooling and home schooling;
- DigCompEdu and DigCompFor for e-skills framework.

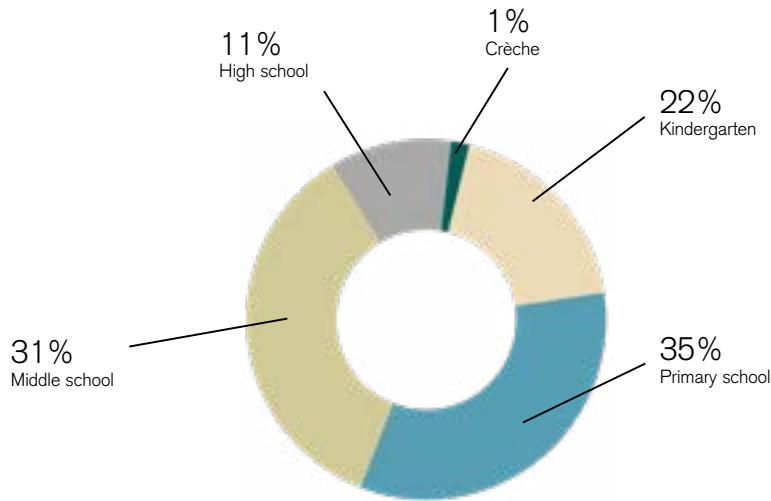
the quality of learning and teaching. Digital technologies facilitate and enrich the processes of skills acquisition and work activities, in the present and in the future.

In particular, starting with the academic year 2020/2021, a new impact assessment model was tested on some projects to measure the skills acquired and the participants' perception of the project's effectiveness through a system of ex-ante and ex-post monitoring and measurement to document the development profiles of specific skill areas. This model was also applied in the 2022/2023 academic year on projects in the schools of Muccia, Trieste, Genoa, Ancona, Sarnano, Lajatico, Naples, Florence and Padua.

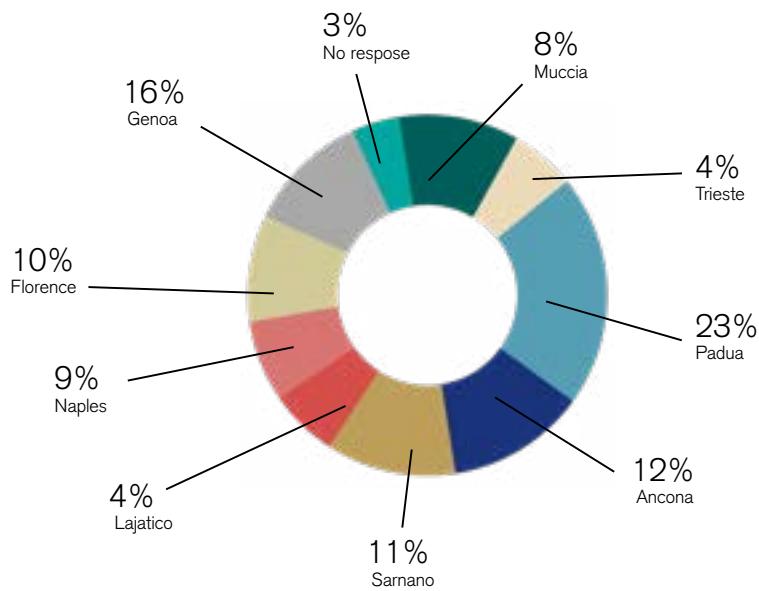
Focus Digital Lab/Teacher Evaluation

Teachers	M.U. or type of skill	a.y. 2022/2023
Beneficiaries	no.	
Most impacted areas	Improving digital skills	For 62% of the teachers ABF Digital Lab has contributed to their professional growth and 78% stated they would very likely participate again in ABF Digital Lab if they get the chance.
	Professional growth	
	Perception of one's prior knowledge and skills with respect to educational technologies (do you use them and how you use them, do you know them, what do you know)	36% of the teachers interviewed claimed to have made basic use of technology in their teaching, mostly related to communication. 44% say they use various resources and technologies mainly for communication and content sharing. Only 13% of the teachers claim to have made proactive use of digital technologies already before the ABF Digital Lab.
	Relationship between technology and cooperative learning	33% of the teachers who participated in ABF Digital Lab stimulate their students to work in groups and encourage the use of digital technologies when they do so. 38% of the teachers surveyed do not make their students work in groups, while 21% fail to integrate the use of digital technologies in group work. 34% of teachers encourage the use of digital technologies to enable students to plan, document and monitor their own learning (e.g. self-assessment quizzes, ePortfolios for documenting and presenting results, online diaries/blogs for reflection) and 51% say they use digital technologies to monitor the progress of their students against 9% who say they do not. 38% of the teachers surveyed use educational technology to give feedback to their students, while 47% say they do not use digital technologies for this kind of activity.
Skill areas investigated	Privacy and data management awareness	38% of the surveyed teachers actively teach students to investigate the origin of information and artefacts on the web, and 41% actively teach them to use educational technologies in a safe way. 53% of teachers put procedures in place to manage student data and protect their work, 29% do not store sensitive data of any kind and only 19% said they do not have to deal with it because it is handled by the school.
	Teacher feedback	<p>"In addition to increasing and supplementing the skills of individual teachers, it allows for networking and the constructive and meaningful expansion of both horizontal and vertical educational offerings using languages mastered by pupils but not always known and used by teachers. The presence of a workshop artist becomes a valuable contribution and an indispensable resource."</p> <p>"These workshops, at least for me, help us complete our projects and also give the teacher a stimulus for thinking, elaboration and experimentation."</p> <p>"A beautiful, useful and fruitful synergy arises from the confrontation with the Digital Workshop Artist. In addition, the devices available to the hospital patients are useful and up-to-date. I express my gratitude."</p> <p>"It was a good learning experience both for the students and for me as a teacher."</p>

Mapping the school levels involved



Geographical mapping of the schools involved



Social/age mapping

75% of the teachers who responded to the questionnaire teach in hospitals, while 25% participated in ABF Digital Lab in one of the schools where ABF is present. 40% of the teachers involved are aged between 50 and 59, while only 7% are under 30. 21% of the teachers are over 60 years old. The remaining teachers involved are aged between 30 and 49. 45% of teachers have been teaching for more than 20 years, and 30% for less than 10, while 20% have between 11 and 20 years of experience. 85% of the teachers involved were female, 10% male and 5% preferred not to answer.

Cluster / Education: Educational project

ABF A-R MUSIC CURRICULUM



/ THE NETWORK

School District "G. Leopardi" of Sarnano

/ LOCATION

Sarnano (MC), Italy

/ PROJECT DESCRIPTION AND CONTEXT

The experimental Research-Action "ABF Music Curriculum A-R Project" aims to initiate a process of renewal of the educational approach in the formal contexts of education and instruction from 3 to 14 years of age through an action of research and reflection on the resources offered by the languages of music within the school curriculum. The path lasts four years and sees the addition of a new school level from year to year until the completion of the first cycle of education. The pathway is addressed directly to teachers with the aim of supporting - through direct experimentation of projects within their respective school contexts - the acquisition and consolidation of strategies for using and managing the potential of musical languages in everyday life: a resource to support, supplement and enrich each field of experience and subject area.

/ OBJECTIVES

- To initiate, coordinate and consolidate a process of methodological innovation supported by the resources offered by musical languages in education;
- To experiment with new forms of educational continuity from 3 to 14 years of age;
- To update the school curriculum through participatory planning with teachers.

/ PERFORMANCE INDICATORS

M.U.	Performance indicators	
Direct beneficiaries ¹³	no.	60 approx.
Indirect beneficiaries ¹⁴	no.	400 approx.
Degree of innovation	n/a	Structuring a participatory pathway for the development of a curriculum open to musical languages

¹³

Number of teachers participating in the 3rd year of the action-research project

¹⁴

Number of students enrolled in the academic year 23-24 at the School District Leopardi" of Sarnano

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of needs analysis, stakeholder mapping and partner assessment, with subsequent feasibility¹⁵ project;

Stage 2: Design undertaken by the in-house Team involving recipients, beneficiaries and local partners in co-design activities;

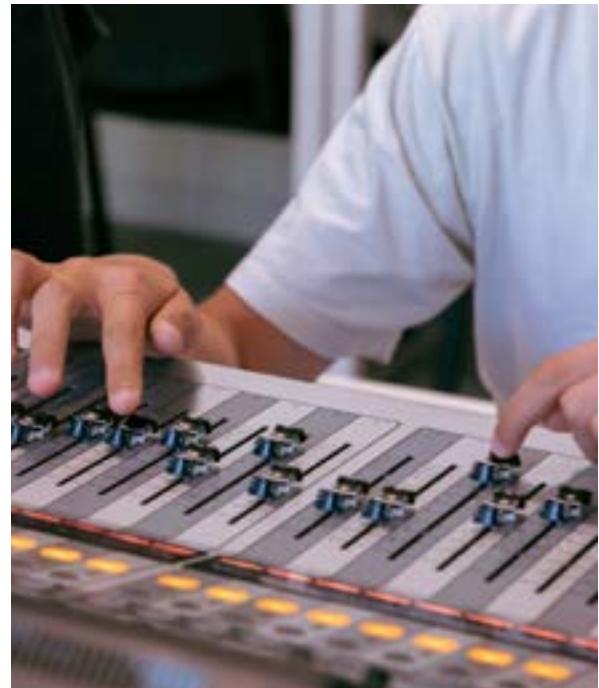
Stage 3: Execution direct ABF management through structured and standardised forms of monitoring and evaluation;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Monthly narrative and four-monthly financial report.

/ IMPACTS ON THE COMMUNITIES

The project enhances the daily work of the teachers working within the School District, offering them a channel for continuous training with which to enrich their armoury of tools and educational strategies. In addition, it characterises and identifies the School itself, on the one hand as a place of active participation and educational research, and on the other as a school specifically open to musical languages for educational innovation.



15

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- 2030 Agenda as a framework for project guidance;
- Systematic review of the international literature.

Cluster / Education: Educational project

ABF ADVANCED EDUCATION MASTERCLASS



/ THE NETWORK

ADVANCED EDUCATION MASTERCLASS

The network: ABF “Franco Corelli” Academy of Music, PianoFriends Association, AdessoMusica, Accademia di Alto Perfezionamento dell’Opera Carlo Felice di Genova, Royal College of Music London, Teatro dell’Opera di Roma

/ LOCATION

Camerino (MC), Italy

/ PROJECT DESCRIPTION AND CONTEXT

The project contributes to promoting the acquisition and consolidation of technical and performing, transversal, social and emotional skills in young musicians, as part of a training course that fosters the integrated development of the professionalism of the author and of the instrumental and vocal performer. ABF, in fact, selects young artists from the most prestigious schools at an international level, offering them participation in masterclasses with world-famous artists, with the possibility of subsequently placing the participants in theatres, festivals and seasons.

The project has three outcomes:

- Master’s degree in creative writing
- Master’s degree in chamber music
- Master’s degree in opera singing

/ OBJECTIVES

- Promote the integrated technical and transversal training of instrumental and vocal authors and performers
- Support the employment of highly qualified people.

/ PERFORMANCE INDICATORS

	M.U.	Performance indicators
Number of participants	no.	35
Indirect beneficiaries	no.	120 approx. ¹⁶
Degree of innovation	n/a	Implementation of an innovative integrated training course on technical (hard) and transversal (soft) skills in the field of choir singing in the context of advanced music education

¹⁶

Number of boys and girls attending the kindergartens of the School District “G. Leopardi” of Sarnano

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of needs analysis, stakeholder mapping and partner assessment, with subsequent feasibility¹⁷ project;

Stage 2: Design undertaken by the in-house Team involving recipients, beneficiaries and local partners in co-design activities;

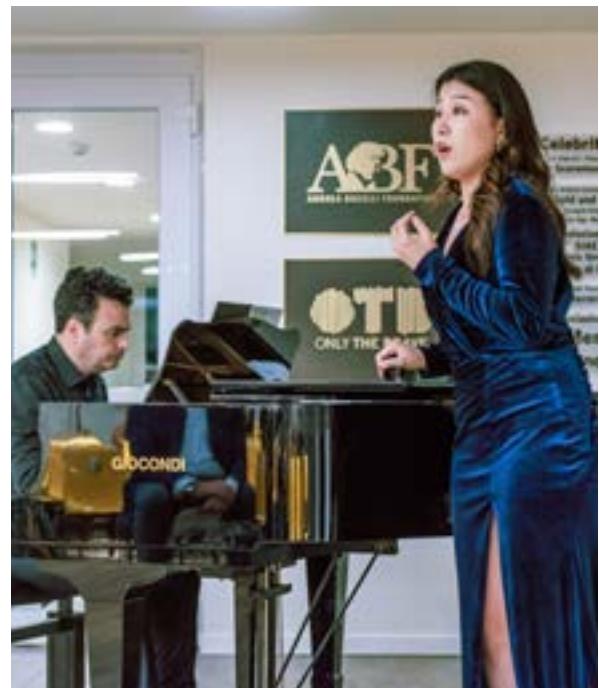
Stage 3: Execution in partnership with local organisations supervised by the ABF team through structured and standardised forms of monitoring and evaluation;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Monthly narrative and four-monthly financial reporting.

/ IMPACTS ON THE COMMUNITIES

The project provides training for musicians, singers and authors.



¹⁷

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- 2030 Agenda as a framework for project guidance;
- Systematic review of the international literature.

Cluster / Education: Educational project

ABF VOICES OF



/ THE NETWORK

Unesco

- A) ABF Voices of Italy: Municipality of Camerino, San Gennaro Foundation
- B) ABF Voices of Jerusalem: Magnificat Institute
- C) Voices of Haiti: Fondation Saint Luc

/ LOCATION

- A) Marches Earthquake Epicentre Area, Naples - Rione Sanità Italy
- B) Old Jerusalem
- C) Haiti

/ PROJECT DESCRIPTION AND CONTEXT

The programme aims at enhancing the psychosocial support of disadvantaged children who live in vulnerable regions. Through the creation of regional choirs and other educational activities, ABF aims at offering empowerment opportunities to participants and to their communities, by using music as a tool to strengthen their skills, to stimulate their creativity, to promote collaboration and to offer them more chances of developing their talents.

Three projects are currently in the planning or execution phase of the programme:

- **Voices of Haiti**
- **ABF Voices of Italy** (encompassing the Voices of Peace pilot project - closed in July 2022, the Voices of Camerino project - welcoming boys and girls from the earthquake area and Ukrainian refugees, and the Voices of Naples project - opened in Rione Sanità)
- **ABF Voices of Jerusalem**

/ OBJECTIVES

- Train local Teams of qualified operators in the field of choral education and teaching
- Promote the creation of educational places that are open to differences and inclusive through choral practice
- Offer a high-quality musical educational opportunity accessible to all children
- Create an innovative training approach for the development of social-emotional skills through an integrated programme that combines vocal practice with educational experiences aimed at the acquisition and consolidation of transversal skills.

/ PERFORMANCE INDICATORS

	M.U.	2023	2022
Number of participants	no.	185	120
Indirect beneficiaries	no.	400 approx.	400 approx.
Degree of innovation	n/a	Implementation of an innovative integrated training course on technical (hard) and transversal (soft) skills in the field of choir singing	Implementation of an innovative integrated training course on technical (hard) and transversal (soft) skills in the field of choir singing

Choristers and project staff Jerusalem	M.U.	2023
Beneficiaries	no.	63
of whom Choristers	no.	60
of whom Staff	no.	3

Choristers and project staff Italy	M.U.	2023
Beneficiaries	no.	62
of whom Choristers	no.	54
of whom Staff	no.	8

Choristers and project staff Haiti	M.U.	2023
Beneficiaries	no.	60
of whom Choristers	no.	52
of whom Staff	no.	8



/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of needs analysis, stakeholder mapping and partner assessment, with subsequent feasibility¹⁸ project;

Stage 2: Design undertaken by the in-house Team involving recipients, beneficiaries and local partners in co-Design activities;

Stage 3: Execution in partnership with local organisations supervised by the ABF team through structured and standardised forms of monitoring and evaluation;

Stage 4: Evaluation using the indicators defined in the design stage;

Stage 5: Monthly narrative and four-monthly financial reporting.

/ IMPACTS ON THE COMMUNITIES

Through the project, local Teams of operators will be trained and coordinated for the creation of area choirs where music is also a resource for the acquisition of transversal skills. This will make for the concretisation of open and accessible, inclusive and sustainable educational centres based on choral singing.

Voices of Haiti

Boys/girls

Students	Number
Male/female Students enrolled	52
Frequency index	86,98%

M.U. or type of skill		Most impacted skill areas
Beneficiaries	no.	52
Areas of expertise investigated	A) Soft-skills	<p>A1) Self-awareness</p> <p>A2) Managing emotions</p> <p>A3) Time, stress and frustration management</p> <p>A4) Decision-making</p> <p>A5) Critical and divergent thinking</p> <p>A6) Effective communication</p> <p>A7) Openness of mind</p> <p>A8) Collaborative skills</p>

¹⁸

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- 2030 Agenda as a framework for project guidance;
- Systematic review of the international literature

B)	B1) Enjoyment of the project
Enjoyment and effectiveness of the project	B2) Perception of project effectiveness
C)	C1) Perception of project staff effectiveness

Voices of Haiti Operators

Operators	Number
Operators involved in the project	12

Voices of Italy Boys/girls

Students	Number
Male/female students enrolled	54



M.U. or type of skill		Most impacted skill areas
Beneficiaries	no.	54
Areas of expertise investigated	A) Soft-skills	A1) Self-awareness A2) Managing emotions A3) Time, stress and frustration management A4) Decision-making A5) Critical and divergent thinking A6) Effective communication A7) Openness of mind A8) Collaborative skills
	B) Enjoyment and effectiveness of the project	B1) Enjoyment of the project B2) Perception of project effectiveness
	C) Personal project effectiveness	C1) Perception of project staff effectiveness

Voices of Italy Operators

Operators	Number
Operators involved in the project	7



Voices of Jerusalem**Boys/girls**

M.U. or type of skill	Most impacted skill areas
Areas of expertise investigated	<p>A1) Self-awareness</p> <p>A2) Managing emotions</p> <p>A3) Time, stress and frustration management</p> <p>A4) Decision-making</p> <p>A5) Critical and divergent thinking</p> <p>A6) Effective communication</p> <p>A7) Openness of mind</p> <p>A8) Collaborative skills</p>
A) Soft-skills	<p>B1) Enjoyment of the project</p> <p>B2) Perception of project effectiveness</p>
B) Enjoyment and effectiveness of the project	<p>C1) Perception of project staff effectiveness</p>
C) Personal project effectiveness	

Voices of Jerusalem**Operators**

Operators	Number
Operators involved in the project	8



Cluster / Education: Educational project

ABF W.H.E.A.T. - Haiti



/ THE NETWORK

The St. Luc Foundation is a Haitian organisation, providing education, medical care and dignified life to more than 1 million people each year through its projects, employing more than 900 Haitians". Father Rick Frechette, an American, priest and doctor, founded and directs this institution in collaboration with a group of young Haitian leaders, who, together, have the will to lead their country towards a new future in which every man can live outside extreme poverty that takes away their dignity. Founded in 2001, St. Luc programmes provide:

- Training and food to 10,000 students every year
- Medical care to more than 200,000 people each year
- Work for more than 1,800 permanent staff.

/ LOCATION

Haiti in the areas of Abricots, Croix-des-Bouquets, Kenscoff, Dame Marie, Devarenne

- Notre Dame du Rosaire School - Croix-des-Bouquets
- Saint Augustin School - Abricots
- Saint Raphael School - Devarenne
- Manitane School - Dame Marie
- Saint Philomene School - Kenscoff

/ PROJECT DESCRIPTION AND CONTEXT

In a context such as Haiti, the role played by school becomes fundamental: safe places where children can "take refuge" from the dangers of rampant crime and benefit from an education which offers potential emancipation for them and the community itself. Educating children and their families to the concept of school as a chance for emancipation for themselves and the community means engendering awareness that change must go through and for them. Education and respect for its value, reaffirms the dignity of individuals, making them capable to positively impact the choices for their future. Education also means the culture of self respect, respect of one's own body, in a more responsible approach to sexuality and to STDs.

All schools of the ABF-Fondation St. Luc system have the same status as state ones, and they are managed by duly authorised and qualified teachers and personnel. The curriculum is in line with that of public schools and is managed by a central committee, which is responsible for the implementation and monitoring its application in the schools of the various communities. A local committee at each school manages adaptation of the curriculum based on local characteristics and needs and on the level of the students concerned.

The Central Committee is in constant dialogue with the local committees, communication which is not only conducive to addressing the specific needs related to education, but also the general conditions in which one operates. All teachers are included in a regular training programme that follows the national curriculum. The 5 schools of St. Augustin, St. Philomene, Notre Dame du Rosaire, St. Raphael and Manitane include kitted out learning rooms, management offices, library, computer lab, kitchen, canteen, sanitary facilities, playground. Some of the school facilities are equipped with electricity powered by a system of solar panels, solar-powered lamps, water towers that serve the Community as well, a system of water purification and distribution. ABF schools host the ABF Mobile Clinic project, the 3.COM Project and meetings with educational committees and representatives of the Community.

/ OBJECTIVES

- To maintain continuous access to education for the students living in the 5 communities
- To ensure a salary for teachers;
- To offer a meal to students every day;
- To improve the level of education of the 5 communities;
- To offer a safe haven to the community.

/ PERFORMANCE INDICATORS

	M.U. or type of skill	Performance indicators
Direct beneficiaries	no.	2,319
Indirect beneficiaries Families	no.	19,525
Indirect beneficiaries Communities	no.	401,000

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of the needs analysis with subsequent feasibility project shared with the partner;

Stage 2: Design carried out directly by the local partner and verified through ABF team missions carried out over time;

Stage 3: Execution carried out by the local partner;

Stage 4: Four-monthly narrative and financial reporting.

/ IMPACTS ON THE COMMUNITIES

The possibility of learning, through innovative teaching methodologies, in areas lacking public education and community spaces makes it possible to develop educational, public health and work placement policies, which in a context such as Haiti, take on an even higher value. Indeed, in Haiti, the education of children, and their families, is the main factor for change and a means to positively influence choices for their future. Education also means a culture of self-respect, of one's own body, in a more responsible approach to sexuality and the resulting diseases; in fact, the teaching proposals are, first and foremost, a tool for the protection of one's health from contracting diseases and is a form of cultural struggle, which provides an alternative to criminality as the sole possibility of survival.





Cluster / Empowering communities



The “Empowering Communities” cluster includes the two projects of the ABF Water Project and the ABF Mobile Clinic - Provides opportunities for both individual and community members to express their potential as the key to creating a virtuous circle of socio-economic development that in the long run can strive for self-sustainability.



Cluster / Empowering communities

ABF Water Truck



/ THE NETWORK

The Fondation St. Luc is a Haitian non-profit and Catholic organisation that works in programs concerning education, medical care, community and agricultural development, emergency management from which approximately 90,000 people benefit each year.

Specific attention is addressed to the involvement of young Haitians, many of which have grown up in the orphanages of Nos Petits Frères and Soeurs; a vision of development of Haiti based on hard work, moral integrity, Christian values, and inspirations acquired by the young Haitians themselves is shared with them. The programmes of Fondation St. Luc employ over 1,000 people.

/ LOCATION

Port-au-Prince, Cité Soleil - Haiti

/ PROJECT DESCRIPTION AND CONTEXT

A recent UNICEF report established that over 9 million people in Haiti live without access to water. In the capital of Port-au-Prince many of the main water pipes were destroyed in the 2010 earthquake. In addition, many of the wells are currently dry. Having clean water to drink every day, to be used for cooking and to take care of hygiene is essential for survival but also to prevent the spread of diseases most notably cholera and epidemics related to poor hygiene or lack thereof.

Since 2013, the Foundation has been supporting the distribution of drinking water in the slum of Cité Soleil every day, 3 times a day, 6 days a week. Having established the effectiveness and actual need since 2014, the Foundation has decided to double its commitment with a second truck. This has envisaged:

- Distributing drinking water in the slum by 6-wheel tanker truck, 6 days a week, 3 times a day;
- Distributing drinking water in the slum by 10-wheel tanker truck, 6 days a week, 3 times a day;
- Coverage of annual maintenance costs of the 2 trucks;
- Purchase of water and fuel;
- Annual coverage of wages for employees.

/ OBJECTIVES

- To ensure free access to water for the families living in the Cité Soleil slum;
- To improve sanitary conditions;
- To reduce the transmission of infectious diseases;
- To reduce mortality as a result of dehydration in infants and the elderly.

/ PERFORMANCE INDICATORS

	M.U.	2023	2022	2021
Direct beneficiaries	no.	411,400	401,300	401,400
Indirect beneficiaries	no.	1,012,158	987,310	Data not available
Water supplied	Gallons	24,000	24,000	24,000
Water per capita	Gallons/inhabitants	0.06	0.06	0.06

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of the needs analysis carried out by the local partner and verified by the study of the relevant legislation;

Stage 2: Design carried out directly by the local partner and verified through ABF team missions carried out over time;

Stage 3: Execution carried out by the local partner;

Stage 4: Four-monthly narrative and financial reporting.

/ IMPACTS ON THE COMMUNITIES

Providing basic necessities, such as drinking water, improves the living conditions of people who do not have access to it and consequently reduces the possibility of contracting infectious or other diseases, helping to reduce the need for medical care in contexts where, in addition to extreme poverty, the political situation prevents its management.



19

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

- The United Nations Development Programme Report;
- UNESCO..

Cluster / Empowering communities

ABF Mobile Clinic - Haiti



/ THE NETWORK

The St. Luc Foundation is a Haitian organisation, providing education, medical care and dignified life to more than 1 million people each year through its projects, employing more than 900 Haitians". Father Rick Frechette, an American, priest and doctor, founded and directs this institution in collaboration with a group of young Haitian leaders, who, together, have the will to lead their country towards a new future in which every man can live outside extreme poverty that takes away their dignity. Founded in 2001, St. Luc programmes provide:

- Training and food to 10,000 students every year;
- Medical care to more than 200,000 people each year;
- Work for more than 1,800 permanent staff.

/ LOCATION

Abriots, Croix-des-Bouquets, Kenscoff, Dame Marie, Devarenne, Haiti

/ PROJECT DESCRIPTION AND CONTEXT

Physical and mental health and well-being bring significant improvements to the overall quality of our lives. Childhood is a very important factor in the life of each one of us: good health at an early stage of life has a positive effect on children's productivity. Being healthy is vital for the adequate growth and development of body and mind. Students should be able to have enough energy to spend the whole day at school and this is the main reason why ABF and St Luc started this project in their schools, a project that includes a health insurance program for students.

The project involves all students aged 2-24 years old, divided by categories based on age and classes, besides teachers and staff of ABF schools and all the people living in the involved communities. This program was created for the purpose of offering the opportunity to provide free medical assistance to staff, free medical treatment to children in schools and to the communities where ABF schools are located. Furthermore, the project envisages that mobile clinic spend more days in those communities where access to facilities and medical care is more difficult. For each community, the mobile clinic is scheduled to operate every 3 months. In addition, the project includes a seminar focused on the prevention and care of personal hygiene, together with a sex education program for children, adolescents and adults in the community.

/ OBJECTIVES

- General counselling for each child, in order to strengthen their skills and their performance abilities in the academic field;
- To screen any child abuse that could affect their learning ability;
- Detecting any medical conditions that may affect them and giving them adequate support;
- Long-term health care aimed at preventing any possible infectious disease in ABF schools and in the related communities;
- Early screening of any type of disability or disease, such as blindness or low vision, mental problems, deafness, sickle cell anaemia, epilepsy, inadequate nutrition, asthma and others, within the schools;
- Reduction of the risk of long-term illnesses and mental deficiencies;
- Early prevention of learning difficulties;
- Offering better living conditions, education and health to the population.

/ PERFORMANCE INDICATORS

	M.U.	2023	2022	2021
Direct beneficiaries	no.	11,064	104,802	157,034
Indirect beneficiaries	no.	401,049	401,049	Data not available
Healthcare services	no.	8,186	6,042	9,063
Healthcare services per capita	no. of services/inhabitants	1.3	17	17

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of the needs analysis carried out by the local partner and verified by the study of the relevant legislation²⁰;

Stage 2: Design carried out directly by the local partner and verified through ABF team missions carried out over time;

Stage 3: Execution carried out by the local partner;

Stage 4: Four-monthly narrative and financial reporting.

/ IMPACTS ON THE COMMUNITIES

Providing basic necessities, such as access to health care, improves the living conditions of people who do not normally have access to it and, consequently, reduces exposure to infectious or other diseases. The effects generated are, firstly, the physical and psychological well-being of the people receiving the care and, secondly, the improvement of public health management, which lacks the necessary resources to support the entire population, not least because of the political instability in the country, and is relieved of some of the needs to be met.



²⁰

The context analysis required to identify the needs of potential beneficiaries and the actions to be undertaken includes a preliminary study and in-depth analysis on:

· The United Nations Development Programme Report
· UNESCO.

Cluster / Empowering people

Scope of the
investments

LOW
€ < 100
thousand



The "Empowering People" cluster comprises projects supporting the training and professional development of people in geographically disadvantaged contexts. A professional figure, paediatric surgeon, rare in Haiti, was trained in 2023.



Cluster / Empowering people

ABF empowering healthcare professions



/ THE NETWORK

Fondation St. Luc - Haiti - University of Genoa - University of Florence - Gaslini Hospital of Genoa - Meyer Paediatric Hospital of Florence.

/ LOCATION

Italy - Haiti

/ PROJECT DESCRIPTION AND CONTEXT

With this project, the Andrea Bocelli Foundation decided to support Haitian doctors in the path to access the specialisation course for surgeons offered by Italian and European universities. In this regard, it is necessary to apply with the Ministry of Health for equivalence and recognition of the qualification as doctor together with documentation relating to the authenticated, translated and legalised degrees.

The Foundation guarantees, thanks to the involvement of the Ministry of International Cooperation and Foreign Affairs, coverage of all the costs required for the specialisation scholarship. Currently, the first Haitian doctor benefiting from this project is regularly enrolled and attends the fourth year of specialisation in paediatric surgery at the Meyer Paediatric Hospital.

/ OBJECTIVES

- To obtain recognition of degrees in the European Union
- To offer free access to specialised education
- To contribute to the improvement of staff skills with the aim of returning to their countries of origin.

/ PERFORMANCE INDICATORS

	M.U.	Performance indicators
Direct beneficiaries	no.	1
Indirect beneficiaries/interventions implemented	no.	1,116

/ PROJECT MANAGEMENT PROCESS

Stage 1: Identification on the basis of the project partner's application in 2015 and subsequent study of existing instruments in Italy for the training of a paediatric surgeon²¹;

Stage 2: Design through institutional partners with whom agreements have been concluded;

Stage 3: Execution involved student attendance and continuous monitoring through institutional partners and dedicated portals;

Stage 4: Reporting by means of the annual mission statement.

/ IMPACTS ON THE COMMUNITIES

A person's professional training has a strong impact on the community where that type of skill does not exist; therefore, the opportunity to add a medical skill in a context that lacks it generates a significant positive impact, expanding the number of children and families who can access care that improves their health and well-being. Secondly, public health management will benefit from a profession that would not have had the opportunity to create itself and can be supported in meeting the health needs of the country's population.



Cluster / Emergency

Scope of the investments

MEDIUM
€ 100/500 thousand



The "Emergency" cluster includes projects that have arisen in response to dangerous situations caused by disasters, wars or have seriously affected the quality of life of the most fragile people through immediate emergency assistance. During 2023, the Foundation intervened during the flood emergency in Emilia and Tuscany by providing on-site support, purchasing basic necessities and intervening to restore educational facilities.



Cluster / Emergency

Supporting the ukrainian population



/ THE NETWORK

Municipality of Muccia, Municipality of San Ginesio, Civil Protection

/ LOCATION

Muccia and San Ginesio (province of Macerata), Italy

/ PROJECT DESCRIPTION AND CONTEXT

ABF managed the final phase of the project in 2023. The project is divided into 2 stages. Stage 1: on-site emergency support (purchase of basic necessities and medical and psychological support; UNHCR partner); Stage 2: housing and educational reception of 72 Ukrainian citizens in the area of the ABF schools in Muccia and San Ginesio, with the development of active inclusion policies.

/ PERFORMANCE INDICATORS

	M.U.	Performance indicators
Total beneficiaries	no.	46 (21 adults and 25 minors)
Family units	no.	17
Residence permit	%	100%
Average time to obtain a residence permit	days	30
Children placed in school	%	100%
Average school placement time	days	15
Healthcare (e.g. health card)	%	100%
Average time for healthcare delivery	days	15
Free housing	%	80%

Average housing delivery time	days	Immediate
Job placements	%	42%
Average job placement time	days	60

/ IMPACTS ON THE COMMUNITIES

Providing basic necessities is the first form of aid for people fleeing war and deprivation. ABF facilitated access to initial reception services, such as access to healthcare, education and language skills, facilitates and speeds up inclusion within a social community or work context for the individuals hosted in the communities of the Marches schools, immediately improving the state of well-being of refugees and generating opportunities for acquiring new skills for the host community as well. Housing was provided for all the families accommodated in the ABF school communities in The Marches.



Cluster / Emergency

ABF emergency fund



/ LOCATION

Italy

/ PROJECT DESCRIPTION AND CONTEXT

The Counselling Centre or emergency project consists of a Team of ABF volunteers, plus 2 employees, who handle requests and report on basic needs, such as food requirements, educational poverty, exceptional health needs. Volunteers have the task of talking to people in need and understanding how they can be supported. Afterwards, the volunteer fills in the registration form of the assisted case for evaluation by the Director General and Vice Chairman who will have to make a decision on it. In doing so, the specific procedure drawn up according to (It.) Legislative Decree 231/2001 must also be taken into account. If the request is accepted, volunteers support the person requesting help in channelling their request to the correct interlocutor (e.g. agreement to send food shopping, sent twice a month, with Coldiretti).

/ IMPACTS ON THE COMMUNITIES

Providing basic necessities is the first form of aid for people who are experiencing poverty or social hardship. In addition, this fund can be used to make access to basic services, such as access to food, necessary medical care and education, smoother and easier. This is to facilitate and speed up inclusion within a social community or work context, immediately improving people's state of well-being and generating opportunities to deal with difficult situations.

Sometimes the project team's help is limited to listening to or directing people towards institutions and organisations that can really relieve the person's plight.

Cluster / Emergency

Emilia and Tuscany flood emergency



/ LOCATION

Emilia-Romagna and Tuscany

/ PROJECT DESCRIPTION AND CONTEXT

ABF supported the populations affected by the floods in Emilia-Romagna in May and Tuscany in November, respectively. In particular, in both emergencies ABF made itself immediately available to use volunteers and employees to provide basic necessities purchased or received by donation in kind.

In the case of the flooding in Tuscany, the ABF team intervened to clean up the schools in the municipality of Campi Bisenzio, intervened to restart the activities of the Andersen kindergarten in a few days, donating the supplies (desks, chairs, canteen tables) that had become unusable.

/ IMPACTS ON THE COMMUNITIES

Providing basic necessities is the first form of aid for people experiencing an emergency condition, with the need to temporarily leave their homes and live in community settings.

Generate aid chains that can support populations in need, particularly in the most remote areas far from population centres.

Enable schools to resume normal educational activities as soon as possible.



3.3. Institutional initiatives

The main institutional initiatives promoted by the Foundation during 2023 are described below:



WORLD EDUCATION DAY AND PRESENTATION OF THE ABF "MARIA MANETTI SHREM" EDUCATIONAL CENTRE PROJECT / January 24, 2023

EDUCATIONAL CENTRE PROJECT

"Developing and improving education remains the most effective response for the self-enhancement of individuals and communities. It is the start of a path of knowledge that can transform us and, in perspective, our community, our country." - With these words, Andrea Bocelli, Founder of ABF, addressed those present in the room - "I am convinced that education (musical and otherwise) contributes to the only great revolution that is desirable and possible: the one that takes place inside us."

The presentation of the pilot project "ABF Educational Centre for In-Hospital Schools" in fact reflects this approach, because, while it is true that the fundamental right of every child is to have access to a quality education, the exercise of this right finds many difficulties in complex and difficult contexts where it might not be seen as a priority, such as in hospitals.

PRINCE ALBERT II OF MONACO AND PRINCESS CHARLÈNE VISIT THE ANDREA BOCELLI FOUNDATION WELCOMED BY FOUNDER ANDREA BOCELLI AND VERONICA BERTI BOCELLI / April 12, 2023 - Florence

Visit of the Monaco royal family to Florence for the celebrations of the 160th anniversary of the Consulate of the Principality of Monaco in the city of Florence. The Prince and Princess visited the premises of the Andrea Bocelli Foundation, located on the second floor of the San Firenze Complex, accompanied by founder Andrea Bocelli and Vice Chairman Veronica Berti. Also present were Chairman Stefano Aversa and General Manager Laura Biancalani who, together with the entire ABF team, welcomed the royals to the spaces dedicated to ABF Globalab <https://abfglobalab.com/>, an orientation and vocational centre for young people aged 16-25.



JOSEP BORRELL FONTELLES,
HIGH REPRESENTATIVE OF THE
EUROPEAN UNION AND VICE
CHAIRMAN OF THE EUROPEAN
COMMISSION, VISITING THE
ANDREA BOCELLI FOUNDATION
(ABF) WITH MAESTRO BOCELLI
AND THE FOUNDATION'S TOP
MANAGEMENT TO DISCUSS THE
IMPORTANCE OF EDUCATION IN
THE EMPOWERMENT OF YOUNG
PEOPLE

/ May 5, 2023 - Florence

Josep Borrell Fontelles, EU High Representative for Foreign Affairs and Vice-Chairman of the European Commission visited the Andrea Bocelli Foundation headquarters in Florence. The bilateral meeting with the Foundation's top management and Mayor Dario Nardella focused on the importance of education as a tool for the empowerment of young people across Europe. Borrell discussed challenges and opportunities for young people in Europe and beyond, and how non-profit organisations - in collaboration with other leading organisations - can generate impact and value through strategic projects. The meeting discussed in depth the innovative ABF educational programmes focused on discovering and enhancing one's potential, such as "ABF GlobaLab".



ABF WANNABE: ANDREA
BOCELLI FOUNDATION (ABF)
AND FOUNDER ANDREA
BOCELLI LAUNCH THE FIRST
TRANSVERSAL SKILLS MEETING
AIMED AT YOUNG CITIZENS OF
THE FUTURE
/ May 30, 2023 - Florence

First edition, at Teatro Goldoni of "ABF WannaBe", an Andrea Bocelli Foundation event on transversal skills in which more than 250 young people from secondary schools in the Florence area participated. On stage, alongside founder Andrea Bocelli, were Ubaldo Pantani, Federico Stefanelli, Giovanni Caccamo and Andrea Paris.



**THE MINISTRY OF EDUCATION
AND MERIT AND THE ANDREA
BOCELLI FOUNDATION (ABF)
RENEW MEMORANDUM OF
UNDERSTANDING FOR THE
PROMOTION OF EDUCATIONAL
PROJECTS**

/ June 8, 2023

On 8 June, Minister Giuseppe Valditara, together with the Foundation's top management, signed the agreement, which promotes a collaboration aimed at the dissemination of innovative educational programmes developed by ABF that focus on vocational guidance and methodological and didactic innovation through the languages of music, art and new technologies in schools and in-hospital schools. In order to ensure the activation and monitoring of the initiatives and actions foreseen in the Protocol, a Working Group coordinated by the MEM and composed of representatives of each of the parties is established. The meeting was also an opportunity to update the Minister on the status of the Foundation's initiatives and the results already achieved in the initial stages of the pilot projects launched mostly in the Marches region, where ABF intervened in the post-earthquake 2016 reconstruction of 3 schools in 150 days.

**THE ANDREA BOCELLI
FOUNDATION AND ITS
EDUCATIONAL WORKSHOPS
STARRING AT GIFFONI**
/ July 20-29, 2023 - Giffoni Valle
Piana (SA)

The 53rd Giffoni Film Festival was also attended by the Andrea Bocelli Foundation for the first time. From 20 to 29 July, ABF was present with its own stand at Giffoni Village, alongside important Italian and international companies. There the Foundation offered screenings, workshops and experiential laboratories dedicated to children and young people together with MUS.E - the association that takes care of the enhancement of the heritage of the Florentine Civic Museums and more generally of the city of Florence - and Custodia di Terra Santa. Throughout the duration of the Festival, ABF presented numerous activities designed and proposed according to age groups, and, on 25 July, held the special event with the illusionist Andrea Paris, ABF Advocate, in which children aged 6 and up could experience verbal and non-verbal languages through magic tricks.



ABF SUSTAINABILITY REPORT - 12 YEARS OF EMPOWERING PEOPLE AND COMMUNITIES / Lajatico (PI)

On the occasion of its 12th anniversary, in the setting of the founder's Tuscan villa in Lajatico, ABF presented its first Sustainability Report. It was precisely from Lajatico, 12 years earlier, that the Foundation took its first steps at the behest of Andrea Bocelli and his wife Veronica, with the mission "empowering people and communities". In 12 years of activity, the Foundation has received donations amounting to EUR 54 million, with which it has been possible to provide drinking water and medical care to more than 500 thousand people in the most remote areas of Haiti and to guarantee access to a fair and quality education to more than 20 thousand children in Haiti and in Italy in ABF schools and Italian paediatric hospitals. In 2022, ABF raised almost € 7.4 million thanks to the generosity of its donors, and recorded a 43% increase over the previous year, bringing fundraising back to pre-pandemic trends and succeeding in initiating and advancing more than 20 projects in Italy and around the world, including 4 reconstruction and redevelopment projects. During the presentation of the Sustainability Report 2022, the Foundation's top management shared its approach, vision and achievements to date in terms of impact measurement with its stakeholders. The meeting, moderated by Vita No Profit Editor-in-Chief Giampaolo Cerri, saw alternating interventions by the speakers present, including Stefano Aversa - ABF Chairman, Giovanni Lega - Equity Partner Studio LCA, Laura Biancalani - ABF General Manager, Silvia Gualdani - ABF Deputy Director and CFO, Matteo Balestracci - KPMG Partner, Luciano Colangelo - KPMG Associate Partner, Claudia Fiaschi - author of "Terzo Settore".



THE ANDREA BOCELLI FOUNDATION GIVES VOICE TO THE YOUNG PEOPLE OF RIONE SANITÀ: INAUGURATION OF THE PROJECT "ABF VOICE OF ITALY" / August 21, 2023 - Naples

Fostering the emergence of talent is the aim of the "ABF Voices of Italy - Naples" choir, a project through which the Andrea Bocelli Foundation - Charity Body intends to realise a high-quality educational opportunity, enhancing the area's resources to create a new educational, vocational, open and inclusive space. The choir's headquarters are at "Cristallini 73" in Rione Sanità, a space "provided by the local project partner Fondazione di Comunità San Gennaro, and is composed of 42 choristers aged between 6 and 16, from families living in the area.

ABF's choice of and commitment in the Rione Sanità reinforces the journey of a community that has focused on development centred on the transformative power of culture, educational empowerment and the weaving of bonds inspired by trust and welcoming openness.

Present at the meeting were Andrea Bocelli Foundation Chairman Stefano Aversa, ABF General Manager Laura Biancalani and representatives of Fondazione San Gennaro (local partner). The project, part of the global "ABF Voices of" programme, in a context such as Rione Sanità offers an opportunity to work simultaneously on the empowerment of children through music, of young people in the local team through training and internationalisation, and of the community through the redevelopment of the Cristallini 73 spaces.



CELEBRATION OPENING OF NEW HEADQUARTERS AND OPENING OF NEW ABF PROJECTS IN JERUSALEM OLD CITY AND BETHLEHEM

/ September 8, 2023

In the presence of the Foundation's top management, partners, Ambassadors, Advocates, the local partner Custodia di Terra Santa and many children and families, ABF inaugurated its new headquarters in Jerusalem Old City followed by the opening of the Voices of projects and the presentation of ABF GlobaLab to be activated in the Mediterranean areas during an art and music workshop in the auditorium of Notre Dame Center..

CIVIL ECONOMY AWARD - ANDREA BOCELLI AT THE 5TH NATIONAL CIVIL ECONOMY FESTIVAL

/ September 30, 2023

Andrea Bocelli was among the guests on the third day at the ongoing National Festival of Civil Economy in Florence, where Leonardo Becchetti (FNEC Director) officially awarded the tenor with the title of "Ambassador of Civil Economy", for having had the ability to unite the principles of civil economy with his art and spread the values of equality, integration and sustainability. The Festival's new format "artists for sustainability" will award the most sustainable artists in Italy each year. "I think it is true what Dostoevsky said: beauty will save us," Bocelli said, adding "culture is a fundamental absolute value, but culture has a cost and unfortunately I am not sure that everyone has a real culture: we have given everyone literacy, but not enough is done for the average culture to grow; on the contrary, it seems to me that everything is done to make it poorer".



"NIAF 48TH ANNIVERSARY GALA" – AWARD TO VERONICA BERTI

"The Gala in honour of the 48th anniversary of NIAF, the National Italian American Foundation, celebrated the cultural heritage and excellence of Italian Americans, with the special presence of the First Lady, Dr. Jill Biden. NIAF paid tribute to Veronica Berti Bocelli, CEO of Almud Music Editions and Vice Chairman of the Andrea Bocelli Foundation, at the 48th Anniversary Gala in Washington, D.C. In particular, they emphasised in the reasoning behind the award, Veronica Berti Bocelli is known for her philanthropic commitment to ABF and for her mission.

FOUNDER ANDREA BOCELLI RECEIVES HONORARY DEGREE FROM THE FEDERICO II UNIVERSITY OF NAPLES FOR EMPOWERING PEOPLE AND COMMUNITIES

/ November 12, 2023

"I understand the honour, a little less the why of it, but I accept with great joy and gratitude". These are the words of thanks of singer Andrea Bocelli after receiving the honorary degree in Management of Social Policies and Services conferred by the University Federico II of Naples. A recognition for his civil and social commitment in one of the most difficult neighbourhoods of Naples, the university rector emphasised. An award that comes on the heels of the university's 800th anniversary celebrated with the Chairman of the Republic, Sergio Mattarella.

Looking at knowledge as a tool for growth and as a key to combating educational poverty are the motivations behind the decision of Federico II to confer this award on the Tuscan artist.



AIDAF PHILEO AWARD

/ October 6, 2023

During its three-day event in Florence, AIDAF awarded the "Philéo" Special Award to Veronica and Andrea Bocelli "for having known how to combine creative genius and entrepreneurial commitment with a parallel philanthropic commitment, through the activities of the Andrea Bocelli Foundation," the association states. Set up to help people in difficulty due to illness, poverty and social exclusion, the Foundation promotes projects that help overcome these barriers, for the full expression of everyone's potential. "Alone we can do a lot, but together we can do a lot more," said Andrea Bocelli.



OPENING OF THE SFORZACOSTA ABF EDUCATIONAL HUB 0-6

/ November 22, 2023

Also present alongside Veronica Berti Bocelli were Alberto Tomba, Andrea Paris, Carmine Recano and Chiara Galiazzo. 22 November, Macerata - Ribbon-cutting ceremony for the ZeroSei Children's Centre, the first of the two lots of the "ABF Educational Hub 0-11" in Sforzacosta, a project conceived and promoted by the Andrea Bocelli Foundation in cooperation with the Municipality of Macerata. Open to the community, the new facility will house a nursery school and kindergarten: this is the first step (lot A) of the urban reconstruction and redevelopment project aimed at creating a true creative and cultural meeting centre for the entire community.



LAURA BIANCALANI - WOMEN AT THE TOP

/ November 30, 2023

Investing in women: this is the key thought of the second round of Women at the Top, the major project organised by Il Sole 24 Ore in collaboration with the Financial Times to celebrate women and their achievements. The audience and speakers at the summit were hosted by the Teatro Lirico in Milan, where female entrepreneurs, scientists, artists and women from the worlds of culture and associationism recounted their experiences and became the bearers of an innovative message. Directed to the world, but especially to the younger generation: you can be and become anything you want.

ABF AT THE UNITED NATIONS GLASS PALACE HOSTED BY THE PERMANENT REPRESENTATION OF ITALY FOR A SESSION ON EMPOWERING YOUNG PEOPLE THROUGH MUSIC

/ December 11, 2023

Presentation of "ABF Voices Of" and "ABF GlobalAB", the Andrea Bocelli Foundation's international educational programmes recognised as Best Practice in Education, with the special participation of founder Andrea Bocelli and singer-songwriter Giovanni Caccamo.

The Andrea Bocelli Foundation (ABF) was hosted by the Permanent Mission of Italy to the United Nations for a meeting entitled "Empowering Youth through Music: 4.7 Education, Agenda 2030, Italian Best Practices: ABF's global education projects". The speakers included: Maurizio Massari, Permanent Representative of Italy to the United Nations in New York; Deputy Secretary General of the United Nations, Amina J. Mohammed; Eliot Minchenberg, Director of UNESCO New York; Andrea Bocelli, ABF Founder; Stefano Aversa, ABF Chairman; Laura Biancalani, ABF General Manager; Giovanni Caccamo, singer-songwriter and ABF Ambassador; as well as testimonials from beneficiaries of the Foundation.

4.

The people



Unisciti alla nostra gran
Sostieni il progetto su andraitx.com



Internal organisation

The Andrea Bocelli Foundation was founded in Lajatico in the province of Pisa on 14 July 2011.

The Foundation was born from the desire of Maestro Bocelli and his family desire to return the affection and affinity gathered throughout his career, travelling from one side of the globe to the other.

Starting from the thought that "there is strength in unity" and that "alone we can do a lot but united we can do a lot more", it was natural for ABF to evolve towards a more structured approach such as the Foundation is today, which catalyses all these forces and transforms them into a concrete response of help to others.

The Foundation is a living laboratory, a pillar of support made up of many little big players, who come together from all parts of the globe, with generosity and commitment, to ensure that those in the most difficult or vulnerable situations have access to a life full of opportunity and beauty.

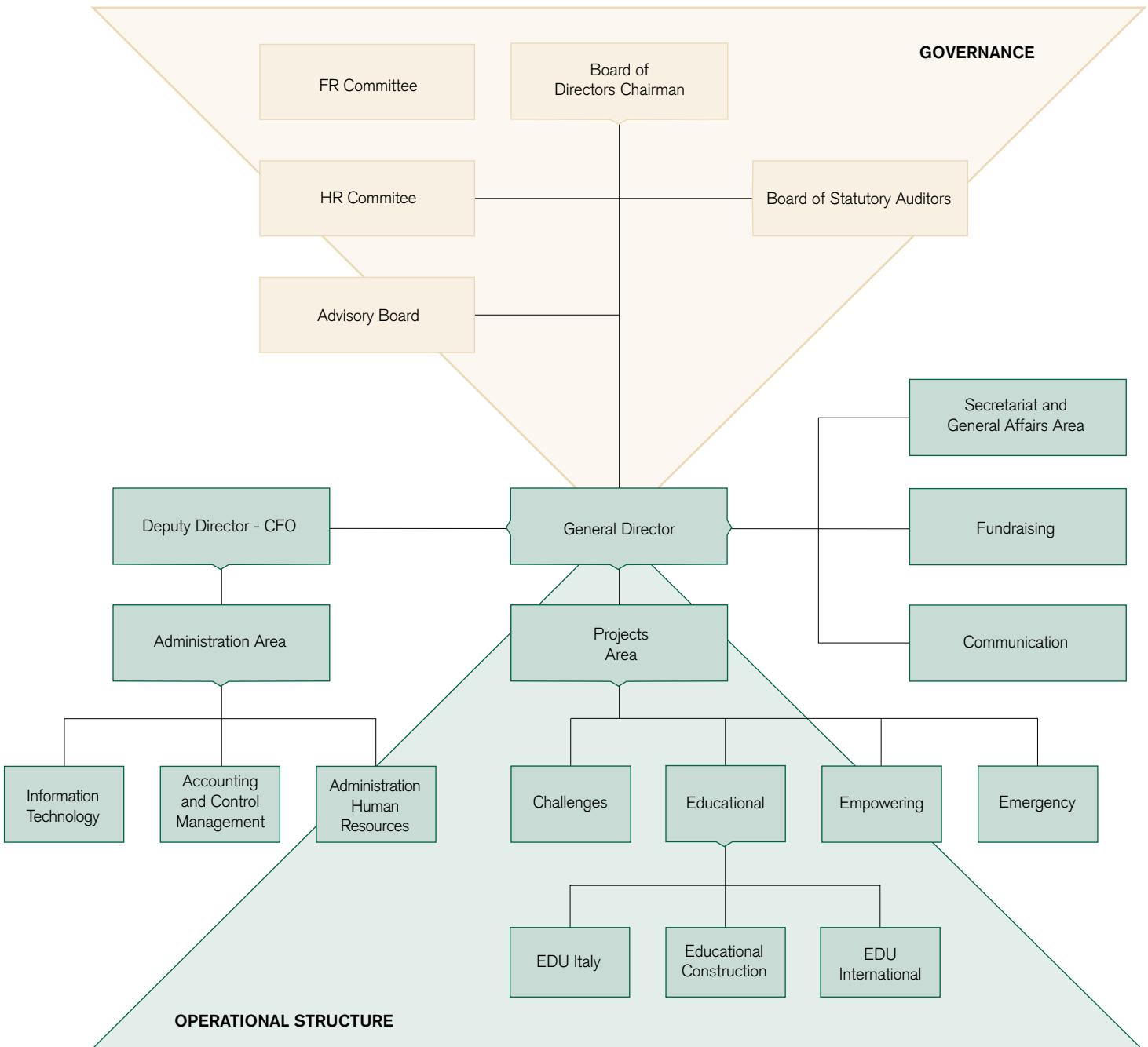
In these 12 years, ABF has grown from a family foundation with only one employee in 2016 to an international organisation with 131 employees, collaborators and volunteers in 2023.

ABF's growth translates concretely into the realisation of new projects in different parts of the world, expanding the impact it generates on the community as a whole. The Foundation has also been able, over the years, to capitalise on the wealth of relationships and bonds of trust that its founder has created throughout his career, travelling from one side of the globe to the other; specifically, ABF has created and is committed to consolidating that network of people who want to contribute to the realisation of its mission, joining their forces and resources. ABF therefore plays the role of a catalyst for existing actors and resources thanks to the trust that Maestro Andrea Bocelli has instilled in many individuals and institutions.

4.1. Governance

The Andrea Bocelli Foundation has, over the years, and specifically since it became a charity organisation, strengthened its governance structure in order to ensure and guarantee ever greater operational efficiency.

The Foundation's organisation chart



As outlined in the Articles of Association, the Foundation's work is carried out by the following bodies: the Board of Directors, the Advisory Board and the Board of Statutory Auditors.

The Board of Directors (or "BoD") currently consists of 7 members. Of these, the Chairman is the legal representative of the Foundation, one of the board members is also an employee with the position of general manager, while the Vice-Chairman and two other board members have been appointed as members of the Board's internal advisory committees. In addition, 3 members, the Vice-Chairman and two councillors, are related to the founder by family ties.

The Chairman is appointed, on the Founder's proposal, by the Board of Directors itself, remains in office for three financial years and is the legal representative of the Company. They and the other three directors are considered independent members chosen because they possess skills and professionalism capable of generating positive value for the Foundation.

The Chairman and the members of the Board of Directors perform their activities free of charge; however, the Board of Directors has the power to define the criteria for the payment of any reimbursement of expenses for carrying out institutional activities.

The Board of Directors performs its traditional functions of guiding and defining the principles and ethical values to be followed in conducting the Foundation's activities. In fact, it approves the documents that transpose them, such as the annual planning document, the budget and the mission report, the Code of Ethics, the Model 231 and the Social and Sustainability Report. Moreover, the Foundation's leading figures are involved in the approval and update of the mission statement and of the annual planning document, in order to maintain a constant sharing of the objectives to be achieved.

The Chairman fulfils the obligations relating to the filing and publication of the financial statements and accounts, in accordance with the provisions of the law.

The composition of the Board of Directors

First and last name	Age	Gender	Assignment term of office	Date of first appointment and	Executive/ non-executive	Independent/ not independent	No. of other assignments (outside ABF)	Skills relevant for ESG impacts
Stefano Aversa	63	M	Chairman	Start: 9/4/2016 End: Approval of the 2023 Financial Statements	Executive	Independent	2	Management
Veronica Berti	42	F	Vice Chairman	Start: 12/7/2011 End: Approval of the 2023 Financial Statements	Non-Executive	Independent*	1	PR and Manager Andrea Bocelli
Laura Biancalani	49	F	General manager	Start: 12/7/2011 End: Approval of the 2023 Financial Statements (appointed gm from 9/4/2016)	Executive	Independent**	0	PM and Legal
Amos Bocelli	28	M	Director	Start: 28/4/2017 End: Approval of the 2023 Financial Statements	Non-Executive	Independent*	0	Missione AB
Alberto Bocelli	61	M	Director	Start: 12/7/2011 End: Approval of the 2023 Financial Statements	Non-Executive	Independent*	1	Missione AB
Giovanni Lega	66	M	Director	Start: 24/2/2021 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	3	Legal
Maurizia Leto di Priolo	79	F	Director	Start: 24/2/2021 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	2	Governance, HR Selection and search

*Independent directors belonging to the Founder's family

** Independent director who also holds the position of General Manager under an Executive contract

The nomination and selection of Board members complies with the criteria set out in the Articles of Association, assessing the candidate's honourableness and professionalism, the sharing of the Foundation's purposes as well as the Founder's approval. The Board of Directors may be composed of the Founder or a person designated by the Founder, and of persons indicated by the outgoing Board of Directors who have been approved by the Founder. Those who find themselves in the conditions of ineligibility or disqualification laid down in the (It.) Civil Code are always excluded or destined to be disqualified.

The Board of Directors is made up of 57% men and 43% women, with the average age of the directors falls predominantly under the 50-plus and 30-50 age groups. The members of the Board of Directors are characterised by a mix of professional and personal skills ranging from science to economics, law and management, with international experience in the sectors in which the Foundation operates.

The Board of Directors does not receive an evaluation of its own performance in overseeing the management of the Foundation's external impacts.

With the transformation into a Third Sector Entity and following the desire to give greater integrity and structure to its governance, the Board of Directors set up two internal board committees in 2022, one for the management of human resources and the other for the management of fundraising. They perform propositional and advisory functions vis-à-vis the Board of Directors, acting as a decision-making filter in order to simplify the Board's decision-making process and make it smoother.

The Fundraising Committee has propositional and advisory functions vis-à-vis the Board of Directors with regard to the definition of the expenditure budget and potential revenues, the definition of campaigns and events, the identification of strategic corporate partners and the CSR initiatives to be developed. Lastly, it sets the ways of the Founder's participation in the Foundation, agreeing on the timing, methods and best use thereof.

The composition of the Fundraising Committee

First and last name	Age	Gender	Assignment	Date of first appointment and term of office	No. of other assignments (outside ABF)	Skills relevant to ESG impacts
Veronica Berti	42	F	President	Start: 12/7/2011 End: Approval of the 2023 Financial Statements	1	PR and Manager Andrea Bocelli
Giovanni Lega	66	M	Director	Start: 24/2/2021 End: Approval of the 2023 Financial Statements	3	Legal

The Human Resources Committee analyses appointments and proposes to the Board of Directors candidates for roles and functions considered strategic for the achievement of medium- and long-term objectives; it collaborates with the Board of Directors in drawing up and monitoring the remuneration and incentive plan for employees, formulates development and training plans for human resources and evaluates the results achieved.

The composition of the Human Resources Committee

First and last name	Age	Gender	Assignment	Date of first appointment and term of office	No. of other assignments (outside ABF)	Skills relevant to ESG impacts
Maurizia Leto di Priolo	79	F	President	Start: 24/2/2021 End: Approval of the 2023 Financial Statements	1	Governance, HR Selection and search
Stefano Aversa	63	M	Director	Start: 9/4/2016 End: Approval of the 2023 Financial Statements	1	Management

The Board of Directors, in order to separate the role and responsibility of policy-making and approval of management from that of operational management, has also appointed from among its members a General Manager, endowed with special power of attorney, who takes steps to implement the resolutions of the Board of Directors and direct the Foundation's operational activities. The General Manager also performs additional interim functions such as Head of Legal and Head of Projects. It is specified that the General Manager, who is an employee of the Foundation, does not receive any emolument for their participation in the Board of Directors like the other members.

The General Manager is supported by the Chief Finance Officer ("CFO"), to whom the financial management and administration of Human Resources is delegated, and by the departments responsible for projects, communication, fundraising and finance, as well as by the assistance of management/office managers.

The Board of Directors met 8 times during 2023, mostly with full attendance by Board members. These meetings were also always attended by members of the Board of Auditors or the Board of Statutory Auditors. In addition to recurring topics, such as the management of institutional activities and projects, the approval of budgets and policy documents, and the acceptance of donations, in 2022 the topics addressed and submitted to the Board's attention were the Organisation, Management and Control Model pursuant to (It.) Legislative Decree no. 231/2001, amendments to the Articles of Association for the transformation into a Third Sector Entity, the establishment of Advisory Committees, the change of registered office, the Social and Sustainability Report.

In addition, during 2023, the Board dealt with issues related to the management, closure and settlement of a significant testamentary bequest to which the Foundation has been appointed heir.



The Board of Directors is assisted by the Advisory Board, an advisory and guarantee body composed of six members chosen by the Board itself from experts in the Foundation's fields of activity. This Board is not part of the Foundation's governance.

First and foremost, the Advisory Board has the function of studying and elaborating the Foundation's strategies and programmes, collaborating in drawing up the guidelines and possible areas of development of the Foundation's activities. Furthermore, it supports, in an advisory capacity, the Board of Directors in the ordinary and extraordinary management of the organisation, drawing up periodic reports on the Foundation's activities to be submitted to all stakeholders. It currently consists of 7 members linked to the Foundation's two programmes.

The composition of the Advisory Board

First and last name	Age	Gender	Assignment	Date of first appointment and term of office	Executive/non-executive	Independent/not independent	No. of other assignments (outside ABF)
Elena Pirondini	51	F	Member of the Advisory Board	Start: 20/10/2016 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	1
Mohammed Jameel	69	M	Member of the Advisory Board	Start: 20/01/2012 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	-
Laura Giarrè	63	F	Member of the Advisory Board	Start: 20/01/2012 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	1
Eliana La Ferrara	51	F	Member of the Advisory Board	Start: 20/01/2012 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	1
Fiorella Passoni	60	F	Member of the Advisory Board	Start: 20/12/2022 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	-
Mohammed Yunus	83	M	Member of the Advisory Board	Start: 20/01/2012 End: Approval of the 2023 Financial Statements	Non-Executive	Independent	1
Flavio Siniscalchi	49	M	Member of the Advisory Board	Start: 1/6/2023 End: 31/12/2024	Non-Executive	Independent	1

The members of the Advisory Board

Prof. Mohammed Yunus

was awarded the Nobel Peace Prize in 2006 for the development of micro-credit with his Grameen Bank; in addition to this, for some time now, he has been spreading his concept of social business as a business model to fight poverty.

Eng. Mohammed Abdul Latif Jameel

besides being a successful entrepreneur, has set up many important philanthropic initiatives around the world. In particular, he is a member of the MIT (Massachusetts Institute of Technology) Board of Directors where he founded the JPAL (Jameel Poverty Action Lab), a world-famous institution for assessing the impact of the social policies of governments and international cooperation, whose founders received the Nobel prize for economy in 2019.

Prof. Eliana La Ferrara

is a full Professor in Development Economics at Bocconi University. Furthermore, she cooperates with other foreign universities such as MIT and with the World Bank.

Prof. Laura Giarrè

is full Professor of Electronic Engineering at the University of Modena and Reggio Emilia. Prof. Giarrè is the scientific head of the Challenges programme.

Dr. Elena Pirondini

currently Senior Advisor, Change Management UNFPA, and experienced in general coordination and project management.

Dr. Fiorella Passoni

is Managing Director of Edelman Italy. She has been involved in communication for 30 years on an international level, being also a member of the Global Trust Barometer Committee at Edelman.

Dr. Flavio Siniscalchi

is head of the department for sport at the Presidency of the Council of Ministers.

The composition of the Board of Statutory Auditors

Periodically, the Board of Directors, directly or through its delegated bodies, reports on its work and on any operations carried out by the Foundation to the Board of Statutory Auditors.

The Board of Statutory Auditors, as a supervisory and controlling body, performs a control function over the administration of the Foundation and over compliance with the provisions of the (It.) Civil Code.

As at 31 December 2023, the Board of Statutory Auditors consists of three auditors, all of whom are over 50 years of age. In the course of 2023, a member of the Board of Statutory Auditors, Dr Franco Martinelli, who was replaced by Dr Guido Del Bue according to the procedures laid down in the Articles of Association.

First and last name	Age	Gender	Assignment	Date of first appointment and term of office	Executive/non-executive	Independent/not independent	No. of other assignments (outside ABF)
Deborah Sassorossi	56	F	President	Start: 19/11/2020 End: Approval of the 2023 Financial Statement	Non-Executive	Independent	-
Stefano Monti	53	M	Member of the Boards of Statutory Auditors	Start: 12/07/2011 End: Approval of the 2023 Financial Statement	Non-Executive	Independent	1
Guido Del Bue	67	F	Member of the Boards of Statutory Auditors	Start: 27/07/2023 End: Approval of the 2023 Financial Statement	Non-Executive	Independent	1

In 2022, the Board of Directors appointed the Supervisory Board in accordance with (It.) Legislative Decree no. 231/2001; the Board has a single member and is endowed with autonomous powers of initiative and control. It has the task of monitoring, by means of annual checks, the adequacy and application of the Foundation's Organisation, Management and Control Model, in relation to the corporate structure and its effective capacity to prevent the commission of offences. Regular information flows and reports of possible violations of the Model 231 are addressed to the Supervisory Body. Indeed, communication to the SB is the official means of seeking advice or raising doubts about the organisation's responsible conduct.

In this reporting period, as in the previous financial year, there were no fines or penalties for non-compliance and regulations.

In line with the Foundation's expressed desire for equal access to the administrative and supervisory bodies, gender balance is ensured with 40% of the members being women.

The table below shows the breakdown by gender of the persons belonging to the corporate bodies described above for 2023; the breakdown shown has not changed from the previous year.

	M.U.	2023			
		Men	Women	Total	Age share
Under 30 years of age	no.	1	-	1	10%
Between 30 and 50 years of age	no.	-	2	2	20%
Over 50 years of age	no.	5	2	7	70%
Total	no.	6	4	10	100%
Gender Share	no.	60%	40%	-	-

Sustainability Governance

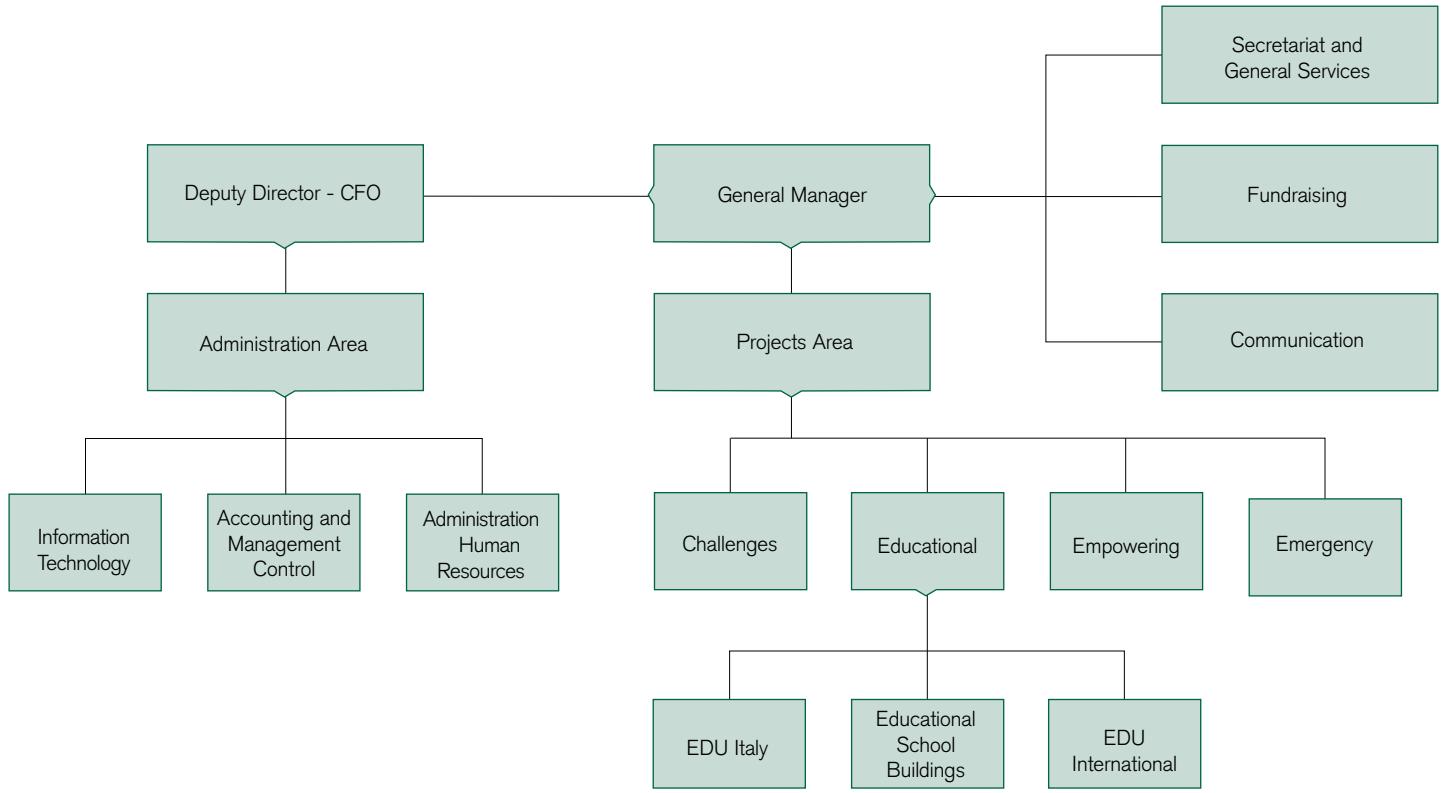
To ensure full management of the impacts generated externally, the Board of Directors has delegated the management of personnel-related impacts to the Human Resources Committee, which includes the General Manager and the CFO, who are in charge of the operational and administrative management of ABF staff. With regard to the other direct and indirect impacts on the economy and the environment, the BoD has delegated the management of occupational health and safety to the General Manager as the Employer with Power of Attorney; the latter has appointed a Health and Safety Officer. With respect to the impacts generated in this area, the Board of Directors is to be provided with feedback every three months.

In order to maintain constant oversight of the positive and negative impacts generated by its activities on the outside world, the Board of Directors periodically reviews the outcomes of the social impact assessment activities carried out for existing projects and annually approves the materiality analysis, which includes an assessment of the impacts generated by the ABF structure, the risks and opportunities that could arise, and which annually highlights the most important issues to be addressed and the new sustainable development goals to be achieved.

4.2. Employees and collaborators

Human capital is a key element for the Foundation in pursuing its Mission, as it is able to generate positive impacts for individuals and the communities in which it operates. ABF's employees, collaborators and volunteers play a crucial role in promoting, supporting and enhancing the numerous national and international projects aimed at helping people in difficult situations, such as illness, poverty and social marginalisation. This contributes to a virtuous cycle of long-term socio-economic development, focused on the empowerment of both the individuals and communities involved.

Therefore, the Foundation is committed to protecting and involving its resources and developing a perspective that dynamically promotes operations, the constant exchange of information and know-how and the development of relationships between them, with the aim of sharing ABF's values and mission.



The growth recorded by ABF since its foundation is remarkable and testifies to the effectiveness of its initiatives, the projects implemented and the broad support it has received over the years.

The Foundation's growth translates into a positive impact on the community and enlargement of ABF staff, reflecting its commitment to its mission and the success of its activities and projects. Starting as a small family foundation, ABF had 131 employees, collaborators and volunteers in 2023.

Below is a summary table comparing the composition of ABF's workforce, broadly defined, to the year 2022. In particular, the number of employees increased from 11 employees in 2022 to 18 employees in 2023, still confirming a predominance of the female gender.

The progressive growth of employees, in relation to the increase in the volume of activities, is also accompanied by an increase in the number of volunteers for fundraising events; in reference to the year 2023 there are 56 volunteers per event (30 Men and 26 Women) and 16 continuous volunteers (7 Men and 9 Women) for an overall total of 72 volunteers, which testifies to a strong involvement of civil society in the realisation of the Foundation's mission.

From a functional point of view, the operational structure is divided into 4 main areas, over which the total of 18 employees, in addition to the General Manager, are distributed:

1) Educational Projects Area (6 resources)

Includes the resources working on projects implemented by the Foundation in Italy and abroad;

2) Secretarial and general affairs area (3 resources)

Includes the resources dedicated to secretarial and general services, thus supporting both the structure and the operators on projects;

3) Administration and Control Area (3 resources)

Includes resources working in administration, tax and management control, as well as those dealing with human resources and IT systems;

3) Communication Area (3 resources)

Includes resources dedicated to online and offline institutional communication, and the press office;

4) Fundraising Area (2 resources)

Includes resources dedicated to dialogue with donors, as well as to the collection of donations and the organisation of fundraising events and campaigns.

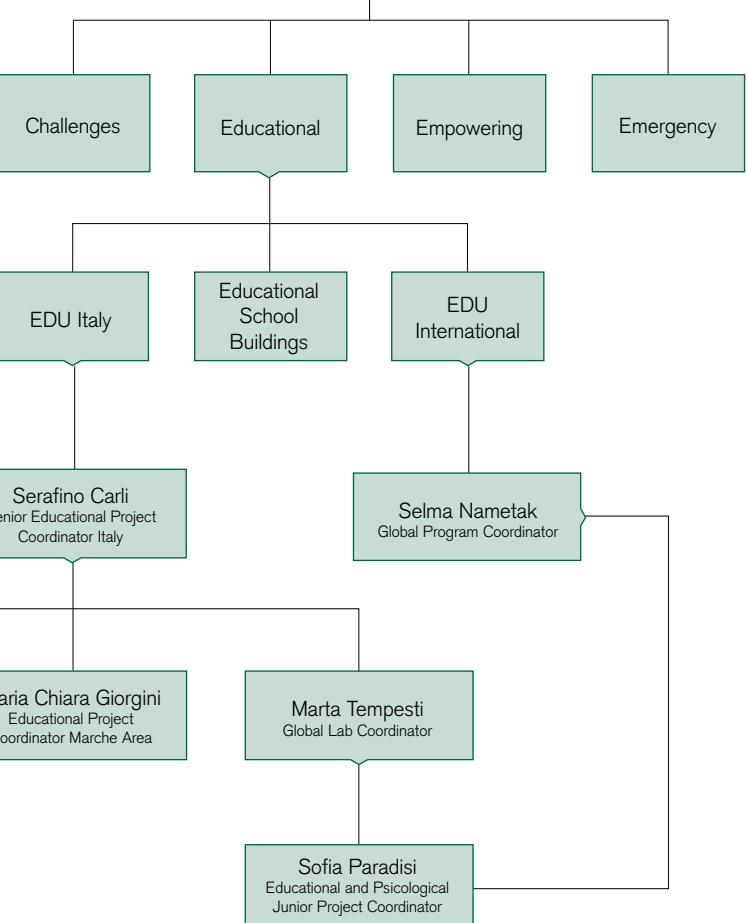
Inter-departmental organisation charts are shown below, with the intention of giving a face to the members of each area.

PROJECTS AREA

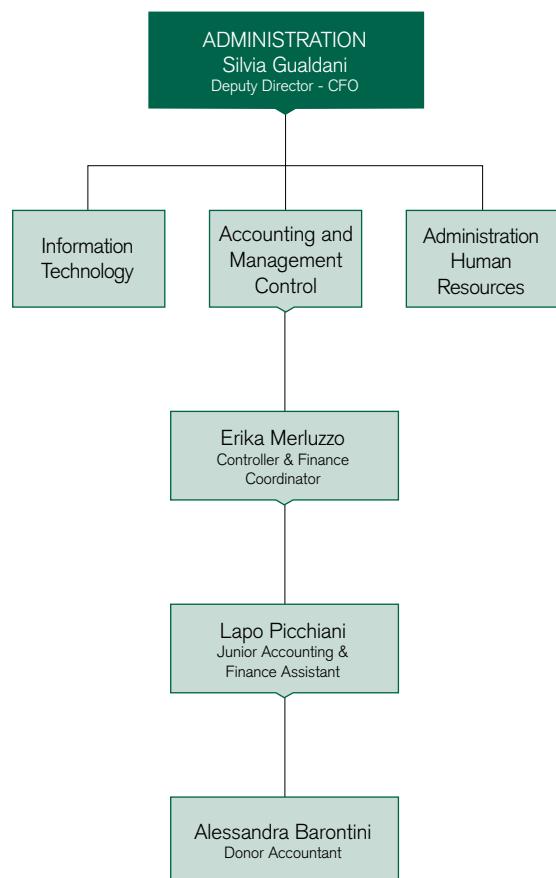
Laura Biancalani
General Manager



PROJECTS AREA
Laura Biancalani
General Manager

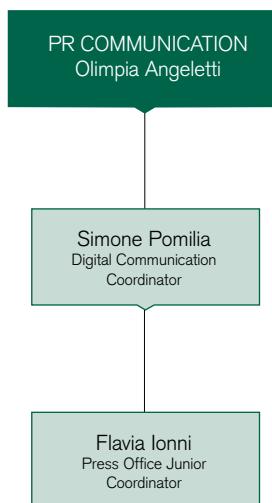


ADMINISTRATION

Silvia Gualdani
Deputy Director - CFO

PR COMMUNICATION

Olimpia Angeletti



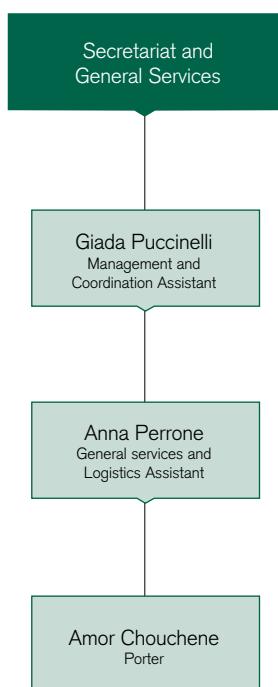
FUNDRAISING

Aurora Mondavi
Senior Fundraising Coordinator

FUNDRAISING
Aurora Mondavi
Senior Fundraising Coordinator



SECRETARIAT AND GENERAL SERVICES



During 2023, the number of contracts entered into with Letter of Assignment also increased due to the projects that were developed during the year; on the contrary, the number of collaborators with Italian co.co.co. (continuous collaboration) contracts and occasional collaborations entered into decreased compared to the previous year. Overall, the number of employees in 2023 is 11, compared to 24 in 2022.

In particular, the preference in 2023 for the Letter of Assignment was motivated by the Foundation's decision to select individuals with a higher level of independence and professionalism than in previous years.

The trend of collaborators and professionals is susceptible to (significant) variations from one year to the next as it directly depends on the number and size of projects in progress.

The male/female split also highlights a gender balance that ensures a diverse and inclusive representation within the Foundation.

Employees, professionals and volunteers by gender and category

M.U.	no.	2023			2022			2021		
		Man	Woman	Total	Man	Woman	Total	Man	Woman	Total
Employees	no.	4	14	18	3	8	11	2	7	9
Collaborators	no.	3	8	11	2	22	24	1	6	7
Contractual relationship Letter of Assignment	no.	18	12	30	6	10	16	4	7	11
Volunteers	no.	37	35	72	10	11	21	1	4	5
Total	no.	62	69	131	21	51	72	82	4	32

Number of collaborators by contract type

M.U.	no.	2023			2022			2021		
		Man	Woman	Total	Man	Woman	Total	Man	Woman	Total
Italian co.co.co. (continuous collaboration) contract	no.	3	8	11	2	15	17	1	6	7
Contractual relationship Occasional collaboration	no.	-	-	-	-	7	7	-	-	-
Total	no.	3	8	11	2	22	24	1	6	7

Collaborators

Collaborators are hired directly by the Foundation and are those who work on projects implemented by the Foundation. During 2023, ABF presents 11 collaborators.



Professionals

For the realisation of each Project, ABF appoints specific professionals, by means of a letter of assignment, who have the necessary technical skills for the drafting stage of the project and its implementation. In 2023, ABF presents 30 professionals, almost twice as many as in the previous year.

Volunteers

Volunteers are those who, without receiving remuneration and with reimbursement of expenses, serve on a regular basis in the various functions, supporting the Foundation's operations. In 2023, there were 72 active volunteers, 16 of whom are continuous volunteers and 56 of whom intervene during specific events. As proposed in 2022, the Foundation succeeded in creating a wider network of volunteers to give more support to the Foundation's activities and projects.



Collaborators and professionals, together with the employees, make up the multidisciplinary teams in each project, encompassing all the technical and professional skills useful for the realisation of the individual project. The multidisciplinary team is therefore an essential organisational tool for an entity like ABF, which is constantly changing. It is in fact extremely flexible and adapts to the various needs that arise in the realisation of ABF's project objectives.

Figures other than employees working in ABF

The Foundation's personnel selection process is based on finding individuals who demonstrate a strong alignment with the organisation's principles and values. This process starts when an operational area identifies the need for a new resource and communicates this need to the Human Resources Area, which in turn informs the Human Resources Committee of the opportunity to add a new figure.

Personnel recruitment and selection takes place through various channels, which vary according to the seniority required and the sector concerned. For junior positions, social media and personnel recruitment sites associated with Universities and job centres are often used. For more senior profiles, on the other hand, the Foundation relies on specialists in their field of expertise.

Once potential candidates have been identified, various interviews are conducted, including motivational, cognitive and technical interviews. These interviews aim to assess both the technical and behavioural skills of the candidates, based on the specific requirements of the role to be filled. This comprehensive approach enables the Foundation to select the most suitable candidates to contribute to the achievement of the Foundation's objectives.

In addition, in order to provide a training and professional development opportunity for talented young people, one young person was placed in an internship during 2023, as was the case in 2022.

In 2023, due to the termination of a female employee in the 18-35 age bracket, and due to the status of development of numerous projects, the Foundation, with a view to strengthening its internal resources, recruited 7 employees, all of whom are women in the 18-35 age bracket.

Employees hired by age group

	M.U.	2023			2022			2021		
		18 - 35	36-50	>50	18 - 35	36-50	>50	18 - 35	36-50	>50
Total Employees hired	no.	3	3	1	3	-	-	-	1	-

The Foundation also endeavours to ensure maximum work continuity for its collaborators. As proof, 72% of employees have a permanent contract and over 78% are full-time. Specifically, fixed-term contracts are used as a means of acquaintance between the employee and the Foundation and are aimed at permanent employment. The National Collective Bargaining Agreement applied by the Andrea Bocelli Foundation is that of commerce.

In addition, the Foundation offers apprenticeship opportunities with the aim of enabling young people to acquire new skills and abilities, particularly related to the non-profit sector, through concrete work experience.

With regard to territorial distribution, the employees serve in Florence (Tuscany), the Foundation's registered office and operational headquarters.

Employees by contract and gender

	M.U.	2023			2022			2021		
		Man	Woman	Total	Man	Woman	Total	Man	Woman	Total
Permanent contracts	no.	4	9	13	2	7	9	2	7	9
Fixed-term contracts	no.	-	5	5	1	1	2	-	-	-
Total	no.	4	14	18	3	8	11	2	7	9

Employees by contract type and gender

	M.U.	2023			2022			2021		
		Man	Woman	Total	Man	Woman	Total	Man	Woman	Total
Full-time	no.	2	12	14	1	7	8	1	7	8
Part-time	no.	2	2	4	2	1	3	1	0	1
Total	no.	4	14	18	3	8	11	2	6	9

As far as the educational level of employees is concerned, more than 89% have a Bachelor's or Master's degree.

Employees by qualification

M.U.	no.	2023			2022			2021		
		Man	Woman	Total	Man	Woman	Total	Man	Woman	Total
Bachelor's degree/ Master's degree	no.	3	13	16	2	7	9	1	6	7
High School Diploma/ Qualification	no.	-	1	1	-	1	1	-	1	1
Secondary school leaving certificate	no.	1	-	1	1	-	1	1	-	1
Total	no.	4	14	18	3	8	11	2	7	9

The Andrea Bocelli Foundation undertakes to guarantee a fixed salary based on minimum wages plus a variable part relating to the travels made by employees during the year. The ratio of the total annual compensation received by the highest-paid employee to the median total annual compensation of all employees, excluding the highest-paid, person is 3.05 in 2023, a decrease compared to 2022 (of 4). By contrast, the ratio of maximum to minimum²¹ gross annual earnings for employees is 4.44 during 2023 and 6.8 in 2022. In particular, the ratio of the basic wage and salary of women to men for the white-collar category is 99%; for the executive, middle management and blue-collar categories, the ratio cannot be presented, considering that all managers and middle managers are women and there is only one male blue-collar worker.

Moreover, the promotion of “organisational well-being” is one of the strategic actions for the Foundation that can generate greater satisfaction and serenity among its employees and a strengthening of their sense of belonging. Thus, each year, the corporate welfare plan is renewed for all Foundation employees, including part-time employees; said plan envisages the disbursement of an annual sum that, by means of a reimbursement request, the employee can use for specific personal and family spending needs, including education, instruction and canteen services, ancillary pre-school and after-school services, babysitting, summer centres, school reimbursements, family care services, public transport passes, vouchers for purchases. They also have the option of joining the healthcare fund to which the Foundation has subscribed.

In addition, it should be noted that health care is provided for all employees, and from 1 January 2023, agile working through a WFH plan is also included.

Lastly, volunteers are reimbursed for out-of-pocket expenses incurred during their service activities by submitting a receipt of expenses; in 2023, 5 volunteers received an expense reimbursement of EUR 2,767, while in 2022, 8 volunteers were reimbursed, for a total expense reimbursement of EUR 4,945.

²¹

The Gross Annual Salary of a part-time employee equalised to the 40 hours of the remuneration of the highest-paid employee was reported in the section of the total annual compensation of the lowest-paid employee.

Diversity and inclusion



0 | Incidents of discrimination

The Foundation recognises inclusion as a value and encourages diversity as an opportunity to improve the working climate and allow the expression of every talent. Therefore, ABF is committed to applying strategies aimed at supporting gender equality among the people involved in its activities and, at the same time, avoiding any form of discrimination due, for example, to differences in gender, age, health, nationality, or religion.

With this in mind, the Foundation has always endeavoured to enhance and promote female managerial skills and has put in place actions to support a better reconciliation of private and working life by setting up flexible working arrangements.

This is also evidenced by the fact that, in 2023, 100% of employees who took parental leave returned to work regularly. In particular, during 2023, 2 employees (one male and one female) took paternity leave.

Employees by qualification and gender

M.U.	no.	2023			2022			2021		
		Man	Woman	Total	Man	Woman	Total	Man	Woman	Total
Executives	no.	-	1	1	-	1	1	-	1	1
Middle managers	no.	-	2	2	-	2	2	-	1	1
White-collar workers	no.	3	11	14	2	5	7	1	5	6
Blue-collar workers	no.	1	-	1	1	-	1	1	-	1
Total	no.	4	14	18	3	8	11	2	7	9

According to the criterion of age, the Foundation's population is very young. In fact, in 2023, almost 67% of employees belong to the 18-35 age group, a slightly higher percentage than in 2022 (63.6%), compared to new hires for 2023.

The average age of the Foundation is around 36 years, showing a slight increase compared to 2022 (32 years). Nevertheless, seniority continues to be modest, with an average value of 2.6 years in 2023, slightly lower than in 2022 (3.6 years). This phenomenon is mainly attributable to the young age of the Foundation and the continuous entry of new younger employees, maintaining a dynamic profile within the Foundation.

Employees by qualification and age group

M.U.	2023			2022			2021		
	18 - 35	36-50	>50	18 - 35	36-50	>50	18 - 35	36-50	>50
Executives	no.	-	1	-	-	1	-	1	-
Middle managers	no.	-	2	-	-	2	-	1	-
White-collar workers	no.	10	3	1	7	-	-	4	2
Blue-collar workers	no.	-	1	-	-	1	-	1	-
Total	no.	10	7	1	7	4	-	4	5

With regard to employee remuneration, a ratio of the highest to the median remuneration of 3.05 is reported for the year 2023. In 2022, this ratio was 3.45 points, the change being attributable to a growth in the number of employees and an increase in the median wage.

Training and Professional Growth



1,100 | Euro per capita / Investment in training

The Foundation, with a view to acquiring new skills in order to expand and consolidate its institutional activities, aims at developing and enhancing its human resources by encouraging their professional growth and career development. Training, therefore, is a tool of primary importance, as it enables the professional growth and development of the Foundation's members and, not least, the dissemination of its values and principles.

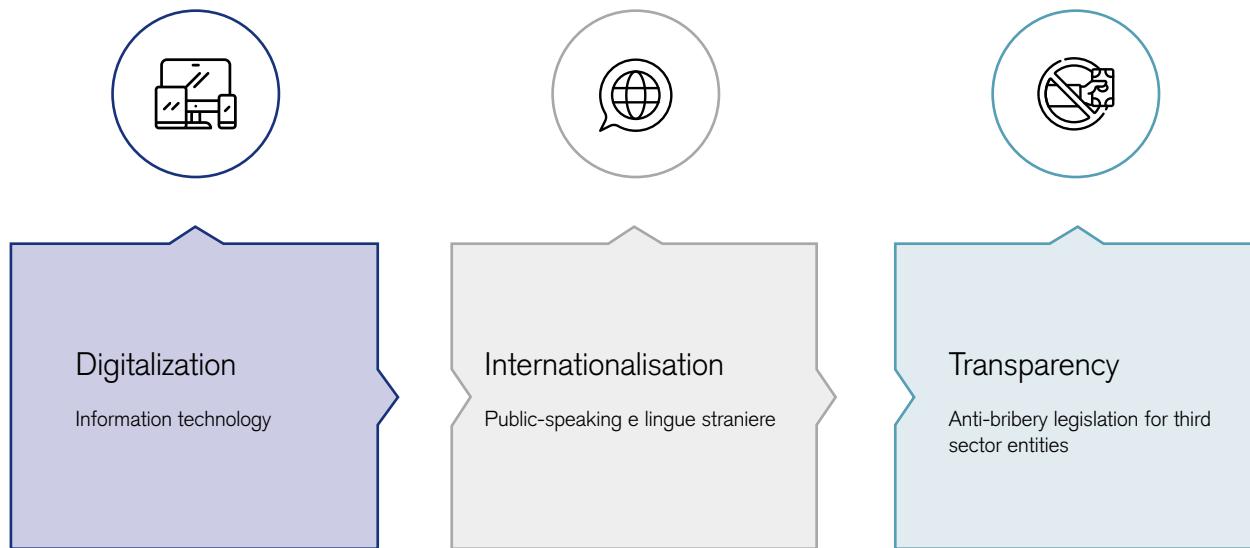
For this reason, each year ABF dedicates a portion of its funds to specific training courses for its employees. In 2023, the investment in training amounts to EUR 19,872, higher than in 2022 (EUR 12,400), an increase of 60%. In particular, the training strategy for 2023 was divided into two strands: the first envisaged the provision of courses for individual employees to provide specific technical and professional skills; the second, on the other hand, was intended for all ABF employees and focused on enhancing the soft skills functional to the pursuit of ABF's mission.

Management also undertook team coaching aimed at consolidating group leadership and building a solid, cohesive team that shares a common vision and mission.

Trained employees by gender and professional category

	Man	Woman
Executives		1
Middle managers		2
White-collar workers	3	7
Blue-collar workers		
Total	3	10

Training courses delivered



A percentage of 72% of the employees participated in training, recording a total of 345 training hours. This number of hours was mainly allocated to the white-collar category, which is the category with the largest number of employees. Furthermore, on the subject of training, it should also be pointed out that 7 members of the governing body received training on the subject of anti-corruption, as did 5 employees in the clerical category; while almost all employees received communication on the subject of anti-corruption (94%).

Training was delivered both in the classroom and through e-learning, amounting to 241 and 104 hours respectively.

Hours of training provided to employees and executives by gender and category

M.U.	h	2023			2022		
		Man	Woman	Total	Man	Woman	Total
Executives	h	-	-	0	0	49.5	49.5
Middle managers	h	-	40	40	0	114	114
White-collar workers	h	84.69	220.31	305	67	177.5	244.5
Blue-collar workers	h	-	-	0	0	0	0
Total	h	84.69	260.31	345	67	341	408

Average hours of training provided to employees and executives by gender and category

M.U.	h	2023			2022		
		Man	Woman	Total	Man	Woman	Total
Executives	h	-	-	-	-	49.50	49.50
Middle managers	h	-	20.00	20.00	-	57.00	57.00
White-collar workers	h	28.2	22.0	50.26	22.33	22.19	44.52
Blue-collar workers	h	-	-	-	-	-	-
Total	h	28.23	42.03	70.26	22.33	128.69	151.02

Trained employees by professional category and gender

M.U.	no.	2023			2022 ²²		
		Man	Woman	Total	Man	Woman	Total
Executives	no.	-	1	1	-	1	1
Middle managers	no.	-	2	2	-	2	2
White-collar workers	no.	3	7	10	2	6	8
Blue-collar workers	no.	-	-	-	-	-	-
Total	no.	3	10	13	2	9	11

²²

Training in 2022 also includes training provided to 2 continuous volunteers (one male and one female)..

Employees who have received anti-corruption training by category

		2023	2022	2021
Executives	no.	-	1	1
Middle managers	no.	-	2	1
White-collar workers	no.	5	7	6
Blue-collar workers	no.	-	-	-
Total	no.	5	10	8

Performance appraisal

The Foundation believes in the value of its people and, in order to nurture their professional growth and recognise their contribution, it has set individual performance targets for employees with managerial qualifications or key figures in ABF's activities. The aim is to measure the growth of resources based on the skills acquired, the objectives achieved and the training plans through a formal evaluation, which is carried out by the General Manager, shared with the CFO who manages personnel administration, and is presented in its various aspects to the HR Committee. When these targets are achieved, the amounts defined in advance with the employee during the annual planning of activities are paid out.

Employees by category and gender who received a formal performance review

M.U.	no.	2023			2022 ²³			2021		
		Man	Woman	Total	Man	Woman	Total	Man	Woman	Total
Executives	no.	-	1	1	-	1	1	-	1	1
Middle managers	no.	-	2	2	-	2	2	-	1	1
White-collar workers	no.	1	1	2	-	1	1	-	2	2
Blue-collar workers	no.	-	-	-	-	-	-	-	-	-
Total	no.	1	4	5	-	4	4	-	4	4

23

In 2022, an employee's contract, due to organisational changes, was supplemented with a variable part linked to the achievement of specific objectives (MBOs).

Occupational health and safety



0 | Accidents

Taking care of one's employees means first and foremost guaranteeing working conditions and working spaces that ensure that their work can be carried out safely. As is the case for the broader issue of human resources management, when it comes to occupational health and safety ABF has put in place all the most appropriate measures to ensure its proper management and the most adequate control tools.

In accordance with the relevant regulations, the Foundation has implemented a health and safety management system pursuant to (It.) Legislative Decree no. 81/2008, has appointed a Health and Safety Officer (RSPP), a Workers' Representative for Safety (RLS) and the occupational physician. So, firstly, a risk assessment activity was carried out in relation to the hazards identified in the company's work, the tasks and environments in which they are carried out, or the equipment used.

The conclusions were collected within the Risk Assessment Document. This activity is carried out for the specific purpose of drawing up an improvement plan, which includes, in addition to carrying out monitoring activities and periodic audits, with the issuing of specific declarations of conformity, the adoption of the prevention measures deemed more appropriate. This programme was incorporated into the Organisation and Management Model (MOG) pursuant to (It.) Legislative Decree no. 231/2001 and Art. 30 of (It.) Legislative Decree no. 81/2008.

These activities include checking the proper maintenance of the sanitary facilities and work practices, periodical checks of the health status of workers, providing first aid and fire-fighting courses and keeping a first aid kit.

Should an employee be confronted with a danger, he/she has the possibility of contacting the RLS or RSPP directly, by e-mail or telephone. To further support the health of its employees, since 2015, the employment contract of ABF employees envisages access to a supplementary healthcare fund.

No accidents occurred in 2023, as none did in 2022. In addition, it should be noted that 5 employees received occupational health and safety training in 2023, corresponding to a total of 20 hours of training.

The Foundation is also directly involved in ensuring the health and safety of employees, volunteers and collaborators carrying out its activities abroad, in particular to Haiti and the United States, for representation trips or to carry out a specific project. In these cases, for all trips and stays of more than 4 days, an insurance policy is activated that provides cover for accidents and illnesses; if the geographical area of intervention is particularly critical, the policy is reinforced by raising the limits and adding a private security service that provides an escort for road transfers.

4.3. The volunteers

The management of volunteers in Third Sector entities (ETS) in the light of the reform envisages a number of changes compared to previous regulations, in particular (It.) Law no. 266 of 1991.

The new legal system, in fact, recognises their value and role as one of the characterising elements of the entire system. Compared to the past, the code explicitly refers to the person volunteering, no longer to the activity alone, and emphasises that he or she may also donate his or her work in Third Sector organisations, without receiving any kind of remuneration from the organisation, only allowing reimbursement of expenses actually incurred and documented. There are also a number of obligations for Third Sector entities - such as the register for volunteers - and insurance, but also precise rules in the relationship with paid staff.

Some prescriptions, therefore, but also measures to promote the culture of volunteering, such as the recognition of skills developed through volunteering.

The prerequisite for speaking of voluntary activity is the gratuitous nature of the collaboration, but not everyone who works for free is a volunteer. Inherent in voluntary activity must in fact be a willingness to carry out activities in favour of the community and the common good, making one's time and skills available to promote responses to the needs of the persons and communities benefiting from one's action, in a personal, spontaneous and gratuitous manner, without any profit motive, not even indirect, and exclusively for purposes of solidarity. Volunteers are distinguished within the register between occasional and continuous.

A person is usually qualified/defined as a "non occasional/regular volunteer" when he or she:

- Ensures a systematic/serial and constant volunteer presence and action in the organisation, regardless of the number of hours worked and the type of activity performed;
- An activity of the volunteer that is embedded in the institutional activity of the organisation, exercised on a regular and constant basis.

		2023	2022	Changes
Continuous volunteers	no.	16	9	7
Occasional volunteers	no.	56	12	44
Total	no.	72	21	51

ABF has decided to invest during 2023 in identifying new policies for managing its volunteers and implementing new processes for recruiting and joining volunteers.

The register was correctly updated according to legal requirements and endorsed for the financial year 2023. The statutory accident and health insurance policies were also taken out as stipulated in the decree.

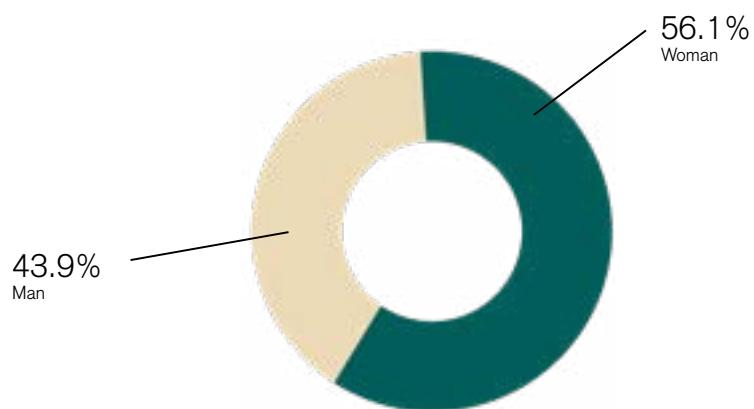
Below is an extraction of the register as at 31 December 2023, showing the regions of origin of the ABF volunteers, the breakdown between men and women, and their distribution by age group.

It also shows the number of hours and the valuation of this contribution for the foundation in the year 2023.

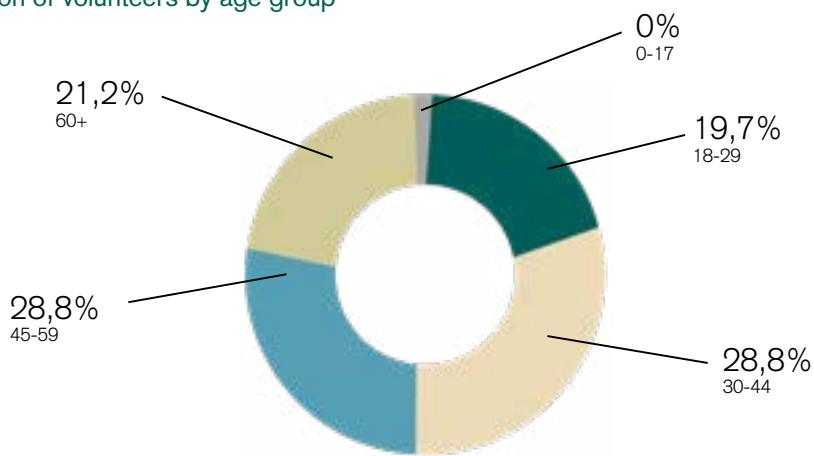
Distribution of volunteers by Province of residence



Distribution of volunteers by gender



Distribution of volunteers by age group



Volunteer - Blue-collar worker 6 lv full time

No. hours	Cost per hour	Total annual cost
654	€ 11.71	€ 7,658.34

Volunteer - White-collar worker 5 lv full time

No. hours	Cost per hour	Total annual cost
370	€ 11.75	€ 4,347.50

Volunteer Advocate

Days	Daily average estimate	Total annual cost
24	€ 1,500	€ 36,000

Valuation of ABF volunteer hours year 2023 **€ 48,005.84**

5.

Resources for core activities and communication



5.1. Resources for core activities



+70 | Donors



8.38 mln | Funds raised

In 2023, the Foundation received the funds to support and develop its projects from fundraising activities, either direct or mainly organised by third parties and volunteers, as well as from charitable donations by private or corporate donors. In fact, in 2023, ABF's donors confirmed their trust with the Foundation, which was thus able to count on 956 supporters, 70 more than in the previous year.

Number of donors

		2023	2022	2021
Recurrent donors	no.	9	18	27
Occasional donors	no.	947	868	752
Total	no.	956	886	779

During 2023, ABF raised nearly EUR 8.4 million thanks to the generosity of its donors, and recorded a 13% increase over the previous year.

Amounts of funds raised by type of donor

		2023	2022	2021
Individual	€	4,123,444	3,109,588	2,331,907
Companies	€	1,012,345	2,094,423	1,376,836
Entities, Institutions or Foundations	€	3,240,912	2,188,904	1,475,119
Total	€	8,376,701	7,392,915	5,182,862

In terms of overall fundraising volume, it is interesting to see the growth over the last few years, with 2023 recording the highest fundraising levels.

Revenues from fundraising

Year	M.U.	Amount
2023	€	8,376,701
2022	€	7,392,915
2021	€	5,183,862
2020	€	4,829,375
2019	€	7,327,795
2018	€	3,284,925
2017	€	5,645,863
Total	€	33,664,735

The return to face-to-face events certainly influenced the positive trend in fundraising. In particular, there are initiatives dedicated to individual donors, such as Donors' Circles or small third-party events, the value-sharing activities launched and renewed with Companies whose mission is aligned with that of the Andrea Bocelli Foundation, in order to build a path together. Proposals submitted to Italian and international foundations for direct project support are also noted.

5.2. Fundraising channels and initiatives

Provenance of the Funds Raised - The donors

The Individuals

The Foundation classifies natural persons who donate to ABF according to the amount donated during the calendar year. Based on the amount, the cluster they belong to is established, which also determines the donor approach and solicitation activities.

Small and Middle donors

Contributions from these individuals may be regular or one-off, often linked to online solicitation activities (DEM or social media), traditional media (TV, magazines, newspapers, billboards), solidarity gifts at specific times of the year or public fundraising, such as solidarity numbering campaigns or the 5x1000.

Major donors

These individuals are often part of events organised by the Foundation or of which it is a beneficiary; in order to support the Foundation and its projects, third parties organise private events by requesting a contribution in order to participate in the initiative or simply to contribute to ABF's mission. In the case of small third-party events, these are family or local celebrations, such as birthdays, sports competitions, and occasions for friends to get together.

TOP donors

ABF TOP Donors are special donors who, through their significant gifts, enable the Foundation to make a difference, creating a significant impact and bringing tangible change in the shortest possible time. ABF offers its most loyal and generous donors the opportunity to participate in exclusive events or to become a member of its Donors' Circles, dedicated to a few dozen members.

Corporate

ABF has always paid special attention and consideration to the relationship with the corporate world. Small, medium-sized Italian and international companies, as well as multinationals, are important partners for developing long-term relationships, in which common paths of social responsibility are shared in order to achieve together sustainable and concrete results, valuable opportunities for the communities supported by the Foundation.

The Foundation values partnerships with companies that share the following values:

- Willingness to generate a positive impact
- Innovation and creativity
- Transparency and reliability
- Fairness and integrity
- Attention to people and respect for them
- Sustainability
- Adherence to the principles of empowerment of people and communities (ABF mission)
- Attention and special sensitivity to education and the future of young talent, in line with UN Global Goal 4 "Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all"

Together with companies that espouse the Foundation's mission, the Foundation preferably initiates multi-year support activities in Italy and around the world and carries out communication and awareness-raising initiatives, which may also include the involvement of company employees, volunteers and project beneficiaries.

Foundations and Institutions

ABF works alongside Foundations and Institutions that share and believe in its mission and values, with the aim of building lasting relationships of collective benefit. The partnerships promoted are of a different nature and are built on the basis of the specific characteristics of the actors involved: they may directly support specific projects and actions, sharing skills, know-how and approaches. Each partnership is geared towards achieving measurable objectives and results, aimed at generating value in the communities in which the Foundation operates.

Fundraising tools

Events directly organised by ABF

On the occasion of events and initiatives directly involving the Founder, ABF organises or is the beneficiary of activities and events that support its mission and projects. These are valuable opportunities to get to know new supporters who are approaching the Foundation's activities for the first time, while at the same time they are useful for involving and retaining existing donors.

These convivial events are valuable networking and fundraising opportunities: in fact, donors make a donation to the Foundation to attend these events, which is necessary to confirm their attendance.

Third-party events

The Foundation is a beneficiary of initiatives organised by third parties, such as the summer events organised by Celebrity Adventures in the presence of the Bocelli family. The main charity evening is hosted by the Bocelli family and the Foundation is the beneficiary of funds raised by Italian and international donors.

Charity Auctions

At events organised by third parties, the Foundation organises a charity auction, the funds of which are used to support its project activities. To do this, it welcomes donations of goods and expertise granted pro bono by companies and individuals, so that they can be used to implement the fundraising initiative in question.

Customised proposals: Donors' Circles

The Donors' Circles programme, dedicated to the Foundation's most generous friends, envisages 3 membership circles, which correspond to a donation amount to be disbursed for three or five consecutive years: this makes it possible for the Foundation to have significant contributions guaranteed for at least 3 years, so that it can its project activities in more detail and in the long term. To thank the donor, ABF provides exclusive benefits, such as dedicated project-based missions and participation in ABF initiatives and events.

Corporate: a Partnership of Values

With companies with which it can verify a sharing of values, the Foundation chooses to embark on a multi-year path, which makes it possible to experience ABF's projects first hand and to build a path of support together. The Foundation is pleased to share with the company's stakeholders and with its supporters initiatives carried out in concert with corporate, such as events, conferences, raising awareness on activities related to specific projects that allow ABF to enrich its project path.

5.3. Communication activities

Like institutional and operational activities in the field, the Foundation's promotion and targeted communication campaigns for individual projects are indispensable for its sustenance. Only through them is it possible to maintain active relations with the stakeholders or to create new ones.

With respect to these activities, particular attention must be paid to the contents transmitted and the manner in which they are disseminated, since, more than in mutual relationships, in donor relationships, values such as transparency, integrity and consistency between what is publicly declared and what is then realised constitute the lifeblood of donation relationships. The Foundation's promise, in its institutional and project communication messages, actually lies in its mission "empowering people and communities" and constitutes a commitment to the donor, to the beneficiary, to every person or community that comes into contact with the Foundation and with which the latter wishes to come into contact in order to create a value chain based on impact and trust, reciprocity and growth.

Since 2019, the Foundation has chosen to approach communication in a strategic manner, using marketing techniques to draw up and implement a communication strategy that would lead to ABF "levelling up" from local to global, and highlight its concepts such as autonomy, total respect for its founder, values, approach and innovation. To date, the steps taken in this sense have been such that the communication can, on the one hand, bear witness to a continuity with Maestro Bocelli's activities, but, on the other, be increasingly recognised as the communication of an entity with its own reputation and independent trust and value. In order to protect the image and the name of the foundation, a brand book has been drafted that contains rules for handling the trademark, colours, name and fonts in order to avoid manipulation and inappropriate or erroneous use. Both the name and the graphic representation of the trademark have been filed and registered.

The activities of the communication office can be traced back to three main channels of activity: online, offline, press office. In coordination with the internal areas of ABF, in particular fundraising and projects, and also with collaborators, institutions and partners, it supports the conception, drafting and dissemination of content useful for sharing with stakeholders who are the priority recipients of the content.

During 2023, the Foundation worked to consolidate its institutional communication by organising an initiative dedicated to the presentation of the first Sustainability Report; this initiative also aimed to update the various target stakeholders on the Foundation's governance and strategic objectives.

Project communication was increasingly developed in synergy with the areas of competence and press office activity was organised to support the local, national and global dissemination of results. ABF spokespersons were involved in interviews and timely participation in coordinated communication initiatives with industry partners.

ABF's communication channels



Online Communication

The crowdfunding platform to promote spontaneous fundraising initiatives by third parties.

NFC tags for the usability of content and information in digital format (paperless).

Offline Communication

Design and promotion of communication guidelines for institutional activities, projects and events.

Press

Programming of institutional and project releases in regional, national and international publications

Production of video/photo content for press agency coverage (ANSA, ADNKronos, etc.).

It should be noted that, during the reporting period, there were no incidents of non-compliance with communication and marketing regulations.

During 2023, the Foundation recorded an increase in the number of releases, as shown in the table below; in particular, compared to 2022, there was an increase in releases of 16% and the increase affected all media categories.

Number of releases on media categories

		2023	2022	2021
Web	no.	2,161	768	374
Press	no.	530	287	165
TV	no.	57	37	38
Radio	no.	17	5	18
Social networks	no.	5,810	6,084	4,486
Other - DEM	no.	-	24	26
Total	no.	8,575	7,205	5,107

Numbers of users reached

		2023	2022	2021
No. of Followers	no.	142,547	129,624	119,890
Facebook	no.	73,926	71,646	67,790
Twitter	no.	4,883	4,413	4,108
Instagram	no.	51,343	45,761	40,964
Linkedin	no.	3,723	3,160	2,798
YouTube	no.	8,672	4,644	4,230

In line with the Foundation's values and principles, and in accordance with the guidelines drawn up for reputational growth and to increase the level of stakeholder awareness, the communication area in agreement with the public relations agency draws up the institutional, project and internal communication plan annually, laying down the strategies and actions for local, national and global dissemination.

The advice of an external partner, a PR agency, acts as a mentor for activities where national and international impacts are expected and where the aim is to maximise the results in terms of exposure and minimise reputational risks for the Foundation and the Founder, as well as for donors and beneficiaries. The analysis of the context, of specific demands, of external communication stakeholders are fundamental to understanding and defining the most suitable activities to enhance ABF and its work, as well as the preparation of supporting materials, and the drafting of dedicated and supporting content.

The strategic communication plan for 2023

- Andrea Bocelli Foundation Communication - 2023 strategic plan and objectives
- Consolidation of ABF spokesperson figures with boost in particular in the area of reference positioning compared to the main ones in the Sector - ABF as an innovator, as a promoter of best practices;
- Planned press releases with integrated media plans organised by project, macro-topics and timely initiatives;
- Interviews and speaking platforms in the financial/business field with selected partners - Edelman coaching to raise ABF's voice globally, in particular in the USA (December 2023);
- Introduction of digital tools for internal and external communication: ABF App, QR code.

In order to be able to verify the effectiveness of the promotion and communication actions, the communication area decided to equip itself with a monitoring system of releases and publications on specific areas of competence and depending on the initiatives undertaken closely related to the dissemination focuses drawn up in the strategic stage. The number of outputs per area of intervention and/or project, per reference "spokesperson", per message content, per campaign type are monitored and reported. Of these, the one with the highest numbers is institutional communication, which saw an increase of 50% between 2023 and 2022 and accounted for 85% of the total releases. This is followed in 2023 by communications concerning the Educational Projects - ABF Voices of and the Camerino Educational projects.

Releases per project

		2023	2022	2021
Institutional	no.	1,708	855	494
Educational - Educational projects - ABF Teachbus	no.	37	16	33
Educational - Educational projects - Camerino	no.	99	101	113
Educational - Educational school buildings - San Ginesio	no.	29	27	39
Emergencies - Ukraine Project	no.	-	68	-
Educational - Educational projects - ABF Voices of	no.	133	18	-
Total	no.	2,006	1,067	679

Online communication is accounted for with a quarterly analysis report summarising results, critical issues, and areas for growth. The press review is updated daily and bi-annual reports are produced to monitor PR actions and press activities qualitatively and quantitatively. On the other hand, with regard to one-off activities on institutional events and initiatives, a summary document is drawn up with the main results in terms of exposure and its value, if any. An example of this are the free spaces obtained for paid spot campaigns on TV channels following the airing of the Christmas ABF content.

During 2023, social media activities generally decreased, showing a slight decrease in Total Impressions of minus 26% compared to 2022 due to the general saturation of social media; nevertheless, in 2023,

Impressions in the Instagram category increased compared to the previous year, as did the LinkedIn category and YouTube. In fact, the work of the communication Team was oriented in this sense in order to base its assessments of effectiveness and penetration not so much on the number of followers but on numbers that express and include peculiarities, such as views by specific targets and reactions/interactions with content.

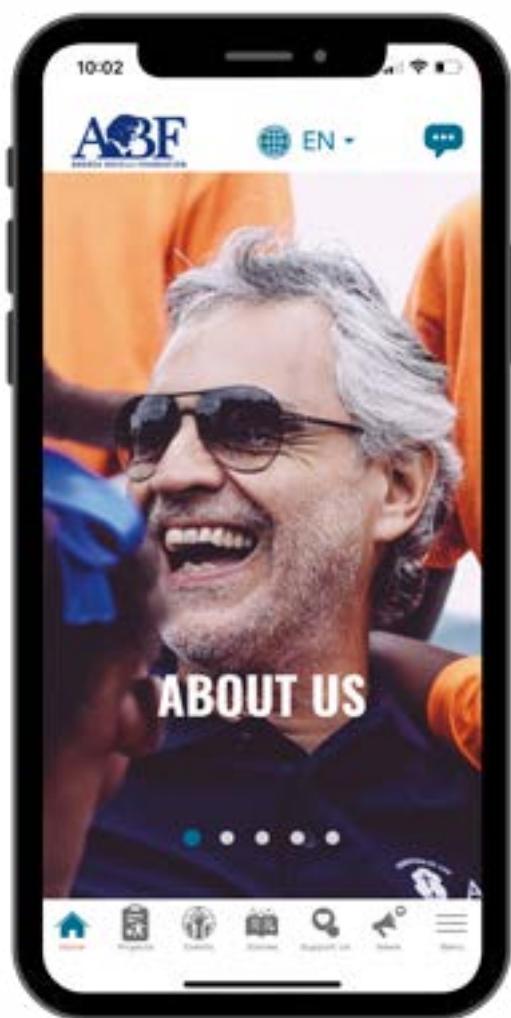
Social media performance analysis per impressions, engagement and followers

Social Media Category	M.U.	2023			2022		
		Impression	Engagement rate (media)	Increase in followers	Impression	Engagement rate (media)	Increase in followers
Facebook	no.	2,115,989	5%	3,069	5,426,957	5,2%	3,856
Instagram	no.	3,21,858	4,4%	7,017	1,866,909	4,7%	4,797
Twitter	no.	139,766	4,4%	550	229,090	3,5%	305
LinkedIn	no.	96,706	6,3%	608	78,377	8,7%	362
YouTube	no.	496,133	-	4,119	64,907	-	414
Total Impression				6,060,452			7,666,240
Paid Impression				335,000			431,435
Organic Impressions				5,725,452			7,234,805

The future in an APP? MY ABF

Apps are useful tools to improve relations with potential and existing stakeholders, to consolidate image, and are also useful when it comes to optimising certain internal information and communication processes. 5.44 billion of people use mobile phones, or 68% of the world's population. Unique users of mobile devices increased by just over 3% last year, with 168 million new users in the last 12 months. Mobile devices are mainly used to access apps and surf the web for timely information. With these data, it is clear how smartphones are the gateway to reach potential new targets not intercepted by the other tools and channels already in place by the Foundation. This is why, as of January 2023, the Com team, under direct instruction of the digital manager, in coordination with Fundraising is developing its own app.

July 2023 saw the launch of MyABF, the official app of the Andrea Bocelli Foundation to follow projects, events, news, and to access a reserved area dedicated to donors, Donor Care, with the history of donations. The MyABF app is based on 3 levels of user engagement: those who download the app, those who register by entering their details, and donors who access the Donor Care section.



DOWNLOAD MyABF

The **Official App** of
Andrea Bocelli Foundation



 Download on the
App Store

 GET IT ON
Google Play

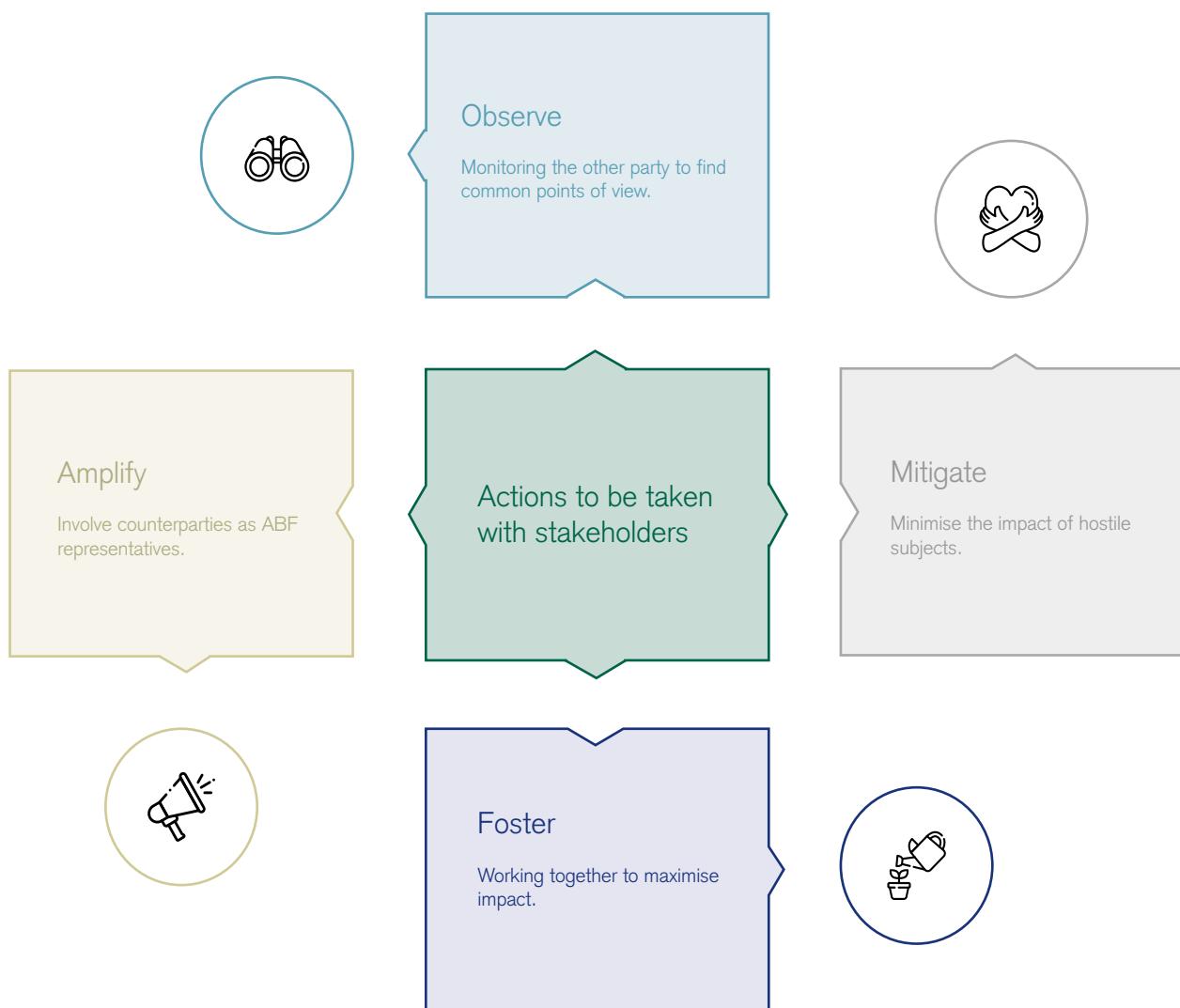
The communication and public relations Stakeholder Map

The Foundation's close relationships and interactions to date have become increasingly numerous, requiring a growing commitment to their management, which ranges from the first contacts to the discovery of common interests to the consolidation of the relationship and its maintenance over time. This created the need to draw up an orderly map of stakeholders and of existing relationships, in terms of relations within the communications and PR department, ranking them in terms of quality and level of intensity. The aim is to plan, evaluate and correct activities and actions in good time and in a way that is functional to the objectives set.

The analysis, conducted in 2022, involved **151 stakeholders**, who were diversified according to three project clusters considered. These clusters are as follows: **Education**, **Emergency Relief**, subdivided in turn into Italy and Global, and **Scientific Research**, which only applies to Italy (the latter two clusters are of residual importance). It should be specified that a stakeholder may have been considered in more than one cluster. Each stakeholder was assessed in accordance with three specific criteria:

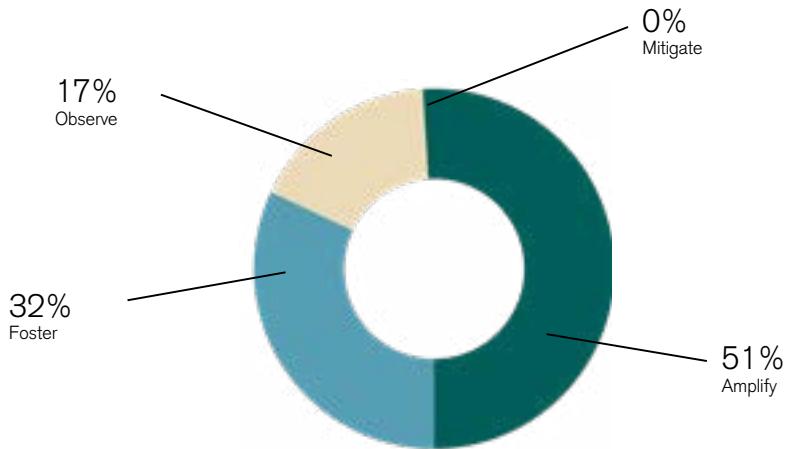
1. The **disposition** towards the Foundation, i.e. the positive, negative or neutral approach of the stakeholder towards the Foundation;
2. The low, medium or high **intensity** of collaboration over time;
3. The **credibility** of the stakeholder in public opinion.

In addition to these criteria, there is also the ability to influence stakeholder choices. From the results of these assessments, the Foundation subsequently paired a type of action to be taken, between Observe, or Mitigate, or Nurture or Amplify.



This pairing showed that more than 80% of stakeholder relationships are positive and can only be strengthened; 17% of stakeholder relationships can be monitored to understand the development potential.

Actions to be taken with stakeholders²⁴



The results of this activity of mapping the types of relationships with individual stakeholders had the immediate effect of giving greater impetus to many of the relationships pursued by the Foundation. With a clearer idea of how to set up communication with the outside world. It was possible to improve and strengthen the internal dialogue within the structure, through the recurring appointment of extended meetings between the Management and the Foundation's contact persons, moving away from the logic of occasional dialogue and instead approaching a constant exchange of ideas. There were also improvements in relations with parties outside the Foundation, such as the more precise structuring of the objectives of public relations activities with categories of stakeholders, such as journalists or partners.

²⁴

It should be noted that 12 stakeholders appear in more than one type of action to be taken, depending on the cluster of reference.



■ Appendix: GRI consumption



Energy consumption and atmospheric emissions

The energy consumption of the Andrea Bocelli Foundation only concerns the energy needed for lighting and air conditioning of the building in which it is located. The consumption recorded in 2023 is 47,126 Kwh or 170 GJ. In 2023, domestic consumption is all indirect, resulting from the purchase of electricity, and generates scope 2 location-based air emissions of 12.6 tCO₂ and, slightly higher than 2022 12.55 tCO₂, and indirect market-based energy consumption of 21.52 tCO₂e in 2023 and 23.32 tCO₂e in 2022.

Energy consumption (offices)

	M.U.	2023	2022	2021
Electricity purchased	GJ	170	184	171
Electricity purchased from non-renewable sources	GJ	170	184	171
Electricity purchased from renewable sources	GJ	-	-	-

Atmospheric emissions in t CO₂e (location based)

	M.U.	2023	2022	2021
Electricity	t CO ₂ e	12.6	12.5	12
From non-renewable sources	t CO ₂ e	12.6	12.5	12
Renewable source certificates (e.g. Certificates of Origin)	t CO ₂ e	-	-	-

Atmospheric emissions in t CO₂e (market based)

	M.U.	2023	2022	2021
Electricity	t CO ₂ e	21.5	23	22
From non-renewable sources	t CO ₂ e	21.5	23	22
Renewable source certificates (e.g. Certificates of Origin)	t CO ₂ e	-	-	-

Summary of Beneficiaries of direct disbursements 2023

Below are the disbursements broken down by type of beneficiary.

	M.U.	2023	2022
Support for natural persons			
Support of 6 families	€	-	3,723
Payment of tuition fees College of Europe	€	-	8,500
Total	€	-	12,223
Support for legal entities			
Magnificat	€	50,000	-
Associazione Malte	€	5,750	-
Famiglia del cuore immacolato di Maria	€	5,000	-
Pianofriends	€	3,500	-
Ronald Family Foundation	€	3,000	-
AMAD Multiethnic Anti-Racist Women's Association	€	800	-
Versilia Medical Association	€	-	2,500
Starlight Foundation_Ninos en alegría	€	-	15,000
Olimpiadi del cuore	€	-	9,000
Total	€	68,050	26,500
Support for project Partners			
Fondation Saint Luc	€	2,129,541	1,857,553
Sant'Anna University of Pisa	€	-	34,160
UNHCR Ukraine Em.	€	-	38,349
London performing	€	-	20,708
Total	€	2,129,541	1,950,770
Total disbursements	€	2,197,591	1,989,493

The total is mainly made up of disbursements to legal entities that have entered into a partnership agreement with ABF or an agreement on a specific project. In particular, Fondation Saint Luc is the historical partner of ABF, Sant'Anna University of Pisa is the partner of the Challenges programme, and UNHCR and London Performing are active with ABF on a project of reception and integration related to the Russia-Ukraine conflict. On the other project activities mentioned above ABF operates directly with its own operators.

Project Partners 2023

Project Partnership Summary 2023

ABF implements its project activities with the support of operational partners or organisations and institutions that make it possible to achieve the strategic and operational objectives of projects, in Italy and globally. The main partners of the different ABF programmes are summarised below, indicating their role.

ABF Labs programme - Hospitals

Location	Operating partner	Project host organisation	Other project partners	Schools
Ancona		"Salesi" Children's Hospital - A.O.U. Umberto I Salesi Lancisi of Ancona		• School District "Novelli Natalucci"
Bari		Giovanni XXIII Hospital		• School District "De Amicis - Laterza - Monte San Michele"
Florence		University Hospital Meyer IRCCS	• Meyer Children's Hospital Foundation ONLUS [Non-profit association] • FORLILPSI UNIFI Department • Regional Educational Authority of Tuscany	• School District "Poliziano" • School District "Masaccio" • "Pascoli" Secondary School
Genoa		"Giannina Gaslini" Scientific Research and Treatment Institute		• School District "Sturla" • "Eugenio Montale/Nuovo I.P.C." High School
Messina	Consorzio Sol.E.	University Hospital "G. Martino"	• Messina Community Foundation	
Naples		National Hospital Santobono Paolilipon	• Santobono-Pausilipon Foundation	• School District "Raffaele Viviani" • School District "Domenico Cimarosa" • "Bernini De Sanctis" State Institute of Higher Education • Local Education Authority 36° Teaching District "L. Vanvitelli" • "Viale delle Acacie" State Junior Secondary School
Padua		Padua Paediatrics - Women's and Children's Health Department		• School District 2 "Ardigò" • Commercial Technical Institute "Calvi"
Trieste		Burlo Garofolo Scientific Research and Treatment Institute (IRCCS)		

ABF Labs Programme - Schools

Location	Name	Project host organisation	Schools
Muccia	"E. De Amicis" school complex	Municipality of Muccia	School District "Monsignor Paoletti" of Pieve Torina
Sforzacosta	ABF Educational Hub 0-11	Municipality of Macerata	School District "Mestica" of Macerata
San Ginesio	IPSIA "R. Frau" of San Ginesio	Municipality of San Ginesio	IPSIA "R. Frau" of San Ginesio
Sarnano	"G. Leopardi" Upper Secondary School of Sarnano	Municipality of Sarnano	School District "G. Leopardi" of Sarnano
Lajatico	"A. Bocelli" ZeroSei Educational Centre of Lajatico	Municipality of Capannoli	School District "G. Pertini" of Capannoli

Network of schools involved - ABF GlobaLab

Province	Institute	Project
Florence	Scuole Pie Fiorentine	<ul style="list-style-type: none"> • Barriers
	"Elsa Morante-Ginori Conti" Institute	<ul style="list-style-type: none"> • Barriers • Vocational Lab • ABF T4Y • ABF Wannabe - Goldoni Theatre
	Art Secondary School "Porta Romana"	<ul style="list-style-type: none"> • Barriers • Vocational Lab • ABF T4Y • ABF Wannabe - Goldoni Theatre
	Classical Secondary School "Galileo Galilei"	<ul style="list-style-type: none"> • Barriers • Vocational Lab • ABF Wannabe - Goldoni Theatre
	"Saffi" Hotel Institute	<ul style="list-style-type: none"> • Barriers • Vocational Lab
	"Enriquez" Institute Castelfiorentino	<ul style="list-style-type: none"> • Barriers • Vocational Lab
	Piero Calamandrei Senior Secondary School	<ul style="list-style-type: none"> • Barriers • Vocational Lab
	Agricultural Institute	<ul style="list-style-type: none"> • Barriers • Vocational Lab
	Pascoli Secondary School	<ul style="list-style-type: none"> • Barriers • Vocational Lab • ABF T4Y
	Alberti Dante Senior Secondary School	<ul style="list-style-type: none"> • ABF T4Y
Pisa	Salvermini Duca D'Aosta Senior Secondary School	<ul style="list-style-type: none"> • Barriers • ABF T4Y • ABF Wannabe - Goldoni Theatre
	Leonardo Da Vinci Institute	<ul style="list-style-type: none"> • ABF Wannabe - Goldoni Theatre
	CPIA 1 Florence	<ul style="list-style-type: none"> • Vocational CPIA
	Technical Institute Carlo Cattaneo San Miniato	<ul style="list-style-type: none"> • Barriers • ABF T4Y • ABF Wannabe - Goldoni Theatre
Pisa	Pacinotti Institute	<ul style="list-style-type: none"> • ABF T4Y
	FO.RI.UM. SC Training Institute	<ul style="list-style-type: none"> • ABF Wannabe - Goldoni Theatre
	Formatica scarl Training Agency	<ul style="list-style-type: none"> • ABF Wannabe - Goldoni Theatre

Institutional partners

Location	Institute
	LEA Tuscany - Office V - Office for the Province of Florence
	Municipality of Florence

Advanced Education

Project	Partners	Other stakeholders
Opera Singing	The Carlo Felice Theatre's Academy of Higher Education	AdessoMusica Association - Arena Sferisterio Association - Municipality of Macerata
Chamber Music	PianoFriends Association - Adesso Musica Association	
Creative writing		AdessoMusica Association

Real estate

Location	Partners
Florence	Meyer Children's Hospital, Meyer Foundation
Macerata	Municipality of Macerata, Government Commissioner for Reconstruction
San Ginesio	Municipality of San Ginesio, Government Commissioner for Reconstruction
Florence	Municipality of Florence

ABF Voices of

Location	Operating partner
Haiti	Fondation Saint Luc
Naples	Fondazione San Gennaro
Jerusalem	Magnificat Institute - Custodia di Terra Santa

Haiti

Location	Operating partner
ABF Wheat Project	Fondation Saint Luc
ABF Water Truck	Fondation Saint Luc
ABF Mobile Clinic	Fondation Saint Luc

■ **Table of contents of the Social and Sustainability Report “in accordance” with GRI Standards**

Below are the GRI Standards indicators applicable to the Andrea Bocelli Foundation for the financial year 2023. ABF reported the information mentioned in this GRI content index for the period 1 January - 31 December 2023 with reference to the GRI Standards.

GRI ID	Disclosure	Page or disclosure number	Omissions*	SDGs
GRI 2: GENERAL DISCLOSURES 2021				

THE ORGANISATION AND ITS REPORTING PRACTICES

2-1	Organisational details	1. Introduction - 1.1 General foreword: ABF's choices; 1.2. Methodological note; 2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values - Last page		
2-2	Entities included in the sustainability report	1. Introduction - 1.2. Methodological note		
2-3	Reporting period, frequency and contact point	1. Introduction - 1.2. Methodological note		
2-4	Restatements of information	1. Introduction - 1.2. Methodological note The Social and Sustainability Report of the Andrea Bocelli Foundation is in its second version.		
2-5	External assurance			

ACTIVITIES AND WORKERS

2-6	Activities, value chain and other business relationships	1. Introduction - 1.1. General foreword: ABF's choices; 2. The Andrea Bocelli Foundation – 2.1 Identity, mission and values		
2-7	Employees	4. The People - 4.2. Employees and collaborators		
2-8	Workers who are not employees	4. The People - 4.2. Employees and collaborators - 4.3. The volunteers		

GOVERNANCE

2-9	Governance structure and composition	4. The People - 4.1 Governance		
2-10	Nomination and selection of the highest governance body	4. The People - 4.1 Governance		
2-11	Chair of the highest governance body	4. The People - 4.1 Governance		
2-12	Role of the highest governance body in overseeing the management of impacts	4. The People - 4.1 Governance		
2-13	Delegation of responsibilities for managing impacts	4. The People - 4.1 Governance		
2-14	Role of the highest governance body in sustainability reporting	4. The People - 4.1 Governance		

GRI ID	Disclosure	Page or disclosure number	Omissions*	SDGs
2-15	Conflicts of interest	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
2-16	Communication of critical concerns	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
2-17	Collective knowledge of the highest governance body	4. The People - 4.1. Governance		
2-18	Evaluation of the performance of the highest governance body	4. The People - 4.1. Governance		
2-19	Remuneration policies	4. The People - 4.1. Governance		
2-20	Process to determine remuneration	4. The People - 4.1. Governance		
2-21	Annual total compensation ratio	4. The People - 4.2. Employees and collaborators		

STRATEGY, POLICIES AND PRACTICES

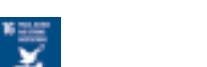
2-22	Statement on sustainable development strategy	Letter from the Founder		
2-23	Policy commitments	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
2-24	Embedding policy commitments	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
2-25	Processes to remediate negative impacts	1. Introduction - 1.3. Risks in the management of the Foundation and the pursuit of its institutional aims - 2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
2-26	Mechanism for seeking advice and raising concerns	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
2-27	Compliance with laws and regulations	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		

TOPIC: PARTNERSHIPS AND STAKEHOLDER RELATIONS

2-28	Membership associations	2. The Andrea Bocelli Foundation - 2.2. The Foundation's stakeholders		
2-29	Approach to stakeholder engagement	1. Introduction - 1.2. Methodological note		
2-30	Collective bargaining agreements	4. The People - 4.2. Employees and collaborators		

GRI ID	Disclosure	Page or disclosure number	Omissions*	SDGs
GRI 3: MATERIAL TOPICS 2021				
3-1	Process to determine material topics	1. Introduction - 1.2. Methodological note		
3-2	List of material topics	1. Introduction - 1.2. Methodological note		
MATERIAL TOPICS				
TOPICS: ANTI-CORRUPTION AND TRANSPARENCY				
3-3	Management of material topics	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
205-2	Communication and training about anti-corruption policies and procedures	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity; 4. The People - 4.2.2. Training and professional growth		
205-3	Confirmed incidents of corruption and actions taken	2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
TOPIC: MANAGEMENT OF HUMAN CAPITAL				
3-3	Management of material topics	4. The People - 4.2. Employees and collaborators		
401-1	New employee hires and employee turnover	4. The People - 4.2. Employees and collaborators		 
401-2	Benefits provided to full-time employees that are not provided to part-time employees	4. The People - 4.2. Employees and collaborators		  
TOPIC: TRAINING OF EMPLOYEES AND COLLABORATORS				
3-3	Management of material topics	4. The People - 4.2.2. Training and professional growth		
404-1	Average hours of training per year per employee	4. The People - 4.2.2. Training and professional growth		  
404-3	Percentage of employees receiving regular performance and career development reviews	4. The People - 4.2.3. Performance appraisal		 

GRI ID	Disclosure	Page or disclosure number	Omissions*	SDGs
TOPIC: DIVERSITY & INCLUSION				
3-3	Management of material topics	4. The People - 4.2.1 Diversity and inclusion		
401-3	Parental leave	4. The People - 4.2.1 Diversity and inclusion		 
405-1	Diversity of governance bodies and employees	4. The People - 4.1 Governance - 4.2.1 Diversity and inclusion		 
406-1	Incidents of discrimination and corrective actions taken	4. The People - 4.2.1 Diversity and inclusion		 
TOPIC: HEALTH AND SAFETY OF EMPLOYEES AND COLLABORATORS				
3-3	Management of material topics	4. The People - 4.2.4 Occupational health and safety		
403-1	Occupational health and safety management system	4. The People - 4.2.4 Occupational health and safety		
403-2	Hazard identification, risk assessment, and incident investigation	4. The People - 4.2.4 Occupational health and safety		
403-3	Occupational health services	4. The People - 4.2.4 Occupational health and safety		
403-4	Worker participation, consultation, and communication on occupational health and safety	4. The People - 4.2.4 Occupational health and safety		
403-5	Worker training on occupational health and safety	Employees are provided with the general and specific training envisaged by (It.) Legislative Decree no. 81/2008.		 
403-6	Promotion of worker health	4. The People - 4.2.4 Occupational health and safety		
403-7	Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	4. The People - 4.2.4 Occupational health and safety		
403-9	Work-related injuries	4. The People - 4.2.4 Occupational health and safety		  

GRI ID	Disclosure	Page or disclosure number	Omissions*	SDGs
TOPIC: PROJECTS AND INDIRECT ECONOMIC IMPACTS				
3-3	Management of material topics	3. Areas of intervention and projects - 3.1. Core activities: overview		
203-1	Infrastructure investments and services supported	3. Areas of intervention and projects - 3.2. The projects		
203-2	Significant indirect economic impacts	3. Areas of intervention and projects - 3.2. The projects		
413-1	Operations with local community engagement, impact assessments, and development programs	3. Areas of intervention and projects - 3.1. Core activities: overview - 3.2. The projects		
TOPIC: COMMUNICATION AND FUNDRAISING				
3-3	Management of material topics	5. Resources for core activities and communication - 5.1. Resources for core activities - 5.2. Fundraising channels and initiatives		
417-3	Incidents of non-compliance concerning marketing communications	In 2023, there were no cases of non-compliance concerning marketing communications		
TOPIC: PRIVACY AND DATA SECURITY				
3-3	Management of material topics	1. Introduction - 1.2. Methodological note - 2. The Andrea Bocelli Foundation - 2.3. Ethics and integrity		
418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	In 2023, there were no complaints of privacy breaches.		
OTHER INDICATORS				
302-1	Energy consumption	Appendix		
305-2	Indirect GHG emissions from energy consumption (Scope 2)	The methodology used to calculate emissions involves the use of conversion factors published in 2023 by ISPRA (Location Based) and those published in 2021 by European Residual Mixes (Market Based).		
TOPIC: PROVENANCE AND ALLOCATION OF FUNDS RECEIVED				
3-3	Management of material topics	5. Resources for core activities and communication - 5.1. Resources for core activities		

■ **Reconciliation table with the Guidelines for the drafting of the social report of Third Sector entities – (It.) Ministerial Decree of 4 July 2019**



Guidelines	Paragraph
1) Methodology adopted for the drafting of the social report	
Any reporting standards used	1.2. Methodological note
Significant changes in scope or measurement methods since the previous reporting period	1.2. Methodological note
Other information useful for understanding the reporting process and methodology	1.2. Methodological note - 1.3. Materiality analysis and stakeholder engagement
2) General information on the Entity	
Name of the entity	Last page
Tax code	Last page
VAT number	Last page
Legal form and qualification under the Third Sector Code	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values - Last page
Registered office address	Last page
Other locations	Not applicable to ABF
Territorial areas of operation	3. Areas of intervention and projects - 3.2. The projects
Values and aims pursued (mission of the entity)	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values
Identified statutory activities (corporate purpose)	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values - Annual Financial Statements
Scope of statutory activities	Annual Financial Statements
Other activities carried out in a secondary/instrumental manner;	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values
Links with other Third Sector entities;	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values - 2.2. The Foundation's Stakeholders
Context of reference	2. The Andrea Bocelli Foundation - 2.1 Identity, mission and values
3) Structure, governance and administration	
Size and composition of the social/membership base (if any)	Not applicable to ABF
Governance and control system	4. The People - 4.1. Governance

Guidelines	Paragraph
Organisation, responsibilities and composition of bodies: names of directors and other persons holding institutional office, date of first appointment, period for which they remain in office, as well as any offices or appointees representing specific categories of members or associates	4. The People - 4.1. Governance
Internal democracy (if relevant)	Not applicable to ABF
Mapping key stakeholders and how to involve them	2. The Andrea Bocelli Foundation - 2.2. The Foundation's stakeholders
4) Persons working for the entity	
Types, size and composition of staff who have actually worked for the organisation on a paid or voluntary basis, including and distinguishing all the different components	4. The People - 4.2. Employees and collaborators - 4.3. The volunteers
Training and empowerment activities carried out	4. The People - 4.2. Employees and collaborators
Employment contract applied to employees	4. The People - 4.2. Employees and collaborators
Nature of activities carried out by the volunteers	4. The People - 4.2. Employees and collaborators
Structure of fees, remuneration, office allowances and means and amounts of reimbursements to volunteers	4. The People - 4.2. Employees and collaborators
Emoluments, remuneration or consideration of any kind granted to members of management and control bodies, managers and associates	4. The People - 4.2. Employees and collaborators
Ratio of maximum to minimum gross annual remuneration of the entity's employees	4. The People - 4.2. Employees and collaborators
In case of use of the possibility to make reimbursements to volunteers against self-certification, regulation modalities, amount of annual total reimbursement and number of volunteers who used them	4. The People - 4.2. Employees and collaborators
5) Objectives and activities	
Qualitative and quantitative information on the actions carried out in the different areas of activity, on the direct and indirect beneficiaries, on the outputs resulting from the activities implemented and, as far as possible, on the effects produced on the main stakeholders	3. Areas of intervention and projects - 3.2. The projects
The level of achievement of the identified management objectives, any factors resulting pertinent to the achievement (or non-achievement) of the planned objectives	3. Areas of intervention and projects - 3.2. The projects
Elements/factors that may compromise the achievement of institutional purposes and procedures put in place to prevent such situations	1. Introduction - 1.3. Materiality analysis and stakeholder engagement

Guidelines	Paragraph
6) Economic-financial situation	
Sources of economic resources with separate indication of public and private contributions	5. Resources for core activities and communication - 5.1. Resources for core activities
List and amounts of disbursements approved and made during the financial year	3. Areas of intervention and projects - 3.1. Core activities: overview - Appendix
Specific information on fundraising activities; general and specific purposes of fundraising during the reporting period, tools used to provide information to the public on the resources raised and their destination	5. Resources for core activities and communication - 5.1 Resources for core activities - 5.2. Fundraising channels and initiatives
Directors' reports of any critical management concerns and highlighting of actions put in place to mitigate the negative effects	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values - 2.3. Ethics and integrity
7) Other information	
Information on ongoing litigation/disputes that are relevant for social reporting purposes	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values - 2.3. Ethics and integrity
Other information of a non-financial nature, relating to aspects of a social nature, gender equality, respect for human rights, the fight against corruption, etc.	2. The Andrea Bocelli Foundation - 2.1. Identity, mission and values - 2.3. Ethics and integrity - 4. The People - 4.2. Employees and collaborators
Information on the meetings of the bodies responsible for management and approval of the financial statements, including number of participants, main issues discussed and decisions taken at the meetings.	4. The People - 4.1. Governance
Monitoring by the supervisory body	

ANDREA BOCELLI FOUNDATION
 Charity organisation within the meaning of (It.)
 Legislative Decree no. 117 of 3 July 2017
 Registered Office: Palazzo San Firenze, Piazza San Firenze 5, Florence

Tax Code: 90049390504
 Registration in the Third Sector National Single Register, sec. Charity Organisations no. 9752 on 20/05/2022

Report of the Supervisory Board

ANDREA BOCELLI FOUNDATION Charity Organisation
 Registered office in Piazza San Firenze, 5 - 50123 Florence (FI)
 Endowment Fund Euro 100,000.00
 Tax Code 90049390504

Report of the Body of Statutory Auditors
Social Report as at 31.12.2023

To the Directors

Reporting on the monitoring activity and its outcomes

Pursuant to Art. 30, para. 7 of (It.) Legislative Decree no. 117/2017, during the financial year 2023 we monitored compliance of "ANDREA BOCELLI FOUNDATION Charity Organisation" with the civic, solidarity and social objectives, with specific reference to the provisions of articles 5, 6, 7 and 8 of the aforementioned (It.) Legislative Decree no. 117/2017.

This monitoring, carried out in compliance with the applicable regulatory framework, specifically focused on the following:

- auditing the performance - on an exclusive or core basis - of one or more general interest activities as per Art. 5, para. 1, for civic, solidarity and social objectives, in compliance with the specific rules and regulations that govern their performance, as well as, possibly, the performance of activities other than those indicated in Art. 5, para. 1 of the (It.) Third Sector Code, always within the limits of the statutory provisions and based on the criteria that categorise such activities as secondary and ancillary laid down by (It.) Ministerial Decree of 19.5.2021, no. 107;
- the compliance, in the fundraising activities carried out during the period of reference, with the principles of truth, transparency, and fairness in relationships with supporters and the public, which was audited in line with the provisions of the guidelines for fundraising laid down by (It.) Ministerial Decree of 9.6.2022;
- the pursuit of the absence of the profit-making purpose, through the allocation of the assets, including all their components (revenues, income, proceeds, earnings in any denomination) for the performance of the statutory activities; compliance with the prohibition of distribution, even indirectly, of profits, surpluses, funds, and reserves to founders, associates, workers and collaborators, directors, and other members of the corporate bodies, taking into account the instructions of Art. 8, para.3, letters from a) to e) of (It.) Legislative Decree no. 117/2017.

Attestation of conformity of the Social Report with the Guidelines referred to in Decree of 4 July 2019 of the (It.) Ministry of Labour and Social Policies

Pursuant to Art. 30, para. 7 of (It.) Legislative Decree no. 117/2017, during the financial year 2023 we audited the conformity of the Social Report, drawn up by "ANDREA BOCELLI FOUNDATION Charity Organisation", with the Guidelines for drafting the Social Report of Third Sector organisations, issued by the (It.) Ministry of Labour and Social Policies with Ministerial Decree of 4.7.2019, pursuant to the provisions of Art. 14 of (It.) Legislative Decree no. 117/2017.

"ANDREA BOCELLI FOUNDATION Charity Organisation" has stated that it drew up its Social Report for the financial year 2023 in conformity with the aforementioned Guidelines. Without prejudice to the responsibility of the Governing Body to draft the Social Report in compliance with the methods and timeframes envisaged by the rules and regulations that govern its compiling, the Board of Statutory Auditors is responsible for attesting, within the legal deadlines envisaged, the conformity of the Social Report with the Guidelines of the (It.) Ministry of Labour and Social Policies.

The Board of Statutory Auditors is also responsible for observing whether the content of the Social Report is manifestly not consistent with the data in the annual financial statements and/or with the information and data in its possession.

Consequently, we checked that the information contained in the Social Report is consistent with the disclosure requirements envisaged by the ministerial Guidelines of reference. Our conduct was informed by what is envisaged with

regard to the Standards of conduct of the Board of Statutory Auditors of Third-Sector organisations, published by the CNDCEC [Italian Board of Professional Accountants and Auditors] in December 2020. In this sense, we also audited the following aspects:

- compliance of the structure of the Social Report with the sectional structure as per paragraph 6 of the Guidelines;
- presence in the Social Report of the information referred to in the specific sub-sections explicitly envisaged by paragraph 6 of the Guidelines, unless adequate explanation of the reasons why specific information has not been provided is given;
- compliance with the drafting principles of the Social Report as per paragraph 5 of the Guidelines, including the principles of relevance and completeness that may entail the need to supplement the information explicitly requested by the Guidelines.

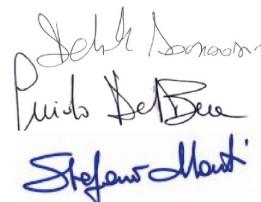
The Foundation has voluntarily decided to undertake the process of adapting to ESG standards by supplementing the Social Report, which thus adheres to the dictates of the regulations of the third sector and progressively complies with the reporting standards proposed by the Global Reporting Initiative (GRI).

Based on the work carried out, we hereby attest that the Social Report of "ANDREA BOCELLI FOUNDATION Charity Organisation" was drafted, in all significant aspects, in conformity with the provisions of the Guidelines of (It.) Ministerial Decree of 4.7.2019.

Florence, 6 June 2024

The Board of Statutory Auditors

Deborah Sassorossi	(Chairperson)
Guido Del Bue	(Standing Auditor)
Stefano Monti	(Standing Auditor)



Report of the Auditing Firm



KPMG S.p.A.
 Audit and accounting services
 Viale Niccolò Machiavelli, 29
 50125 FLORENCE FI
 Telephone +39 055 213391
 Email it-fmauditaly@kpmg.it
 PEC (certified email) kpmgspa@pec.kpmg.it

Report of the auditing firm on the Social and Sustainability Report

To the Board of Directors of the Andrea Bocelli Foundation – Charity Organisation

We have been appointed to conduct a limited review (“*limited assurance engagement*”) of the Social and Sustainability Report of the Andrea Bocelli Foundation – Charity Organisation (hereinafter referred to as the “Andrea Bocelli Foundation” or “Foundation”) for the year ended 31 December 2023.

Responsibilities of the Directors and the Board of Statutory Auditors for the Social and Sustainability Report

The Directors are responsible for the preparation of the Social and Sustainability Report in accordance with the guidelines of the (It.) Decree of 4 July 2019 (hereinafter also referred to as the “Decree”) and the “*Global Reporting Initiative Sustainability Reporting Standards*” defined by the GRI – *Global Reporting Initiative* (“GRI Standards”).

The Directors are also responsible, within the terms of the law, for that part of internal control that they deem necessary in order to enable the preparation of a Social and Sustainability Report that does not contain any significant errors due to fraud or unintentional behaviour or events.

The Directors are also responsible for setting forth objectives of the Andrea Bocelli Foundation in relation to sustainability performance, as well as for identifying the stakeholders and the significant aspects to be reported.

The Board of Statutory Auditors is responsible for supervising, within the terms of the law, the process of preparing the Social and Sustainability Report.

Independence of the auditing firm and quality control

We are independent in accordance with the ethics and independence principles of the International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) issued by the International Ethics Standards Board for Accountants based on the fundamental principles of integrity, objectivity, professional competence and diligence, confidentiality and professional behaviour.

Our auditing firm applies the International Standard on Quality Management 1 in accordance with which it is required to configure, implement and operate a quality management system that includes guidelines or procedures on compliance with ethical principles, professional principles and the applicable legal and regulatory requirements.

KPMG S.p.A. is an Italian limited liability company and a member firm of the KPMG network of independent member firms affiliated with KPMG International Limited, a company under English Law.

Limited liability company
 Share Capital
 Euro 10,415,500.00 f.p.
 Milan Monza Brianza Lodi Company Register
 and Tax Code 00709600159
 R.E.A. Milan No. 512867
 VAT No. 00709600159
 VAT number IT00709600159
 Registered Office: Via Vittor Pisani, 25
 20124 Milan MI ITALY



Andrea Bocelli Foundation – Charity Organisation

Report of the independent auditing firm

31 December 2023

Responsibility of the auditing firm

It is our responsibility to express, on the basis of the procedures performed, a conclusion on the conformity of the Social and Sustainability Report with the requirements of the GRI Standards. Our work was performed in accordance with the criteria set out in the "*International Standard on Assurance Engagements ISAE 3000 (Revised) – Assurance Engagements Other than Audits or Reviews of Historical Financial Information*" (hereinafter also "*ISAE 3000 Revised*"), issued by the *International Auditing and Assurance Standards Board* (IAASB) for *limited assurance* engagements. This principle requires that procedures be planned and carried out in order to gain a limited degree of assurance that the Social and Sustainability Report does not contain any significant errors.

Therefore, our examination involved less extensive than the scope of work required to conduct a full examination in accordance with ISAE 3000 Revised ("*reasonable assurance engagement*") and, as a result, does not allow us to be certain that we have become aware of all significant facts and circumstances that could be identified by conducting such an examination.

The procedures carried out on the Social and Sustainability Report were based on our professional judgement and included interviews, mainly with the Foundation staff responsible for preparing the information presented in the Social and Sustainability Report, as well as analysis of documents, recalculations, and other procedures for acquiring proof considered useful.

In particular, we carried out the following procedures:

- 1 analysis of the process of defining the relevant topics reported in the Social and Sustainability Report with reference to the methods for analysing and understanding the context of reference, identifying, assessing and prioritising the actual and potential impacts and the internal validation of the results of the process;
- 2 comparison between the economic and financial data and information reported in paragraph "5.1 Resources for core activities" of the Social and Sustainability Report and the data and information included in the Foundation's annual financial statements;
- 3 understanding of the processes underlying the generation, detection and management of the significant qualitative and quantitative information included in the Social and Sustainability Report.

In particular, we carried out interviews and discussions with the staff of the Foundation's Management and carried out limited document checks, in order to collect information on the processes and procedures that support the collection, aggregation, processing and transmission of data and information of a non-financial nature to the department responsible for preparing the Social and Sustainability Report.

Furthermore, for significant information, taking into account the activities and characteristics of the Foundation:

- a) with reference to the qualitative information contained in the Social and Sustainability Report, we conducted interviews and acquired supporting documentation to verify its consistency with the proof available;
- b) with reference to the quantitative information, we carried out both analytical procedures and limited verifications to ascertain the correct aggregation of data on a sample basis.



Andrea Bocelli Foundation – Charity Organisation
Report of the independent auditing firm
31 December 2023

Conclusions

Based on our work, we have not received any evidence that the Social and Sustainability Report of the Andrea Bocelli Foundation for the year ending 31 December 2023 has not been prepared in all significant aspects as required by the GRI Standards.

Other aspects

Nature of the assignment

This report is not issued pursuant to Article 30, paragraph 7, of the Third Sector Code, since the party responsible under this provision is the Foundation's Board of Statutory Auditors.

Comparative Information

The comparative data presented in the Social and Sustainability Report for the financial year ended 31 December 2021 were not audited.

Florence, 6 June 2024

KPMG S.p.A.

A handwritten signature in blue ink, appearing to read 'Matteo Balestracci'.

Matteo Balestracci
Partner

FINANCIAL STATEMENTS 2023

Financial statements for the year ended
31 december 2023 approved by the Board
of Directors on 20 may 2024



Table of contents of the Financial Statements

1. FINANCIAL STATEMENTS	186
1.1. Balance sheet	187
1.2. Profit and loss account	191
2. MISSION REPORT	194
2.1. General part:	195
2.1.1. General information on the Organisation	195
2.2. Illustration of items of the financial statements	198
2.2.1. Criteria applied	199
2.2.2. Comments on the items of the financial statements	205
A. Introduction	205
B. Balance sheet information	209
C. Information on the profit and loss account	220
2.3. Illustration of the economic-financial performance and of the ways of pursuing the statutory purposes	236
Report of the Supervisory Board	251
Report of the Auditing Firm	254

1. Financial Statements



1.1. Balance sheet

Balance sheet

Assets	2023	2022
A) Membership fees or contributions still due	-	-
B) Fixed assets	-	-
I - Intangible fixed assets:	-	-
1) plant and expansion costs	-	-
2) development costs	-	-
3) industrial patent rights and copyright	-	-
4) concessions, licences, trade marks and similar rights	58,638	30,228
5) goodwill	-	-
6) assets under construction and advances	-	-
7) other	397,475	282,075
Total	456,113	312,303
II - Tangible fixed assets:	-	-
1) land and buildings	752,000	-
2) plants and machinery	73,080	71,868
3) equipment	-	-
4) other assets	88,253	83,890
5) Assets under construction and advances	-	-
Total	913,333	155,758
III - Financial fixed assets:	-	-
1) equity investments in:	-	-
c) other undertakings	6,198	-
2) receivables:	-	-
d) from others	-	-
i) within the next financial year	700	700
ii) beyond the next financial year	-	-
3) other securities	4,200,000	-
Total	4,206,898	700
Total fixed assets	5,576,344	468,761

C) Current assets**I - Inventories:**

1) raw, ancillary, consumable materials	-	-
2) work in progress and semi-finished products	-	-
3) contract work in progress	19,500	52,351
4) finished products and goods:	-	-
4.1) Properties held for sale	-	128,000
5) advances	-	-

Total	19,500	180,351
--------------	---------------	----------------

II - Receivables

i) within the next financial year	1,500	3,380
ii) within the next financial year	5,647	4,472
Total	7,147	7,851

III - Financial assets not held as fixed assets:

1) shareholdings in subsidiaries	-	-
2) shareholdings in affiliated companies	-	-
3) other securities	4,264,970	500,000
Total	4,264,970	500,000

IV - Cash and cash equivalents:

1) bank and postal deposits	8,622,171	11,938,250
2) cheques	101,402	-
3) cash and valuables on hand	14,599	4,239
Total	8,738,172	11,942,489

Total current assets	13,029,789	12,630,691
-----------------------------	-------------------	-------------------

D) Prepaid expenses and accrued income	45,782	26,201
---	---------------	---------------

Total assets	18,651,915	13,125,653
---------------------	-------------------	-------------------

Liabilities	2023	2022
A) Equity	-	-
I - endowment fund of the organisation	(100,000)	(100,000)
II - restricted equity:	-	-
1) statutory reserves	-	-
2) restricted reserves by decision of the institutional bodies	(5,834,997)	(61,471)
3) restricted reserves allocated by third parties	(6,605,608)	(7,384,411)
III - unrestricted equity:	-	-
1) reserves of operating profits or surpluses	(4,443,674)	(4,352,350)
2) other reserves	-	-
IV - surplus/deficit for the year	(96,916)	(91,323)
Total	(17,081,195)	(11,989,556)
B) Provisions for risks and charges:	-	-
1) for pensions and similar obligations	-	-
2) for taxes, including deferred taxes	-	-
3) other	(250,000)	(179,414)
Total	(250,000)	(179,414)
C) Employee severance indemnities	(115,673)	(103,949)
D) Payables	-	-
1) Payables to banks	-	-
i) within the next financial year	(35,820)	(34,591)
ii) beyond the next financial year	(237,406)	(272,759)
2) Payables to other lenders	-	-
i) within the next financial year	-	-
ii) beyond the next financial year	-	-
3) Payables to associates and founders for financing	-	-
i) within the next financial year	-	-
ii) beyond the next financial year	-	-

4) Payables to entities in the same association network

i) within the next financial year	-	-
ii) beyond the next financial year	-	-

5) Payables for conditional charitable donations

i) within the next financial year	-	-
ii) beyond the next financial year	-	-

6) Advances

i) within the next financial year	-	-
ii) beyond the next financial year	-	-

7) Payables to suppliers

i) within the next financial year	(597,525)	(408,952)
ii) beyond the next financial year	-	-

8) Payables to subsidiaries and affiliates

i) within the next financial year	-	-
ii) beyond the next financial year	-	-

9) Tax liabilities

i) within the next financial year	(174,048)	(41,109)
ii) beyond the next financial year	(8,446)	(8,446)

10) Payables to pension funds and social security institutions

i) within the next financial year	(44,049)	(21,041)
ii) beyond the next financial year	-	-

11) Payables to employees and collaborators

i) within the next financial year	(94,898)	(63,332)
ii) beyond the next financial year	-	-

12) Other payables

i) within the next financial year	(12,857)	(2,505)
ii) beyond the next financial year	-	-

Total	(1,205,048)	(852,735)
--------------	--------------------	------------------

E) Accrued liabilities and deferred income

Total liabilities and Shareholders' equity	(18,651,915)	(13,125,653)
---	---------------------	---------------------

1.2. Profit and loss account

Profit and loss account

Charges and costs	2023	2022	Income and revenues	2023	2022
A) Costs and charges from general interest activities	-	-	A) Revenues, earnings and income from activities of general interest	-	-
	-	-	1) Income from membership fees and founders' contributions	(1,000)	(251,067)
1) Raw, ancillary, consumable materials and goods	2,699,510	245,696	2) Income from members for mutual activities	-	-
2) Services	1,593,552	742,152	3) Revenues from services and sales to associates and founders	-	-
3) Leased assets	31,881	38,039	4) Charitable donations	(6,888,186)	(3,031,617)
	-	-	5) 5 x thousand	(56,018)	(62,150)
4) Personnel	411,229	265,087	6) Contributions from private entities	-	-
	-	-	7) Revenues from presentations and sales to third parties	-	-
5) Depreciation/amortisation	8,879	8,371	8) Contributions from public bodies	-	-
6) Provisions for risks and charges	-	-	9) Income from contracts with public bodies	-	-
7) Miscellaneous operating costs	2,561	557	10) Other revenues, earnings and income	-	-
8) Opening inventories	-	-	11) Closing inventories	-	-
9) Allocation to restricted reserve by decision of institutional bodies	-	143,640		-	-
10) Use of restricted reserve by decision of institutional bodies	-	(82,169)		-	-
11) Direct project disbursements	2,197,591	1,983,461		-	-
Total	6,945,203	3,344,834	Total	(6,945,203)	(3,344,834)
			Surplus/deficit general interest activities (+/-)	-	-
B) Costs and charges from miscellaneous activities	-	-	B) Revenues, earnings, income from miscellaneous activities	-	-
1) Raw, ancillary, consumable materials and goods	-	-	1) Revenues from services and sales to associates and founders	-	-
2) Services	-	-	2) Contributions from private entities	-	-

3) Leased assets	-	-	3) Revenues from services and disposals	-	-
4) Personnel	-	-	4) Contributions from public bodies	-	-
5) Depreciation/amortisation	-	-	5) Income from contracts with public bodies	-	-
5 bis) Write-downs of tangible and intangible fixed assets	-	-		-	-
6) Provisions for risks and charges	-	-	6) Other revenues, earnings and income	(1,589)	(5,502)
7) Miscellaneous operating costs	204,382	4,988	7) Closing inventories	-	-
8) Opening inventories	-	-		-	-
Total	204,382	4,988	Total	(1,589)	(5,502)
			Surplus/deficit miscellaneous activities (+/-)	202,793	(514)
C) Costs and charges from fundraising activities			C) Revenues, earnings and income from fundraising activities		
1) Charges for regular fundraising	1,042,008	441,475	1) Income from regular fundraising	(2,210,841)	(872,591)
2) Charges for occasional fundraising	125,246	93,543	2) Income from occasional fundraising	-	-
3) Other charges	2,210,706	-	3) Other income	(7,919,721)	(419,871)
4) Allocation to restricted reserve by decision of institutional bodies	1,800,000	-			
5) Provisions for future risks and charges	200,000	-			
Total	5,377,959	535,018	Total	(10,130,562)	(1,292,462)
			Surplus/deficit from fundraising activities (+/-)	(4,752,603)	(757,444)
D) Costs and charges from financial and capital assets			D) Revenues, earnings and income from financial and capital assets		
1) On banking relationships	1,060	1,141	1) From banking relationships	(66,459)	(86,583)
2) On loans	15,863	7,852	2) From other investments	-	(4,005)
3) From housing stock	-	-	3) From housing stock	-	-
4) From other capital assets	-	-	4) From other capital assets	(607,140)	-
5) Provisions for risks and charges	-	-	5) Other income	(62)	-
6) Other charges	-	-		-	-
Total	16,924	8,993	Total	(673,661)	(90,589)
			Surplus/deficit financial and capital assets (+/-)	(656,737)	(81,596)

E) General support costs and charges		E) General support income			
1) Raw, ancillary, consumable materials and goods	19,101	9,066	1) Income from the posting of personnel	-	-
2) Services	306,768	162,327	2) Other general support income	-	-
3) Leased assets	68,292	48,539		-	-
4) Personnel	413,648	444,235		-	-
5) Depreciation/amortisation	89,843	63,181		-	-
5 bis) Write-downs of tangible and intangible fixed assets	-	-		-	-
6) Provisions for risks and charges	50,000	-		-	-
7) Other charges	-	-		-	-
8) Allocation to restricted reserve by decision of institutional bodies	4,000,000	-		-	-
9) Use of restricted reserve by decision of institutional bodies	-	-		-	-
Total	4,947,652	727,348	Total	-	-
			Surplus/deficit from general support activities (+/-)	4,947,652	727,348
			Operating surplus/deficit before tax (+/-)	(258,895)	(112,206)
			Taxes	161,979	20,884
			Surplus/deficit for the year (+/-)	(96,917)	(91,323)

2.

Mission report



2.1. General part

2.1.1. General information on the Organisation

The Andrea Bocelli Foundation was established in 2011 to help people experiencing difficulties as a result of illness, poverty or social exclusion, by promoting and supporting projects in Italy and in developing countries, in particular Haiti, to help break those barriers and encourage the full expression of a person's potential.

This Mission Report describes the Foundation from an institutional point of view and serves as a valuable communication tool towards third parties interested in participating in programmes and projects relating to the specific mission of the Foundation itself.

The Charity Organisation Andrea Bocelli Foundation has been registered with RUNTS (Single National Register of the Third Sector) since May 2022. With this registration, the Foundation is subject to the specific regulations set out in (It.) Legislative Decree 117 of 3 July 2017 - Third Sector Code or also, hereinafter "CTS".

In particular, the articles of association highlight the following activities as the main development activities for ABF, in the context of fulfilling its mission "Empowering People and Communities":

- Interventions and social services within the meaning of article 1, paragraphs 1 and 2 of (It.) Law of 8 November 2000, no.328, as amended, and interventions, services and benefits referred to in (It.) Law of 5 February 1992, no.104, and in (It.) Law of 22 June 2016, no.112, as amended, pursuant to article 5, paragraph 1, letter a) of (It.) Legislative Decree of 3 July 2017, no.117;
- Healthcare interventions and services, pursuant to article 5, paragraph 1, letter b) of (It.) Legislative Decree of 3 July 2017, no.117;
- Social/healthcare services pursuant to the Decree of the President of the (It.) Council of Ministers of 14 February 2001, published in the Official Gazette no. 129 of 6 June 2001, as amended, pursuant to article 5, paragraph 1, letter c) of (It.) Legislative Decree of 3 July 2017, no.117;
- Education, instruction and vocational training, pursuant to (It.) Law of 28 March 2003, no. 53, as amended, as well as cultural activities of social interest with an educational purpose within the meaning of article 5, paragraph 1, letter d) of (It.) Legislative Decree of 3 July 2017, no.117;
- Undergraduate and postgraduate training, pursuant to article 5, paragraph 1, letter g) of (It.) Legislative Decree of 3 July 2017, no.117;
- Scientific research of particular social interest, within the meaning of article 5, paragraph 1, letter h) of (It.) Legislative Decree of 3 July 2017, no.117;
- Organisation and management of cultural, artistic or recreational activities of social interest, including publishing activities for the promotion dissemination of the culture and practice of volunteering for the activities of general interest referred to in this article, pursuant to article 5, paragraph 1, letter i) of (It.) Legislative Decree of 3 July 2017, no.117;- extra-curricular training, aimed at the prevention of truancy and educational and training success, the prevention of bullying and the fight against educational poverty, pursuant to article 5, paragraph 1, letter l) of (It.) Legislative Decree of 3 July 2017, no.117;
- Cooperation for development, pursuant to (It.) Law of 11 August 2014, no.125, as amended, pursuant to article 5, paragraph 1, letter n) of (It.) Legislative Decree of 3 July 2017, no.117;
- Services aimed at the introduction or re-introduction to the labour market of the workers and persons referred to in article 2, paragraph 4 of (It.) Legislative Decree on revising the regulations on social entrepreneurship, referred to in article 1, paragraph 2, letter c) of (It.) Law of 6 June 2016, no.106, pursuant to Article 5, paragraph 1, letter p) of (It.) Legislative Decree of 3 July 2017, no.117;

- Social housing, within the meaning of the Decree of the (It.) Ministry of Infrastructure of 22 April 2008, as amended, as well as any other activity of a temporary residential nature aimed at meeting social, healthcare, cultural, educational or employment needs, within the meaning of article 5, paragraph 1, letter q) of (It.) Legislative Decree of 3 July 2017, no.117;
- Humanitarian reception and social integration of migrants, pursuant to article 5, paragraph 1, letter r) of (It.) Legislative Decree of 3 July 2017, no.117;
- Long-distance support, free transfer of food or products referred to in (It.) Law of 19 August 2016, no. 166, as amended, pursuant to article 5, paragraph 1, letter u) of (It.) Legislative Decree of 3 July 2017, no.117.
- Regeneration of unused public property or property confiscated from organised crime, pursuant to article 5, paragraph 1, letter z) of (It.) Legislative Decree of 3 July 2017, no.117. In particular, the Foundation, in pursuit of its institutional purposes, aims, by way of a non-limiting example:
 - To promote cultural, educational and social initiatives with reference to the above-mentioned areas of general interest and in favour, among others, of people at a disadvantage due to illness, poverty and social marginalisation; as well as to implement projects in favour of the weakest segments of the population in Italy and in developing countries, also through cooperation with other national and international Foundations or non-profit organisations.
 - To operate in the education and training sector, carrying out services of social benefit free of charge, including but not limited to, the design, construction or reconstruction of schools and educational establishments of all levels, in-hospital schools and music academies in cooperation also with public organisations;
 - To promote the implementation of innovative educational projects in favour of children and young people of limited means or in an economic, territorial, social, family or other disadvantage, difficulties that may result in reduced access to education and the development of their talents;
 - To work in the field of scientific and technological research in order to find innovative solutions that help people face and overcome the limitations posed by their disability or discomfort and achieve better quality of life;
 - To promote projects aimed at developing and enhancing the talents of children and young people from all social classes, promoting vocational paths and school guidance, which focus on the search, discovery and nurturing of their own talent and intelligence and that of others;
 - To intervene in support of communities during natural disasters and exceptional socio-political events, promoting interventions in support of healthcare and social integration, in order to resolve conditions of poverty, disease, malnutrition and complex social situations that invalidate or reduce life expectancy.

Lastly, as a charity organisation of the Third Sector, the Foundation aims to provide money, goods or services, including investment, in support of the above-mentioned categories of disadvantaged persons or activities of general interest.

The Andrea Bocelli Foundation was born from the inspiration and initiative of its founder, Maestro Andrea Bocelli, who donated its assets when it was established.

The Founder does not currently participate in any of the statutory bodies, choosing to designate the Chairman as the person to exercise his prerogatives. He has, pursuant to art.12 of the Articles of Association, the prerogative to propose the Chairman and express approval of the other members of the Board of Directors.

The Board of Directors (or "BoD") currently consists of 7 members. Of these, the Chairman is the legal representative of the Foundation, one of the board members is also an employee with the position of general manager, while the Vice-Chairman and two other board members have been appointed as members of the Board's internal advisory committees. In addition, 3 members, the Vice-Chairman and two councillors, are related to the founder by family ties.

The Chairman is appointed, on the Founder's proposal, by the Board of Directors itself, remains in office for three financial years and is the legal representative of the Company. They and the other three directors are considered independent members chosen because they possess skills and professionalism capable of generating positive value for the Foundation.

The Chairman and the members of the Board of Directors perform their activities free of charge; however, the Board of Directors has the power to define the criteria for the payment of any reimbursement of expenses for carrying out institutional activities.

The Board of Directors performs its traditional functions of guiding and defining the principles and ethical values to be followed in conducting the Foundation's activities. In fact, it approves the documents that transpose them, such as the annual planning document, the budget and the mission report, the Code of Ethics, Model 231 and the Social and Sustainability Report. Moreover, the Foundation's leading figures are involved in the approval and update of the mission statement and of the annual planning document, in order to maintain a constant sharing of the objectives to be achieved.

The Chairman fulfils the obligations relating to the filing and publication of the financial statements and accounts, in accordance with the provisions of the law.

The composition of the Board of Directors by name is shown below:

First and last name	Age	Gender	Assignment	Date of first appointment and term of office
Stefano Aversa	63	M	Chairman	Start: 09/4/2016 End: approval of the 2023 financial statements
Veronica Berti	42	F	Vice chairman	Start: 12/7/2011 End: approval of the 2023 financial statements
Laura Biancalani	49	F	General manager	Start: 12/7/2011 End: approval of the financial statements 2023 (appointed gm from 09/04/2016)
Amos Bocelli	28	M	Director	Start: 28/04/2017 End: approval of the 2023 financial statements
Alberto Bocelli	61	M	Director	Start: 12/7/2011 End: approval of the 2023 financial statements
Giovanni Lega	66	M	Director	Start: 24/2/2021 End: approval of the 2023 financial statements
Maurizia Leto di Priolo	79	F	Director	Start: 24/2/2021 End: approval of the 2023 financial statements

The Board of Statutory Auditors, as a supervisory and controlling body, performs a control function over the administration of the Foundation and over compliance with the provisions of the (It.) Civil Code. As at 31 December 2023, the Board of Statutory Auditors consists of three auditors, all of whom are over 50 years of age. In the course of 2023, a member of the Board of Statutory Auditors, Dr Franco Martinelli, who was replaced by Dr Guido Del Bue according to the procedures laid down in the Articles of Association.

The composition of the Board of Statutory Auditors by name is given below:

First and last name	Age	Gender	Assignment	Date of first appointment and term of office
Deborah Sassorossi	56	F	Chairman	Start: 19/11/2020 End: approval of the 2023 financial statements
Stefano Monti	53	M	Member of the Board of Statutory Auditors	Start: 12/7/2011 End: approval of the 2023 financial statements
Guido Del Bue	67	M	Member of the Board of Statutory Auditors	Start: 27/07/2023 End: approval of the 2023 financial statements

It should also be noted that the financial statements for the year ended 31 December 2023, pursuant to Art. 31 of the Third Sector Code, was audited by the independent auditing firm KPMG S.p.A.

2.2. Illustration of items of the financial statements

Introduction

The financial statements for the year ended 31 December 2023 have been prepared in accordance with the provisions of article 13, paragraphs 1 and 3 of (It.) Legislative Decree no. 117 of 2017 ("Third Sector Code") and the provisions of the Decree of 5 March 2020 of the (It.) Ministry of Labour and Social Policies concerning the adoption of the financial statement forms of Third Sector organisations.

The financial statements comply with the general clauses, general accounting principles and valuation criteria set forth in art. 2423, 2423bis and 2426 of the (It.) Civil Code and with the national accounting standards OIC including the specific provisions of accounting standard OIC 35 "TSO Accounting Standard" applicable to Third Sector Organisations (TSO), published by the Italian Accounting Organisation on 5 February 2022, the purpose of which is to regulate the criteria for the presentation of the balance sheet, the profit and loss account and the mission report of third sector organisations, with particular regard to their structure and content, as well as the criteria for the detection and evaluation of certain typical cases of Third Sector Organisations.

The Balance Sheet and the Profit and Loss Account are drawn up in units of euro, while the Mission Report shows values in thousands of euro.

The principles adopted in the preparation of the financial statements for the year ended 31 December 2023 are inspired by the principles of prudence and accrual, with a view to the continuation of core activities, and do not differ from those of the previous year.

The items of the financial statements are comparable with those of the previous year. Within each area, costs are represented by nature: in this sense, for example, costs of the same nature are found repeated in several areas, depending on their purpose (e.g. costs for Services or Personnel costs are repeated and broken down in areas A. Activities of general interest, B. General support charges and E General support area of the report).

The valuation criteria, changes in the consistency of asset and liability items, and all the useful and complementary information deemed necessary to give a true and fair view of the Andrea Bocelli Foundation's equity, financial and economic situation, are reported analytically below.

2.2.1. Criteria applied

The financial statements of the Andrea Bocelli Foundation, for the year ended 31 December 2023, consist of the Balance Sheet, the Profit and Loss Account and the Mission Report, which illustrates the items in the financial statements, the economic and management performance of the organisation and how it pursues its statutory purposes.

Profit and loss account consists of 4 sections:

- A. Activities of general interest;
- B. Various activities;
- C. Fundraising activities;
- D. Financial and capital assets;
- E. General support activities

Within these sections, the Foundation follows the following classification criteria:

- 1) Assets in kind or in cash from donations pledged by third parties are recognised with an offsetting entry in Restricted Equity and the proceeds, only at the time these resources are used (i.e. at the same time as the cost), contribute to the Profit and Loss Account;
- 2) Assets in kind or in cash from charitable donations (not earmarked for specific projects) are recognised as proceeds and contribute directly to forming the Profit and loss account.

This classification shows a direct economic impact in the form of revenue is only recorded for unrestricted donations made during the period, whereas restricted donations are only recorded as operating revenue if they correspond to project costs actually incurred during the period.

The principles adopted in the preparation of the financial statements for the year ended 31 December 2023 are inspired by the principles of prudence and accrual, with a view to the continuation of core activities, and do not differ from those of the previous year. It should be noted that the Foundation, in order to pursue the objective of greater clarity of the financial statements as a whole, has availed itself of the option provided for by OIC 35 to add items to the financial statements and, in particular, the item "A11 Project Disbursements" in the profit and loss account in order to better represent in a single item the activities it carries out in the Haiti project.

DESCRIPTION OF BALANCE SHEET ITEMS

Assets

Intangible Fixed Assets

Intangible assets, consisting of concessions, licences, trade marks and other similar rights, are recognised as assets only if they are individually identifiable, if the Company acquires the power to enjoy the future economic benefits arising from the same asset and can limit third parties' access to such benefits, and if their cost can be estimated with sufficient reliability. They are recorded at historical acquisition cost, including accessory charges and non-deductible VAT, and adjusted by the corresponding provisions for depreciation and write-downs, if any.

If there are indicators of permanent losses in value of intangible and tangible assets at the financial statements' date, their recoverable value is estimated. As required by OIC 35, paragraph 29, TSOs apply the simplified approach of OIC 9 "Write-downs for permanent losses in value of tangible and intangible fixed assets" to determine value in use. No permanent losses in value were recognised as at 31 December 2023.

Amortisation percentages of the main intangible fixed assets are:

Intangible assets	Annual rate
Licenses	33%
Trademarks	20%
Other multi-annual uses	20%
Leasehold improvements	3%

The item intangible fixed assets mainly consists of costs for the creation and implementation of the websites and domains belonging to the Foundation, for the development of project and core activities.

Leasehold improvements and incremental expenses are entered under other intangible fixed assets if they cannot be separated from the assets themselves, otherwise they are entered under specific items of tangible fixed assets.

The item "Leasehold Improvements" includes the expenses that, during 2020, the Foundation incurred for the renovation of the second floor of the monumental complex of San Firenze (former Court of Florence located in Piazza San Firenze), granted as operational headquarters to the Foundation by the Municipality of Florence, free of charge and for 29 years, in order to let the Foundation itself carry out some social integration projects with the Municipality of Florence.

These fixed assets are amortised on the basis of the concession period defined with the Municipality of Florence.

Tangible fixed assets

Tangible fixed assets are recorded at their purchase or production cost, adjusted for accumulated depreciation and any write-downs. The purchase cost is the cost actually incurred for the acquisition of the asset and also includes ancillary costs. Production cost includes all direct costs and general production costs, to the extent reasonably attributable to the fixed asset, relating to the period of manufacture and up to the time the asset can be used.

Routine maintenance costs, which relate to recurring maintenance and repairs performed to keep assets in good working order to ensure their expected useful life, capacity and original productivity, are recognised in the profit and loss account in the year in which they are incurred. Extraordinary maintenance costs, which are extensions, modernisations, replacements and other improvements to the asset that produce a significant and measurable increase in capacity, productivity or safety of the asset or extend its useful life, may be capitalised within the limits of the asset's recoverable amount. Depreciation is calculated on a systematic and constant basis, based on the remaining useful life of the assets.

Depreciation begins when the fixed asset is available and ready for use.

As at 31 December 2023, no permanent value losses were entered.

Depreciation percentages of the main tangible fixed assets are:

Tangible assets	Annual rate
General installations	25%
Equipment	15%
Furniture and furnishings	15%
Electronic equipment	20%

Financial Fixed Asset

Equity investments and debt securities intended to remain in the company's assets on a long-term basis as a result of the management's intention and the company's actual ability to hold them for an extended period of time are classified as financial fixed assets. Otherwise, they are entered under current assets. The change of destination between fixed and current assets, or vice versa, is recognised according to the specific valuation criteria of the portfolio of origin.

Debt securities are initially recorded at purchase or subscription cost, including ancillary costs. Ancillary costs are transaction costs, i.e. the marginal costs directly attributable to the acquisition.

Debt securities are valued using the amortised cost method, except where the effects of applying this method are not material or the cash flows generated by the securities cannot be determined. Permanent loss occurs when, for reasons related to the issuer's ability to repay, the Company reasonably and justifiably believes that it will no longer be able to collect the cash flows under the contract in full. The book value of investment securities not valued at amortised cost is adjusted if the security at the financial year closing date is permanently less than its cost value.

Inventories of assets held for sale or disposal

Assets received free of charge during the year are recognised at their fair value at year-end.

Assets intended for sale or disposal consist of immovable and movable assets for which disposal is expected within 12 months after closing the financial statements.

The categories recognised in the financial statements are buildings and other assets. Buildings are recognised at the presumed realizable value, which is the market value inferred from a land valuation report prepared by an independent expert. The other assets are recognised at the real value, that is the value declared by the original donor in the notarial deed of donation through which the asset was transferred to the Foundation.

Receivables

Accounts receivable represent rights to collect, at an identified or identifiable maturity, fixed or determinable amounts of cash and cash equivalents, or goods/services of equivalent value, from customers or other parties.

Receivables are recognised at amortised cost, taking into account the time factor and their estimated realisable value. The amortised cost method is not applied in cases where its effects are insignificant, generally for short-term receivables or when transaction costs, fees paid between the parties and any other differences between the initial value and the maturity value of the receivable are insignificant. With reference to the estimated realisable value, the book value of receivables is adjusted by means of an allowance for doubtful accounts to take into account the probability that the receivables have lost value. For this purpose, indicators, both specific and based on experience and any other useful element, that make it likely that the receivables will be impaired are considered. The allowance for doubtful accounts is estimated by analysing individually significant receivables and at portfolio level for the remaining receivables, determining the losses expected to be incurred on receivables outstanding at the financial statements' date.

Financial assets not held as fixed assets

Debt securities are initially recognised at purchase or subscription cost, including ancillary costs, determined using the amortised cost method, except where the effects of applying this method are immaterial, and are subsequently measured at the lower of amortised cost (or purchase cost) and realisable value based on market performance. Any write-down to this lower value is made individually for each species of security. If all or part of the grounds for the adjustment cease to exist as a result of the market value recovery, the adjustment is reversed until, but no later than, the amortised cost is reinstated.

Cash and cash equivalents

They represent the positive balances of bank and postal deposits, cheques, and cash and valuables on hand at the close of the financial year. Bank and postal deposits and cheques are valued at their presumed realisable value, cash and valuables on hand at nominal value, and foreign currency holdings are valued at the exchange rate on the closing date of the financial year.

Accruals and deferrals

They were determined on the basis of the accrual period.

For multi-year accruals and deferrals the conditions that led to the original entry were verified, and where necessary, appropriate modifications were carried out.

Liabilities

Equity

These are set out based on the availability criterion and the ties its components are subject to. Equity was entered at the original nominal value, net of any use. It consists of:

- Endowment fund of the organisation: this is the fund available to the Foundation at the time of its establishment;
- Guarantee fund: this is a fund to guarantee the foundation's future activity, which is bound by decisions made by the institutional bodies;
- Restricted Equity: assets deriving from restricted statutory reserves as well as from reserves;
- Unrestricted Equity: assets consisting of the operating result of previous years as well as other reserves restricted by choices made by the Institutional Bodies or third-party donors;
- Surplus/deficit for the year: surplus of income and revenues over expenses and costs for the year accounted for as such on an accrual basis.

Provisions for risks and charges

Provisions for risks and charges are liabilities having an established nature, certain or likely, the date of occurrence or amount of which cannot be determined. In particular, the provisions for risks represent liabilities of a determined nature and likely existence, the values of which are estimated, while the provisions for charges represent liabilities of a determined nature and certain existence, estimated amount or date of occurrence, connected to commitments already undertaken at the balance sheet date, with the expenditure actually occurring in subsequent financial years. Provisions for risks and charges are recorded in priority in the profit and loss account items of the relevant classes, the criterion of classification by nature of costs prevailing. The size of provisions is measured by reference to the best estimate of costs, including legal expenses, at each financial statements' date. However, in the presence of a provision for charges, the estimation process may take into account the relevant time horizon if it is possible to make a reasonably reliable estimate of the disbursement related to the obligation and the occurrence date and the latter is so far in the future that the present value of the obligation and the estimated liability at the time of disbursement are significantly different. Subsequent use of the provisions is made directly and only for those expenses and liabilities for which the provisions were originally established. Any negative differences or surpluses in relation to the charges actually incurred are recognised in the profit and loss account in line with the original provis.

Employee Severance Indemnity

This represents the actual amount due to employees in accordance with the law and the collective labour agreements, considering all forms of ongoing remuneration.

The employment severance indemnity provision is the total of the individual indemnities due to employees accrued at the financial statements date, net of advances paid, and is equal to what should be paid to employees in case of employment termination on that date.

Payables

Payables are liabilities of a definite nature and certain existence that represent obligations to pay fixed or determinable amounts of cash and cash equivalents to lenders, suppliers and other parties. The classification of payables among the various debt items is made on the basis of their nature (or origin) with respect to ordinary operations, regardless of the time period within which the liabilities are to be settled. Payables arising from the purchase of goods are recognised when the production process of the goods is completed and the substantial transfer of title has occurred, assuming the transfer of risks and rewards. Payables for services are recognised when the services are received, i.e. when the service has been rendered. Loan liabilities and those arising for reasons other than the acquisition of goods and services are recognised when the obligation to pay the counterparty arises. Payables for advance payments from customers are recorded when the right to collect the advance payment arises.

Payables are recognised in the financial statements according to the amortised cost criterion, taking into account the time factor.

The amortised cost method is not applied in cases where its effects are insignificant, generally for short-term payables or when transaction costs, fees paid between the parties and any other differences between the initial value and the maturity value of the payable are insignificant. In such circumstances, payables are entered at their nominal value, considered representative of their settlement, adjusted for returns or billing corrections.

Conversion of foreign currency items

Transactions in foreign currencies are converted at the exchange rate in force on the date of the transaction. Monetary items in foreign currency at the balance sheet date are converted into Euro using the closing exchange rate. The exchange rate differences deriving from the conversion are recorded in the profit and loss account and any net profit deriving from the exchange rate adjustment of monetary items in foreign currency is recorded in a special equity reserve, specifically created for separating the exchange effect deriving from the currency transactions made by the Foundation.

Income taxes

Taxes are allocated according to the accrual principle; therefore, they represent the provisions for taxes to be paid for the year, determined in accordance with current rates and regulations.

Please note that when performing its core activities with the aim of social solidarity, the Andrea Bocelli Foundation does not perform any commercial activities; therefore, the proceeds resulting from directly connected activities do not form taxable income.

PROFIT AND LOSS ACCOUNT

Recognition of income from activities of general interest and fundraising activities

Charitable donations received by the Foundation are non-bilateral transactions (i.e. transactions for which a counter-performance is not required) and are characterised by the presence of both of the following prerequisites:

- the enrichment of the beneficiary with a corresponding reduction of wealth on the part of the performer;
- the spirit of liberality (understood as an act of generosity performed in the absence of any form of enforcement).

The Foundation receives both restricted contributions for specific projects and unrestricted contributions from its donors. Both are recorded at fair value at the date of acquisition, which coincides mainly with the time of collection.

Restricted contributions are subject, by the donor's will, to a series of restrictions and/or constraints that delimit and circumscribe their use, either temporarily or permanently. They are recognised on the assets of the balance sheet with an offsetting entry under the item Restricted Equity, Annex 3) "Reserves restricted by third parties". This reserve is released as an offsetting entry to the appropriate item in the Profit and Loss Account, under section A "Revenues, earnings and income by activities of general interest" in proportion to

the fulfilment of the constraint, which is when the project costs to which the disbursements were tied are incurred. This section may also include charitable donations received during the financial year and used to cover general interest activities.

If the donations are restricted not by a third party but by the institutional bodies of the Foundation, they are recognised as an offsetting entry to the item Restricted Equity Annex 2) "Reserve restricted by decision of the institutional bodies" by means of a provision in the item of the Profit and Loss Account A9) "Allocation to reserve restricted by decision of the institutional bodies". This reserve is released as an offsetting entry under item A10) "Use of reserve restricted by decision of the institutional bodies" in proportion to the fulfilment of the restriction, i.e. at the same time as the relevant costs are incurred.

The 5 x thousand, defined by the Revenue Agency and allocated to the Foundation, is entered in the year's income in relation to the project to which it has been allocated and in correspondence with the project costs actually incurred during the year.

Charitable donations, without any constraints imposed by third parties or institutional bodies, are considered unrestricted and classified under section C "Revenues, earnings and income from fundraising activities", if not yet used for specific projects or intended to cover structural costs.

Regardless of the type, charitable disbursements received are recognised at the moment they are obtained with certainty, which is normally identified with the transfer of sums of money.

Legacies and donations are attributed to the financial year in which their financial manifestation occurs or, if they consist of assets in kind, to the financial year in which acceptance by the Foundation and acquisition of full title to them occurs.

These revenues are recorded under the income items of fundraising activities in Section C as the result of structured fundraising activities carried out by the Organisation.

All proceeds from contributions are entered gross of bank charges withheld by the crediting banks, so the kind of item is presented correctly and clear evidence is given of the amounts actually transferred by each donor.

Proceeds of a financial nature are recognised on an accruals basis, entering the relevant accruals and deferrals if necessary.

Recognition of Expenses and Charges

Expenses and charges are budgeted on an accrual basis.

In particular, please note that the Profit and Loss Account is divided into 5 cost sections including respectively:

- Costs and Charges from General Interest Activities: the costs incurred during the period for the purchase of goods, consumables and services used in the implementation of the aforementioned projects are entered in this section for each programme and project in which the Foundation is involved; direct payments made to other foundations are also entered in this section;
- Costs and charges from other activities: includes activities other than those of general interest and are of a residual nature;
- Costs and expenses from fundraising activities: this section includes all those costs incurred in the context of communication activities in order to promote the Foundation's activities and occasional and non-occasional fundraising campaigns, as well as all costs related to first contact activities and updating of all private donors, including individuals, companies and foundations.
- Costs and charges from financial and equity activities: the negative/positive income components arising from fundraising transactions/profit-generating transaction of a financial nature and assets primarily related to the management of real estate assets, where this activity is not a general interest activity.
- General support costs and charges: The section includes all the Foundation's general and structural costs, incurred by General Management, personnel costs, all branch management costs, for information systems and any other connected activity.

Use of estimates and valuations

Drafting the financial statements requires management to make estimates and assumptions that have an effect on the value of potential assets and liabilities at the date of the financial statements. Final results might differ from said estimates. Estimates may be used to record provisions for risks on receivables, write-downs of assets, depreciation, taxes and other provisions to risk funds. Estimates and relevant assumptions are based on prior experience and on assumptions considered reasonable when the estimates are made. Estimates and assumptions are reviewed periodically. Should the resulting a posteriori values differ from the original estimates, the effects are entered in the profit and loss account when the estimate is amended.

Events occurred after the end of the year

Events occurred after the end of the year that highlight conditions that already existed at the financial statements' date and that require changes to the values of assets and liabilities, in accordance with the relevant accounting standard, are recognised in the financial statements, in accordance with the accrual basis of accounting, to reflect the effect that these events have on the economic and financial situation and on the economic result at the end of the financial year.

Events occurred after the end of the year that indicate situations that arose after the financial statements' date, which do not require a change in the values of the financial statements, in accordance with the reference accounting standard, as they pertain to the following financial year, are not recognised in the financial statements but are illustrated in the Mission Report, if considered relevant for a more complete understanding of the company's situation. The deadline by which the event must occur for it to be taken into account is the date on which the Directors prepared the draft financial statements, except in cases where events occur between that date and the date scheduled for the approval of the financial statements by the Shareholders' Meeting that are likely to have a material effect on the financial statements.

2.2.2. Comments on the items of the financial statements - balance sheet information

A) INTRODUCTION

Testamentary Bequest

In September 2022, the Foundation was informed that it had been appointed universal heir by a well-known Tuscan entrepreneur, who had approached the Foundation in previous years with the intention of considering forms of support for ABF's activities.

The two holographic wills were opened in November 2022, but the Foundation formally accepted the inheritance and the title of universal heir with the benefit of inventory in January 2023, pending the identification and valorisation of the bequeathed assets.

This analysis identified assets and liabilities arising from the bequest and certain legacies to be paid following the closure of the inheritance process. Following the closing of the inventory and after examining the above-mentioned assets, the Foundation formally accepted the inheritance in January 2023, initiating the succession process.

The acceptance of the inheritance allowed ABF to immediately take possession of the liquidity from the Axa policy, which was credited in June 2023, while the release and therefore the assignment of the other assets and liabilities in the inheritance had to wait until September 2023 when the succession process officially closed. At that juncture, the Foundation actually took possession of the assets and liabilities as reported in the final inventory report of 13 February 2023:

Banking Relationships

Category	Amount in Euro
Chianti Banca	
Credit balance	50,257
Debt	624,458
MPS	
Credit balance	198,888
Asset management	51,980
Securities	146,886
Mutual funds	46,662
Movable asset management	403,343
Other securities	446,189
Intesa Sanpaolo	
Credit balance	49,943
Unipol Shares	24,840
Generali Shares	131,973
Debt	34,048
Mediolanum	
Credit balance	2,865
Securities Dossier	238,709
Mutual Investment Funds	796,291
Intesa San Paolo safe deposit box	
Money	10,000

Insurance policies

Private Suite AXA MPS Financial DAC	725,920
Life insurance policy "Mediolanum Vita"	44,000

Equity investments

Centro immobiliare S.r.l.	26,294
Allocation plan Centro immobiliare S.r.l.	2,518

Real estate

(the market value resulting from an independent expert's appraisal is shown below):

Pescia property	Amount in Euro	FDM property	Amount in Euro
Appraisal value	220,000	Appraisal Value	1,500,000
Age of beneficiary 56	65%	Age of beneficiary 63	55%
Bare ownership value	77,000	Bare ownership value	675,000

Payables to suppliers: total 274,475 Euros

Payment of legacies: total 800,000 Euros

Corporate shareholdings	Amounts in Euro
Del Carlo S.p.A.	432,782
Metalzinco S.p.A.	434,365

Legacies and liabilities arising from the estate were all settled by the end of the financial year, in the order of priority indicated in the holographic wills.

As at 31 December 2023, the residual liquidity deriving from the inheritance totalled Euro 946 thousand, and was held in 3 different current accounts opened by the Foundation with the original credit institutions where the deceased had maintained the inheritance, for the very purpose of facilitating the settlement of the money after the succession.

- C/A Andrea Bocelli Foundation at Monte dei Paschi di Siena: 548 thousand euros
- C/A Andrea Bocelli Foundation at Banca Intesa: 22 thousand euros
- C/A Andrea Bocelli Foundation at Banca Mediolanum: 376 thousand euros

The shares relating to the company Lorenzo del Carlo S.p.A., corresponding to 10% of the share package, were appropriately valued following an appraisal carried out by an independent expert, using the "dual" income method, which consists of determining the company's economic capital through the sum of two main addends, to which the value of any accessory capital is added.

Based on this assessment, negotiations were undertaken with the managers holding the remaining 90% of the shares, with the intention of selling the minority percentage to them and thus liquidating the investment.

After lengthy negotiations, a settlement agreement was signed at the end of September 2023, which sanctioned the sale of the shares corresponding to 10% of the total package, for a total of 4.2 million euros, to which a further 50 thousand euros was added in exchange for the Foundation waiving any further right or claim against the legatees or other shareholders purchasing the shares.

A total of 4,250,000 euros was paid to the Foundation for this transaction, recorded as follows:

- 3,800,000 euros as counterpart of the book value of the 10% shareholding in Lorenzo del Carlo S.p.A.;
- 400,000 euros as capital gains from disposals resulting from the difference between the agreed price and the value determined by the appraisal;
- 50,000 euros by way of settlement, under other revenues and income.

Following the aforementioned transactions and after the closure of all testamentary and inheritance activities, the effects of the testamentary bequest have been identified as follows:

Revenues and income	7,919,721
General support costs directly related to the testamentary bequest	(2,371,029)
Financial or extraordinary charges/income and taxes	481,470
Surplus/deficit from operations	6,030,162
Fixed assets	5,217,163
Banks	946,170
Total assets	(6,163,333)
Operating profit	(6,030,162)
Payables to others and tax authorities	(133,171)
Total liabilities	(6,163,333)

B) BALANCE SHEET INFORMATION

Assets

Intangible Fixed Assets

Net intangible fixed assets amount to a total of 456 thousand euros, with increases in the period of about 191 thousand euros: the net effect is an increase of approximately 144 thousand euros compared to 31 December 2022.

The increases in the item licences and software relate to the purchase of new equipment for the expansion of the Foundation's spaces on the second floor of the San Firenze monumental complex.

The increases in the item improvements are also related to the charges incurred for the renovation of the new portion of the second floor, following the opening of the construction site in November 2023.

Finally, deferred charges are attributable to the costs of implementing a brand new multimedia technology that allows any surface to be transformed into a dynamic display; this Videomapping was created by the Foundation with the intention of using it in the future for institutional, fundraising or project occasions.

Intangible fixed assets

Description	Gross value as at 31.12.2022	Accumulated depreciation as at 31.12.2022	Increases for the period	Depreciation for the period	Balance as at 31.12.2023
Licences and software	55,244	(27,639)	23,203	(21,947)	28,860
Trademarks and patents	12,443	(9,820)	-	(2,126)	497
Other multi-year expenses	5,990	(5,990)	36,600	(7,320)	29,280
Migliorie su beni di terzi	314,519	(32,443)	130,836	(15,436)	397,475
Total	388,196	(75,893)	190,639	(46,829)	456,113

Tangible Fixed Assets

Tangible assets amount to a total of 913 thousand euro, up by about 758 thousand euro compared to 31 December 2022. This effect is mainly due to the acquisition through an inheritance of two buildings located in Forte dei Marmi and Pescia, respectively, of which the Foundation was heir only to the bare ownership, valued at a total of 752 thousand euros for the 2 buildings: for further details on this, please refer to the "Introduction" included in the paragraph dedicated to the comments on the financial statement items in the Mission Report.

The increases in furnishings refer to the purchase of some new furniture for the offices on the second floor of San Firenze, while the increases in electronic machines are attributable to the purchase of new computers and company telephones for the new employees who joined during the year, as well as miscellaneous computer equipment related to the new renovation of the San Firenze site.

Tangible fixed assets

Description	Gross value as at 31.12.2022	Accumulated depreciation as at 31.12.2022	Increases for the period	Depreciation for the period	Balance as at 31.12.2023
General installations	3,904	(3,904)	-	-	-
Machinery and equipment	114,265	(42,397)	-	(16,659)	55,209
Furniture	143,724	(73,874)	47,014	(28,611)	88,253
Buildings	-	-	752,000	-	752,000
Electronic machinery	60,650	(46,609)	10,453	(6,623)	17,871
Total	322,543	(166,785)	809,468	(51,893)	913,333

Financial Fixed Assets

Financial fixed assets include security deposits paid, unchanged from 2022, and new financial instruments activated in 2023 totalling 4.2 million euros. In particular, the Foundation decided to invest the liquidity from the sale of the shares of the inherited testamentary bequest in bonds for 2.9 million euros and in shares for 1.3 million euros with an Italian credit institution.

Inventories of assets held for sale or disposal

Assets held for sale or disposal amounted to 20 thousand euros, a decrease of 161 thousand euros over the previous year.

Inventories of assets held for sale or disposal

Description	Gross value as at 31.12.2022	Decreases for the period	Balance as at 31.12.2023
Properties held for sale	128,000	(128,000)	-
Other tangible assets held for sale	52,351	(32,851)	19,500
Total	180,351	(160,851)	19,500

As of 31 December 2023, the item Real Estate shows a balance of zero following the sale in 2023 of the property owned by the Foundation located in Via Lungarno Buozzi 20, Pisa, which was acquired in 2019 following a testamentary bequest.

Inventories and other assets intended for sale or disposal refer to tangible assets received as donations and allocated to charity auctions organised by the Foundation as part of its fundraising activities, as well as assets, currently being allocated, earmarked for the implementation of projects.

As at 31 December 2023, a painting worth 19 thousand euros remained among the inventories, a work that the Foundation will include among the items in the next Charity Auction during 2024.

On the other hand, electronic devices for the implementation of ABF Digital Laboratories in schools and hospitals during 2023 were sold for a total of 32.8 thousand euros.

Receivables

Receivables are entered at their nominal value corresponding to the presumable collection value. Amounting to a total of about 7 thousand euros, substantially in line with the 2022 financial year. This change is attributable to the reduction in tax receivables as at 31 December of the year. The details for the item are set out below:

Receivables

Description	Within 12 months	After 12months	After 5 years	Total as at 31.12.2023	Balance as at 31.12.2022	Changes
For tax receivables	5,647	-	-	5,647	7,851	(2,204)
From others	1,500	-	-	1,500	-	1,500
Total	7,147	-	-	7,147	7,851	(704)

Financial assets not held as fixed assets

Financial assets not held as fixed assets amounted to a total of 4.3 million euros and mainly included financial investments with Banca Popolare di Lajatico for a total of 390 thousand euros and with Banca Credem for 3.6 million euros. These investments all refer to Time Deposits, respectively with a term of 1 year and 3 years at Banca di Lajatico and with a term of 3 months at Banca Credem, described in the table below, to which are added other non-current financial assets in the amount of about 260 thousand euros.

The Foundation, in the context of its more detailed and punctual treasury management, has opted for very flexible investment solutions, which make it possible to temporally tie up an available sum of money: when the term expires, the sum will therefore be available again on the current account together with the accrued interest.

Such instruments, being so flexible, allow to request to release the money at any time and make the sums immediately available directly on the current account.

Certificates of deposit

Description	Duration	Maturity	Rate	Coupon	Balance as at 31.12.2023	Balance as at 31.12.2022	Changes
Time Deposit	1 year	15/11/2024	Fixed 1%	six-monthly	100,000	100,000	-
Time Deposit	3 years	7/8/2026	Variable ind. Euribor 6m + 1	six-monthly	290,000	400,000	(110,000)
Time Deposit	3 months	5/2/2024	Fixed 4.42%	quarterly	3,616,005		3,616,005
Total					4,006,005	500,000	(110,000)

The first represents an annual investment guarantee to cover the Foundation's social fund. The rate is 1%, the coupon is six-monthly and maturity is scheduled for 31 August 2024.

The second represents an investment of Euro 290 thousand entered into on 2 July 2020, with a rate of 1% with a six-monthly coupon and renewed at maturity after 36 months, in order to guarantee the unsecured loan granted by Banca di Lajatico for the restructuring of the second floor of the monumental complex of San Firenze, where the Foundation moved its operational offices during October 2020.

The Board of Directors opted to use free funds for the opening of a certificate of deposit, on which to establish a pledge to guarantee the sums financed to cover the restructuring of a capital asset, although not owned by the Foundation.

The interest income relating to said investment, which amounted to approximately EUR 7,300 in 2023, partially offset the interest expense on the loan, thus mitigating the negative impact in terms of financial charges. The third Time Deposit represents a USD 4 million investment (equivalent to EUR 3.6 million) made with Banca Credem, with which the Foundation started a new banking relationship in 2023 by opening a Euro currency account and a USD currency account, and equal to three months. The rate is 4.42%, the coupon is paid at maturity, which is scheduled in February 2024.

Cash and Cash Equivalents

Cash and cash equivalents amounted to Euro 8.7 million, down by Euro 3.2 million compared to the previous year.

The reduction is mainly related to the above-mentioned investment made at Banca Credem for a total of USD 4 million.

Before this transaction, therefore, cash and cash equivalents would have increased by about EUR 0.4 million. The item as a whole consists of the liquidity held in the Foundation's 11 current accounts, 7 more than the previous year due to the combined effect of the following factors:

- 1) opening a euro currency account and a USD currency account at Banca Credem following the diversification and treasury management strategy implemented in 2023;
- 2) opening of 3 current accounts linked to the deceased estate (see the specific "Introduction" included in the paragraph dedicated to comments on the items of the financial statements in the Mission Report) for the purpose of facilitating the settlement of investment securities and liquid assets.

The banks where these current accounts were opened are Banca Mediolanum, Banca Monte dei Paschi di Siena and Banca Intesa.

Cash and cash equivalents

Description	Balance as at 31.12.2023	Balance as at 31.12.2022	Changes
Bank and postal deposits	8,622,171	11,938,250	(3,316,079)
Balance on rechargeable cards	10,236	2,544	7,693
Cash in hand and other cash equivalents	105,765	1,695	104,070
Total	8,738,172	11,942,489	(3,204,316)

A detail of the financial situation as at 31 December 2023 is shown below:

- 1) Current account in euro-Banca di Lajatico: for current payments to suppliers, employees and tax authorities. As at 31 December 2023, cash and cash equivalents in the current account amount to EUR 772,746.
- 2) Current account in USD-Banca di Lajatico: used for donations collected in USD, for project disbursements to foreign partners and current payments to foreign suppliers, mainly American, that the Foundation uses when organising missions in Haiti and projects abroad. As at 31 December 2023, the cash and cash equivalents in the current account amount to USD 651,482 or 589,558 Euro.
- 3) Current account in Euro intended for the Central Italy Earthquake Emergency: aimed at rebuilding the Istituto Superiore (State Vocational High School) IPSIA Frau in San Ginesio, project that was launched during 2021 and under construction in the three-year period 2022- 2024. As at 31 December 2023, cash on the current account was Euro 88,379, amount that will be required for the completion of the project.
- 4) Euro current account dedicated to the Central Italy Earthquake Emergency: aimed at the reconstruction of the ABF Educational Hub 0-11 in Sforzacosta, a project begun in 2023, the first portion of which, relating to Lot A, was inaugurated in November. As at 31 December 2023, cash and cash equivalents on the current account amounted to EUR 156,508, which will be used for the construction of Lot B of the project during 2024.
- 5) Current account in euro dedicated to the construction of the ABF "Maria Manetti Shrem" Educational Centre at the Meyer Children's Hospital in Florence: planned at the beginning of 2023 and inaugurated during the first quarter of 2024, the balance as at 31 December amounted to EUR 371,444, necessary for the payment of suppliers in the first part of the following year and for the maintenance costs of the building.
- 6) Current account Cash and Investment: opened in 2019 in order to isolate and monitor expenses for any investment in support of the Foundation's development, related to the use of the Provision for Future Charges allocated at the end of the financial year 2019 and exhausted during 2023. As at 31 December 2023, cash and cash equivalents on this current account amounted to EUR 57,227, which is needed to cover the last payments to be made in 2024.
- 7) Current account in euro-Banca Credem: used for donations collected in euros and to pay suppliers, employees and the tax administration. As at 31 December 2023, cash and cash equivalents in the current account amount to EUR 2,320,900.
- Current account in USD-Banca Credem: used for donations collected in USD, for project disbursements to foreign partners and current payments to foreign suppliers, mainly American, that the Foundation uses when organising missions in Haiti and projects abroad. As at 31 December 2023, the cash and cash equivalents on the current account amount to USD 3,667,170 or EUR 3,318,720.
- 8) Current account in euro-Banca Mediolanum: opened during 2023 to facilitate the settlement of securities and investments deriving from the deceased testamentary bequest, as at 31 December 2023 the balance is equal to 376,096 Euro.
- 9) Current account in euro-Banca MPS: opened during 2023 to facilitate the settlement of securities and investments deriving from the deceased testamentary bequest, as at 31 December 2023 the balance is equal to 547,968 Euro, necessary to proceed with the payment of the last legatees related to the bequest.
- 10) Current account in euro-Banca Intesa: opened during 2023 to facilitate the settlement of securities and investments deriving from the deceased testamentary bequest, as at 31 December 2023 the balance is equal to 22,106 euros, which will be transferred to one of the other current accounts in the foundation's name in 2024.

Below please find a chart of the main flows in current accounts during 2023.

Cash and cash equivalents

Description	C/A Euro	C/A USD (amounts in euros)	C/A San Ginesio	C/A Sforzacosta	C/A Meyer	C/A Liquidity
Initial balance	5,548,546	6,001,241	159,986	-	-	228,477
Increases from donations	725,225	195,579	216,023	2,112,946	977,322	-
Decreases for project	(872,822)	(1,686,234)	(287,694)	(1,955,653)	(606,204)	-
Decreases for other activities	(5,176,544)	(44,345)	-	(1,570)	-	(183,831)
Other changes	548,342	(3,876,684)	64	785	327	12,582
Final balance	772,746	589,557	88,379	156,508	371,445	57,228

Description	C/A Euro (credem)	C/A USD (credem)	C/A Euro (Mediolanum)	C/A Euro (MPS)	C/A Euro (Intesa)	Total
Initial balance	-	-	-	-	-	11,938,250
Increases from donations	2,485,330	8,302,951	-	-	-	15,015,376
Decreases for project	-	(1,686,234)	-	-	-	(7,094,841)
Decreases for other activities	-	(44,345)	-	-	-	(5,450,635)
Other changes	(164,431)	(3,253,652)	376,096	547,968	22,106	(5,786,497)
Final balance	2,320,899	3,318,720	376,096	547,968	22,106	8,621,653

Prepaid expenses and accrued income

As of 31 December 2023, this item amounted to Euro 46 thousand, an increase of Euro 19 thousand compared to 2022, and includes prepaid expenses for costs incurred at the turn of the year and partly accrued in the next year, mainly related to insurance policies of the operating structure and project activities.

Liabilities

Equity

The Foundation's Equity amounts to a total of Euro 17.1 million, with an increase of Euro 5.1 million compared to 31 December 2022 due to a combination of the following events:

1. Positive operating result for a total of EUR 0.1 million;
2. Net increase in Restricted Equity for a total of EUR 5.8 million deriving mainly from the allocation to the Reserve restricted by decision of the institutional bodies wanted by the Board of Directors to support the Foundation's future development activities;
3. Net decrease in restricted reserves allocated by third parties as a result of donations received during the period and used to cover general interest projects.

Equity

Description	Balance as at 31/12/2022	Increases	Utilisation	Reclassifications	Balance as at 31/12/2023
A) Equity	-	-	-	-	-
I - Fund endowment of the entity	100,000	-	-	-	100,000
II - Restricted equity	-	-	-	-	-
1) Statutory reserves	-	-	-	-	-
2) Restricted reserves by decision of the institutional bodies	61,471	5,800,000	(26,474)	-	5,834,997
3) Restricted reserves allocated by third parties	7,384,411	5,942,634	(6,721,438)	-	6,605,607
III - Unrestricted equity:	-	-	-	-	-
1) Reserves of operating profits or surpluses	4,352,350	-	-	91,323	4,443,673
2) Other reserves	-	-	-	-	-
III) Escrow reserves	-	-	-	-	-
IV) Surplus/deficit for the year	91,323	96,916	(91,323)	96,916	
Total	11,989,556	11,839,550	(6,747,912)	-	17,081,195

Restricted Equity, as already reported in the section concerning the accounting standards used to prepare the financial statements, are intended for the Foundation's core activities, programmes, projects and emergencies, i.e. of all activities in the general interest which the Foundation implements.

The restricted equity is divided into 4 main project areas:

1. Education Area: this represents the project area to which a large part of the restricted equity is allocated for a total of EUR 6.7 million, confirming that education is the heart of ABF's core activity. The educational area includes educational school buildings projects (for EUR 3.5 million of restricted funds within Equity) and educational projects in the broader sense (for EUR 3 million of restricted funds within Equity);

2. Empowering Area: includes all projects aimed at empowering communities and individuals. The empowering projects show no remaining restricted funds as at 31 December 2022, since all funds collected in previous financial years were used for the implementation of the water, Water Truck and Mobile Clinic projects. In the course of 2023, the funds dedicated to the activity amount to approximately 230 thousand Euro.

3. Emergency Area: dedicated to the management of humanitarian, health and other emergencies. This is a residual project area for ABF, which in fact represents a small residual portion of restricted equity (EUR 0.1 million).

4. Research Area, earmarked for the ABF E-Theia project related to the research of a device to improve the mobility conditions of blind and visually impaired people. A residual amount of EUR 66 thousand remains within the restricted equity as of 31 December 2022, as the project is in the testing phase and we are waiting for the research report to be delivered in June 2024 by the Sant'Anna University of Pisa.

In 2023, there was a EUR 5.8 million increase in restricted equity as a result of the Foundation's intention to allocate resources to further implement its structure and to pursue a process of continuous development and improvement of its institutional activities. In particular, these sums are allocated to the following activities under development:

- 1) Opening of a new corporate vehicle under Italian law fully owned by ABF that will provide consultancy services in the field of educational projects, aimed at Third Sector Organisations, commercial companies or Public Bodies;
- 2) Establishment of a branch in the USA, with the aim of strengthening fundraising activities on American soil and consolidating the already very close relations that the Foundation has developed in recent years with institutions and major donors;
- 3) Strengthening and streamlining the Foundation's internal processes and fundraising activities;
- 4) Redevelopment of a further portion of the spaces located on the second floor of the San Firenze monumental complex and granted by the Municipality of Florence to the Foundation for the performance of its institutional and general interest activities.

Below is a breakdown of the restricted equity by destination project, while more details on the latter can be found in section "1.3 Illustration of the economic-financial performance and of the ways of pursuing the statutory purposes" of this Mission Report.

It should be noted that the uses of restricted equity for project charges do not take into account unrestricted funds used to cover project charges. The table below should be read in terms of stock and not flow.

Restricted equity

Project area	Description	Balance of residual funds 2022	Fundraising 2023	Use of restricted equity for project charges	Balance as at 31/12/2023
Restricted capital					
ABF Educational Projects Construction and redevelopment	IPSIA Institute Frau of San Ginesio	76,333	140,903	(56,018)	161,218
	ABF "Maria Manetti Shrem" Educational Centre	472,083	550,617	(824,958)	197,742
	ABF Educational Hub 0-11 in Sforzacosta	-	1,230,389	(2,389,804)	-
	San Firenze	-	887,950	(273,087)	614,863
	Building maintenance	-	15,000	(24,071)	-
ABF Educational Projects	ABF GlobaLab	137,146	144,954	(351,149)	-
	ABF laboratories (ABF Digital lab for in-hospital schools and ABF Art music and digital lab schools)	659,482	2,640	(319,381)	342,740
	Educational - Italy	3,046,035	1,041,281	(15,379)	3,046,036
	Educational - Haiti	2,741,942	1,637,704	(45,379)	2,741,942
	ABF Masterclass in chamber music, opera singing and creative writing	34,509	18,400	(81,930)	-
ABF Empowering Communities	ABF Voices of	39,231	40,091	(395,590)	-
	ABF Wheat Project-Haiti	2,310	68,686	(1,830,373)	-
	ABF Water Truck	-	84,169	(202,006)	-
	ABF Empowering Healthcare Professions	-	-	(29,518)	-
	ABF Empowering people - Sara's dreams	-	13,949	-	13,949
ABF Emergency	Haiti Earthquake Emergency 2021	90,771	-	-	90,771
	Ukraine Emergency - ABF reception and integration project	17,817	8,333	(45,631)	-
	Covid Phase 1 - ABF With you to design the future	-	-	(1,025)	-
	ABF Emergency Stories	-	4,000	(58,403)	-
	Scientific Research - ABF E-Theia project	66,754	53,568	-	120,321
Total		7,384,411	5,942,634	(6,943,702)	6,605,608

Funds

This item totalled Euro 366 thousand, an increase of Euro 82 thousand compared to the previous year, due to the new provisions made during the year, net of the full utilisation of the provision for future charges remaining in 2022.

The table below shows details of the funds in place at the financial statements' reference date.

Provisions

Descrizione	Balance as at 31.12.2023	Balance as at 31.12.2022	Changes
Provisions for future risks and charges	-	179,414	(179,414)
Employee Severance Indemnity Fund	115,673	103,949	11,724
Provision for charges and risks	250,000	-	250,000
Total	365,673	283,362	82,311

The provision for future risks and charges, set aside in 2019 to support the Foundation's development, was therefore completely exhausted during the year 2023, as provided for by the resolutions of the Board of Directors, with particular reference to investments in-depth, compliance and disclosure, as part of the process of compliance with international sustainability standards, and other investments to strengthen the operational structure. The provision for employee severance indemnities amounted to about Euro 116 thousand, an increase of Euro 12 thousand compared to 2022.

On the other hand, the new and additional provisions for the period amounting to EUR 250 thousand are provisions for future charges that the Foundation will incur in the course of 2024 and 2025 for the development of its activities.

Payables

As at 31 December 2023, they amounted to approximately EUR 1,2 million, an increase of EUR 352 thousand compared to the previous year.

Details are given below:

Payables

Description	Within 12 months	After 12 months	After 5 years	Balance as at 31.12.2023	Balance as at 31.12.2022	Changes
Payables to banks	35,820	212,643	24,764	273,226	307,350	(34,124)
Trade payables	366,137	-	-	366,137	271,075	95,062
Invoices to be received	231,388	-	-	231,388	137,877	93,510
Tax liabilities	174,048	8,446		182,494	49,555	132,939
Payables due to employees	94,898	-	-	94,898	63,332	31,566
Payables to social security and welfare agencies	44,049	-	-	44,049	21,041	23,008
Other accounts payable	12,857	-	-	12,857	2,505	10,352
Total	959,195	221,089	24,764	1,205,048	852,735	352,313

With regard to payables due within 12 months, the item due to suppliers amounts to Euro 366 thousand: compared to the previous year, there was a substantial increase in this amount, mostly related to payments of invoices for the implementation of reconstruction projects, which will be paid in the first months of 2024. There was an increase in invoices to be received from suppliers, regarding invoices pertaining to 2023, but received in the first months of 2024. Taxes payable and payables to employees and social security institutions also increased, in line with the increase in resources employed within the foundation compared to the previous year.

Bank payables for the opening of the unsecured loan made in 2020 for an unsecured loan of 400 thousand euros and lasting 10 years still remains.

This loan was granted by Banca Popolare di Lajatico in order to allow the renovation of the second floor of the monumental complex of San Firenze, granted to the Foundation by the Municipality of Florence, free of charge and for 29 years, in order to endow the Foundation with operational headquarters and some spaces dedicated to workshops and educational projects.

As security for the aforementioned long-term loan, Banca di Lajatico requested a pledge on the certificate of deposit; when the certificate was renewed in July 2023, the amount was changed from EUR 400 thousand to EUR 290 thousand, corresponding to the residual debt of the loan at the renewal date.

Bank Loans

Description	Changes 2022	Duration	Maturity	Rate	Guarantees
Unsecured Loan Opening	400,000	10 years	23/06/2030	Variable rate indexed to Euribor 6m + 1.75	Pledge on the certificate of deposit equal to EUR 400 thousand
Capital shares paid Period July-December 2020	(18,382)	-	-	-	-
Capital shares paid Period January-December 2021	(37,251)	-	-	-	-
Capital shares paid Period January-December 2022	(37,017)	-	-	-	-
Capital shares paid Period January-December 2023	(34,124)	-	-	-	-
Bank loan beyond 12 months as at 31 december 2023	273,226	-	-	-	-
Interest for the year 2023	15,863	-	-	-	-

C) INFORMATION ON THE PROFIT AND LOSS ACCOUNT

Revenues

A) Income from Activities of General Interest

In the financial year 2023, total income, reported in accordance with the new standard OIC 35, amounted to EUR 17.1 million, an increase of about EUR 12.4 million compared to 2022.

Incomes and revenues

	2023	2022	Changes
A) Revenues, earnings and income from activities of general interest			
1) Income from membership fees and founders' contributions	1,000	251,067	(250,067)
2) Income from members for mutual activities	-	-	-
3) Revenues from services and sales to associates and founders	-	-	-
4) Charitable donations	6,888,186	3,031,617	3,856,569
5) Income from 5 x thousands	56,018	62,150	(6,131)
Total Section A	6,945,203	3,344,834	3,600,370
C) Revenues, earnings and income from fundraising activities			
1) Income from regular fundraising	2,210,841	872,591	1,338,251
3) Other income	7,919,721	419,871	7,499,850
Total Section C	10,130,562	1,292,462	8,838,100
Total	17,075,766	4,637,296	12,438,470

This increase is mainly due to the following factors:

- the growth of charitable donations, i.e. income from general interest activities (+3.6 million, i.e. more than double);
- the increase in income from fundraising activities (+1.3 million, i.e. more than double).
- 7.9 million from the proceeds of the testamentary bequest of which ABF was the beneficiary, as detailed in the specific "Introduction" in the paragraph devoted to comments on the items of the financial statements in the Mission Report. In order to distinguish them from fundraising activities, these proceeds were classified under Other Proceeds.

As far as income from general interest activities is concerned, it is mostly made up of donations from the usual collection channels undertaken by the Foundation during the year; from natural individuals, natural persons, institutions, companies and web platforms, where the *animus donandi* [the intention to give] with which the money is transferred is manifest.

Compared to 2022, income from charitable donations is higher by EUR 3.9 million, mainly as a result of more events with net proceeds going to ABF organised by third parties and the growth of large ongoing donors who have decided to support the Foundation in the medium to long term.

With regard to the contribution of the 5 x thousand, it should be noted that the amount received was 114 thousand euro, but the portion of the income that was used to cover the target project, the construction of the IPSIA Frau high school in San Ginesio, was identified in section A of the Profit and Loss Account, in compliance with the accounting standards OIC 35.

As far as income from fundraising activities is concerned, it should be noted that they only collect income that is not tied to a specific project, but generically earmarked to support the Foundation.

Income from campaigns usually implemented by the Foundation (Solidarity Gift Collection Campaign, web campaigns on portals and platforms), spontaneous donations from individuals and companies is considered usual.

Other proceeds, on the other hand, includes contributions from the testamentary bequest of the deceased, in order to isolate this operation from other fundraising activities.

The breakdown of revenues in Sections A and C, classified by project area and individual project, is also shown below.

It should be noted that in the following table, the proceeds of the deceased testamentary bequest have been included in the Institutional Activities section, as they are not restricted to a single project, but are intended to finance and cover the costs of the Foundation's institutional activities as described in the comments above.

Project revenues

Description	2023	2022	Changes
IPSIA Institute Frau of San Ginesio	56,018	334,826	(278,808)
ABF "Maria Manetti Shrem" Educational Centre	824,958	11,367	813,591
ABF Educational Hub 0-11 in Sforzacosta	2,373,370	23,911	2,349,459
San Firenze	270,098	13,720	256,378
Building maintenance	24,071	9,312	14,759
Sub total ABF Educational Projects - Construction & Redevelopment	3,548,514	393,136	3,155,378
ABF GlobaLab	250,649	162,540	88,109
ABF laboratories(ABF Digital lab for in-hospital schools and ABF Art music and digital lab schools)	319,200	304,308	14,892
ABF Masterclass in chamber music, opera singing and creative writing	81,930	82,431	(501)
ABF Voices of	395,590	162,729	232,861
ABF Wheat Project-Haiti	1,774,307	1,482,741	291,567
Sub total Educational Projects	2,821,676	2,194,749	626,928
ABF Water truck	202,006	195,023	6,983
ABF Mobile clinic	56,248	71,419	(15,171)
Sub total Haiti - Empowering communities	258,254	266,442	(8,188)

ABF Empowering Healthcare Professions	29,519	34,216	(4,697)
Empowering Sara's dreams	-	70,000	(70,000)
Sub total Haiti - Empowering people	29,519	104,216	(74,697)
Haiti Earthquake Emergency 2021	-	23,747	(23,747)
Covid Phase 1 - ABF With you to design the future	1,025	1,100	(75)
Ukraine Emergency - ABF reception and integration project	40,690	238,386	(197,696)
ABF Emergency Stories	58,403	41,495	16,908
Sub total - Emergency	100,118	304,728	(204,610)
Scientific Research - ABF E-Theia project	-	34,400	(34,400)
Institutional activities	10,130,562	1,292,462	8,838,100
Income from donations in kind	187,122	46,964	140,158
Total	17,075,766	4,637,097	12,438,669

B) Revenues from miscellaneous activities

In the financial year 2023, income from miscellaneous activities in the amount of about EUR 1.6 thousand was reported, due to contingent assets that arose during the year. These contingencies refer to payables to suppliers recorded during the previous year that did not materialise financially during the year.

B) Revenues, earnings, income from miscellaneous activities

	2023	2022	Changes
6) Other revenues, earnings and income	-	-	-
Contingent Assets	1,589	5,502	(3,913)
Other balance sheet revenues	-	-	-
Total	1,589	5,502	(3,913)

D) Income from Financial and Capital Assets

Income from financial and capital assets for the year 2023 amounted to Euro 674 thousand, up by over Euro 580 thousand compared to Euro 91 thousand in the financial year 2022.

This increase is mainly related to the recording of capital gains from disposals (+0.6 million euro) deriving from the sale of 10% of Lorenzo del Carlo S.p.A.'s shares, as better described in the specific "Introduction" included in the paragraph dedicated to Comments on the items of the financial statements included in the Mission Report.

Income from banking relationships is higher than the previous year by about EUR 10 thousand, due to the opening of a new banking relationship with the Credem credit institution, which gave the Foundation access to more favourable credit rates on account balances. On the other hand, interest income from Time Deposit was much higher than in the previous year (+36 thousand euro), again as a result of the opening of a USD deposit account on the new Credem current account for a liquidity section not needed in the short term. These increases more than offset the negative effect of the reduction in exchange rate gains (- EUR 70 thousand) due to the negative trend of the US dollar during the period.

D) Income from financial and capital assets

	2023	2022	Changes
1) On banking relationships	26,144	86,583	(60,439)
Revenues from bank deposits	23,831	13,760	10,071
Exchange gains	2,313	72,823	(70,510)
2) From other investments	42,628	4,005	38,623
Interest collected Time Deposit	42,628	4,005	38,623
3) From housing stock	-	-	-
4) From other capital assets	604,827	-	604,827
Capital gains from valuation	55,390	-	55,390
Capital gains from disposals	549,437	-	549,437
5) Other Income	62	-	62
Total	673,661	90,589	583,072

Charges

A) Costs and Charges from General Interest Activities

This item, amounting to a total of EUR 6.9 million, includes all costs and charges incurred during the year for the implementation of the individual programmes and projects implemented by the Foundation within the framework of the general interest activities identified in its Articles of Association.

Compared to 2022, there was an increase of EUR 3.6 million, confirming the growth in the Foundation's project volume during the year, with particular reference to the costs incurred for the real estate projects for the upgrading of the ABF Educational Hub 0-11 in Sforzacosta and the ABF "Maria Manetti Shrem" Educational Centre built within the Meyer Children's Hospital in Florence.

A) Costs and charges from general interest activities

Description	2023	2022	Changes
1) Raw, ancillary, consumable materials and goods	2,699,510	198,731	2,500,779
Groceries	45,565	63,180	(17,614)
Educational purchases	369,219	16,444	352,775
Stationery and consumables	7,098	24,361	(17,262)
Medicines	-	11,802	(11,802)
Transport	96,986	77,936	19,050
Building Expenses	2,173,931	-	2,173,931
Other purchases	6,710	5,008	1,702

2) Services	1,593,552	789,116	804,436
Communication services	91,873	102,196	(10,323)
Consultancy and professional services	1,039,684	563,559	476,125
Utilities	17,120	7,576	9,544
Travel or mission expenses	174,079	63,958	110,121
Other project services	83,673	4,863	78,810
Expenses relating to donations in kind	187,122	46,964	140,158
3) Leased assets	31,881	38,039	(6,158)
Rentals	31,881	36,110	(4,229)
Hires	-	1,929	(1,929)
4) Personnel	411,229	265,087	146,142
Salaries	364,905	209,060	155,845
Social and contributory charges	46,325	56,027	(9,702)
Other charges	-	-	-
5) Depreciation/amortisation	8,879	8,371	508
6) Provisions for risks and charges	-	-	-
7) Miscellaneous operating costs	2,561	557	2,004
8) Opening inventories	-	-	-
9) Allocation to restricted reserve by decision of institutional bodies	-	143,640	(143,640)
Provision for ABF Empowering Specialization project	-	35,000	(35,000)
Provision for Covid project	-	1,100	(1,100)
Provision for Family Emergency Project	-	32,540	(32,540)
Provision for ABF Empowering Sara's Dreams	-	70,000	(70,000)
Provision for Building Maintenance	-	5,000	(5,000)
10) Use of restricted reserve by decision of institutional bodies	-	(82,169)	82,169
Use Provision for ABF Empowering Specialization project	-	(35,000)	35,000
Use Provision for Covid project	-	(1,100)	1,100

Use Provision for Family Emergency Project	-	(32,540)	32,540
Use Provision ABF Empowering Sara's Dreams	-	(8,529)	8,529
Use Provision for Building Maintenance	-	(5,000)	5,000
11) Direct project disbursements	2,197,591	1,983,461	214,130
Fondation Saint Luc	2,129,541	1,857,553	271,988
University of Pisa	-	34,160	(34,160)
UNHCR Em. Ukraine	-	38,349	(38,349)
London Performing Ukraine Emergency	-	20,708	(20,708)
Starlight Foundation_Ninos en alegría	-	15,000	(15,000)
Magnificat	50,000	-	50,000
Other	18,050	17,692	358
Total	6,945,203	3,344,834	3,600,370

Charges for raw materials, consumables, and goods, which amounted to EUR 2.7 million compared to almost 200 thousand in the year 2022, are largely represented by all building expenses incurred for the realisation of real estate projects in 2023. The item educational purchases includes all interior furnishings and computer equipment purchased during the year for the real estate projects implemented.

In addition to costs for purchases of consumables directly related to educational activities, there are purchases of food and medicines mainly intended for emergency and empowering people projects.

Service charges amounted to almost EUR 1.6 million, thus doubling from EUR 0.8 million in 2022. The main cost items include:

- Communication services directly related to projects amounting to EUR 92 thousand: this includes dissemination costs directly related to the project, as well as costs for videos, photos and events per project;
- Consultancy and professional services directly carried out on projects amounting to EUR 1 million: this includes services rendered by professionals who support ABF in the definition, management and implementation of project activities, as well as all professionals and consultants who participated in the real estate projects;
- Travel or mission expenses amounting to EUR 174 thousand, incurred by employees, collaborators and volunteers to carry out project activities in the multiple locations where ABF operates, nationally and internationally.

Lease and rental costs of EUR 32 thousand (they were EUR 38 thousand in 2022) represent costs incurred for rents and leases directly related to project activities. Most of the charges relate to rental charges incurred as part of the project related to the Ukraine Emergency, in support of refugee families that ABF has taken in at ABF communities in central Italy in 2022 and until the first half of 2023.

The cost for personnel directly related to projects amounts to EUR 411 thousand, higher than in 2022 by over EUR 140 thousand.

This increase is primarily due to the increased number of active collaborators on on-site project activities in the amount of about EUR 90 thousand, and the foundation's internal staff dedicated to project activities. It should also be noted that since 2022, the foundation has been offsetting part of the cost of structural staff against the project costs, in light of the specific activities of an exquisitely project-oriented nature that the resources have to carry out while respecting their work duties.

Details of the active employees on projects for the financial year 2023 are presented below.

Section a number of active resources

	2023	2022	Changes
Employees	6	3	3
Collaborators	10	13	(3)
Total number of active resources section A	16	16	-

Project depreciation amounts to EUR 9 thousand (in line with 2022) and relates to computer and electronic equipment used in educational projects.

On the other hand, with reference to the provisions made during 2022, a portion still remains on the provision made to cover the Empowering people-Sara's dreams project.

Please note that these are projects for which there is no specific fundraising activity or for which no dedicated donations have been received. The EUR 70 thousand originally approved is to support the young girl who attends school and works on her activity as a blogger and writer from a bed due to consequences of a congenital disease. As at 31 December 2023, some EUR 35 thousand still remain expendable in subsequent years.

Direct project disbursements, which in 2023 amounted to EUR 2,2 million and increased compared to 2022, when they stood at EUR 0.2 million, also contribute to the expenses from general interest activities.

The increase is mainly related to direct disbursements to Fondation Saint Luc, due to higher running costs of the ABF schools in Haiti.

Other disbursements in 2023 include:

- EUR 50 thousand disbursed to project partner Magnificat in support of ABF Voices of Jerusalem project activity. The agreement entered into during the year is valid for two years, until the second half of 2025, and provides for the coverage of the living costs associated with the use of the venue at which the project is carried out, as well as the remuneration of the operators and project staff in general.
- EUR 18 thousand disbursed to small Italian organisations.

As regards the breakdown by project area or by individual project, the main areas that the Foundation's general interest activities are devoted to are listed below.

1. Area Educational

Includes all project charges for the Foundation's core activity. During 2023, construction and redevelopment projects had the greatest impact, with four new real estate projects starting up:

- Reconstruction of the Sforzacosta Kindergarten in the epicentre area of the Marche region, the inauguration of which took place in November 2023.

It should be noted that this first project lot is part of a much larger redevelopment project, aimed at redeveloping a second lot in the area by the end of 2024, intended for the primary school and neighbourhood

gymnasium, as well as the space in front of the school for the local community.

- Construction of the ABF "Maria Manetti Shrem" Educational Centre at the Meyer Children's Hospital: the economic manifestation took place between the end of 2023 and the first part of 2024, the inauguration of the complex took place in March 2024. The educational centre, one-of-a-kind in the world because it is built inside a public paediatric hospital, represents a unique design and public-private relations, with the intention of bringing significant benefit and impact to the approximately 250 hospitalised children who populate the wards of the Florentine paediatric hospital every year.
- Reconstruction IPSIA FRAU San Ginesio: a real estate project in the Marche epicentre area started in 2023 and will be finalised and inaugurated in 2024. It should be noted that this project represents a new project model in the public-private relationship, since the Foundation does not qualify as a subsequent client and donor to the public body, but rather works alongside the Extraordinary Commissioner for Reconstruction in the role of project developer and project manager.
- Renovation of Lot B San Firenze: renovation of the second portion of the second floor of the monumental complex where the foundation is located. Approximately half of the support costs were incurred during 2023, the remainder will be incurred during 2024, with the inauguration taking place during the second half of the year.

The extension of the renovation is the result of an intense relationship started at the end of 2021 with the municipality of Florence, which, recognising the results and the project impact of the Foundation on the young people affected by the ABF GlobaLab project, decided to grant an additional 1,000 square metres to ABF, with the aim of expanding the spaces dedicated to the project and thus welcoming more young people from the Florentine metropolitan area.

The new concession signed in August 2023 has a term of 29 years and is for an onerous lease, albeit with a significant reduction in the rent: the Foundation's rental charges for 2023 amounted to approximately EUR 10 thousand.

The Educational Area is also represented by the broader educational projects that ABF develops nationally and internationally.

In Italy, the educational laboratories based on languages of music and art already started in 2019 and the ABF Summer Camps in addition to the ABF Masterclasses were confirmed; new digital projects in ABF schools were added to these educational projects, in Italian paediatric hospitals and projects for young people aged 16-25 at the Foundation's headquarters in Palazzo San Firenze (ABF GlobaLab), with the aim of promoting talent at all levels and work orientation through the strengthening of social-emotional skills.

In particular, the ABF GlobaLab project experienced a marked surge during 2023 thanks to the growing interest shown by young people in the Florentine and Tuscan metropolitan area who actively participated in activities throughout the year and also in the final project trip.

These new educational projects resulted in an impact of Euro 0.65 million in 2023. Abroad, on the other hand, the project activity during 2023 found its development with the ABF Voices of. The Foundation's outreach has expanded: in addition to the existing choir in the Marche region and the one in Haiti, two new locations have been identified: one in Naples, with the creation of ABF Voices of Naples-Rione Sanità (in partnership with Fondazione San Gennaro) and one in the Holy Land, with the creation of ABF Voices of Jerusalem (in partnership with the Magnificat of the Holy Land). The latter choir, which attracts Palestinian and Israeli children, is continuing its project activities, albeit to a limited extent due to the outbreak of the Arab-Israeli conflict in October 2023 and the difficult geopolitical situation in the country.

2. Empowering Area

Includes all charges for projects aimed at empowering communities and individuals.

The community empowering projects are all conducted on Haitian territory in cooperation with the historical partner Fondation Saint Luc and are represented by the ABF Water Truck project for the distribution of drinking water and the ABF Mobile Clinic project in ABF school areas. In 2023, the total charges amounted to approximately EUR 258 thousand.

Empowering people projects, on the other hand, are actions dedicated to the development of the talents of individuals; in 2023, as in the previous year, about EUR 30 thousand were disbursed to support the ABF Empowering Healthcare Professions project, a programme to support a young paediatric surgeon of Haitian origin, who works in Italy.

3. Emergency Area

The projects included in the emergency area are dedicated to the management of humanitarian, health and other emergencies and reach a total cost of EUR 0.1 million. This is a project area that has always been residual for ABF, which this year, compared to 2022, sees a reduction in costs due to the conclusion in the first part of 2023 of the project dedicated to the Ukraine emergency, for which a total of about EUR 40 thousand was incurred in 2023 compared to more than EUR 230 thousand in 2022.

For more details on the individual projects mentioned above, please refer to the section on restricted Net equity funds.

4. Research Area

This is a residual project area destined for the ABF E-Theia project pertaining to the research of a device to improve the mobility conditions of blind and visually impaired persons, for which no costs were incurred in 2023, due to the temporary halt of the project.

A) project revenues

Description	2023	2022	Changes
IPSIA Institute Frau of San Ginesio	56,018	335,026	(279,008)
ABF "Maria Manetti Shrem" Educational Centre	824,958	11,367	813,591
ABF Educational Hub 0-11 in Sforzacosta	2,373,370	23,911	2,349,459
San Firenze	270,098	13,720	256,378
Building maintenance	24,071	9,312	14,759
Sub total ABF Educational Projects Construction & Redevelopment	3,548,514	393,336	3,155,178
ABF GlobaLab	250,649	162,540	88,109
ABF laboratories (ABF Digital lab for in-hospital schools and ABF Art music and digital lab schools)	319,381	304,308	15,073
ABF Masterclass in chamber music, opera singing and creative writing	81,930	82,431	(501)
ABF Voices of	395,590	162,729	232,861
ABF Wheat Project-Haiti	1,774,126	1,482,740	291,386
Sub total Educational Projects	2,821,676	2,194,748	626,928
ABF Water Truck	202,006	195,023	6,983
ABF Mobile Clinic	56,248	71,419	(15,171)
Sub total Haiti - Empowering communities	258,254	266,442	(8,188)

ABF Empowering Healthcare Professions	29,519	34,216	(4,697)
Empowering Sara's dreams	-	70,000	(70,000)
Sub total Haiti - Empowering people	29,519	104,216	(74,697)
Haiti Earthquake Emergency 2021		23,747	(23,747)
Covid Phase 1 - ABF With you to design the future	1,025	1,100	(75)
Ukraine Emergency - ABF reception and integration project	40,690	238,386	(197,696)
ABF Emergency Stories	58,403	41,495	16,908
Sub total - Emergency	100,118	304,728	(204,610)
Scientific Research - ABF E-Theia project	-	34,400	(34,400)
Income from donations in kind	187,122	46,964	140,158
Total	6,945,203	3,344,834	3,600,369

B) Costs and charges from other activities

This item amounted to Euro 204 thousand, a clear increase over the Euro 5 thousand of the previous year: this change is attributable to exchange losses recorded during the year as a result of accounting movements in the Foundation's current accounts.

B) Costs and charges from other activities

	2023	2022	Changes
7) Miscellaneous operating costs			
Contingent liabilities	8,800	4,724	4,076
Exchange losses	195,583	264	195,318
Total	204,382	4,988	199,395

C) Costs and charges from fundraising activities

This item includes charges directly related to the fundraising and communication area, as well as all costs incurred for the implementation of the various campaigns implemented during 2023 and the costs of promoting the Foundation's institutional activities.

Charges for regular fundraising were EUR 1 million, up from EUR 0.4 million in 2022.

The item "Other Charges" mainly includes charges directly arising from the estate of the deceased in the amount of EUR 2.2 million (see "Introduction" in the section on Comments on the items of the financial statements).

The item Allocations to restricted reserve by decision of institutional bodies includes EUR 1.8 million of allocations for the development of some new strategies related to fundraising, with particular reference to:
 1) Establishment of a branch in the USA, with the aim of enhancing fundraising activities on American soil;
 2) Strengthening and streamlining the Foundation's internal processes and fundraising activities as well as increasing staff and IT infrastructure in the area.

Finally, the item Provisions for future risks and charges of EUR 0.2 million includes possible costs to support and enhance certain fundraising activities already in place in 2023.

C) Costs and charges from fundraising activities

	2023	2022	Changes
1) Charges for regular fundraising	1,042,008	441,475	600,533
Purchases	107,441	96,583	10,858
Services	837,774	239,101	598,673
Other expenses for promotions and fundraising	96,793	105,791	(8,998)
2) Charges for occasional fundraising	125,246	93,543	31,703
Purchases	6,241	25,651	(19,410)
Services	119,005	67,892	51,113
Other expenses for promotions and fundraising	-	-	-
3) Other charges	2,210,706	-	2,210,706
4) Allocation to restricted reserve by decision of institutional bodies	1,800,000	-	1,800,000
5) Provisions for future risks and charges	200,000	-	200,000
Total	5,377,959	535,018	4,842,941

Charges for occasional fundraising totalled EUR 125 thousand, an increase of EUR 32 thousand compared to 2022. Of these, 60% are attributable to the event held by Maestro Bocelli in Lajatico, in which the Foundation activated an occasional fundraising by offering some solidarity gifts and organising a charity dinner at the Maestro's home. The report shows income of EUR 471 thousand, mainly from charity dinners, while costs of EUR 75 thousand were recorded, up from the previous year due to additional pre- and post-concert fundraising activities.

The result of occasional fundraising flows into Section C of the Profit and Loss Account.

Report of the individual occasional fundraising event

Teatro Del Silenzio / Duration of the fundraiser: 26 to 30 July

A) Income/Earnings from occasional fundraising

Monetary donations	471,557
--------------------	---------

Total A)	471,557
-----------------	----------------

B) Charges/expenditure for occasional fundraising

Charges for the purchase of goods	(12,705)
-----------------------------------	----------

Charges for the purchase of services	-
--------------------------------------	---

Charges for hire, rent or use of equipment	(45,412)
--	----------

Charges for promotions and fundraising	(11,139)
--	----------

Charges for employees or freelancers	(5,922)
--------------------------------------	---------

Charges for reimbursement to volunteers	-
---	---

Other charges	-
---------------	---

Total B)	(75,178)
-----------------	-----------------

Individual fundraising result (A-B)	396,379
--	----------------

D) Costs and charges from financial and capital assets

This item includes all charges not related to general interest activities and therefore of a non-project nature, which are nevertheless necessary to sustain the Foundation and for the management of the operational structure.

For the financial year 2023, a total of about EUR 17 thousand was reported, which increased compared to 2022 due to the increase in interest expenses from financing as a result of higher rates dictated by the Euribor trend.

D) Costs from financial and capital assets

	2023	2022	Variazioni
1) On banking relationships	(1,060)	(1,141)	81
Interest payable from cards	(1,060)	(1,141)	81
2) On loans	(15,863)	(7,852)	(8,011)
Interest payable from financing	(15,863)	(7,852)	(8,011)
3) From housing stock	-	-	-
4) From other capital assets	-	-	-
Capital losses from disposal	-	-	-
Total	(16,924)	(8,993)	(7,931)

E) Costs and charges from general support activities

As at 31 December, expenses from general support activities amounted to EUR 4.9 million, a very different figure from the previous year due to the EUR 4 million provision decided by the Board of Directors to support the development of the Foundation's structure over the next two years. This provision represents an increase in the restricted equity, and is therefore intended to support institutional and operational activities in the next two financial years.

Looking at the cost items in detail, it can be seen that:

- Increase in costs for raw materials, ancillary materials for a total of about EUR 10 thousand: the change is attributable to the growth of the Foundation's operational structure, with the addition of 4 FTEs during the year and the expansion of office space.
- Increase in costs for services by a total of EUR 124 thousand (+77%): the difference, mainly related to consultancy and professional services, is mainly attributable to the invoicing in 2023 of consultancy services for the drafting of the first social and sustainability report and for the migration to the new accounting standards OIC 35. There was also an increase in IT expenses due to the expansion of the infrastructure in the office space in the monumental San Firenze complex.
- Increase in lease and rental costs of EUR 19 thousand, due to the annual rental of the 3 ABF electric cars and the rent for the foundation's rented guesthouse;
- Increase in personnel costs of EUR 30 thousand due to the increase in the number of employees from 14 to 18.
- Increase in amortisation and depreciation of Euro 26 thousand as a result of the purchase of new IT equipment to support the new FTEs and the recording under fixed assets of the charges related to the works for the expansion of the spaces in the San Firenze monumental complex.

E) Costs and charges for general support

	2023	2022	Changes
1) Raw, ancillary, consumable materials and goods	19,101	9,066	10,035
Groceries	5,132	1,601	3,531
Educational purchases	-	1,511	(1,511)
Stationery and consumables	10,972	5,626	5,347
Other expenses	2,996	328	2,669
2) Services	306,768	162,327	144,440
Consultancy and professional services	137,862	44,604	93,258
Utilities	52,140	48,368	3,772
IT costs	58,797	40,779	18,019
Travel expenses	30,410	13,578	16,832
Other services	27,558	14,998	12,559

3) Leased assets	68,292	48,539	19,754
Rentals	29,196	12,119	17,076
Hires	39,097	36,419	2,677
4) Personnel	413,648	444,235	(30,587)
Salaries	226,780	301,024	(74,244)
Social and contributory charges	186,580	143,211	43,369
Other charges	288	526	(238)
5) Depreciation/amortisation	89,843	63,181	26,662
6) Provisions for risks and charges	50,000	-	50,000
7) Other charges	-	-	-
8) Allocation to restricted reserve by decision of institutional bodies	4,000,000	-	4,000,000
Total	4,947,652	727,348	4,220,304

Section a number of active resources

	2023	2022	Changes
Employees	12	9	3
Collaborators	1	3	(2)
Total no. of active resources section E	13	12	1

As far as personnel is concerned, a detailed note is given below for the entire organisation, without therefore making any distinction between the sections of the report. It should be noted that during the year 2023 there was a significant increase in the foundation's in-house staff (7 in one financial year); at the same time, there was a reduction in the number of project staff due to a strategy of internalising project resources. The number of continuous and occasional volunteers is also growing, consolidating the already strong support these resources give to the foundation. Finally, with regard to the provisions of Article 51 of the (It.) Legislative Decree of 15 June 2015, no. 81 according to which the workers of Third Sector Organisations are entitled to an economic and normative treatment not inferior to that provided for by collective agreements, it should be noted that the Foundation complies with the requirement that the gross annual difference in salary between employees may not exceed a ratio of one to eight.

Total ABF resources

	2023	2022	Changes
Employees sec. A + E	18	11	7
Collaborators sec. A + E	11	16	(5)
Occasional volunteers	69	8	61
Continuous volunteers	19	13	6
Total active ABF resources	117	48	69

Other information

The remuneration paid to the Foundation's bodies during 2023 is shown below:

Detail of Section E (2023)

	Taxable	VAT	Total
Remuneration of Executive Body	-	-	-
Compensation of Supervisory Body	5,150	1,133	6,283
Remuneration of company tasked with statutory audit	21,200	4,664	25,864
Total	26,350	5,797	32,147

Transactions with Related Parties

Also included are transactions with related parties as defined by the accounting standard OIC 35, and in the case of companies related to or owned by the Founder or one of the members of the Board of Directors or the Board of Statutory Auditors, carried out in 2023. It should be noted that in 2023, the provision of legal advice for the purposes of the succession of the testamentary bequest of which the foundation was the beneficiary, by a member of the foundation's Board of directors, was significant.

Related party assets (2023)

	Taxable	VAT	Total
Studio Legale LCA	142,199	31,284	173,483
Farmacia Dott. Valenti	4,677	1,029	5,706
Alpemare Beach	3,682	368	4,050
Total	150,558	32,681	183,239

Assets earmarked for a specific business

It is hereby certified that as at the financial statements' closing date, there were no assets intended for a specific business purpose as referred to in Art.10 of (It.) Legislative Decree 117/2017.

Events occurred after the end of the year

Following the end of the 2023 financial year, the inauguration of the ABF "Maria Manetti Shrem" Educational Centre within the Meyer Children's Hospital in Florence took place in March 2024.

Proposed allocation of surplus

Dear Shareholders, in light of the above, the Executive Body proposes that you allocate the operating profit, amounting to EUR 96,917, to the free reserve under the heading "other reserves" as reserves still to be allocated to projects.



2.3. Illustration of the economic-financial performance and of the ways of pursuing the statutory purposes

The core activity

From a strategic point of view, during 2023, ABF confirmed its proactive spirit and its willingness to keep all existing project channels active, while devoting attention and resources to the protection of its employees, volunteers, staff and all project beneficiaries worldwide.

The realisation of ABF's vision and mission (empowering people and communities) is embodied in its educational projects: the projects in Haiti both in our country and in other new locations, where projects on the 16-25 year old target group and on hospital education have been confirmed and increased, remain the driving forces during 2023 and the new locations confirm the positive impact on beneficiaries and communities.

2023 was also the year in which the 4 educational school buildings project paths, (construction and redevelopment of buildings intended for school or educational activities in a broader sense) in the Marche and Tuscany regions, which had been started and conceived in 2022, were completed or in any case started: this is a path that confirms the skills that the Foundation has developed in educational school buildings in accordance with an innovative pedagogical perspective based on languages such as art, music and digital and on the care of spaces, time and relationships.

These are extremely important real estate projects with a total financial impact of EUR 3.5 million in 2023 and are scheduled for completion between 2024-2025.

The year 2023 was therefore a year of creation for ABF, in which to strengthen existing and newly established partnerships, traditional methodologies, the technological and digital skills acquired, to launch new project dynamics to support empowerment and education.

The status of Charity Organisation

2023 was also a year in which the Foundation strengthened its identity as a Third Sector Organisation, transforming it into not only an operational but also a strategic choice, with the aim of testifying that TSO status has become the standard of reference for all stakeholders in the non-profit world.

With regard to the choice of the specific section devoted to Charity Organisations, the 2023 ABF activity confirmed the Foundation's natural belonging to the category: being able to identify with the philosophy of Charity Organisations in fact allows the Foundation to increase transparency towards its stakeholders both in terms of access to facilities and funding intended for this particular category of organisations, and in terms of strategic clarity and mission and vision.

It should be recalled, in fact, that "charity organisations" constitute a specific type of Third Sector Organisation, which is the recipient of a special section in the RUNTS and which includes, pursuant to articles 37 and 38 of the TSC, TSEs constituted in the form of a foundation or recognised association that meet the following requirements:

1. They are established for the purpose of providing money, goods or services to support disadvantaged persons or activities of general interest (art. 37, paragraph 1 of the TSC);
2. They derive the economic resources they need to carry out their activities mainly from public and private contributions, donations and testamentary legacies, income from assets and fundraising activities (art. 38, paragraph 1 of the TSC).

The two requirements mentioned above perfectly represent the Andrea Bocelli Foundation:

- I. It fosters and promotes the implementation of specific solidarity projects, consistent with the aims and

purposes of the Foundation itself (in the field of education and support for the most fragile people);

II. It confirms its mission to support the development of potential of people or communities in distress, poverty or social, economic or family difficulties;

III. It organises the collection of financial resources necessary to carry out core activities through:

- Contributions made by the Founder or other supporters for the realisation of the Foundation's core aims;
- Bequests and donations to support institutional activities;
- Sums disbursed as part of fundraising events.

Investment in Compliance management and Control systems

In order to improve the quality and reliability of the quantitative and qualitative information provided to stakeholders through the annual financial statements and the Social and compliance report, the Foundation has decided to aim for a strengthening of the internal control and Compliance management system in 2023.

Investing in new systems for management control, project monitoring and resource contribution, as well as in the computerisation of fundraising and utilisation processes allows for greater operational efficiency on the one hand and thus facilitated management of complex processes on the other, and identifies defined computerised procedures and flows as a guarantee for all stakeholders.

This is a first step towards the Foundation's digital innovation process, a goal for the next two years 2024-2025, with the aim of improving its efficiency and planning.

The objective of digitisation for ABF will not be to replace old analogue technologies with digital ones within a company, but rather to implement a real evolution of business processes and strategies, leading to a change at the root of the Foundation's operations, with the aim of increasing the impact of projects and actions and achieving the set objectives in a shorter time.

With regard to the investment in activities and actions aimed at Compliance management, during 2023 ABF carried out a detailed analysis of the areas involved in compliance, identifying new responsibilities and management flows.

The term "compliance" refers to conformity with a regulation, standard or best practice.

In the case of the Foundation, compliance is related to the internal control system, in that, by assessing the conformity of procedures and conduct with regard to operating rules that the Foundation adopts or is required to observe, it is possible to monitor the activities and actions of parties connected to the Foundation in a direct (e.g. employees, directors) or indirect (e.g. consultants, suppliers) manner.

In particular, the Foundation decided to identify 3 different areas of compliance on which to act and for which to define control actions:

TSO Compliance

According to the indications of the Third Sector Code, organisations must take care to ensure compliance with the regulatory framework to which they are subject, in order to minimise legal risk up to and including reputational risk.

The Third Sector and its risks

In view of this assumption, the Third Sector is called upon to make an important effort: it will have to achieve greater awareness of its activities, weigh up their potential and their risks.

In fact, non-profit organisations face, in their daily lives, often unconsciously, risks that need to be identified and guarded against, also by resorting to techniques typical of advanced commercial companies such as risk management.

The importance of internal controls, also within organisations belonging to the so-called "Third Sector" is clear in (It.) Legislative Decree no. 117/2017 which sets out among the guiding principles and criteria the need to regulate internal control, reporting, transparency and information obligations.

On the other hand, compliance does not only mean conformity but adherence to the dictate of norms and laws, which implies being able to proactively adapt to laws, regulations, policies, contractual obligations and market standards.

Compliance also means promoting awareness among all members of the organisation, be they employees, members or volunteers, so that they can carry out their activities, adhering to laws, mandatory requirements and, in general, what are considered internally to be the best procedures.

ESG Compliance

In 2023, ABF confirms its intention to continue on the path of sustainability, which it embarked on in 2022. The first Social and Sustainability Report inspired by the GRI Standards and ESG targets was therefore followed by a consolidation of sustainability issues, with the goal in 2023 of:

- a) Propose and identify a compliant internal impact assessment system for all project activities;
- b) Develop new paths of governance evolution with a view to sustainability;
- c) Adopt new systems of procedures aimed at meeting the new sustainability KPIs.

The aim remains that of aligning the activities of general interest pursued by TSOs with those of sustainability, analysing, representing and reporting on them in an integrated manner, in the conviction that the philosophy of sustainability can be a decisive driver for organisations and for all Third Sector Organisations.

The processes, therefore, were analysed from a sustainable perspective and taking into account that the associated control functions must necessarily follow the regulatory and procedural developments related to ESG factors, so as to adapt their plans and periodic assessments.

We believe that compliance can play a valuable role by including a dedicated function working with the foundation to ensure that sustainability information is accurate, truthful and complete, starting with compliance with environmental regulations and health and safety laws, where applicable.

This approach becomes crucial in order to be able to assure stakeholders that the proposed data is consistent with regulatory reporting and that ESG communication is coherent.

Privacy and 231 compliance

In the process of adapting its structure and strengthening its governance systems over the past 3 years, the Foundation has paid particular attention to the liability aspects related to the obligations to comply with the requirements of (It.) Legislative Decree no. 231/2001 on management and organisational models, and by the GDPR regulations on privacy, a regulation that ABF follows with great attention to all stakeholders as of 2018, aimed at the free circulation and processing of personal data.

With the growth of the organisation and the increase in the number of projects in place as well as the number of beneficiaries involved, the Foundation decided in 2023 to appoint a Data Protection Officer (DPO) to support the data controller, but also the data processor, in complying with the GDPR. In particular, the external expert who has been selected has the task of ensuring that data is stored in accordance with the provisions of the Regulation and that it is kept safe, managing risks and imposing security measures in accordance with the GDPR.

This choice, even though it does not derive from any regulatory obligation, is part of the actions taken by the Foundation to ensure transparency and adequate control systems for all stakeholders who participate in the organisation in various ways.

With regard to Compliance in accordance with the provisions of (It.) Legislative Decree 231/2001, on the other hand, it should be noted that the Organisational Model 231 will be updated in the course of 2023, with the identification of the necessary updates based on the new predicate offences and the new procedures in force within the organisation.

In addition, the compulsory IT adaptation was assessed in accordance with the new Whistleblowing Decree that came into force in March 2023 with the aim of protecting the authors of reports of crimes or irregularities in the public and private sphere, obliging the implementation of reporting channels that guarantee protection against any retaliatory acts against those who bring to light violations of the models or unlawful conduct constituting offences for which entities are liable.

The growth in size and increased institutional complexity also necessitated an adjustment of existing operating procedures and the identification of new activities to support the processes that were developed during 2023. Therefore, an update timing was identified that envisages the approval of the new model and related procedures by the end of the first half of 2024.

With regard to the 2023 results, the following is a reclassified profit and loss account.

Reclassified profit and loss account

	2023	2022	Changes
A) Fundraising	16,296,484	7,392,915	8,903,569
Restricted fundraising	5,757,011	5,786,874	(29,862)
Free fundraising	10,352,350	1,559,077	8,793,274
Donations in kind	187,122	46,964	140,158
Reclassification to non-controlling Interests in equity (oic 35)	779,281	(2,755,619)	3,534,900
Revenues and income	17,075,766	4,637,296	12,438,470
1) Project charges	(6,945,203)	(3,344,834)	(3,600,369)
2) General support, promotional and fundraising charges	(4,185,768)	(1,199,185)	(2,986,583)
Current operating result	5,944,794	93,277	5,851,517
Depreciation/amortisation	(89,843)	(63,181)	(26,662)
Provisions	(6,050,000)	-	-
Extraordinary and financial income (expenses)	453,944	82,110	371,834
Taxes	(161,979)	(20,884)	(141,095)
Surplus (deficit) from operations	96,916	91,323	5,593

The financial year 2023 was heavily impacted by an extraordinary event that ended in the fourth quarter related to a testamentary bequest, which is better described in the "Introduction" in the section on Comments on the items of the financial statements in the Mission Report.

The Foundation was in fact the beneficiary, as universal heir, of a testamentary bequest, the financial, patrimonial and economic effects of which during the financial year were significant for the operating result as a whole.

In this regard, it should be noted that in November 2022 the Foundation was appointed universal heir of a well-known Tuscan entrepreneur. The testamentary succession, which ended in September 2023, brought the Foundation movable and immovable assets (current accounts, policies and securities as well as two houses), as well as shares in a company owned by the deceased.

All of the deceased inheritance assets have been subjected to an inventory and have been recorded in the Foundation's accounts before expenses and costs related to the inheritance as well as those related to the management of the entire testamentary transaction.

Below is a brief excerpt of the Economic and Financial impacts on the Profit and Loss Account and the Balance Sheet, respectively:

Impacts on Profit and Loss Account 2023 testamentary bequest transaction

	2023
Revenues and income	7,919,721
General support costs directly related to the testamentary bequest	(2,371,029)
Financial or extraordinary charges/income and taxes	481,470
Surplus/deficit from operations	6,030,162

Impacts on Balance Sheet 2023 testamentary bequest transaction:

	2023
Fixed assets	5,217,163
Banks	946,170
Total assets	6,163,333
Operating profit	(6,030,162)
Payables to others and tax authorities	(133,171)
Total liabilities	(6,163,333)

The above revenues are partly derived directly from the inheritance (EUR 7.9 million) and partly from the sale of shares received from the inheritance.

The above costs partly derive directly from the inheritance (EUR 2.2 million) and partly relate to the sale of shares received from the inheritance.

In order to neutralise the extraordinary effects deriving from the transaction described above, the Foundation's Board of Directors deemed it appropriate to make a provision for a total of EUR 5.8 million, aimed on the one hand at guaranteeing and supporting the continuity of ABF's activities for the next 24 months, and on the other hand to finance specific investments and specific development and growth activities identified within the three-year business plan outlined and approved by the Board of Directors.

We comment below on the overall figures for 2023, thus including on the one hand the positive and negative effects of the testamentary bequest, and on the other hand the provision set aside at the Board's behest to support the Foundation's growth and development.

Revenues

The 2023 financial year of the Andrea Bocelli Foundation ended with an increase in funding of EUR 8.9 million (+43%), bringing revenues to EUR 17.1 million.

The increase compared to 2022 is mainly related to:

- I. EUR 7.9 million to income from the bequest described above, of which EUR 3.6 million from direct assets of the estate and EUR 4.3 million from the sale of the company shares held by the deceased. These revenues have been classified under the residual item "Other" in order to isolate them from the Foundation's traditional sources of income;
- II. EUR 2.2 million from charitable donations collected during the year, which were approximately EUR 1.3 million higher than the previous year.

This amounted to a total of EUR 16.3 million in 2023: as a result of the application of accounting standard OIC 35, a portion of restricted reserves, isolated in the shareholders' equity in previous years and amounting to EUR 0.8 million, was classified in the profit and loss accounts in the revenues section to cover project activities of the year; the use of the reserve to neutralise costs incurred during the year resulted in an increase in revenues to a total of EUR 17.1 million compared to EUR 4.6 million in the previous year.

In particular, there was a growth in revenues from restricted donations (+3.9 million), and a clear increase in charitable donations due to the contributions received as a result of the above-mentioned testamentary bequest.

Large donors and national and international Institutions, Foundations and Companies have confirmed their trust in the Foundation, enabling it to launch new educational projects in hospitals and intended for young people in the 16-25 age bracket, and to expand our possibilities of intervention also abroad.

This trust brought donations to EUR 6.9 million compared to EUR 3.0 million in 2022, and revenues from regular fundraising to EUR 2.2 million compared to EUR 0.9 million last year.

Income and revenues

	2023	2022	Changes
A) Revenues, earnings and income from activities of general interest			
1) Income from membership fees and founders' contributions	1,000	251,067	(250,067)
2) Income from members for mutual activities	-	-	-
3) Revenues from services and sales to associates and founders	-	-	-
4) Charitable donations	6,888,186	3,031,617	3,856,569
5) 5 x thousand	56,018	62,149	(6,131)
Total Section A	6,945,203	3,344,834	3,600,370
C) Revenues, earnings and income from fundraising activities			
1) Income from regular fundraising	2,210,841	872,591	1,338,251
3) Other income	7,919,721	419,871	7,499,850
Total Section C	10,130,562	1,292,462	8,838,100
Total	17,075,766	4,637,296	12,438,470

On the other hand, a total fundraising of EUR 16.3 million in 2023 is shown in the table below, compared to EUR 7.4 million raised in 2022 (+ EUR 8.9 million).

Fundraising

	2023	2022	Changes
Revenues from Core Activity and fundraising	16,296,484	7,392,915	8,903,569
Revenues from members or associates	1,000	251,067	(250,067)
Contributions and donations	8,074,267	7,032,733	1,041,534
5 x thousand	114,311	62,150	52,161
Donations of goods	187,122	46,964	140,158
Other contributions	7,919,783	-	7,919,783
Fundraising from other activities	-	-	-
Total section A	16,296,484	7,392,916	8,903,568

Collection from core activities by channel

	2023	2022	Changes
ABF Events	1,095,712	261,070	834,641
ABF Auctions	967,882	1,174,357	(206,475)
Third Parties Events	1,162,424	2,903,879	(1,741,455)
5 x thousand	114,311	62,150	52,161
Solidarity SMS	88	4,479	(4,391)
Spontaneous Donation	4,276,332	2,196,100	2,080,232
Campaigns	572,830	743,915	(171,085)
Total	8,189,578	7,345,951	843,628
Donations in kind	187,122	46,964	140,158
Total fundraising from core activities	8,376,701	7,392,915	983,786
Fundraising from other contributions	7,919,783	-	7,919,783
Total fundraising from core activities	16,296,484	7,392,915	8,903,569

The analysis by fundraising channel (i.e. by fundraising method) shows that fundraising from typical activities, i.e. from ABF activities or initiatives, increased compared to the year 2022, with an increase of about EUR 1 million. This change was mainly due to the effect of a large fundraising event that the Foundation promoted at its headquarters, in support of the expansion of the spaces at Palazzo San Firenze dedicated to the ABF GlobaLab project. Funding from auctions and third-party events amounted to EUR 2.1 million (EUR 0.9 million and EUR 1.2 million, respectively), a total decrease of EUR 1.9 million compared to 2022. This change is

attributable, in the case of auctions, to the postponement of the receipt of contributions in the first quarter of the year 2024, whereas in the case of third-party events, the change is attributable to the cancellation and postponement of some events to the following year. The contribution received for the 5 x thousand increased (+84%), there was also a marked increase in spontaneous donations mainly from the USA (+2 million euro, or +95%), thanks to the Foundation's strong fundraising activity with top donors.

Fundraising from campaigns decreased to EUR 0.5 million compared to EUR 0.7 million in 2022 (-23%), as did fundraising from solidarity SMS, since the Foundation decided not to invest in this fundraising method in 2023.

The 2023 fundraising by Territorial Area is shown below:

Country	2023	2022	Changes
Canada	190,845	651,802	(460,957)
Europe	561,611	153,634	407,977
Italy	1,323,366	1,359,836	(36,470)
Rest of the World	162,354	259,938	(97,584)
UK	538,766	106,697	432,069
USA	5,599,759	4,861,008	738,751
Total	8,376,701	7,392,915	983,786

Details of the 2023 fundraising by project area and individual project are also given below.

Fundraising from core activities by allocation

Description	2023	2022	Changes
IPSIA Institute Frau of San Ginesio	140,903	79,936	60,967
ABF "Maria Manetti Shrem" Educational Centre	550,617	321,596	229,022
ABF Educational Hub 0-11 in Sforzacosta	1,230,389	-	1,230,389
San Firenze	887,950	-	887,950
Building maintenance	15,000	-	15,000
Sub total - ABF Educational Projects Construction & Redevelopment	2,824,859	401,531	2,423,328
Educational Project Italy	1,041,281	1,965,711	(924,430)
Educational Project Haiti	1,637,704	2,722,672	(1,084,968)
ABF GlobaLab	144,954	111,200	33,754

ABF laboratories (ABF Digital lab for in-hospital schools and ABF Art music and digital lab schools)	2,640	227,105	(224,465)
ABF Masterclass in chamber music, opera singing and creative writing	18,400	34,509	(16,109)
ABF Voices of	40,091	46,771	(6,680)
ABF Wheat Project-Haiti	125	2,310	(2,185)
Sub total - Educational Projects	2,885,195	5,110,279	(2,225,084)
ABF Water Truck	84,169	26,264	57,904
ABF Mobile Clinic	68,561	2,449	66,112
Sub total Haiti - Empowering communities	152,730	28,714	124,016
ABF Empowering Healthcare Professions	-	-	-
Empowering Sara's dreams	13,949	-	13,949
Sub total Haiti - Empowering people	13,949	-	13,949
Haiti Earthquake Emergency 2021	-	47,634	(47,634)
Covid Phase 1 - ABF With you to design the future	-	416	(416)
Ukraine Emergency - ABF reception and integration project	8,333	292,211	(283,878)
ABF Emergency Stories	4,000	-	4,000
Sub total - Emergency	12,333	292,627	(280,294)
Scientific Research - ABF E-Theia project	53,568	687	52,881
Institutional activities	10,353,850	1,559,077	8,794,774
Total fundraising by destination	16,296,484	4,829,376	11,467.108

Charges

Expenses amounted to EUR 11.1 million in total, compared to EUR 4.5 million in 2022 (+ EUR 6.6 million).

Expenses from typical activities amounted to EUR 6.9 million, accounting for 62% of total expenses and 41% of total revenues. Excluding revenues from the testamentary bequest, the percentage of incidence of costs on ordinary revenues rises to 76%, an increase compared to 2022, confirming that the use of resources received for project purposes and thus linked to the Foundation's general interest activities remains predominant.

Actual costs for educational projects amount to EUR 6.4 million, of which 1.8 million in Haiti, Jerusalem and the rest in Italy.

In Haiti, once more alongside the historical partner Fondation Saint Luc, the educational projects related to the 6 schools built directly by ABF and the ABF Water Truck projects for water distribution and ABF Mobile Clinic in 4 of the 6 ABF schools were confirmed. In Italy, the Foundation continued to work on educational projects based on the language of art, music and digital media in both public schools and paediatric hospitals, expanding its network and thus the number of locations throughout the country.

School building projects once again occupy a prominent place in ABF's project portfolio. In 2023, Lot A of the construction and redevelopment project for the ABF Educational Hub 0-11 in Sforzacosta (MC) in the area of the 2016 earthquake crater in the Marche region was inaugurated, with a project cost impact of EUR 2.4 million; work also continued on the construction of the ABF "Maria Manetti Shrem" Educational Centre within the Meyer Children's Hospital in Florence, with a total project cost impact of EUR 0.8 million. The entire project was completed and handed over in March 2024. On the other hand, work continued on the project for the reconstruction of the IPSIA Frau Institute in San Ginesio alongside the Italian government, the construction site of which was opened in July 2023, resulting in additional costs for ABF totalling EUR 56 thousand, and finally, at the end of November, the construction site for the redevelopment of a further portion of the second floor of the San Firenze monumental complex was started for the ABF GlobaLab project for a total of EUR 270 thousand.

Among the projects carried out in Italy in 2023, there are charges for approximately EUR 30 thousand allocated to the ABF Empowering Healthcare Professions project and a total of EUR 100 thousand dedicated to emergency management, including the support that the Foundation provided to the Ukrainian populations living in the Marche region for a total of EUR 40 thousand and relating to the first half of 2023.

General support, promotional and fundraising charges amounted to EUR 4.3 million, an increase of approximately EUR 3 million compared to 2022: this change refers for approximately EUR 2.2 million to expenses arising from the testamentary bequest of the deceased (as detailed in the "Introduction" to the section on Comments on the items of the financial statements), while EUR 0.3 million is attributable to higher general support costs and higher costs related to promotional and fundraising campaigns.

Financial revenues and charges showed a net positive effect of Euro 454 thousand, mainly due to the net effect of the following factors:

- More than EUR 600 thousand resulted from capital gains related to the sale and liquidation of the deceased testamentary assets from which the Foundation benefited during the year;
- Almost EUR 70 thousand in interest income from a more remunerative strategy of investing the Foundation's surplus cash during 2023 (+ EUR 50 thousand, i.e. +73% compared to 2022);
- More than EUR 200 thousand due to negative exchange rate differences as a result of the negative increase in the US dollar with respect to 2022.

Depreciation and amortisation amounted to Euro 89 thousand compared to Euro 63 thousand in 2022 (+41%) due to the effect of the inclusion under fixed assets of leasehold improvements, and relating to the renovation of the second part of the second floor of the San Firenze monumental complex, where the foundation has decided to carry out its project activity for young people between the ages of 16 and 25 (ABF GlobaLab project).

A total of EUR 6 million was also set aside by the Board of Directors in order to allocate in advance the positive result deriving from the testamentary bequest of the well-known Tuscan entrepreneur to certain project activities and the Foundation's growth and development for the next three-year period 2024-2026.

These provisions were allocated to a special reserve of restricted equity for the purposes set out below:

- Support of future general support expenses, with a view to the growth of the organisation and its institutional and project potential;
- Organisational and governance development of the Foundation, with particular reference to the establishment of entities or subsidiaries that can enhance ABF's activities and maximise the impact and positive impact of the Foundation's activities on the national and international territory and on the Third Sector;
- Opening a US branch to facilitate and maximise fundraising in North America;
- Redevelopment of a third portion of the second floor of the San Firenze monumental complex, to be devoted to other project activities of the Foundation on a national and international scale.

The operating surplus is therefore EUR 97 thousand, up from 2022 due to a combination of the above-mentioned impacts and effects.

The Board of Directors of the Andrea Bocelli Foundation proposes to allocate this surplus to cover the general support costs of the coming financial years, thus reclassifying it in the retained earnings of unrestricted equity.

Projects

Below is a detailed description of the projects that the Foundation carried out during 2023.

ABF Educational Projects Area

Before delving into the description of the various types of projects that make up the area of educational projects, we would like to point out that the educational activities section of the restricted equity also includes two important balances dedicated to funds raised in previous years and in 2023 for Italian educational projects and to support all of Haiti's educational project activities, amounting to EUR 3.7 million and EUR 2.7 million, respectively.

These are funds collected over the last 2 financial years mainly through the Celebrity Adventures Foundation event, an American non-profit organisation that every year donates part of the proceeds of a charity event held in Italy mainly to ABF, for the realisation of the various educational projects carried out in Italy and Haiti. These funds are progressively allocated to the different projects by resolution of the Board of Directors according to the financial needs of the individual project.

For the Educational Italia funds, there was an increase of EUR 1 million in 2023, totally used to cover Italian real estate projects, while for the educational projects in Haiti, there was an increase of EUR 1.6 million, used to cover the operating costs of the ABF- Saint Luc schools (ABF Wheat project).

The ABF Educational Projects area is divided into two sub-categories:

- School Building Projects (Reconstruction and Redevelopment)
- Educational projects divided into:
 - Italy Area
 - Global Area

As far as School Building projects are concerned, as at 31 December 2023, the funds allocated to the following projects contribute to the formation of restricted equity:

- The reconstruction project of the IPSIA Institute Frau in San Ginesio (EUR 0.16 million);
- The construction project of the ABF "Maria Manetti Shrem" Educational Centre at the Meyer Children's Hospital for approximately EUR 0.2 million (to be inaugurated in the first quarter of the year 2024);
- The project to extend the second floor of the San Firenze monumental complex for the ABF GlobaLab project for a total of EUR 0.6 million;
- The redevelopment project of the ABF Educational Hub 0-11 in Sforzacosta, which for the first time inaugurates a new way of intervention in the crater area, with more than EUR 2.4 million.

These are the 4 real estate projects for which the fundraising was initiated in 2023 and for which, net of the primary design costs partially incurred in 2023, the funds are therefore suspended in the restricted equity.

With the project of the IPSIA Technical Institute Frau in San Ginesio, whose reconstruction is being carried out in partnership with other public bodies, ABF has been working for over a year alongside the Extraordinary Commissioner for Reconstruction and the Municipality of San Ginesio, in the role of designer and project manager, thus donating the technical project and guiding the construction of the structure with its own multidisciplinary team, for a total amount of EUR 0.9 million, but going on to spend and account for public funds totalling approximately EUR 9 million under Order no.25 of 28.10.2021.

The project, which had already been approved in 2021, continued in 2023 with the start of work and the opening of the construction site in July, following the incurrence of approximately EUR 60 thousand in costs mainly related to design, and is scheduled for completion in the first half of 2025.

The ABF Educational Centre "Maria Manetti Shrem" at the Meyer Children's Hospital is the pilot of the first educational centre inside a Paediatric hospital and the first case of the use of art. 56, paragraph 2 of the public contracts code, which provides for public works fully financed and implemented by the private sector: in particular, these are indoor and outdoor laboratory spaces dedicated to the in-hospital school and socio-educational activities within the hospital space and designed in close connection with the public school service of the in-hospital school. The inauguration of the new building took place on 21 March 2024. The building project is one part of an important and larger pilot that includes work on the inclusion of socio-educational activities in the hospital as an active element of care and which includes:

- The specific training of socio-educational workers and teachers working in hospitals
- The integrated organisation of spaces with rotating activities for the whole day that can be used by the young patients, for ten hours a day, five days a week.

The project to renovate an additional portion of the second floor of the historical building in San Firenze, where ABF established its headquarters in 2020 and where the first spaces dedicated to the 16-25 year old vocational centre of the ABF GlobaLab project were realised, saw the start of work in November 2023. The expansion, which provides for an additional 1000 square metres of space adjacent to those already leased by ABF, justified by the growth in the number of young participants, will be dedicated to the Foundation's project activities aimed mainly at young people in the metropolitan city of Florence. The completion of the work and the expansion of the business is scheduled for September 2024.

Concerning the construction project at the ABF Educational Hub 0-6 in Sforzacosta, it should be noted that it is a construction project combined with urban redevelopment and regeneration. The project consists of two lots: lot A construction of a 0-6 center and lot B redevelopment and construction of an Educational Hub in an existing structure already used as a primary school. Lot A was inaugurated on 22 November 2023, while in 2024 we will redevelop the existing buildings into an open educational centre for the entire community and also equip them with a gym. The project, which will be entirely donated to the Municipality of Macerata and falls under art. 56, paragraph 2 of the Public Contracts Code. With regard to educational projects in the narrower sense, a distinction can be made between those carried out in Italy and those conducted abroad.

In Italy we report:

- b) ABF GlobaLab, the vocational academy dedicated to young people aged 16 to 25 and set up in the restored spaces of Palazzo San Firenze, aimed at empowering young people through an activity focused on the development of socio-emotional competences and all soft skills in general;
- c) ABF advanced musical education: advanced training courses in cooperation with the best schools and conservatories at international level with the aim of job placement. The Masterclasses focus on chamber music, opera singing and creative writing. They are organised and conducted by experts at the Academy of Music in Camerino and Palazzo San Firenze;
- d) ART, music & digital labs: creative activities based on the languages of music, art and digital media with the aim of using these languages for the improvement of traditional teaching. These laboratories are set up in public schools and public paediatric hospitals in the AOPI (Association of Italian Paediatric Hospitals) network, representing approximately EUR 0.3 million of restricted funds as of 31 December 2023.

Abroad, on the other hand, we report:

- a) The educational projects carried out in Haiti, always with ABF's historical partner (Fondation Saint Luc), which cover the Foundation's 6 schools. The remaining restricted funds dedicated to the running costs of Haitian schools are zero as of 31 December 2023, as the project is almost entirely covered by the use of Haitian education funds (EUR 1.6 million);
- b) The global ABF Voices of project is implemented in disadvantaged contexts in Italy and abroad. Through the creation of choirs, music is used to cultivate talent, but above all, it works on the individual and the group towards the creation of positive leaders for the future in complex or socially, politically and economically disadvantaged contexts. The project restarted in 2023 with new locations, including Naples in the Rione Sanità and the Middle East (Jerusalem-Bethlehem) after the first pilot cycle in Haiti was completed in 2022 and after the successful Italian extension of the project, when a new children's choir for peace composed of children from the Italian earthquake area and Ukrainian children taken in by the Foundation was created at the Camerino Music Academy.

During 2023, two more choirs were established, one in Italy in Naples in Rione Sanità and one in the Middle East in Jerusalem. Approximately EUR 40 thousand were collected and allocated in the Restricted equity for the project, compared to the utilisation of dedicated funds from previous years for a further EUR 40 thou and the utilisation of Educational funds from previous years for more than EUR 300 thousand.

Empowering Area

The empowering area distinguishes empowering projects intended for communities from those developed instead to support individual talented young people whom the Foundation decides to support because of their special characteristics.

Community empowerment projects include the ABF Water Truck project, which enables the distribution of drinking water in the very poor communities of ABF schools in Haiti, and the ABF Mobile Clinic project, which provides medical care for children attending ABF schools and their families.

The two projects have no residue in the restricted equity since the dedicated funds were completely used up during the financial year.

Empowering people projects, on the other hand, do not move funds from restricted equity since they are covered by free funds appropriately allocated by the Board of Directors.

Emergency Area

The emergency area represents a residual project area for the Foundation, activated following natural disasters, disastrous socio-political events or personal situations of extreme indigence and difficulty. This project area is mainly occupied by the following projects:

- b) Haiti Earthquake Emergency 2021: The project opened in 2021 and ended in 2022; it supported the Haitian population of the ABF communities following the earthquake that struck the island in the second half of 2021. Approximately EUR 90 thousand of unused restricted funds remain from the collection originated in 2021;
- c) Covid Emergency Phase 1: this is the project to support the Covid emergency in Italy undertaken during 2020. The project ended in 2023 with the disbursement of the last remaining funds.

Ukraine Emergency: the project was opened in 2023 to address the humanitarian emergency following the Russia-Ukraine conflict that began in February 2022. On that occasion, ABF, on the one hand, directly supported UNHCR in managing and supporting refugees at the border and, on the other hand, tried to give concrete help to some refugee families by activating a path of support and reintegration of families with minors within ABF communities in the earthquake area of the Marche region. Families were housed in emergency housing solutions provided by the earthquake-stricken municipalities near the Foundation and in some rented houses, while the children were placed in local ABF schools. The project ended at the end of the first half of 2023 to support the last families who decided to stay in Italy and establish their family unit in our country.

Management of the exchange rate and liquidity risks

When performing its activities the Foundation is exposed to several market risks, in particular exchange rate fluctuation and liquidity risks. The fluctuation in exchange rates risk is connected to the collection and disbursement of sums in currencies other than the Euro.

In fact, the Foundation receives 40% of its funds and disburses 60% of its sums in US dollars although it keeps its accounts in Euro only.

To minimise the exchange risk arising from those flows, the Foundation has had a current account in USD as of 2014, designated for receiving contributions in American dollars and disbursements in the same currency. The liquidity risk is the risk that the Foundation takes on when the Board of Directors resolves to implement a project for which the funds have not yet been fully or partially collected.

In fact, at that moment the Board undertakes to organise, manage and conduct fund raising to cover and implement the individual project approved.

The Foundation covers that risk thanks to careful, precise planning of fund raising events and opportunities, often connected to the artistic activities of its Founder Maestro, for which a collection budget is set up and approved in advance.

For the recognition of foreign currency items, reference should be made to the paragraph "Conversion of foreign currency items" included in the relevant section of the criteria applied.

Concluding remarks

The financial statements as at 31 December 2023, consisting of the Balance Sheet, the Profit and loss account for the period and the Mission Report (which illustrates the items in the financial statements, the economic and management performance of the organisation and how it pursues its statutory purposes), give a true and fair view of the Foundation's assets and financial situation and correspond to the accounting records.

We therefore invite you to approve the Financial Statements as at 31 December 2023, as prepared by the Administrative Body.

Report of the Supervisory Board on the Financial Statements for the financial year ended 31 december 2023

ANDREA BOCELLI FOUNDATION Charity Organisation

Registered office in Piazza San Firenze, 5- 50123 Florence (FI)
Endowment Fund Euro 100,000.00
Tax Code 90049390504

REPORT OF THE BOARD OF STATUTORY AUDITORS TO THE BOARD OF DIRECTORS ON THE APPROVAL OF THE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2023, DRAFTED BASED ON THE SUPERVISORY ACTIVITY CARRIED OUT IN ACCORDANCE WITH ARTICLE 30 OF (IT.) LEGISLATIVE DECREE NO. 117 OF 3 JULY 2017

To the Directors of FONDAZIONE ANDREA BOCELLI Ente Filantropico

During the financial year ended 31 December 2023, our activity was inspired by the provisions of the law and the Rules of Conduct of the Supervisory Body of the Third sector entities, issued by the National Council of Certified Chartered Accountants, published in December 2020.

This report provides the results achieved from this activity.

The Financial Statements of the ANDREA BOCELLI FOUNDATION Charity Organisation (hereinafter Foundation or the entity) at 31.12.2023 were submitted for your examination, drawn up in compliance with art. 13 of (It.) Legislative Decree no. 117 of 3 July 2017 (hereinafter also "Third Sector Code" o "CTS") and with (It.) Ministerial Decree of 5 March 2020 of the Ministry of Labour and Social Policies, as integrated by OIC 35 ETS Accounting Standard (hereinafter also "OIC 35") which govern its drafting; the financial statements show a surplus for the period of Euro 96,917.

The financial statements were made available to us in accordance with statutory terms.

Pursuant to art. 13, para. 1. of the Third Sector Code, they consist of a balance sheet, the profit and loss account and a mission report.

The Board of Statutory Auditors, as it was not entrusted with the statutory audit of the accounts, by voluntary appointment for a specific statutory audit assignment, carried out the supervisory activities and checks on the financial statements as provided for in Rule 3.8. of the Rules of Conduct for the Board of Statutory Auditors of Third Sector Entities, consisting of an overall summary check to ensure that the financial statements had been drawn up correctly.

The work performed did not therefore take the form of a statutory audit.

The outcome of the checks carried out is reported in section 3 below.

The entity in charge of the statutory audit of the accounts KPMG S.p.A. handed us its report dated 06 June 2024, containing a positive and unchanged opinion.

As indicated in the report of the entity in charge of the statutory audit of the accounts, the financial statements as at 31.12.2023 truthfully and correctly represent the equity and financial situation and the profit/loss figures of your entity in compliance with the Italian regulations governing its drafting.

1) Supervisory activity pursuant to art. 30, para. 7 of the Third Sector Code

We monitored compliance with the law and the Articles of Association, adherence to the principles of sound management and, specifically, the adequacy of the organisational structures, of the management and accounting system and their effective operation; taking into account the relevant ministerial guidelines, we have also monitored compliance with the civic, solidarity and social usefulness purposes, with a special focus on the provisions under art. 5 of the Third Sector Code, concerning the obligation to carry out

exclusively or principally one or more activities of general interest, under art. 6, concerning compliance with the limits on any other activities, under art. 7, concerning fundraising, and art. 8, concerning the destination of assets and the (direct or indirect) absence of profit-making purposes.

With regard to the monitoring of the above-mentioned aspects and related provisions, the results of the work carried out are reported below:

- the entity pursues predominantly, in line with the provisions under art. 5 of the Third Sector Code and with the Articles of Association, the activities of general interest consisting of charity and the provision of goods and services to support disadvantaged people and activities of general interest listed and detailed in the documents of the financial statements and social report;
- the entity carries out various activities under art. 6 of the Third Sector Code in accordance with the provisions of the Articles of Association and in compliance with the criteria and restrictions set forth by It. Ministerial Decree 19.5.2021, no. 107, as shown in the Mission Report and in the Social Report;
- the entity has carried out fundraising activities in accordance with the methods and within the limits set forth by Art. 7 of the Third Sector Code and related guidelines approved by It. Ministerial Decree 9.6.2022;

it has also duly reported the revenue and costs of these activities in the financial statements document, reporting each fundraising activity carried out during the year, prepared on the basis of the aforementioned guidelines;

- the entity has complied with the prohibition of direct or indirect distribution of surpluses and assets; in this regard, pursuant to art. 14 of the Third Sector Code, it has published any emoluments, consideration or fees paid, for any reason, to the members of the corporate bodies;
- for the purposes of maintaining legal personality, the shareholders' equity shown in the annual financial statements exceed the minimum limit laid down in art. 22 of the Third Sector Code.

We took part in the meetings of the Board of Directors and based on the available information, we have no specific observations to make.

We acquired from the Board of Directors, also during its meetings, information on general trend in operations and outlook, as well as on the most significant transactions, by size or characteristics, effected by the Foundation and, based on information acquired, we have no specific observations to make.

We have exchanged data and information conducive to the performance of our supervisory activity with the entity in charge of the statutory audit of the accounts.

The Foundation has implemented the Organisation Model pursuant to (It.) Legislative Decree 231/2001 and has appointed the single-member Supervisory Body.

In accordance with the provisions of Art. 30 of the Third Sector Code, we obtained information from the supervisory body and no critical concerns emerged with regard to the adequacy, functioning and compliance of the organisation model that need to be highlighted in this report.

We have acquired knowledge and monitored the adequacy of the organisational, administrative and accounting structure of its material functioning also by collecting information from department managers, and have no particular comments to make on the matter.

We have acquired knowledge and supervised, within the scope of our responsibilities, the adequacy and operation of the administrative-accounting system, and on the latter's reliability to present management facts correctly, by obtaining information from the department heads and examining company documents, and have no specific comments to make in this connection.

We received no complaints pursuant to art. 29, para. 2 of the Third Sector Code.

During the supervisory activity described above, no other significant facts were noted that require to be mentioned in this report.

2) Observations on the annual Financial Statements

Judging on the report by the entity in charge of the statutory audit, the financial statements provide a true and fair picture of the financial and equity situation of the foundation as at 31.12.2023, and of the profit/loss figures for the year ended on that date, in compliance with the Italian laws regulating the drafting criteria."

The Supervisory Body ascertained that the financial statements complied with the provisions of (It.) Ministerial Decree of 5 March 2020 of the (It.) Ministry of Labour and Social Policy, as supplemented by OIC 35.

To the best of our knowledge, the directors, in preparing the financial statements, did not depart from the rules of law pursuant to art. 2423, para. 5 of the (It.) Civil Code.

3) Remarks and proposals regarding approval of the Financial Statements

In light of the outcome of the activity carried out by us and the opinion expressed in the audit report issued by the entity in charge of the statutory audit of the accounts, we urge you to approve the financial statements for the year ended on 31 December 2023 and we agree with the proposed allocation of the surplus.

Florence, 06 June 2024
The Board of Statutory Auditors

Deborah Sassorossi (Chairperson)
Guido Del Bue (Standing Auditor)
Stefano Monti (Standing Auditor)



Report of the Auditing Firm

on the audit of the Financial Statements

for the year ended 31 december 2023



KPMG S.p.A.
 Audit and accounting services
 Viale Niccolò Machiavelli, 29
 50125 FLORENCE FI
 Telephone +39 055 213391
 Email it-fmaudititaly@kpmg.it
 PEC (certified email) kpmgsp@pec.kpmg.it

Report of the independent auditing firm pursuant to Art. 14 of Italian Legislative Decree 27 January 2010, no. 39

*To the Founding Member of the
 Andrea Bocelli Foundation – Charity Organisation*

Auditing report on the financial statements

Opinion

We have audited the financial statements of the Andrea Bocelli Foundation – Charity Organisation (hereinafter also referred to as the “Foundation”), which comprise the balance sheet as at 31 December 2023 and the Profit and Loss Account on operations for the year then ended, and the “General Part” and “Descriptions of the items of the Financial Statements” sections included in the mission report. These financial statements have been prepared in accordance with Italian regulations governing the criteria for their preparation.

In our opinion, the financial statements provide a true and fair picture of the financial and equity situation of the foundation as at 31 December 2023, and of the economic result for the year ended on that date, in compliance with Italian laws regulating the drafting criteria.

Basis of the opinion

We performed the audit in accordance with ISA Italia International Auditing Standards. Our responsibility under these standards is further described in the section “Responsibility of the auditing company for auditing the financial statements” of this report.

We are independent of the Andrea Bocelli Foundation – Charity Organisation in compliance with the applicable rules and principles on ethics and independence in the Italian legal system for auditing the financial statements. We believe we have acquired sufficient and appropriate evidence on which to base our opinion.

Responsibility of the Directors and of the Board of Statutory Auditors of the Andrea Bocelli Foundation - Charity Organisation for the Financial Statements

The Directors are responsible for the preparation of the financial statements that provide a truthful and fair representation in accordance with the Italian regulations governing the drafting criteria and, within the terms established by law, for that part of the internal control deemed necessary for drafting financial statements that do not contain material misstatements due to frauds or unintentional behaviour or events.

KPMG S.p.A. is an Italian limited liability company and a member firm of the KPMG network of independent member firms affiliated with KPMG International Limited, a company under English Law.

Limited liability company
 Share Capital
 Euro 10.415.500,00 f.p.
 Milan Monza Brianza Lodi Company Register
 and Tax Code 00709600159
 R.E.A. Milan No. 512867
 VAT No. 00709600159
 VAT number IT00709600159
 Registered Office: Via Vittor Pisani, 25
 20124 Milan MI ITALY



Andrea Bocelli Foundation – Charity Organisation
Report of the independent auditing firm as at
31 December 2023

The Directors are responsible for assessing the Foundation's ability to continue operating as a going concern and, in drafting the financial statements, for the appropriateness of the use of the going concern assumption, as well as for adequate related disclosure. The Directors use the going concern assumption in the preparation of the financial statements unless they have ascertained that the conditions for the liquidation of the Foundation or for discontinuing its operations exist or unless they have no realistic alternatives to such choices.

The Board of Statutory Auditors is responsible for supervising, within the timeframe established by the law, the process of preparing the Foundation's financial disclosure.

Auditing firm's responsibility for auditing the financial statements

Our objectives are the acquisition of a reasonable assurance that the financial statements as a whole do not contain material misstatements, due to fraud or unintentional behaviour or events, and the issue of an audit report that includes our opinion. Reasonable assurance is understood as a high level of certainty, which however, does not guarantee that an audit carried out in accordance with International Auditing Standards (ISA Italia) will always identify a material misstatement, if any. Misstatements may arise from fraud or unintentional behaviour or events and are considered significant if it can reasonably be expected that they, individually or as a whole, are able to influence the economic decisions of the users made on the basis of the financial statements.

As part of the audit conducted in accordance with the International Auditing Standards (ISA Italia), we have exercised our professional judgement and maintained professional scepticism throughout the audit. Furthermore:

- we have identified and assessed the risks of material misstatement in the financial statements due to fraud or unintentional behaviour or events; we have defined and performed audit procedures in response to these risks; we have acquired sufficient and appropriate audit evidence on which to base our opinion. The risk of not identifying a material misstatement due to fraud is higher than the risk of not identifying a material misstatement deriving from unintentional behaviour or events, since fraud can imply the existence of collusion, forging, intentional omission, misleading representations or overriding the internal control;
- we have acquired a significant understanding of the internal control for auditing purposes in order to define appropriate audit procedures in the circumstances and not to express an opinion on the effectiveness of the Foundation's internal control;
- we have ascertained the appropriateness of the accounting principles used and the reasonableness of the accounting estimates made by the directors, including the related disclosure;
- we have come to a conclusion on the appropriateness of the use by the directors of the going concern assumption and, based on the acquired evidence, on any significant uncertainty regarding events or circumstances that may give rise to significant doubts about the Foundation's ability to continue operating as a going organisation. In the presence of significant uncertainty, we are obliged to draw attention in the audit report on the related disclosures in the financial statements, that is, should such disclosure be inadequate, to reflect this fact in the formulation of our opinion. Our conclusions are based on the evidence obtained up to the date of this report. However, subsequent events or circumstances may result in the Foundation ceasing to operate as a going concern;



Andrea Bocelli Foundation – Charity Organisation
Report of the independent auditing firm
 31 December 2023

- we assessed the presentation, structure and content of the financial statements as a whole, including the disclosure, and whether the financial statements represent the underlying transactions and events in order to provide a correct representation.

We notified the managers of *governance* activities, identified at an appropriate level as required by ISA Italia standards, among other aspects, on the scope and schedule of the audit and the significant findings, including any significant deficiencies in the internal control identified during the course of the audit.

Report on other legal provisions and regulations

Opinion pursuant to art. 14, paragraph 2, letter e), of (It.) Legislative Decree no. 39/10

The Foundation's Directors are responsible for the preparation of the section "Description of the economic and financial performance and of the means by which it pursues its statutory aims" included in the Foundation's mission report as at 31 December 2023, including its consistency with the relevant financial statements and its compliance with the law.

We have performed the procedures required by Auditing Standard (SA Italia) 720B in order to express an opinion on the consistency of the section "Description of the economic and financial performance and of the means by which it pursues its statutory aims" included in the mission statement with the Foundation's financial statements as at 31 December 2023 and on its compliance with the law, as well as to issue a statement on any material misstatements.

In our opinion, the section "Description of the economic and financial performance and of the means by which it pursues its statutory aims" included in the mission report is consistent with the Foundation's financial statements as at 31 December 2023 and has been prepared in accordance with the law.

With reference to the declaration referred to in art. 14, paragraph 2, letter e), of (It.) Legislative Decree no. 39/10, issued on the basis of the knowledge and understanding of the Foundation and the relative context, acquired during the audit, we have nothing to report.

Florence, 6 June 2024

KPMG S.p.A.

Matteo Balestracci
 Partner

ANDREA BOCELLI FOUNDATION

Charity organisation within the meaning of (It.)
 Legislative Decree no. 117 of 3 July 2017
 Registered Office: Palazzo San Firenze, Piazza San
 Firenze 5, Florence

Tax Code: 90049390504
 Registration in the Third Sector National Single
 Register, sec. Charity Organisations no. 9752
 on 20/05/2022



ANDREA BOCELLI FOUNDATION

— ENTE FILANTROPICO —

Piazza San Firenze, 5 - 50122 Firenze (FI) - T. +39 055.295475
info@andreabocellifoundation.org - andreabocellifoundation.org